



## Product Request (Sulfur - Urea)

Welcome to **Laila Mas Energy**, Please fill out the form below, sign the NCNDA, and our team will contact you shortly to providing the Full Corporate Offer (FCO)

The ICPO must be issued by the purchasing company itself. No third-party buyers, assignments, joint ventures, mandates, or end-buyer representation will be accepted.

### Date

Day    Month    Year

**Company Name**

**Name Surname**

**Commercial Registry No.**

**Country**

**Phone Number**

**Email**

**Address**

**Website**

### Role of Applicant

I am a Buyer

I am a Mandate - Please attach the LOA with your request.



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Al-Mammlaka Complex. 241 - 5th floor**



**Please select the product(s) you are interested in for this transaction only:**

Granular Sulfur

Urea 46%

**What is your delivery port?**

**What packaging is required?**

Bulk

1MT Bags

**What type of order do you require?**

**Delivery Terms:**

Annual Contract

CIF

FOB

Trial Shipment followed by Annual Contract

**Trial Quantity - Sulfur**

**Monthly Quantity - Sulfur**

MT

MT

**Trial Quantity - Urea**

**Monthly Quantity - Urea**

MT

MT

**Target Price ( USD ) - Sulfur**

**Target Price ( USD ) - Urea**

Net Price

Gross Price

Net Price

Gross Price

**Can the Buyer provide Proof of Funds Upfront?**

Yes

NO

**What financial instrument does the Buyer provide?**

SBLC MT 760

LC / DLC MT 700

MT 103 / TT



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## OPTION 1 - CIF

Transaction Procedure - LC (transferable)

- 1- The Buyer issues ICPO with the Seller procedures incorporated in the ICPO along with the Buyer's CIS, Company registration certificate and passport copy of signatory.
- 2- The Seller Issues Sales Purchase Agreement, (SPA) with MT700 or MT760 Verbiage, open for amendment for the Buyer to review and sign.
- 3- The NCNDA shall be prepared and executed between parties after the SPA has been duly signed by both Buyer and Seller.
- 4- After the Signing of the SPA, within maximum 7 (SEVEN) banking days, the Buyer's bank issues DLC / SBLC by a Prime bank for a single month's shipment to the Sellers bank. If the Buyers bank is unable to issue the financial instrument within the stipulated period, the contract will automatically be cancelled.
- 5- Upon confirmation the Seller bank issues 2% PB, provides POP documents and signs NCNDA / IMFPA between all intermediaries involved with the Notarized Copy sent to the Seller Bank.
- 6- Shipment process commences as per the signed contract delivery schedule. The first shipment to be available for loading at the designated port within 10 days depending on Charter Party schedule.
- 7- Bureau Veritas inspection cost will be borne by the Seller at loading port.
- 8- After the successful SGS inspection report at the Destination port, together with full shipping documents, the payment is completed and transfer of ownership is concluded. If the contract conditions apply, then payment is made by MT103 within 2 days, with the LC instrument remaining as guarantee for the following shipments.
- 9- The Seller will make payments to the intermediaries involved within 48 hours of receiving the full Payment for the product from the Buyer's bank.



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## OPTION 2 - CIF

Transaction Procedure (Non-Transferable MT700 DLC - Payable at POD):

1. Buyer confirms acceptance of this FCO and provides full corporate KYC / UBO documentation for the buyer and any intermediary required by compliance.
  2. Seller issues the draft SPA, commercial schedule and pro forma invoice for final alignment.
  3. Buyer submits draft MT700 wording for Seller-bank review before issuance.
  4. Following written acceptance of the instrument wording, Buyer causes issuance of the live operative non-transferable MT700 DLC within the required deadline.
  5. Once the instrument is live and acceptable to Seller and Seller's receiving bank, Seller confirms allocation, loading readiness and final loading port / LAYCAN details.
  6. Load-port inspection, loading and shipment proceed in accordance with the confirmed operational schedule.
  7. Vessel proceeds to the agreed port of discharge and discharge-port SGS or equivalent inspection is conducted where adopted as the payment trigger.
  8. Payment is released in accordance with the final SPA and operative MT700 wording after compliant presentation of the agreed discharge-port and shipping document set.
- Below:

**Payment Term: Non-Transferable DLC (MT700), Payable at POD**

**Instrument:** Buyer shall procure in favour of Seller an irrevocable, non-transferable Documentary Letter of Credit issued by SWIFT MT700, subject to UCP 600 and ISBP where applicable, from a first-class international bank acceptable to Seller and Seller's receiving bank.

**Required Characteristics:** The instrument shall be 100% irrevocable, non-transferable, payable at sight, operative, authenticated and acceptable to Seller's receiving bank. No usance, deferred payment, acceptance credit or set-off shall apply unless expressly agreed in writing by Seller and approved by Seller's receiving bank.

**Payment Trigger:** Payment shall be payable at the port of discharge after final SGS or equivalent inspection conducted at the buyer's side confirms that quantity and quality comply with the final SPA specification. The final MT700 wording must set out the exact objective documentary trigger and presentation mechanics accepted by Seller's



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receiving bank.

Documentary Presentation: The payable document shall include the discharge-port SGS or equivalent quantity and quality certificate, together with any agreed shipping and commercial documents specified in the final SPA and mirrored in the operative MT700 wording.

Bank Processing: Following presentation of compliant documents under the operative instrument, bank processing shall be completed without undue delay and in any event within the maximum period expressly agreed in the final SPA / MT700 wording.

Bank Review Condition: Buyer shall first provide draft MT700 wording / verbiage to Seller's receiving bank for review. No allocation, POP release, vessel nomination, loading, dispatch or movement of goods shall occur until the wording is approved in writing and the instrument is advised, authenticated, verified and fully operative.

Instrument Deadline: The live instrument is to be placed within seven (7) calendar days in accordance with the Special Condition above.

Face Value: The face value shall cover the full value of the applicable shipment tranche.

Charges: All issuance, advising, confirmation and other banking charges shall be for Buyer's account unless expressly agreed otherwise in writing.

**Indicative Document Set:**

1. Commercial invoice.
2. Packing list / weight list, where applicable.
3. Certificate of origin.
4. Product specification sheet / certificate of analysis.
5. Load-port SGS / equivalent quantity and quality certificate, where agreed.
6. Clean on-board bill of lading.
7. Insurance certificate / policy in accordance with CIF requirements.
8. Discharge-port SGS / equivalent quantity and quality certificate, if adopted as the payment-trigger document.
9. Any additional document expressly required by the final bank-approved MT700 wording.



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### OPTION 3 - FOB

Transaction Procedure (Non-Transferable MT700 DLC - Payable at POL):

1. Buyer issues ICPO / LOI and provides full KYC pack including company registration, authorised signatory ID and bank coordinates.
2. Seller issues SPA for review and the Parties align commercial, documentary and shipment terms.
3. Buyer issues operative MT700 DLC for the relevant shipment in favour of the receiving beneficiary stated in the SPA.
4. Following DLC operativity and receiving bank approval of the MT700 verbiage, Seller confirms allocation, nominates loading arrangements and proceeds to shipment scheduling.
5. Payment is released at Port of Loading at sight under the DLC strictly against complying documentary presentation in accordance with the SPA.

**Payment Term: Non-Transferable DLC (MT700), Payable at POL**

- Instrument: Irrevocable Documentary Letter of Credit ("DLC"), issued by SWIFT MT700, at sight, non-transferable unless otherwise agreed in the SPA, subject to UCP600 (and ISBP where applicable), from a prime international bank acceptable to Seller.

- DLC amount: 100% of the relevant shipment value.

- The MT700 DLC must be advised, verified as authentic and fully operative ("live DLC") before any allocation, vessel nomination, loading, dispatch or movement of goods. No goods will move until the DLC is live.

- Buyer shall provide the proposed MT700 draft text / verbiage to Seller's receiving bank for review. Confirmation of sale and commencement of performance is strictly subject to the receiving bank's written confirmation that the MT700 wording is acceptable.


- The MT700 must identify the receiving beneficiary exactly as stated in the SPA and must mirror the agreed documentary set.

- Payment trigger: payment is due at Port of Loading strictly against complying documentary presentation under the MT700, in accordance with the SPA and bank acceptance of documents at sight.

- DLC must be payable at sight only. No usance, deferral, acceptance period, deferred payment, set-off or deductions are permitted.

- Maximum processing window: same banking day of complying presentation / acceptance and in any event no later than seventy-two (72) hours solely to allow bank processing / clearing.

- Title / ownership shall transfer to Buyer only upon receipt of cleared funds under the DLC credited to the nominated receiving beneficiary account in accordance with the

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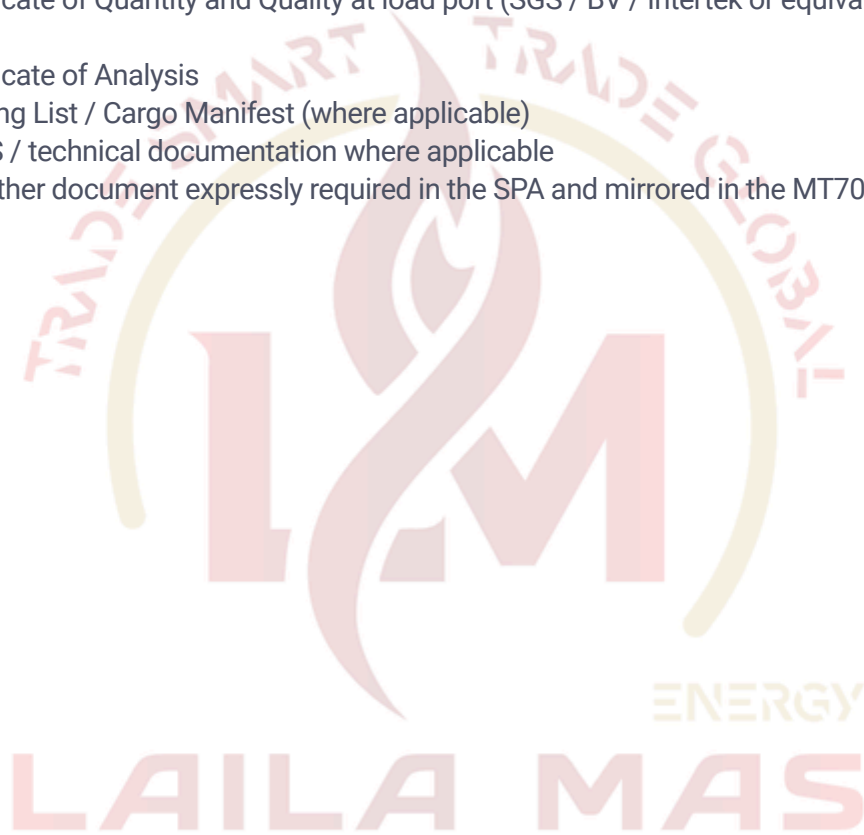


SPA. Until cleared payment, title remains with Seller.

- All issuance, advising, confirmation, reimbursement and bank charges are for Buyer's account.

**Indicative Document Set:**

- 1- Commercial Invoice
- 2- Full set of Original Clean on-board Bills of Lading (as applicable to the agreed trade term)
- 3- Certificate of Origin
- 4- Certificate of Quantity and Quality at load port (SGS / BV / Intertek or equivalent, if agreed)
- 5- Certificate of Analysis
- 6- Packing List / Cargo Manifest (where applicable)
- 7- MSDS / technical documentation where applicable
- 8- Any other document expressly required in the SPA and mirrored in the MT700



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**Any additional requirements from the buyer, if any**

**The Buyer confirms that this document reflects its intent to source the above-mentioned product and is non-binding, issued for initial discussion purposes only, without any commitment to purchase.**

**Signature & Stamp**

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**THANK YOU**

**END OF DOCUMENT**

Product Request OR Official LOI + NCNDA →

Official FCO + Supplier Information →

Draft ICPO to Us (for Review) → ICPO to Mandate / Supplier →

Follow the Agreed Procedure

**Last Updated: Saturday, May 02, 2026**



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