

**Ranked No. 1** BY TOP  
**INVESTMENT BANKS**

# Investment Banking Institute

**GRAB  
NOW**

- ☑ 100% placement record for last 16 years
- ☑ Mock Interview Practical Training
- ☑ Life time access to study material
- ☑ Three year membership
- ☑ Five Certifications in one course

**Get Certifications**



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THE  
**BEST**  
INSTITUTE FOR  
FINANCIAL  
MODELLING

**Get**  
Certifications



# Investment Banking Institute

*We make Investment Bankers*



# Learn From Industry Leaders

## About Us

We are **No.1 Institute** for Investment Banking & Financial Modelling with Valuation for Merger & Acquisition including IPO Valuation Training

We are 16 years old Institute with **100% Placement Record**. Our prime objective is to provide High paying Investment Banking job through our program.

Our Training program is designed after **core research** by Investment Bankers & its regularly modified as per IB Industry need.

We make sure that our students are placed in **MNCs** after completing the Course.



## 100% Placement Record for last 16 years

2008



2018



2015



2009



## 9000+ STUDENTS

GOT PLACED WITH **309+** PLACEMENT PARTNERS

**The oldest institute  
in India for  
Investment Banking Training**

## Sectors where **Financial Modelling** is **needed**

### JOB PROFILES

- ✓ Investment Banker
- ✓ Financial Analyst
- ✓ Venture Capital Analyst
- ✓ Merger & Acquisition Analyst
- ✓ Equity Research Analyst
- ✓ Private Equity Analyst
- ✓ Wealth Manager
- ✓ Portfolio Manager
- ✓ Credit Analyst

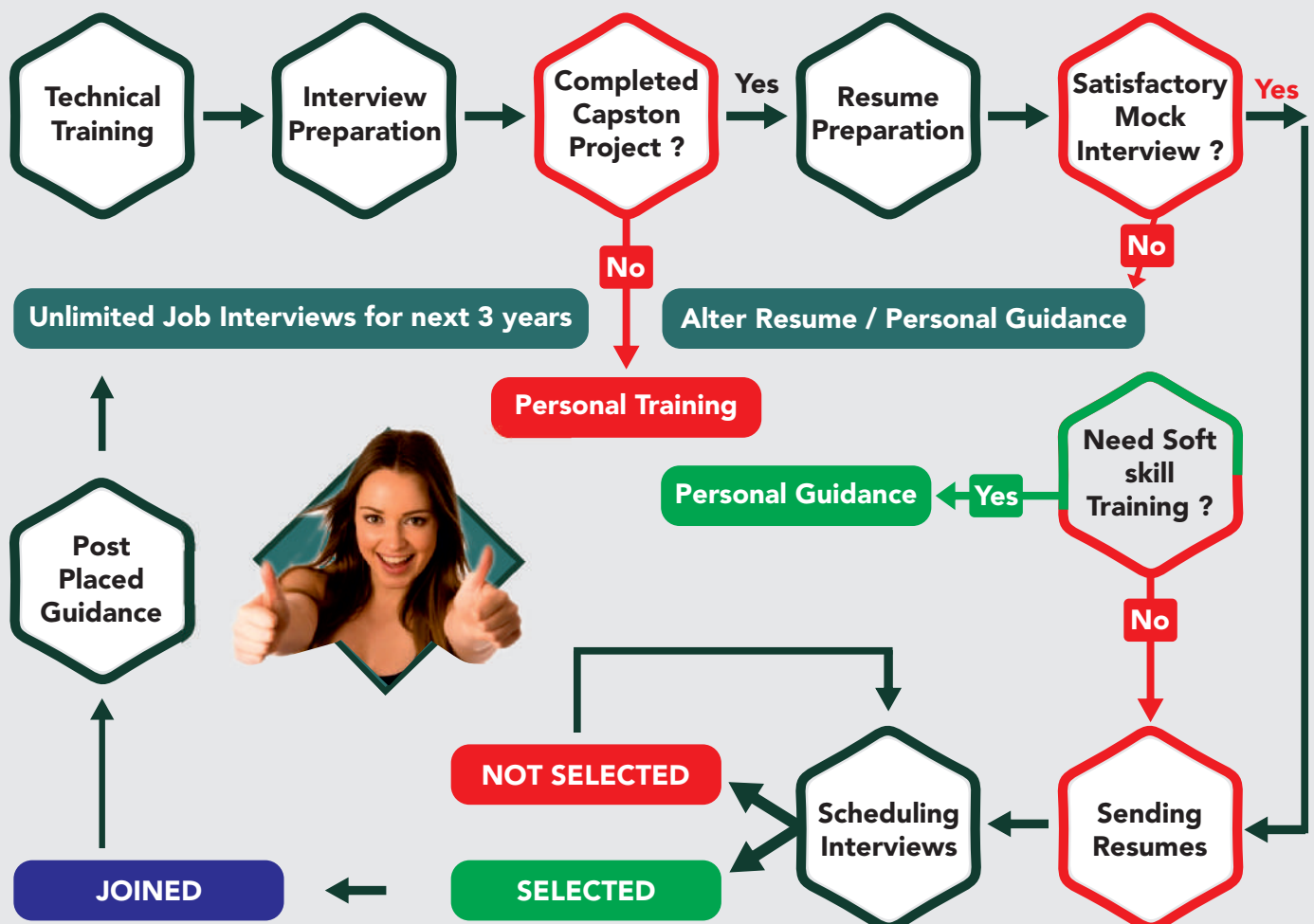
### INDUSTRIES

- ✓ Investment Banking
- ✓ Project Appraisal
- ✓ Private Equity
- ✓ Hedge Funds
- ✓ Equity Research
- ✓ Corporate Finance
- ✓ Asset Management
- ✓ Rating Agencies
- ✓ Venture Capital

### COMPANIES

- ✓ Moody's Analytics
- ✓ Evalueserve
- ✓ Ernst & Young
- ✓ Barclays Capital
- ✓ SBI Capital
- ✓ Crisil
- ✓ JP Morgan
- ✓ D E Shaw
- ✓ Morgan Stanley

## OUR PLACEMENT PROCESS

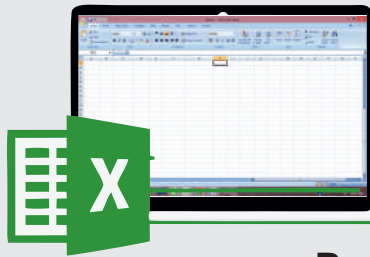




# Course Content

Detailed and Extensive Training on  
**FINANCIAL MODELLING & VALUATION**  
for Investment Banking





**We are specialised in Investment Banking  
and Investment Banking only**

## **Basic and Adv Excel 2019/21 and MS Office 365: 100+ Functions and Tools**

- ✓ Master the essential tools of Excel for financial analysis and reporting.
- ✓ Learn advanced Excel functions to streamline financial modeling tasks.
- ✓ Utilize MS Office 365 features for seamless collaboration and productivity.
- ✓ Pivot Tables and Charts
- ✓ VLOOKUP and HLOOKUP
- ✓ Conditional Formatting
- ✓ Data Analysis Tools
- ✓ Basic Macros and VBA Programming

## **Use of Artificial intelligence in investment banking ( AI tools)** **Financial Statements Introduction**

- ✓ Gain an understanding of the core components of financial statements.
- ✓ Interpret balance sheets, income statements, and cash flow statements.
- ✓ Learn each item of Financial Statement and Link between them.
- ✓ How any change in IS will affect Balance Sheet, Income Statement, SOCE
- ✓ Notes to Financial Statements, Financial Accounting vs Tax Accounting
- ✓ Def Tax, Minority Interest, APIC, SBC, Accrued Compensation etc

## **Financial Statement Analysis / Ratios Analysis**

- ✓ Learn to calculate and interpret 100+ key financial ratios.
- ✓ Assess liquidity, profitability, solvency, and efficiency of a company.
- ✓ Use ratios to benchmark against industry standards and peers.
- ✓ Liquidity Ratios (e.g., Current Ratio)
- ✓ Profitability Ratios (e.g., ROA, ROE)
- ✓ Solvency Ratios (e.g., Debt-to-Equity Ratio)
- ✓ Efficiency Ratios (e.g., Inventory Turnover)



**100% placement record for**  
**has become a milestone**

**16**  
**years**

## **Financial Modelling: APA Corp, McDonald's, Apple, Tata Motors, Netflix, Kellanova**

- ✓ Apply financial Modelling techniques to analyse companies across various sectors.
- ✓ Build dynamic models for companies like McDonald's, Netflix, and more.
- ✓ Incorporate historical data and assumptions to forecast future performance.
- ✓ Revenue Build-up Models
- ✓ Cost Build-up Models, Debt, Equity, WC, Dep schedules
- ✓ Sensitivity Analysis
- ✓ Scenario Analysis
- ✓ Build the Model from Blank Excel / scratch

## **Project Finance: Solar Power Plant / Hotel Construction/ Real Estate Commercial Project**

- ✓ Construct financial models for real estate, hotel, and Solar renewable energy projects.
- ✓ Evaluate project feasibility and financial viability.
- ✓ Understand cash flow dynamics and project financing structures.
- ✓ Real Estate Construction Commercial Project Model
- ✓ Hotel Construction Project Model
- ✓ Solar Power Plant Model
- ✓ Build the Model from Blank Excel

## **DCF: Discounted Cash Flow: Build Model from Scratch**

- ✓ Master the DCF valuation method to estimate the intrinsic value of a company.
- ✓ Learn to discount future cash flows to present value using appropriate discount rates.
- ✓ Understand the sensitivity of valuation to key assumptions.
- ✓ Forecasting Free Cash Flows | FCFF and FCFE
- ✓ Determining the Discount Rate | WACC and Ke
- ✓ Terminal Value Calculation
- ✓ Enterprise Value and Equity Value Calculations
- ✓ Type and Use of Multiples in Valuation
- ✓ Sensitivity Analysis

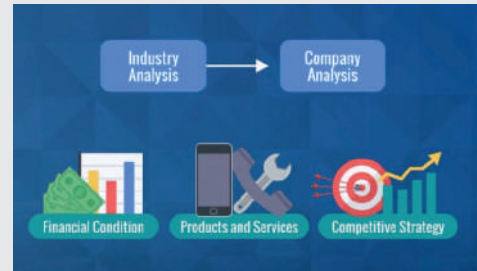


**Trained 20000+ students  
in last 16 years**

07

## Company Comparable Analysis: Build Model from Scratch

- ✓ Analyse companies within the same industry to determine relative valuation.
- ✓ Identify comparable companies based on size, growth, and financial metrics.
- ✓ Calculate valuation multiples such as P/E ratio, EV/EBITDA, and P/B ratio.
- ✓ Selection of Comparable Companies
- ✓ Financial Metrics and Ratios
- ✓ Valuation Multiples Calculation
- ✓ Interpretation and Analysis



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## Comparable Transaction Analysis

- ✓ Identifying the Comparable Transactions
- ✓ Gathering transaction Data
- ✓ Analyse Transaction Multiples
- ✓ Normalise metrics and remove onetime and non-recurring items
- ✓ Apply multiples to target company to find its value
- ✓ Interpret the results

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## Merger and acquisition analysis

### Merger Model

- ✓ Understand the financial implications of mergers and acquisitions.
- ✓ Build integrated financial models for combined entities.
- ✓ Analyse accretion/dilution, synergies, and pro forma financial statements.
- ✓ Combining IS and BS of Acquirer and Target
- ✓ Purchase Price Allocation, goodwill calculations, Deal Value, Enterprise Value
- ✓ Accretion/Dilution Analysis
- ✓ Pro Forma Financial Statements





## LBO Model

- ✓ Master leveraged buyout Modelling techniques used in private equity transactions.
- ✓ Analyse potential returns for investors and debt repayment schedules.
- ✓ Understand key terms such as leverage, equity contributions, and exit strategies.
- ✓ Leveraged Buyout Structure
- ✓ Debt Schedule and Cash Flow Waterfall
- ✓ IRR and Equity Returns Calculation
- ✓ Exit Strategies Evaluation

## Equity Research Report Writing

- ✓ Develop comprehensive equity research reports for investment analysis.
- ✓ Communicate investment recommendations supported by financial analysis.
- ✓ Understand industry trends, company performance, and valuation methodologies.
- ✓ Company Overview and Industry Analysis
- ✓ Financial Performance Evaluation
- ✓ Investment Thesis and Recommendation
- ✓ Risk Factors and Conclusion



## Company Profile and Pitchbook

- ✓ Create professional company profiles and pitchbooks for presentations to investors.
- ✓ Highlight key financial and operational metrics to showcase company performance.
- ✓ Tailor presentations to specific target audiences and investment opportunities.
- ✓ Business Overview and History
- ✓ Financial Highlights and Performance
- ✓ Investment Proposition and Growth Potential
- ✓ Visual Presentation Design

We update with updation in industry now you do  
**FINANCIAL MODELLING USING AI TOOLS**

### Placement support

(Learn to use AI tools for job and placement)

- ✓ Receive personalized assistance in preparing resumes and interview strategies.
- ✓ Gain insights into handling interview questions and case study solutions./ LinkedIn profile building and optimization using AI tools
- ✓ Benefit from mock interviews and feedback sessions for improved performance.
- ✓ Resume Writing and Formatting
- ✓ Interview Preparation Techniques
- ✓ Case Study Analysis and Solution Development
- ✓ Mock Interviews and Feedback



### Industry Research

- ✓ Understand the purpose and importance of industry research in investment banking.
- ✓ Analyze market size, growth trends, and competitive landscape.
- ✓ Identify key industry drivers, challenges, and regulatory impacts.
- ✓ Differentiate between qualitative and quantitative research methods.
- ✓ Utilize tools like SWOT, PESTLE, and Porter's Five Forces.
- ✓ Support M&A activities and investment decisions with thorough insights.
- ✓ Gather data from government publications, industry reports, and financial news.
- ✓ Develop critical thinking, analytical, and communication skills.
- ✓ Apply research in real-world investment banking scenarios.
- ✓ Stay updated with industry trends and technological advancements



**How  
To Do**

**Industry  
Research**

**FIVE Certification**

**ADD VALUE**  
TO YOUR RESUME WITH  
**FIVE** INTERNATIONALLY RECOGNISED  
**CERTIFICATES**



**ADVANCE EXCEL EXPERT**  
( INTERNATIONAL CERTIFICATION)



- ✓ **PROFICIENT IN FINANCIAL MODELLING**
- ✓ **USING EXCEL & MACROS**
- ✓ **CERTIFIED VALUATION ANALYST**
- ✓ **IPO VALUATION AND M&A**
- ✓ **ATLEAST ONE JOB**



# WHAT YOU'LL **GET** ?



## **Life Time Access**

Lifetime Access on web  
Login(LMS) on IBI website  
and Mobile App

## **5 Certification Placement**

You'll be getting Four Handhold Placement  
certificates after completion Support till final Placement  
of this course

## **16+ Experienced Faculty**

Learn financial modelling & Valuation  
from the experts

## **Interview Preparation**

Ideal Resume Making session for  
Investment banking and other core  
Finance roles

## **Email Support**

You can clear all your doubts with us

Unlimited interviews even after the placement for next 3 years  
Repeat of class 4 unlimited time within next one year

## **OUR PLACEMENT PARTNERS**



**+350 More..**

# Students Satisfaction



7.2 K+ Followers



5.0 ★★★★★



4.7 ★★★★★



4.5 ★★★★★

## 10000+ Success Stories

**shubham Verma**  
2 reviews  
★★★★★ a week ago **NEW**  
I recently completed the Financial Modeling and Valuation course at IB Institute, and it was a highly valuable experience. The course was well-structured with a strong focus on practical applications, including comprehensive case studies... [More](#)

**Gajendra Darade**  
3 reviews  
★★★★★ a week ago **NEW**  
I had an excellent experience at IB Institute, Delhi, where I took the Financial Modelling, Mergers & Acquisitions, Valuations, and Project Finance course. The instructors, Ankur Gaur and Manoj Kumar, were outstanding. Manoj Sir's practical approach to financial modeling and deep insights into M&A and valuations made complex concepts easy to grasp. And Ankur sir's placement session were valuable. The course was well-structured, with a strong focus on real-world applications. Overall, I highly recommend IB Institute for anyone looking to enhance their financial modelling skills.

**Sachin Goyal**  
3 reviews  
★★★★★ a week ago **NEW**  
I recently completed a financial modeling course that provided excellent coverage of essential concepts, from building financial statements to advanced valuation models. The course was highly practical, with hands-on exercises and real-world case studies that helped me develop confidence in creating financial models.  
  
The instructors (Manoj sir and ankur sir) were knowledgeable and responsive, making complex topics easy to understand. By the end, I felt well-prepared to apply these skills in real scenarios, whether for investment analysis or business decision-making. Highly recommended for anyone looking to strengthen their financial modeling expertise.

**Piyush Jhamb**  
2 reviews  
★★★★★ a month ago  
The placement session on optimizing profiles and resumes using different keywords was incredibly informative. The session provided clear and practical advice on how to make resumes stand out to potential employers. The speaker emphasized the importance of using relevant keywords that align with job descriptions, which can help in getting past automated screening systems. They also shared tips on tailoring each resume for specific job applications, ensuring that the skills and experiences highlighted match the requirements of the job. Overall, the session was engaging and offered valuable insights that can significantly enhance the chances of securing job interviews

**Manchal Gill**  
3 reviews  
★★★★★ a month ago  
The placement session on optimizing profiles and resumes using different keywords was very informative and helpful. It provided clear insights on how to effectively use keywords to make resumes stand out to potential employers. The session emphasized the importance of tailoring resumes to specific job descriptions and using industry-relevant terms. Practical tips and examples were shared, making it easier to understand how to apply these strategies. Overall, it was a valuable session that equipped participants with useful tools to enhance their job applications and improve their chances of securing interviews

**Shilpa garg**  
2 reviews  
★★★★★ a month ago  
I enrolled in the financial modeling and valuation course at IB Institute with the goal of strengthening my skills. Led by instructors Ankur Gaur Sir, & Manoj Sir, the course not only met but exceeded my expectations in every aspect. There deep knowledge and hands-on-approach through practical orjects prepared us thoroughly for interviews and real-world challenges. They adeptly guided us, highlighting common mistakes and ensuring a comprehensive understanding. Highly recommended for anyone looking to excel in finance. THANKU Ankur Sir and Manoj Sir, for your invaluable mentorship and expertise.

**Bulbul Verma**  
5 reviews · 1 photo  
★★★★★ 4 months ago  
I'm really grateful for joining IB Institute. The institute gives me both theoretical as well as practical exposure of financial modelling and valuation course in most interesting manner. Thank you Manoj sir and Ankur sir for guiding, supporting and providing best industrial knowledge during the course. I must recommend IB institute to everyone who wants to make their career in Investment banking.

**Shilpa Goyal**  
1 review  
★★★★★ a week ago **NEW**  
Studying financial modeling at IB Institute has been an exceptional experience. I'm deeply grateful to Ankur Gaur and Manoj Kumar Sir, whose vast knowledge and unwavering support made a real difference. They simplified even the most challenging topics, giving me a solid understanding and greater confidence in my abilities. I strongly recommend IB Institute for anyone aiming to excel in financial modeling.

**Sakshi Johari**  
1 review  
★★★★★ a month ago  
I am incredibly pleased with my decision to enroll in the Financial Modelling and Valuation course at IB Institute. The curriculum is comprehensive, covering everything from the fundamentals of financial modeling to advanced topics such as Relative Valuation, Merger and Acquisition analysis, and equity research. The mentors, especially Manoj Sir and Ankur Sir, are exceptionally knowledgeable and dedicated to ensuring that students grasp each concept thoroughly. Thanks to IB Institute, I feel confident in my ability to excel in financial analysis. Highly recommend this course to anyone looking to advance their skills in finance!

**Ivish talreja**  
2 reviews  
★★★★★ a month ago  
I made the right decision to join IB institute for learning financial modeling and valuation as this course includes developing the financial model from scratch. Also there are so many topics which gives you In-depth knowledge of finance and valuation like relative valuation, leveraged buyout, merger & acquisition, industry research & equity research report all in one course. The mentors are professionally experienced and skillful to make everything understandable to the students. I thank manoj kumar sir, ankur sir and IB institute to enhance my skills.

**Suvama Jaiswal**  
5 reviews  
★★★★★ 2 weeks ago **NEW**  
I recently completed a "Financial analysis and DCF valuation" course at IBI, and I couldn't be more satisfied with the experience. The course was incredibly well-structured, covering both the theoretical foundations and the practical applications of financial analysis.  
  
I highly recommend IB Institute to anyone looking to deepen their knowledge and advance in the field of finance.

**Smriti Kumari**  
1 review  
★★★★★ 3 months ago  
I was very much satisfied learning financial modelling skills. Quality of teaching is incredible and faculty are really supportive and provide conceptual clarity of each topic along with practical knowledge throughout the course. I would highly recommend this course to the people who want to pursue career in Investment banking.

**Akash Goyal**  
1 review · 1 photo  
★★★★★ 3 months ago  
I made the right decision to join the IB Institute for learning Financial Modelling and Valuation, as this training program involves developing financial model absolutely from the scratch and yes there are topics which are also covered. There are Relative Valuation, Merger and analysis, industry research, equity research etc. All you get in the one course. The mentors are professional and make sure that everything should be understandable to the students. I want to thank Manaoj Sir, Ankur Sir and IB Institute for the skills they develop in me.

**Vaibhav Mishra**  
Local Guide · 24 reviews · 14 photos  
★★★★★ a year ago  
IB Institute's program on Financial Modelling and Valuations has been a wonderful experience for me. I am thankful to the entire faculty (Manoj Sir, Ankur Sir, Trilok Sir) for helping me gain this important skill. The faculty was very helpful in clearing my doubts and I appreciate their patience in making each and every student understand the concept clearly. The Pre-recorded classes provided along with the course was helpful for me to revise the concepts that I have learnt on that particular day. One on one interaction was easy as the batch consist of 20 people.



Awarded his number one by top  
**INVESTMENT BANKS AND UNIVERSITIES**



**THANK YOU**  
for making   
**No.1**  
for last 16 years

Scan to book  
your seat



**Download App**



**Scan for website**

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Contact us – 9312222566, 9896999313  
Email: [info@ibinstitute.in](mailto:info@ibinstitute.in)