

5 clos du Vallon
27120 Houlbec Cocherel
France

Mobile Phone: +33(0)6 60 80 67 97
Mail: didier.andrieu@orange.fr

Didier ANDRIEU

Professional Skills



2012-2023 **CCPA Group**

Ruminants Specialist & Technical coordinator

- Technical and commercial support to market and products managers of feed manufacturers in France and abroad (Israel, Asia, Tunisia, Belgique...)
- Field support of nutrition technicians
- Development of nutritional concepts, decision support tools and nutritional products.
- Technical support of the ruminant team & development of research topics and test protocols.
- Defines with the ruminant manager, the strategic technical orientations

2009 - 2012 **CARGILL-PROVIMI**78
Trappes

Ruminants Product Manager

- Technical support to the Cargill sales force and dedicated customers (all ruminants) in France and Maghreb
- Beef cattle technical manager

2003 - 2009 **INVE France (INVE Group)** 62 Calonne sur la Lys

Ruminant Product Manager ..

- In charge to develop sales of some products (premix, Minerals and linseed based products) for feed manufacturers in France
- Prospecting, commercial and technical follow up of customers.
- Feeds formulation
- Design of products and sales support for company and customers
- Implementation of fields trials and experimentations with research centers

1999 - 2003 **TROUW Nutrition (NUTRECO Group)** 95 Vigny

Ruminant Department Manager

- Conception of new products (nutritional specialties, extruded products) and nutritional concepts.
- Conception of sales and technical support tools including ration software
- Technical support and Advisor

1994 - 1999 **DIEVET Nutrition(NUTRECO Group)** 27 Val de Reuil

Technical Manager (all species) and Ruminant Products Manager

- Product and sales support conception
- Technical training of the sales team
- Animation of some products launch meetings (with feed compounders and distributors)
- Technical and commercial follow-up of some customers feed compounders

1989 - 1994 **DIEVET Nutrition(NUTRECO Group)** 27 Val de Reuil

South Ouest area manager

- Prospection, ,commercial and technical follow-up (all species) of some feed compounders

1986 - 1989 **Ecole Supérieure d'Agriculture d'Angers** 49 Angers

Professor of Animal nutrition

1984 – 1986 **INRA of Tunis**

Tunisie

Project Manager for the development of sheep farming in Tunisia (in collaboration with INRA of Toulouse)

- Implementation of actions to rationalize livestock farming in State farms

Background

1983 - 1984 **DEA de Zootechnie (Animal Sciences Master 2)** ENSA and Montpellier University

1981 - 1983 **Maitrise de sciences et techniques Productions Animales –(Master I)** Tours University