

SOLVING YOUR EQUIPMENT PROCUREMENT CHALLENGES

The Problem: EPC Firms, Data Centers Developers, Utility Companies and General Contractors face lengthy procurement cycles, fragmented vendor relationships, and the complexity of managing both equipment needs and specialized services across multiple contracts.

Our Solution: SourceTrack Solutions LLC delivers comprehensive procurement and professional services through a single, streamlined partnership reducing vendor management overhead up to 60% while ensuring seamless integration between equipment delivery and service execution.

CORE CAPABILITIES

Value-Added Services:

STS enhances procurement outcomes through market research, vendor vetting, installation and training support, and end-to-end warranty coordination.

Equipment Procurement & Supply Chain Management:

STS provides end-to-end procurement solutions that reduce risk, ensure compliance, optimize cost savings, and accelerate timelines while aligning suppliers with federal requirements to guarantee mission success.

Program & Project Management:

STS delivers disciplined project execution using agile practices, ensuring federal projects stay on scope, budget, and schedule with proactive oversight, subcontractor accountability, and transparent reporting for complete buyer confidence.

WHAT SETS SOURCETRACK SOLUTIONS APART

- ✓ **One-Stop Solution:** Equipment + services under one contract eliminates vendor fragmentation
- ✓ **Integrated Delivery:** Seamless coordination for 30-40% faster project completion
- ✓ **Performance-Based Solutions:** Traditional procurement, leasing, and EaaS models available
- ✓ **Risk Mitigation:** End-to-end accountability with comprehensive testing and quality assurance
- ✓ **Total Lifecycle Management:** From procurement through installation, training, maintenance, and eventual replacement

YOUR RETURN ON INVESTMENT

- **Simplified Procurement:** One contract for equipment and services reduces burden by 40%
- **Faster Deployment:** Integrated delivery approach completes projects 30-40% faster than multi-vendor approaches
- **Cost Optimization:** Strategic sourcing and service bundling delivers 15-20% average savings
- **Reduced Risk:** End-to-end accountability ensures seamless project execution and performance
- **Enhanced Performance:** Professional services ensure optimal equipment utilization and longevity

OUR OFFERINGS

- Utility Transformers
- Medium-Voltage Switchgear
- Low Voltage Switchgear
- Switchboards & Panelboards
- Busways & Bus Duct
- Automatic Transfer Switches
- Static Transfer Switches
- Circuit Breakers
- Protective Relays & SPDs
- Power Distribution Units
- Remote Power Panels
- Rack-Mount PDUs
- Static UPS Bypass Panels
- Harmonic Filters & PF Correction Equip.
- Feeder Cables
- SCADA Systems
- BMS Electrical Integration
- Arc-Flash Detection & Mitigation Equip.
- E-Houses (Fabricated Electrical Rooms)
- Load Banks
- Temporal Construction Power Gear

KEY DIFFERENTIATORS

- Expert in Equipment Procurement
- Commitment to Excellence
- Consistent On-Time Deliveries
- Industry Procurement Expertise
- Nationwide Coverage
- High-Level Service
- Follow Safety Guidelines

PERFORMANCE

- Reliable Service
- Open Communication
- On-Time Delivery
- Client Satisfaction
- Long-Term Partnerships

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