



baltic

free economic zone

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Free economic zones (FEZ) business potential in Lithuania / Q&A straight talk

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EKONOMINIŲ ZONŲ ASOCIACIJA



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EUROPE & LOGISTICS REACH



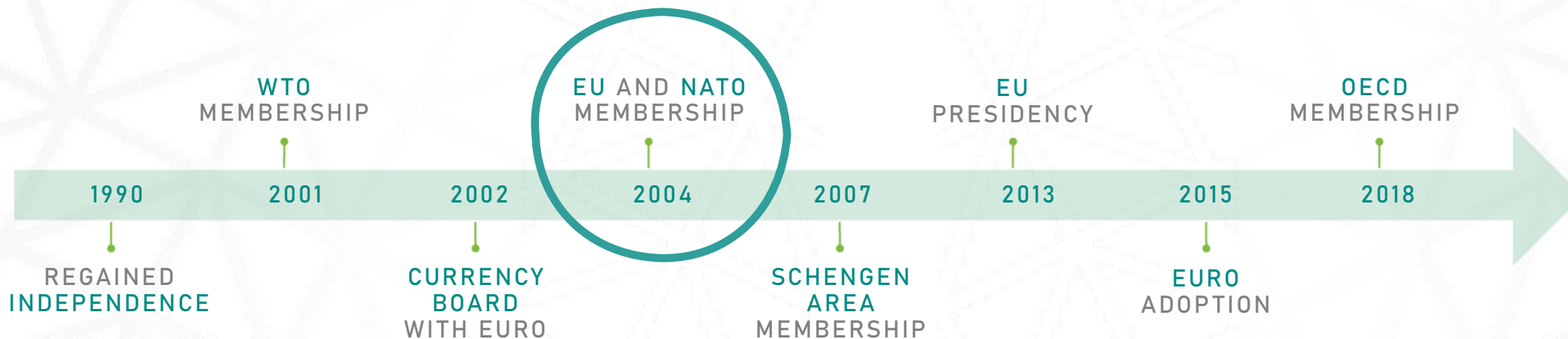
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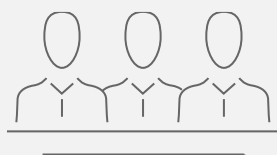
LITHUANIA HISTORY KEY POINTS



KEY FIGURES



TERRITORY OF
65 300 KM²



POPULATION
2,9 MILLION



CURRENCY
€ EURO



GDP (2023)
70 BILLION €



GDP (2023)
18 214€ PER CAPITA





Lithuanian Free Economic Zones KPI:

- Over **10,000 jobs** have been created in the FEZ territories since the start of operations.
- **1.7 billion EUR** has been invested in the FEZ since the start of operations.
- The export volume of companies operating in the FEZ is about **1.8 billion EUR** per year.
- Over **100 million EUR** is paid from wages of taxes per year.
- The total area of Lithuanian free economic zones (LEZ) is **1,436 ha**.



Tax Incentives in Baltic FEZ

Investors in Baltic Free Economic Zone*

- 0% Corporate income tax for 10 years followed by 7.5% for 6 years after. The minimum qualifying investments are 1M Eur for manufacturing operations and 100,000 Eur with 20+ employees for business service companies.
- 0% real estate tax
- 0% infrastructure fee
- 0% land tax

R&D activities

- 5% corporate profit tax (patent box)
- 3x R&D cost reduction

*conditions apply

Green corridor for large scale investment projects ensuring Lithuanian security and defense needs:

- Qualification requirements: 20 M EUR investment and 150+ new employees;
- 0% corporate income tax for 20 years
- Simplified territorial planning requirements
- Construction without a building permit
- Tailored vocational training programs

InvestLT + scheme

- cashback incentives





Strategic Advantages of Investing in Lithuania's Defence Sector



Geopolitical Position
and **Strong
International Alliances**



Advanced **Manufacturing
and Technological
Capabilities** in Lithuania



Unparalleled
**Governmental Support
and Financial Incentives**
in Lithuania



Lithuania's **Highly
Skilled Workforce**
Ready for Tomorrow's
Challenges



Comprehensive **Defence
Strategy**



Military R&D and
Ecosystem Growth



TRANSPORT & LOGISTICS IN LITHUANIA

LITHUANIA IS A EUROPEAN LEADER IN TRANSPORT AND LOGISTICS

LITHUANIA CARGO COMPANIES HIGHLY COMPETITIVE ON EUROPEAN CARGO MARKET

EXCELLENT GEOGRAPHICAL LOCATION FOR EUROPEAN DISTRIBUTION CENTERS

15% OF GROSS VALUE ADDED

6 600 COMPANIES

MORE THAN 25 000 TRUCKS

OVER 93 000 EMPLOYEES



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INFORMATION TECHNOLOGY IN LITHUANIA

LITHUANIAN ICT SECTOR ESPECIALLY STRONG IN DEVELOPMENT OF SOFTWARE FOR INDUSTRIAL PROCESS OPTIMIZATION, MOBILE APPLICATIONS, SOFTWARE AND HARDWARE SOLUTIONS FOR FINANCIAL INSTITUTIONS AND RETAIL TRADE COMPANIES

LITHUANIA IS 1ST IN THE WORLD
COMPETITIVENESS YEARBOOK RANKINGS FOR ICT
2ND FASTEST INTERNET UPLOAD IN THE EU
4TH FASTEST DOWNLOAD SPEED IN THE EU
OVER **11 000** IT EMPLOYEES



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LASERS INDUSTRY IN LITHUANIA

STRONG PLAYER IN GLOBAL MARKET WITH EXPORTS
TO MORE THAN 100 COUNTRIES

LASER EQUIPMENT TAKES UP TO 10 % OF THE
GLOBAL MARKET OF LASERS USED FOR
SCIENTIFIC RESEARCH

50% OF THE WORLD MARKET FOR HIGH
ENERGY
PICO-SECOND LASERS

OVER 1200 EMPLOYEES



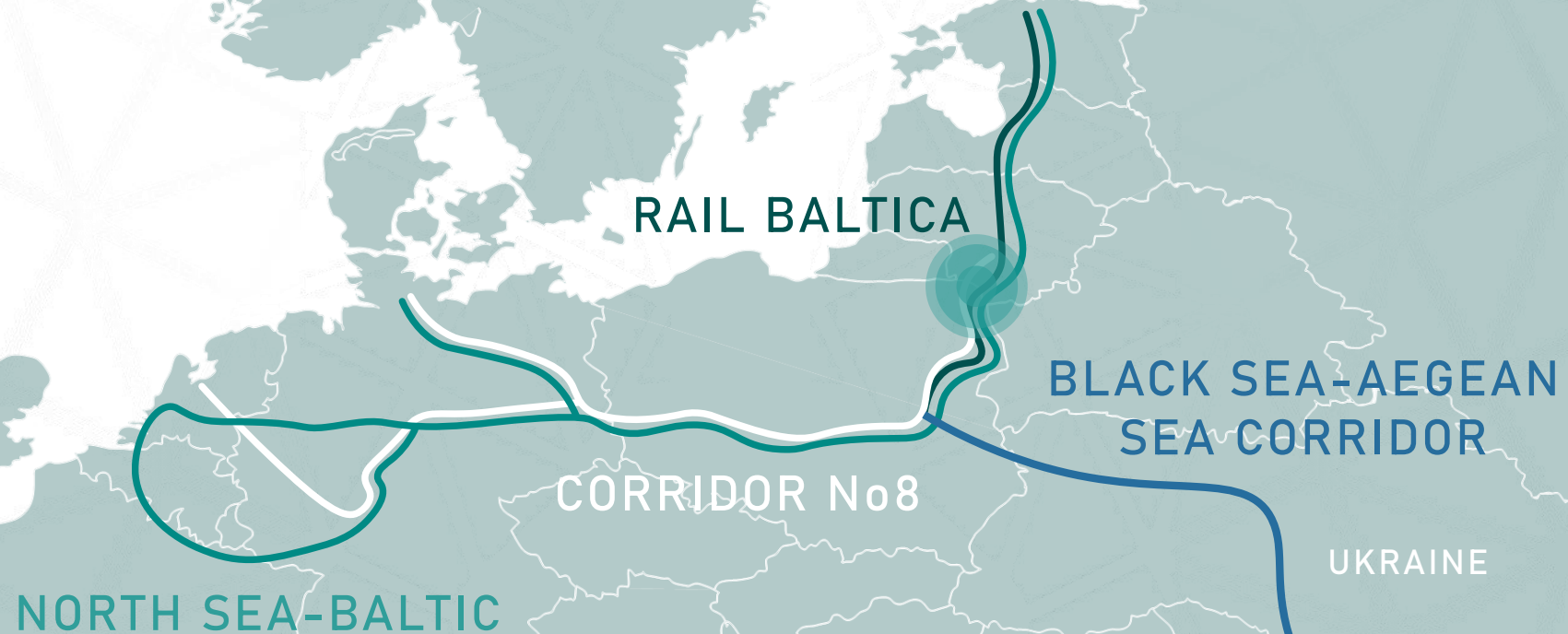
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TRANSPORT CORRIDORS



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MARIJAMPOLE ACCESS TO RAILBALTICA AND VIABALTICA



VIA BALTICA

RAIL BALTICA
NAUJA 249 KM / H

VIA BALTICA

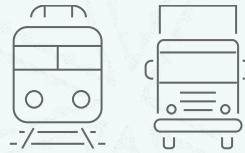
RAIL BALTICA
ESAMAS 1435 MM

The logo for the Baltic Free Economic Zone, featuring a stylized white 'b' symbol above the word 'baltic' in a bold, lowercase sans-serif font, with 'free economic zone' in a smaller font below it. The logo is centered within a large teal circle.

MARIJAMPOLE FEZ



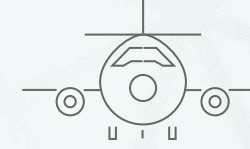
WITHIN **BALTIC FEZ** THERE ARE GREENFIELD LAND PLOTS WITH THE MAIN INFRASTRUCTURE CONNECTIONS



DIRECTLY BY THE **RAIL BALTICA** AND VIA **BALTICA**










2-3 HOURS REACH TO SEA PORTS

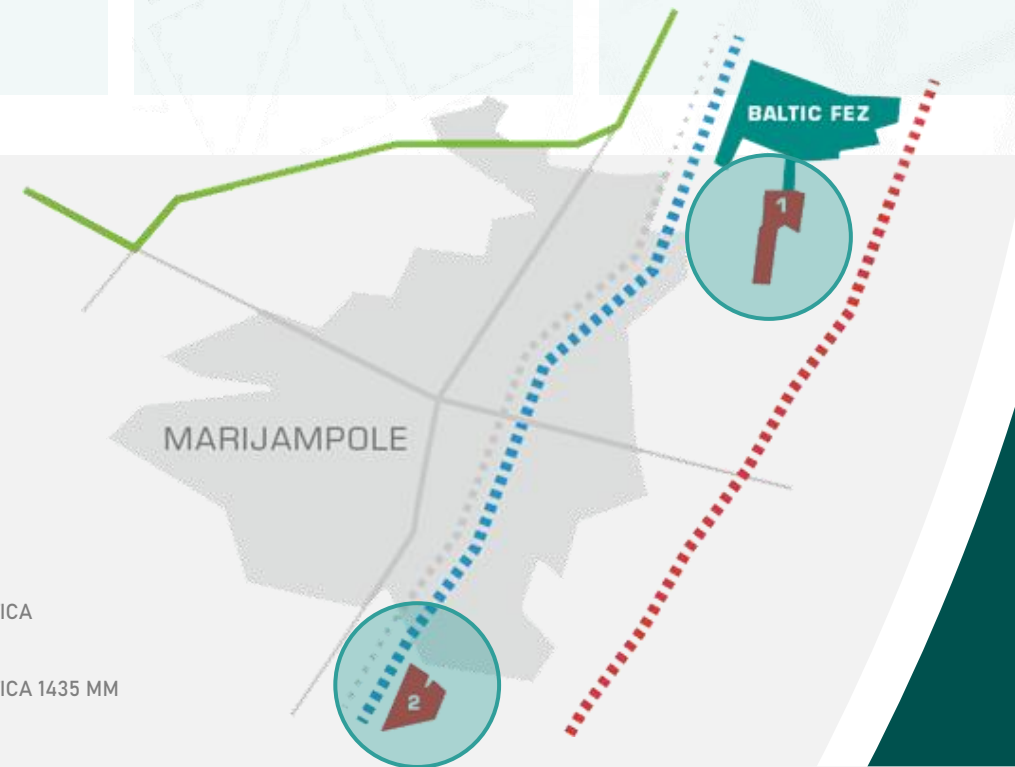


1-2 HOURS REACH TO AIRPORTS

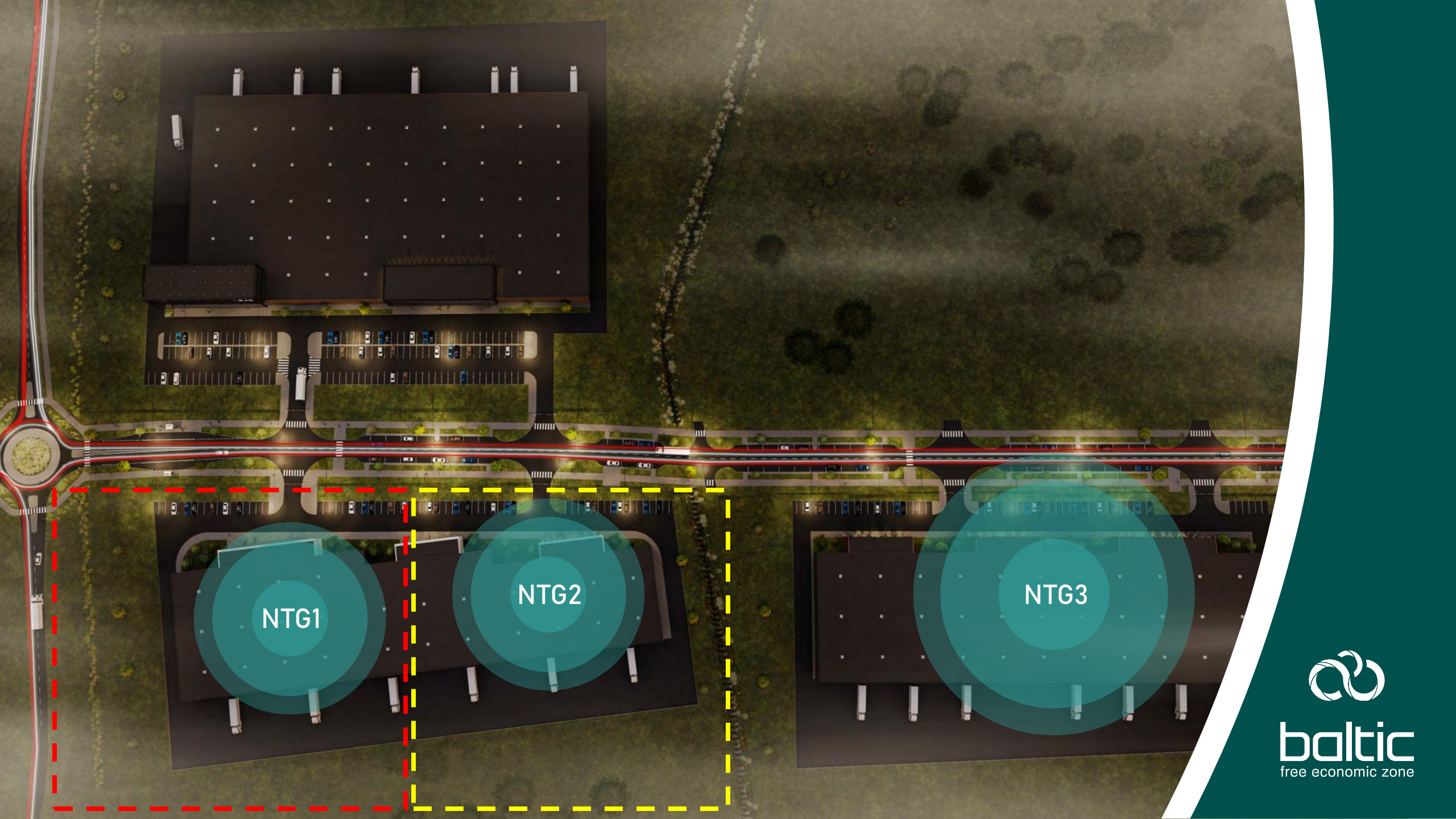
Due to its close bordering with the Baltic Sea, Latvia, Belarus also direct bordering with Poland and Russia, Marijampole region offers logistic access to major markets in the East and the West.

International leaders in production choose Marijampole region as the location of it's manufacturing unit (e.g. IKEA, DOVISTA).

-  SUBLEASED
-  FREE PLOTS
-  RAILWAY 1520 MM
-  HIGHWAY
-  ROAD VIA BALTICA
-  RAILWAY RAIL BALTICA 1435 MM / 1520 MM
-  RAILWAY RAIL BALTICA 1435 MM SPEED 249 KM/H



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NTG1

NTG2

NTG3



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Baltic FEZ Manufacturing Building NTG1 for Rent / Sale since 2024 Q4

Technical Indicators of the Building:

- Total area: 5400 m²:
production premises area
5000 m²,
administrative premises area
400 m² / x2
- Height: up to 12 m, clear height
8.5 m
- Volume: 53,000 m³
- Energy efficiency class: A++
- Column grid 12 x 24
- Ground slab has a thickness
of 25 cm
- Floor load: 50 KN/m² (~5
t/m²); thickness: 160 mm
(fiber-reinforced concrete)
- Truck-delivery area flexible to
adopt
- Electricity installed 0,45 MW,
up to 1,6 MW available
- Gas up to 600 m³/h available
- Water 44 000 - 100 000
m³/year
- Sewage 44 000 - 100 000
m³/year



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NTG

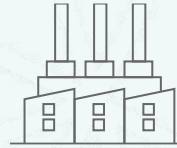


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LABOR POOL IN MARIJAMPOLE 2023 Q2



LABOR ACTIVE
POPULATION
66 500



LABOR IN
PRODUCTION
11 300



UNEMPLOYMEN
T RATE
8,1 %



AVERAGE
NETO SALARY
1121 €

2022 Q1 LITHUANIA MINIMAL MONTHLY SALARY (bruto) – **1789 EUR** SOURCE: <https://osp.stat.gov.lt/>

QUALIFIED LABOR FORCE POTENTIAL



1 COLLEGE

1 VOCATIONAL SCHOOL

PROXIMITY TO KAUNAS UNIVERSITY OF TECHNOLOGY
(30 MINS)

OVER **2,000 STUDENTS** ARE CURRENTLY STUDYING
ENGINEERING PROGRAMS IN MARIJAMPOLE
VOCATIONAL SCHOOL



Mykolas Romeris
universitetas



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Baltic FEZ Services



Real Estate Solutions

1. Built-to-Suit

Custom-built facilities designed and developed according to your specific operational requirements.

2. Ready Buildings

Pre-built, move-in-ready facilities for businesses seeking a quick start without waiting for construction.

3. Land Plots

Strategic land plots available for development, ideal for businesses looking to build from the ground up.



Investor Support Services: Your One-Stop Shop

1. Business Establishment Guidance

2. Liaison with Authorities

3. Permits and Construction Support

4. Workforce Solutions

5. Employee Wellbeing

6. Legal and Financial Partnering

7. Educational Partnerships



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