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The Power of Manipulation: Lord Krishna's Strategy in the Mahabharata and Its Reflection in Modern Media Udhav Krishna¹ and Prof. (Dr.) Namita Singh²

Abstract

The Mahabharata, one of India's most revered epics, is a treasure of diverse philosophical inquiry, ethical reflection and strategic brilliance. Among its most compelling figures is Lord Krishna, whose nuanced use of manipulation, especially in the episode involving Guru Dronacharya's downfall, illustrates the power of selective truth in shaping outcomes. Krishna's calculated advice to use an ambiguous statement "Ashwatthama is dead" highlights a profound understanding of human psychology and moral ambiguity. In today's digital era, similar strategies are employed by modern media and social platforms. Sensational headlines, half-truths and emotionally charged content are engineered to influence perceptions, echoing Krishna's unmatched psychological warfare skills. One notable example is Lord Krishna's manipulation of Guru Dronacharya during the Kurukshetra war. Knowing that Dronacharya would become vulnerable upon hearing of his son's death, Krishna devises a plan to use a partial truth. He advises Yudhishthir to declare "Ashwatthama is dead, the elephant". Yudhisthira spoke indistinctly so that Drona would not hear the word "elephant". This white lie was intended to demoralize Drona. Dronacharya, misled by the incomplete information, believes his son has died, leading to his emotional breakdown and subsequent downfall. This manipulation based on selective truth is a strategic psychological move aimed at exploiting human emotions.

In modern times, similar tactics are observed in new media and social media platforms. Sensationalized headlines, half-truths and clickbait content are used to shape public perception, very much like Krishna's manipulation. Algorithms on social platforms promote emotionally charged content, creating misinformation or biased narratives, often leading to widespread confusion. This manipulation of information blurs the line between fact and fiction, evoking emotional responses to control public opinion.

Both Krishna's strategy and today's media manipulation underscore the power of selective truth and emotional exploitation. While effective, such techniques raise ethical concerns about the responsibility of the media in shaping accurate and balanced narratives.

Keywords: - Mahabharata, Lord Krishna, media manipulation, misinformation, selective truth, emotional manipulation, social media, modern media tactics

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Introduction

Lord Krishna occupies a unique place in the Mahabharata: he is both a divine figure incarnating Vishnu and a wise political advisor. In the epic's great war, Krishna serves as counselor and charioteer to the Pandavas, preaching the eternal duty of dharma while simultaneously orchestrating complex battle tactics. This dual role makes him a profoundly complicated hero. As one scholar notes, "Krishna's strategies are integral in ensuring the Pandavas' victory, but these raise complex ethical questions" his actions often involve "strategic deception, manipulation, and direct involvement in actions that could be considered violations of conventional dharma". In other words, Krishna preaches selfless duty and cosmic order yet does not hesitate to bend the rules of war to achieve righteous ends. Some modern commentators even interpret his example as a kind of Machiavellian realism essentially asserting that the ends justify the means. For instance, one analysis observes that Krishna's guidance in the war legitimizes a "Machiavellian realism or the consequentialist proposition that 'the end justifies the means'". Thus, from the outset we see the moral complexity of Krishna's character: he embodies ideal wisdom and compassion, but he also employs calculated cunning.

This complexity comes into sharp relief in the famous episode involving Dronacharya, the Pandavas' venerable teacher. On the 15th day of battle, the formidable warrior Drona stands virtually invincible the Pandava army cannot defeat him so long as he fights. Krishna realizes that the only way to dislodge Drona is to shatter his resolve, and he convinces the truthbound Pandava king Yudhishthira to speak a half-truth about Drona's son Ashwatthama. In a pivotal scene, the Pandavas spread the cry "Ashwatthama is dead," referring only to an elephant by that name. Drona, hearing this, is overwhelmed by grief and disbelief. Crucially, just as Yudhishthira utters these words, a clamour of conch shells drowns out the whispered clarification that "the elephant is dead, not Ashwatthama". Believing his son Ashwatthama has died, Drona immediately lays down his arms. This ruse allows the Pandavas to slay Drona a victory decisive for their cause. Here, Krishna selectively withholds the whole truth: he engineers Yudhishthira's compromise of his rigid honesty for what he claims is the greater good. The result is victory, but at a severe emotional cost. Even Yudhishthira, known throughout the epic as the paragon of righteousness, hesitates in agony before speaking this half-truth. The Mahabharata thus uses the Drona incident as a textbook example of Krishna's tactical genius and moral ambiguity. In modern retellings, this moment is dramatized as a test of dharma itself. Novelist K.M. Munshi, for example, portrays Krishna with deep psychological insight in his Krishnavatara series, emphasizing how this divine hero understands human emotions (like Drona's love for his son) and uses them deliberately. Munshi's Krishna is at once compassionate and calculating, fully aware of the anguish his strategy will cause but convinced of its necessity. (Munshi's portrayal underscores the idea that Krishna's deceptions are not wanton lies but calculated sacrifices of truth for a perceived higher duty.)

Such ancient narrative strategies bear an uncanny resemblance to tactics used in modern media and propaganda. Today's communicators from spin doctors to social media influencers – frequently employ selective presentation of facts, emotional manipulation, and agenda-driven narratives in ways that parallel Krishna's methods. For instance, political "spin" is explicitly defined as the biased delivery of information to control public perception. Spin techniques "may include careful timing in delivering information, selective presentation of facts, and careful selection of words and phrases meant to invoke certain responses". In propaganda and public relations, experts acknowledge that storytelling relies on "emotional appeals and

selective presentation of facts" to shape audience beliefs. Modern analysts catalog tactics much like those Krishna used: planting half-truths, exploiting human emotions, drowning nuance in loud distractions. A study by Data & Society enumerates the tools of media manipulation from coordinated misinformation campaigns and social-engineering of journalists, to gaming of algorithms and orchestrated trending topics all aimed at "shaping media narratives" to a desired end. In effect, Krishna's battlefield ploys have their mirror image in the digital battlespace. Just as the conch-blasts drowned Yudhishthira's clarification in Mahabharata, today's headlines, viral memes, and sensational images can drown out subtler truths. In a world "fragmented and manipulated with alarming ease," half-truths are frequently deployed to sway public opinion. Emotional exploitation is also a key commonality: propaganda lists "using language and visuals to evoke specific emotions" as a core tactic, just as Krishna knew how to stir grief in Drona's heart.

Against this backdrop, this research will explore the philosophical and cultural parallels between Krishna's strategic deceit in the Mahabharata and contemporary media persuasion techniques. We will use the Dronacharya episode as a case study of narrative manipulation, examining how Krishna's selective truth parallels today's agenda-driven storytelling. The study will analyze how ancient concepts of dharma and modern concepts of "journalistic ethics" grapple with truth and power. Key questions will include: How do Krishna and modern media actors each justify manipulating information? What role do emotion and context play in each strategy? Are the lessons of an epic war relevant to understanding the ethics of 21stcentury news and propaganda? By framing the investigation across time, this paper aims to illuminate how deeply the echoes of Krishna's tactics resonate in our own digital information age.

The Context of the Manipulation

Dronacharya, a revered teacher and warrior, was a formidable opponent on the battlefield. Krishna recognized that Drona's unwavering focus and strength lay in his son, Ashwatthama. To weaken him, Krishna devised a plan to exploit his emotional attachment.

Krishna instructed Yudhishthira, known for his unwavering truthfulness, to declare, "Ashwatthama is dead." However, Krishna added a caveat: the word "elephant" (referring to an animal named Ashwatthama) would be uttered indistinctly, ensuring Dronacharya misinterpreted the statement. The plan worked as intended, leading to Drona's emotional collapse and eventual death.

Analysis of the Strategy

Krishna's use of selective truth mixing fact with deception demonstrates his mastery of psychological warfare. By exploiting Drona's vulnerability, Krishna turned an invincible warrior into a defeated figure. However, the strategy raises significant ethical questions. While the manipulation was justified in the pursuit of dharma, it involved deceit, challenging the very essence of righteousness. This episode remains one of the most debated moral conundrums in the Mahabharata. Was it justified to use deceit to end a war that was already steeped in injustice? Was Krishna's manipulation a divine strategy or a lapse in ethical conduct? Krishna's move demonstrates a deep understanding of emotional psychology. He recognized that logic and combat could not bring down Drona, but emotional disintegration could. His manipulation was not arbitrary; it was precise, purposeful and powerful.

But therein lies the ethical grey area. Even with noble intent, can manipulation be accepted as righteous? This duality means versus ends forms the philosophical crux that this paper seeks to connect with modern practices.

Manipulation in Modern Media

The advent of digital media and social platforms has revolutionized information dissemination. However, this transformation has also introduced challenges akin to those faced by Dronacharya misinformation, selective truth, and emotional exploitation.

Selective Truth and Emotional Manipulation

In today's hyperconnected world, where screens dominate attention and clicks equate to currency, manipulation has taken new shapes. The gatekeepers of information have shifted from scholars and journalists to algorithms, influencers, and digital platforms. These entities increasingly resemble Krishna not in divinity, but in their strategic play with truth.

Much like Krishna's tactic, modern media frequently employs selective truth to shape public perception. Sensationalized headlines, clickbait articles, and emotionally charged content are designed to evoke strong reactions. In today's hyperconnected world, where screens dominate attention and clicks equate to currency, manipulation has taken new shapes. The gatekeepers of information have shifted from scholars and journalists to algorithms, influencers, and digital platforms. These entities increasingly resemble Krishna not in divinity, but in their strategic play with truth.

For example: Sensational news stories often omit critical context, misleading audiences. Algorithms amplify controversial content, fostering divisive narratives.

The Role of Social Media

Modern media, particularly digital and social media, thrives on selective truth. Just as Krishna used an indistinct truth to alter a powerful outcome, news agencies and social platforms often employ headlines that offer just enough truth to be believable but crafted to provoke emotion.

Consider how breaking news is framed. The same event, say a protest can be presented as a 'youth uprising for justice' by one media outlet and as 'anarchic violence' by another. The facts remain the same; what differs is the narrative, the emotional tone, and the psychological trigger.

Platforms like Facebook, Twitter, and Instagram thrive on user engagement. To maximize interaction, they prioritize content that triggers emotional responses. This often includes:

- Half-truths and exaggerated claims.
- Biased reporting that aligns with specific agendas.
- Viral misinformation campaigns, resembling Krishna's indistinct words.

Case Studies

Social media algorithms are designed not for truth but for engagement. They amplify posts that provoke stronger emotional reactions, anger, fear, excitement. In doing so, they mimic Krishna's strategy of emotional exploitation. When a user likes or shares content with extreme views, platforms show them more of the same, creating echo chambers. These chambers distort reality, feeding users a customized version of truth, an indistinct "Ashwatthama is dead" of the digital age.

1. Fake News and Political Manipulation: During major electoral events across the world, from India to the United States, misinformation has played a decisive role. Deepfake videos, edited speeches, and out-of-context data are circulated, often targeting the emotional psyche of voters. Just as Krishna exploited Dronacharya's emotional vulnerability, political campaigns target public insecurities to alter perceptions.

The spread of misinformation during elections mirrors Krishna's strategy of exploiting vulnerabilities. Targeted disinformation campaigns manipulate public opinion, often with devastating consequences.

2. Rising Clickbait Culture: Headlines such as "Shocking Discovery: Scientists Find the Secret to Immortality" may attract attention but lack substantive truth, similar to Krishna's strategic ambiguity. During the COVID-19 crisis, manipulated videos and false cures spread like wildfire. Even educated individuals were drawn into the emotional pull of miracle solutions or conspiracy theories, highlighting how selective truth can override logic and facts. Online media has evolved into an economy of attention. Sensationalism is prioritized over

substance. A study by MIT found that fake news spreads six times faster on Twitter than the truth—simply because it is designed to trigger stronger reactions.

Ethical Implications

Krishna's manipulation in the Mahabharata was driven by the larger goal of upholding dharma. However, modern media often lacks such a moral compass, prioritizing profits and engagement over truth. While Krishna's manipulation aimed to restore dharma, the modern media landscape often manipulates to maximize profit or push agendas. This raises fundamental questions about the ethics of influence.

The Thin Line Between Strategy and Deception

Krishna's strategy highlights the ethical dilemma of using manipulation for a perceived greater good. In contrast, modern media's exploitation of selective truth often serves self-interest, undermining trust in journalism.

The Responsibility of Media

Media organizations must navigate the tension between engagement and accuracy. Ethical reporting should be prioritized.

Media institutions have a critical role in preserving truth. Unlike Krishna, who bore personal responsibility for his strategies, many media organizations deflect accountability. This creates a vacuum of trust. As a result, the public, like Drona, is left confused, misled and disarmed. To rebuild this trust, the media must: Practice transparency in reporting. Offer context, not just headlines. Correct misinformation swiftly and visibly.

- Transparency: Providing full context to avoid misleading audiences.
- Accountability: Rectifying errors promptly to rebuild trust.
- Balance: Presenting diverse perspectives to ensure fairness.

Reflections from K.M. Munshi's Krishnavatara

K.M. Munshi's Krishnavatara series provides a humanized, philosophical perspective on Krishna. Munshi paints Krishna not merely as a divine figure but as a thinker, a statesman, and a man who carries the burden of difficult choices. Munshi's Krishna is often torn between means and ends, wrestling with questions of dharma. In doing so, Munshi invites readers to reflect: is morality absolute, or situational? Can truth be compromised for a righteous outcome?

This nuanced Krishna mirrors the challenges of modern media ethics. Like Krishna, editors and journalists face tough calls daily. But while Krishna's choices were anchored in a cosmic sense of duty, the media must root its actions in social responsibility. K.M. Munshi's Krishnaavtar series delves deeply into Krishna's personality, exploring his strategic brilliance and moral dilemmas. Munshi portrays Krishna as a figure who balances divine wisdom with human flaws, making him a relatable and multidimensional character. In Krishna's context, the manipulation was in service of a greater moral good the end of a brutal war. But media manipulation often lacks such justification. The motives are commercial, ideological, or even malicious.

Relevance to Modern Media

Munshi's depiction of Krishna's manipulation resonates with today's media landscape. His exploration of Krishna's motives offers valuable insights into the ethical considerations of using manipulation as a tool for achieving desired outcomes.

Conclusion

The tale of Krishna and Dronacharya is more than a myth. Actually, it is a mirror. It reflects our current struggles with truth, ethics, and emotional manipulation. Whether it is in ancient battlefields or digital timelines, the power of selective truth remains potent. Krishna's manipulation, though morally ambiguous, was aimed at securing a greater good. Today's media, however, often employs similar tactics without the same ethical compass. As consumers of information and participants in the media ecosystem, we must remain vigilant. The media

must strive to embody Krishna's wisdom, if not his divinity. It must balance engagement with ethics, truth with impact, and strategy with sincerity.

Let the lessons of the Mahabharata, and the insights of K.M. Munshi, guide our understanding of narrative power. For in every piece of information lies the potential to shape minds, change realities, and define the dharma of our times. The parallels between Krishna's strategy in the Mahabharata and modern media manipulation underscore the timeless relevance of selective truth and emotional exploitation. While Krishna's actions were guided by a commitment to dharma, modern media must adopt a similar ethical framework to ensure responsible reporting.

The lessons from Krishna's life, as reconstructed by K.M. Munshi, reminds us of the immense power and responsibility that come with shaping narratives. In an era dominated by misinformation, the media must strive to uphold truth, transparency, and accountability, ensuring that their strategies serve the greater good rather than narrow interests.

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