

Set Sail for the Future: Give Children Who Have Never Seen the Sea a Taste of the Horizon

Every child deserves to dream big. Yet for thousands of children from disadvantaged backgrounds, the horizon is often limited. Our association has a simple and powerful mission: to use the Mediterranean as a wonderful playground for learning and discovery.

We take these young people on board, offering them much more than just a trip out to sea. It is a total immersion that allows them to:

- \* Discover marine fauna and flora (ecological awareness).
- \* Learn the basics of navigation (responsibility and team spirit).
- \* Gain self-confidence and independence (personal growth).

In short: we transform isolation into openness, and doubt into boldness. Why Become a Patron of Our Adventure?

Your company has the power to put a smile on these children's faces.

By choosing to fund our association, you are not just making a donation: you are investing in people and the future.

1. A measurable social impact

Every euro contributes directly to:

- \* Crew and boat costs: Ensuring safety and supervision by maritime professionals.
- \* Educational equipment: Providing teaching tools for an enriching discovery experience.
- \* Inclusive access: Making the experience completely free for the families involved.

Our goal: 300 children on board next year. Help us reach this milestone!

- 2. Enhance Your Brand Image
- \* Strong Social Responsibility: Show your commitment to equal opportunities and education in a tangible way.
- \* Positive visibility: We offer you exposure on our communication channels (website, social media, events) and, depending on the level of partnership, the opportunity to display your logo on our boat.
- \* Loyalty and motivation: Inspire your employees by involving them in a worthwhile cause.

How can you support us?

We offer several levels of partnership, designed to suit your company's strategy:

### Different Levels of Sponsorship

- \*The Sea Turtle: (From 500 Euros) | Funding for children's safety equipment.
- = Special mention on our website and social media
- \*The Dolphin: (From 5,000 Euros) | Covering the boat's mooring costs.
- = Logo on the boat and visuals on our website and social media + free day at sea for your team (maximum 12 people)
- \*The Octopus (From 20,000 Euros) | Structured annual partnership with a dedicated initiative. Boat named after you + visuals on our website and social media
- + free day at sea for your team (maximum 12 people)

Let's set sail together!

Let's not allow financial obstacles to deprive these children of a unique opportunity. Contact us to discuss your place on board:

Serge +34 681 30 98 18 contact@pulpo-azul.org www.pulpo-azul.org



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Con esta comunicación se envía la tarjeta acreditativa del NIF que figura en la parte inferior de este documento. Este documento tiene plena validez para acreditar el NIF asignado. Asimismo, si resulta más cómodo, se puede recortar la tarjeta que figura en la parte inferior y que posee los mismos efectos acreditativos que el documento completo.

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#### TARJETA DE IDENTIFICACIÓN FISCAL

Número de Identificación Fiscal Definitivo

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Denominación ASOC PULPO AZUL

o Razón

Social

Anagrama Comercial

Domicilio CALLE BISBE PONT, NUM 4

Fiscal 07400 ALCÚDIA - (ILLES BALEARS)

Domicilio CALLE BISBE PONT. NUM 4

Social 07400 ALCÚDIA - (ILLES BALEARS)

Administración de la AEAT **07027 INCA** Fecha N.I.F. **Definitivo: 06-05-2024** 



A typical day on board: account of an unforgettable sea trip with Pulpo Azul

Introduction: rendezvous with the sea

It is 9:00 a.m. and the Mediterranean sun is beginning to warm the harbour. The

excitement is palpable among the children who join us: they are about to leave dry

land behind to enjoy a unique day of exploration. At Pulpo Azul, our trips are not just

boat trips, but educational expeditions designed to transform wonder into

commitment.

9:30 a.m.: Briefing and sailors for a day

The welcome: The captain and instructors welcome the crew for the day. It's time to

hand out life jackets and address the first essential point: safety on board.

The mission: After the safety briefing, we move on to the 'mission of the day.' With

the help of a large map, we define the area of exploration (for example, a Posidonia

meadow or a beach to clean). We give the children a logbook to write down their

observations.

Eco-friendly instructions: Important reminder: we do not carry single-use plastics

and we observe wildlife without ever getting too close.

10:00 am: Cast off!

The engine purrs softly (slowly, out of respect for the environment!) and we leave

the port. It's time to keep your eyes peeled.

The navigation course: The instructor takes the opportunity to explain maritime

weather, the importance of buoys and the function of the rudder. Under supervision,

the children can learn the basics of steering.

Initial observations: We often take an initial reading of the water: its temperature,

colour and salinity index. We use simple tools to make science more concrete.

### 11:00 a.m.: At the heart of the ecosystem

We arrive at the planned study area. The engine is turned off. It is time for silence and observation.

The secrets of seagrass beds: If we are close to the coast, we drop anchor on a sandy bottom away from the seagrass beds. Using a mask allows us to show the vital importance of Posidonia, the "lungs of the Mediterranean". Children discover the small fish and starfish that hide there.

The cetacean event: It's the long-awaited moment! The encounter with dolphins, thanks to the fishermen who collaborate by giving us their positions, is an opportunity to learn how to identify the species and their vulnerability to human activities. Amazement leads to protection.

## 12:30 p.m.: Lunch break and discussion.

Zero-waste picnic: we bring our food in reusable lunch boxes. It is an enjoyable moment that reinforces the message: we can enjoy ourselves without leaving a trace.

Debate about the sea: during lunch, we take stock of the morning's observations. It's an opportunity to discuss: 'What would you do to reduce plastic pollution?' or 'How can you help a dolphin in danger?' The children become protagonists, rather than mere spectators.

## 2:00 p.m.: From theory to action

Fishing for waste: if we find floating waste, we organise a small safe collection operation. This gives concrete meaning to the fight against plastic pollution (the subject of our previous article!). Each piece collected is recorded and classified in the logbook.

#### 2:30 p.m.: Return to port and review

The boat sets off on its return journey to port. It's time to fill in the last page of the logbook.

The 'Blue Captain' diploma: each child receives a small 'diploma' certifying their active participation and commitment to protecting the Mediterranean.

The message on land: we encourage the children to share their discoveries and the protective measures they have learned with their families and friends. The mission continues on dry land.

# Conclusion: more than an excursion, a vocation

A day with Pulpo Azul is a complete sensory and educational experience. It reminds us that the Mediterranean is not a backdrop, but a valuable ecosystem for which we are all responsible.



### • Our Ambassador of the Seas: The Capelli 9.5m RIB

- To accompany our young explorers towards the horizon, Pulpo Azul has chosen a trusted partner: our 9.5-metre Capelli RIB, powered by a powerful 350 horsepower engine. This is not just a boat, it is a real tool for wonder and safety.
- Designed for robustness and performance, our Capelli offers the ideal platform for our sea trips:
- Optimal Safety: Its semi-rigid design guarantees exceptional stability, even in rough seas, providing a reassuring sense of safety for children and their carers. High freeboards and numerous attachment points ensure that everyone stays safe on board.
- Comfort and Space: At 9.5 metres long, it offers generous and well-designed space to accommodate our groups of children in the best possible conditions. Everyone can enjoy the view, take part in workshops or simply relax in complete comfort.
- Speed and Agility: The 350hp engine allows us to quickly reach our exploration areas, optimising the time spent discovering marine wildlife, learning the basics of navigation or enjoying safe swimming. Its agility is an asset for navigating along the coast and discovering hidden corners.

Reliability for adventure: choosing a RIB means choosing a reliable boat that can handle the challenges of the Mediterranean, ensuring that every trip is a carefree and enjoyable experience.





Together, let's make Pulpo Azul and our patrons shine!

At Pulpo Azul, every wave we create is the result of our collective passion and the invaluable support of our patrons. They are the breath of fresh air that allows us to explore new horizons and bring our projects to fruition.

That's why, by joining the Pulpo Azul adventure, everyone on board becomes a key ambassador for our mission and for those who support us.

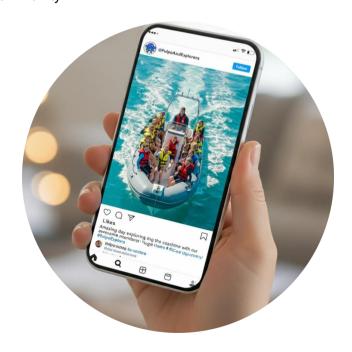
Your commitment, our visibility:

We ask each member, old and new, to commit to actively sharing photos of our events, activities and, above all, posts highlighting our valued patrons on their Instagram accounts, thereby increasing our visibility.

Each share is much more than a simple post:

- •It amplifies our message and our actions to a wider audience.
- •It increases visibility for our patrons, which is essential to show them the concrete impact of their generosity.

Thank you for being part of our family and for contributing, through your commitment, to the strength of our community!





Asociacion Pulpo Azul

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