# The Proposed Endeavor:

# A Policy-Driven Model for National Work-Integrated Learning Implementation

# **Executive Summary**

Proposed Endeavor: To scale a binational Work-Integrated Learning (WIL) model that bridges academic instruction with real-world application, addressing systemic workforce gaps across U.S. higher education, energy infrastructure, and public administration.

#### **National Importance:**

- Tackles critical U.S. workforce shortages through experiential learning and mandatory internships.
- Aligns with federal priorities in education reform, industrial safety, and urban modernization.
- Demonstrates measurable impact across sectors: 22% error reduction (PEMEX), 7x employment increase (CIDH), 35% operational improvement (FIDUM).

#### **Position to Advance the Endeavor:**

- Master's in Organizational Psychology & HR Management (U.S. equivalency confirmed).
- Published researcher and curriculum designer with institutional leadership roles.
- Active collaboration with U.S. colleges and cross-border educational coalitions.

While many educational researchers and reformists have contributed valuable insights to pedagogy and workforce development, few—if any—have directly addressed the convergence of current Presidential mandates, labor market disruptions, and credentialing reform. My Work-Integrated Learning (WIL) pilot stands apart by responding not only to longstanding educational gaps, but also to the urgent national priorities outlined in the September 19, 2025 Presidential Proclamation, the 2025 Made in America initiative, and the 2014 Job-Driven Training Action Plan. This strategic alignment positions my endeavor as uniquely responsive to bipartisan workforce mandates and reinforces its substantial merit under the EB2-NIW framework.

#### Waiver Justification:

- Skills and model not readily available in U.S. labor market.
- Immediate applicability to national systems without employer sponsorship.
- Endorsed by federal, academic, and municipal institutions for public benefit.

EB2-NIW Criterion	Supporting Evidence	Source
Substantial Merit & National Importance	The second of th	
	Scalable dropout prevention and employment outcomes	CIDH Letter
	Urban infrastructure modernization and public sector efficiency	FIDUM Letter
	Published research on workforce development and educational reform	Academic Publications
Well-Positioned to Advance the Endeavor	F 8	
	Cross-border collaboration with U.S. institutions	Cover Letter + Outreach Evidence
	Advanced degrees and sectoral experience	Education Credentials
Waiver of Labor Certification in National Interest	Unique model not available in U.S. labor market	Cover Letter + PEMEX/FIDUM Letters
	Public benefit without employer sponsorship	All Letters + Strategic Narrative

The economic and national security preeminence of the United States is under direct threat from a severe and persistent skills gap [Exhibit]. This crisis is well-documented by federal agencies, industry groups, and academic studies, revealing a profound disconnect between the output of the higher education system and the dynamic needs of the modern economy. Despite millions of open jobs, employers in critical sectors—from Cybersecurity, STEM and advanced manufacturing to healthcare and logistics—cannot find qualified talent [Exhibit]. Concurrently, millions of Americans, including recent graduates, face underemployment, stagnant wages, and student debt, creating a cycle of economic precarity that stifles innovation, reduces global competitiveness, and undermines social stability.

This endeavor, presents a comprehensive, evidence-based national strategy to bridge this gap through the systemic implementation of mandatory, credit-bearing, and paid *Work-Integrated Learning* (WIL) program. Built upon the proven methodological foundation of my prior research in Mexico [Exhibit], this initiative will directly address the core recommendations of the Obama-Biden administration's "Ready to Work" report by creating a "job-driven" educational infrastructure.

The endeavor will be executed in seven distinct phases over five years:

1.**Foundation & Research:** Conduct a nationwide mixed-methods analysis to identify precise skill mismatches and successful WIL models.

- 2.**Framework Development:** Create the adaptable "Work-Integrated Learning Framework (WILF)" based on best practices from Germany, Canada, and my original research.
- 3.**Pilot Implementation:** Launch and manage WILF pilot programs at strategically selected community colleges and universities, rigorously measuring outcomes against a control group.
- 4.**Dissemination & Advocacy:** Publicize irrefutable U.S.-based evidence through academic journals, media, and policy white papers to build national consensus.
- 5.**Sectoral Integration:** Tailor the WILF for critical national security and economic sectors (Cybersecurity, STEM, Advanced Manufacturing) and for marginalized populations (justice-impacted individuals).
- 6.**Policy Integration:** Embed the successful WILF model into federal legislation and agency policy, ensuring long-term funding and scalability.
- 7.**Global Leadership:** Establish the U.S. as a global leader in WIL through international partnerships and continuous benchmarking against other OECD nations.

My unique qualifications [See Exhibits]—a Master of Science in Organizational Psychology, specialized diplomas in Human Capital Management, Educational Orientation and Academic Tutoring, proven research experience, and a track record of academic publication—make me uniquely positioned to successfully execute this endeavor. The autonomy provided by an EB-2 National Interest Waiver is imperative, allowing me to act as a free agent of change across multiple states and sectors, serving the broader national interest rather than a single employer. This work will directly enhance U.S. economic competitiveness, strengthen national security, and fulfill an urgent national mandate to build a resilient, skilled, and prosperous workforce.

8.**Responsibilities:** Through Phase 3, I will retain primary responsibility for the initiative, actively overseeing its progression and ensuring that all milestones are met in accordance with the proposed framework.

Following the successful completion of Phase III, I will transition from primary operational oversight to a strategic advisory role. During Phases IV through VII, I will:

- Ensure Continuity and Alignment: Monitor the initiative's fidelity to its original objectives and ensure alignment with institutional priorities and stakeholder expectations.

- Provide Strategic Guidance: Offer consultative input on key decisions, troubleshoot emerging challenges, and support adaptive refinements to the framework as needed.
- Facilitate Stakeholder Engagement: Strengthen cross-functional collaboration by liaising with institutional partners, endorsing key deliverables, and amplifying impact through targeted dissemination.
- Support Evaluation and Sustainability: Contribute to outcome measurement, long-term scalability planning, and integration of lessons learned into future iterations or policy recommendations.

Phase	Title	Timeline	<b>Lead Responsibility</b>	Role of Ismael Leyva Vibanco
I	Foundation & Research	Months 1–9	Principal Investigator	Lead nationwide mixed-methods analysis to identify skill gaps and WIL models
II	Framework Development	Months 10–18	Principal Investigator	Design the Work-Integrated Learning Framework (WILF) based on global best practices
III	Pilot Implementation	Months 19–36	Principal Investigator	Launch and manage pilot programs; validate WILF through longitudinal data
IV	Dissemination & Advocacy	Months 37–48	National Stakeholders	Provide validated findings; others lead public dissemination and policy outreach
v	Sectoral Integration	Months 49–54	Subject-Matter Experts	Enable adaptation of WILF for key sectors and marginalized populations
VI	Policy Integration	Months 55–60	Policymakers & Legal Experts	Inform legislative efforts; others embed WILF into federal policy
VII	Global Leadership	Ongoing	International Coalitions	Inspire global benchmarking; others lead international partnerships

# From a Prototype to a US National Endeavor

Dimension	🚹 Tijuana Prototype	U.S. Proposed Endeavor
Mission Focus	Local implementation of Work-Integrated Learning (WIL) for academic-industry synergy	National reform of higher education through scalable WIL frameworks
Pedagogical Strategy	Active learning, case-based instruction,	Systemic curriculum redesign rooted in experiential and learner-centered methodologies
Stakeholder Collaboration	Regional coalitions with employers, educators and policymakers	Cross-sector partnerships for national workforce innovation and policy transformation
Evidence & Impact		Empirical foundation for EB2-NIW petition and national scalability
Visual & Academic Exhibits		Reinforces credibility in petition materials and academic outreach
Binational Relevance	Addresses cross-border workforce and	Positions Ismael as a strategic reformist

Dimension	<b>I¹</b> Tijuana Prototype	<b>U.S. Proposed Endeavor</b>
	educational gaps	bridging U.SMexico educational systems
Curriculum Design Expertise	1	Enables rapid deployment across diverse U.S. institutions
Mentorship & Leadership		Supports educator development and leadership capacity-building nationwide
Philosophical Integration		Enriches U.S. academic reform with cultural and intellectual depth
Scalability & Adaptability	Proven adaptability across contexts and disciplines	Validates feasibility for national implementation and policy-level influence

Chapter 1: Introduction: The American Skills Gap as a National Imperative

#### 1.1 The Paradox of the American Labor Market

The United States stands at a critical juncture. The economy exhibits robust job creation, with the Bureau of Labor Statistics (BLS) consistently reporting millions of job openings (BLS, JOLTS Report, 2023). Yet, beneath this surface of opportunity lies a deep structural flaw: a debilitating skills gap that prevents these openings from being filled. This chapter outlines the scope, causes, and dire consequences of this gap, establishing it as a matter of substantial merit and national importance that demands an immediate, evidence-based response.

# 1.2 Quantifying the Crisis: Data from Government and Industry

The evidence of the skills gap is overwhelming and bipartisan:

- •Bureau of Labor Statistics (BLS): The Job Openings and Labor Turnover Survey (JOLTS) has consistently shown over 8 million job openings, significantly outpacing the number of hires and unemployed persons (BLS, 2023).
- •National Federation of Independent Business (NFIB): In its monthly Small Business Economic Trends report, "Quality of Labor" is perpetually cited as a top business problem, with over 20% of owners reporting it as their single most important problem (NFIB, 2023).
- •U.S. Chamber of Commerce: The Chamber's "America Works Initiative" highlights that there are only 0.7 available workers for every open job, a historic low, and that the workforce participation rate has not fully recovered to pre-pandemic levels, exacerbating the shortage (U.S. Chamber of Commerce, 2023).

#### 1.3 The Human and Economic Cost

This gap is not an abstract economic statistic; it has tangible, negative impacts:

- •For Individuals: Underemployment leads to lower lifetime earnings, increased student loan default rates, and psychological distress. A report by the Federal Reserve Bank of New York found that only 46% of recent college graduates were employed in a job that actually required a college degree (Fed, 2022).
- •**For Businesses:** The inability to hire stifles growth, innovation, and competitiveness. Companies are forced to delay projects, decline contracts, and incur significant costs in recruiting and training.
- •For the Nation: The skills gap represents a critical vulnerability in an era of global economic competition. It weakens national security by creating shortages in critical fields like cybersecurity and advanced manufacturing and reduces overall economic productivity and GDP growth.

#### 1.4 The Policy Mandate: The "Ready to Work" Initiative

Recognizing this crisis, the U.S. government has already issued a clear mandate for solutions. The 2014 report "Ready to Work: Job-Driven Training and American Opportunity," initiated by President Obama and Vice President Biden, was a comprehensive review of federal training programs. It concluded that the system needed a fundamental reorientation to be more "job-driven" and identified three core problems this endeavor directly addresses:

- 1.Employers cannot find skilled workers for in-demand jobs.
- 2.Education and training programs lack information on what skills those jobs require.
- 3. American workers cannot identify which training pathways lead to reliable employment.

The report's "Job-Driven Checklist" explicitly promotes strategies such as engaging employers, promoting "earn and learn" models, and using data-driven accountability—the very pillars of the Leyva Plan.

#### 1.5 The Proposed Endeavor: A Direct Response

This endeavor is designed to operationalize this national mandate. It moves beyond diagnosis to prescribe and implement a concrete, research-backed solution: the systemic integration of high-quality, mandatory Work-Integrated Learning into the American higher education system. The following chapters will detail the extensive evidence supporting this approach, the precise methodology for its implementation, and a phased plan to achieve national impact.

# Chapter 2: Comprehensive Literature Review: The Gap Between Education and Employment

#### 2.1 The Documented Skills Gap: A National Emergency

The existence of a significant skills gap in the U.S. labor market is not a matter of debate but a consensus supported by extensive empirical evidence from federal agencies, think tanks, and industry groups.

- •U.S. Government Accountability Office (GAO, 2023) [See Exhibit]: In its report "Workforce Development: Enhancing Data and Information Could Improve Understanding of Skill Gaps," the GAO found that "employers in key sectors such as healthcare, manufacturing, and information technology reported difficulties finding workers with the necessary skills, including both technical and soft skills." The report underscores a critical lack of coordination between educational institutions and industry needs.
- •National Skills Coalition (2022) [See Exhibit]: Their research, "The New Landscape of Digital Literacy: How workers' uneven digital skills affect economic mobility and business competitiveness, and what policymakers can do about it," reveals that nearly one-third of U.S. workers have no digital skills, while an additional 13% have limited skills, severely hampering their employability in a modern economy.
- •Burning Glass Institute (2023) [See Exhibit]: Analysis of millions of job postings shows that the "degree inflation" phenomenon is receding, with a significant rise in "skills-based hiring." However, a new problem emerges: "credentials gaps," where employers cannot find candidates with the specific, often non-degree, certifications and competencies needed for technical roles.

#### 2.2 The Higher Education Conundrum: Degrees Without Destination

Despite rising enrollment and degree attainment rates, the alignment between academic programs and labor market demands remains weak.

•Strada Education Network (2023) [See Exhibit]: Their annual survey found that only 26% of graduates work in a field closely related to their major one year after graduation. A further 46% report working in a job not at all related to their field of study, indicating a massive underutilization of human capital and educational investment.

- •Federal Reserve Bank of New York (2023) [See Exhibit]: The Fed's data shows the underemployment rate for recent college graduates (those aged 22-27) has consistently hovered around 40% for the past decade. This means two in five college graduates are in jobs that typically do not require a college degree, leading to lower wages, higher loan delinquency, and diminished career prospects.
- •McKinsey & Company (2022) [See Exhibit]: In the report "Human skills at scale: Getting real about the future of work," McKinsey notes that 87% of companies are aware they have a skills gap or will have one within a few years. However, they also found that "less than half of respondents have a clear sense of how to address the problem," highlighting the need for the structured, mediating framework I propose.
- **2.3 The Power of Work-Integrated Learning: Evidence from Government and Academia** The solution this endeavor proposes—structured, mandatory WIL—is not theoretical. It is backed by a robust body of evidence demonstrating its efficacy.
- •U.S. Department of Education, Institute of Education Sciences (2021) [See Exhibit]: A metaanalysis of 47 studies on cooperative education and internships found a statistically significant positive effect on employment outcomes post-graduation. Students participating in WIL programs were 15% more likely to be employed full-time one year after graduation and commanded starting salaries 6-8% higher than their non-participating peers.
- •National Association of Colleges and Employers (NACE, 2023) [See Exhibit]: NACE's data is unequivocal. Their Internship & Co-op Survey Report found that for the class of 2022, 57.5% of students who had an internship received at least one job offer. For those who did not, the offer rate plummeted to 43.8%. Crucially, paid internships had a far higher conversion rate than unpaid ones.
- •The White House, "Ready to Work" Report (2014) [See Exhibit]: This foundational policy document explicitly champions "earn and learn" models, stating: "Programs that connect people to jobs through a combination of education and training and work experience—such as registered apprenticeships and on-the-job training programs—can offer a path to the middle class." My endeavor directly answers this call by creating a scalable, academic-integrated version of these models.

#### 2.4 International Best Practices: A Blueprint for the U.S.

The United States can learn from nations that have successfully integrated education and employment.

- •Germany's Dual System (BIBB, 2022) [See Exhibit]: As detailed in my initial research, Germany's model results in a youth unemployment rate less than half that of the U.S. and a 92% employment rate for dual system graduates within six months. The key is the formal partnership between the state, which sets standards, and industry, which provides training and absorbs over 60% of each cohort.
- •Canada's Co-operative Education System (CEWIL, 2022) [See Exhibit]: Canadian universities like Waterloo have perfected the co-op model, with over 70% of students participating. Studies show co-op graduates not only secure employment faster but also achieve higher career satisfaction and are more likely to ascend to management positions within five years.
- •OECD Skills Studies (2023) [See Exhibit]: The OECD consistently ranks countries with strong vocational and work-based education systems (Switzerland, Denmark, Austria) highest in measures of youth employability and smooth school-to-work transitions. Their reports recommend that countries like the U.S. "strengthen the involvement of employers and trade unions in the design and delivery of education and training programs."

#### 2.5 Conclusion of the Literature Review

The scholarly and governmental consensus is clear: a severe skills gap exists, the current educational model is insufficient to address it, and Work-Integrated Learning is a proven, high-impact solution. The Work-Integrated Learning Plan is designed to synthesize this evidence and translate it into an actionable, scalable framework tailored to the American context, directly serving the national interest as defined by U.S. policy goals.

# Chapter 3: The Plan: Work-Integrated Learning Framework (WILF) - A Detailed Methodology

#### 3.1 Philosophical Foundation: Beyond Elective Internships

The WILF is not merely an "internship program." It is a fundamental redesign of the final year of a bachelor's degree or a two-year associate degree. Its core philosophy is that professional competency is a form of literacy that must be taught, practiced, and assessed with the same rigor as academic subjects. It moves WIL from the periphery of the curriculum to its core, making it a mandatory, credit-bearing, and compensated component.

#### 3.2 Core Principles of the Work-Integrated Learning Framework (WILF)

The framework is built on ten non-negotiable principles, derived from the successful elements of international models and the failures of current U.S. approaches:

- 1.**Mandatory Participation:** For all students in designated programs, ensuring equity and universal skill acquisition.
- 2.**Full Academic Integration:** Work terms are woven into the curriculum, with learning objectives mapped to course outcomes.
- 3.**Remuneration:** All co-op positions must be paid at least the local living wage, ensuring access for low-income students and signaling serious employer commitment.
- 4.**Duration & Intensity:** A minimum of six months of full-time equivalent work experience, allowing students to undertake meaningful projects and integrate into company culture.
- 5.**Dual Supervision:** Each student is mentored by both a designated industry professional and a dedicated academic faculty liaison.
- 6.**Formal Assessment:** Student performance is evaluated against standardized rubrics covering both technical and soft skills, contributing to their final grade.

- 7.**Robust Legal & Administrative Infrastructure:** Standardized Memorandum of Understanding (MoUs) between institutions and employers define roles, responsibilities, and liability.
- 8.**Digital Platform Support:** A centralized portal for application tracking, document management, experience logging, and feedback collection.
- 9.**Data-Driven Interaction:** Continuous collection of outcome data (placement rates, salaries, employer satisfaction) to refine the model.
- 10.**Equity & Access:** Proactive support structures for underrepresented, first-generation, and low-income students to ensure they can participate fully.

# 3.3 Structural Models for Implementation

The WILF is adaptable to different institutional contexts. Two primary models are proposed:

- •Model A: Alternating Semesters (Ideal for 4-Year Universities)
- •Semester 1: Full-time academic study.
- •Semester 2: Full-time paid co-op work term.
- •Semester 3: Full-time academic study.
- •Semester 4: Full-time paid co-op work term (often with the same employer for deeper immersion).
- •This model is exemplified by the University of Waterloo (Canada Co-Op) and provides deep immersion.
- •Model B: Parallel Participation (Ideal for Community Colleges & Working Students)
- •Semester 1: Students take a reduced academic course load (2-3 classes) while working a part-time paid co-op position (20-25 hours/week).
- •Semester 2: Students take a reduced academic course load (2-3 classes) while working a part-time paid co-op position (20-25 hours/week).
- •This model provides flexibility for non-traditional students who may have family or work obligations.

# 3.4 The WILF Implementation Toolkit

To ensure fidelity and ease of adoption, the endeavor will produce a suite of standardized, open-access resources:

- •Standardized Template: A legally-vetted agreement between schools and employers.
- •Learning Objective Rubrics: For common fields (IT, Business, Engineering, Healthcare) that align with industry certifications.

- **Faculty Liaison Handbook:** A guide for academic supervisors on mentoring, assessing work-based learning, and resolving issues.
- **Employer Mentor Playbook:** A manual for industry supervisors on providing effective feedback, designing meaningful projects, and evaluating student performance.
- •Student Success Guide: A resource for students covering professional etiquette, goal setting, and maximizing the co-op experience.

This chapter establishes that the WIL Plan is not a vague concept but a meticulously designed, principles-driven framework with adaptable models and concrete tools for implementation. This level of detail is crucial for demonstrating the endeavor's feasibility and preparedness for execution.

# Chapter 4: Phase I & II: Foundation, Research, and Framework Development (Months 1-18)

**Phase I Objective:** To conduct a comprehensive, nationwide analysis of the U.S. skills gap, map existing but disparate WIL efforts, and build a coalition of initial stakeholders. This phase will generate the proprietary data necessary to design a maximally effective and targeted Work-Integrated Learning Framework (WILF).

**Phase II Objective:** To synthesize the research findings into a robust, adaptable, and scalable framework (the WILF), complete with all necessary operational toolkits, digital infrastructure, and formalized partnerships required for pilot launch.

#### Phase I: Nationwide Research and Stakeholder Mapping (Months 1-9)

#### **Activity I.1: Macro-Level Data Analysis (Months 1-3)**

- •**Task I.1.1:** Compile and analyze existing public data from:
- •Bureau of Labor Statistics (BLS): JOLTS data, Occupational Outlook Handbook projections.
- •U.S. Census Bureau: American Community Survey data on educational attainment and income by field.
- •National Center for Education Statistics (NCES): College graduate outcome data.
- •Goal: Identify the top 10-15 geographic regions and occupational fields with the most acute supplydemand imbalances.

• **Deliverable:** A published "National Skills Gap Index" report, highlighting critical shortage areas.

### **Activity I.2: Qualitative Employer Engagement (Months 2-6)**

- •**Task I.2.1:** Conduct in-depth, semi-structured interviews with 50+ HR directors and hiring managers across key sectors (Cybersecurity, Advanced Manufacturing, Healthcare IT, Logistics).
- •Sample Questions: "What specific technical and soft skills are missing from recent graduate applicants?" "What would a hypothetical 'ideal' entry-level candidate have done during their studies?"
- Task I.2.2: Convene 3 regional industry round tables (Northeast, South, Midwest) in partnership with local Chambers of Commerce.
- •Goal: Move beyond quantitative data to understand the nuanced "why" behind the hiring difficulties.
- •**Deliverable:** A qualitative research report: "The Employer Perspective: Defining the Modern Skills Shortage."

# **Activity I.3: Educational Institution Audit (Months 4-7)**

- •**Task I.3.1:** Survey career services directors and academic department heads at 50+ community colleges and public universities strategically selected.
- •Task I.3.2: Audit existing internship/co-op programs at 20 selected institutions to document best practices and common pitfalls (e.g., lack of faculty involvement, unpaid positions, no standardized assessment).
- •Goal: Map the current landscape of WIL in the U.S. to identify gaps and opportunities for the WILF.
- •**Deliverable:** An "Inventory of U.S. Work-Integrated Learning" database.

#### Activity I.4: Student and Graduate Surveys (Months 5-8)

- •**Task I.4.1:** Deploy a national survey to 500+ recent graduates (1-5 years out) to capture their transition experience.
- **Task I.4.2:** Conduct focus groups with current students to understand barriers to participation in existing internship programs (e.g., financial, informational).
- •Goal: Understand the demand side and the pain points for the future beneficiaries of the WILF.
- **Deliverable:** A report: "The Graduate Journey: Barriers to Successful Workforce Integration."

## **Activity I.5: Initial Stakeholder Coalition Building (Months 1-9)**

- **Task I.5.1:** Identify and initiate contact with potential pilot partners, including:
- •Academic: American Association of Community Colleges (AACC), Achieving the Dream, select Hispanic-Serving Institutions (HSIs) and Historically Black Colleges and Universities (HBCUs).
- •Industry: National Association of Manufacturers, TechNet, North America's Building Trades Unions.
- •Government: Begin dialogues with the U.S. Department of Labor's Employment and Training Administration (ETA) and the Department of Commerce's NIST MEP.
- •Goal: Lay the groundwork for Phase II and III by building trust and demonstrating the evidence-based approach.
- •**Deliverable:** A signed Memorandum of Understanding with at least two pilot educational institutions and five employer partners.

# Phase II: Work Integrated Learning Framework (WILF) Design & Toolkit Development (Months 10-18)

## **Activity II.1: Synthesis and Framework Design (Months 10-12)**

- **Task II.1.1:** Integrate findings from all Phase I research activities to identify the core structural components of a successful U.S. model.
- Task II.1.2: Draft the core WILF document, defining the 10 Core Principles (see Ch. 3), governance structure, and implementation models (Alternating vs. Parallel).
- •Goal: Create the foundational blueprint for the WILF.
- Deliverable: The official "Work-Integrated Learning Framework (WILF) Blueprint v1.0."

#### **Activity II.2: Academic Integration Toolkit Development (Months 11-14)**

- Task II.2.1: Develop standardized, field-specific learning objectives and competency rubrics for 5 high-demand fields (e.g., Software Development, CNC Machining, Registered Nursing, Cybersecurity Analysis, Supply Chain Logistics).
- **Task II.2.2:** Create a "Faculty Liaison Guidebook" covering student mentorship, conflict resolution, and academic assessment of work-based learning.
- **Task II.2.3:** Design curriculum integration guides for academic departments to show how co-op work terms fulfill specific course requirements.
- •Goal: Provide academic institutions with a ready-to-implement package.

• Deliverable: The "WILF Academic Implementation Toolkit."

# Activity II.3: Employer Partnership Toolkit Development (Months 12-16)

- •Task II.3.1: Draft a standardized **Memorandum of Understanding (MoU)** template that clearly outlines roles, responsibilities, insurance, and intellectual property rights.
- **Task II.3.2:** Create an "**Employer Mentor Playbook**" with modules on providing effective feedback, designing meaningful projects, and evaluating student performance.
- **Task II.3.3:** Develop a financial model and guide for structuring compliant, competitive wages for coop positions.
- •Goal: Lower the barrier to entry for employers and ensure a high-quality, consistent experience.
- •Deliverable: The "WILF Employer Partnership Toolkit."

# **Activity II.4: Digital Platform Development (Months 13-18)**

- **Task II.4.1:** Partner with a software development firm to build a secure, scalable digital platform. Key features will include:
- •Student profile and resume repository.
- Application and placement tracking system.
- •Digital learning contracts and time-logging.
- •Portal for mid-term and final evaluations by employers and faculty.
- •Data dashboard for impact analytics.
- •Goal: Create the technological backbone for managing the WILF at scale.
- •Deliverable: A fully functional WILF Digital Management Platform (MVP Minimum Viable Product).

# **Activity II.5: Pilot Program Finalization (Months 16-18)**

- •**Task II.5.1:** Finalize agreements with 3-5 pilot institutions (a mix of community colleges and universities) and 15-20 employer partners.
- **Task II.5.2:** Develop the specific research protocol for the longitudinal study, including control group selection criteria and all data collection instruments (surveys, interview protocols).
- Task II.5.3: Host a virtual "Pilot Launch Summit" to train all stakeholders (academic liaisons, employer mentors) on the WILF tools and processes.
- •Goal: Ensure all systems are go for the launch of the rigorous pilot phase.

•Deliverable: Signed pilot agreements, finalized research protocol, and trained cohort of stakeholders.

**Table 4.1: Phase I-II Timeline and Milestones** 

Month	Key Activities	Primary Deliverable
1-3	Macro-Data Analysis	National Skills Gap Index Report
2-6	Employer Interviews & Roundtables	"The Employer Perspective" Qualitative Report
4-7	Educational Institution Audit	Inventory of U.S. WIL Database
5-8	Student/Graduate Surveys & Focus Groups	"The Graduate Journey" Report
9	Milestone: Completion of Comprehensive Research Phase	
10-12	Synthesis of Findings; WILF Blueprint Design	WILF Blueprint v1.0
11-14	Academic Toolkit Development (Rubrics, Guides)	WILF Academic Implementation Toolkit
12-16	Employer Toolkit Development (MoU, Playbook)	WILF Employer Partnership Toolkit
13-18	Digital Platform Development	WILF Digital Management Platform (MVP)
16-18	Pilot Partner Finalization; Research Protocol Design; Training Summit	Signed Agreements; Finalized Research Protocol
18	Milestone: Completion of WILF Design; Ready for Pilot Launch	

# Chapter 5: Phase III: Pilot Implementation & Rigorous Longitudinal Study (Months 19-36)

**Phase III Objective:** To execute the WILF pilot programs and generate robust, longitudinal empirical evidence of its efficacy in improving graduate employability, meeting employer needs, and delivering a positive return on investment (ROI). This phase will provide the definitive proof-of-concept required for national scaling.

# 5.1 Pilot Program Launch and Active Management (Months 19-30)

# **5.1.1 Pre-Launch Preparation and Onboarding (Months 19-20)**

- •Kick-off Symposium: A two-day event will be held at a central location, bringing together key personnel from all pilot partners: academic program directors, dedicated faculty liaisons, career services staff, and designated HR/training managers from partnered companies. The agenda will include:
- •Deep dive into the WILF philosophy and core principles.
- •Training on using the digital platform for tracking, reporting, and communication.
- Workshop sessions to align academic learning outcomes with specific employer projects.

#### •Stakeholder-Specific Training:

- •For Academic Liaisons: Training on evaluating work-based learning objectives, mentoring students for professional development (not just academic), and using the digital platform for logging site visit reports and student progress.
- •For Employer Mentors: A workshop on effective coaching and feedback techniques, understanding the academic components of the co-op, and their role in the student's holistic development. Each will receive the "Employer Mentor Playbook."
- •Student Selection and Onboarding: The first cohort of students (Target: n=25-35 per institution) will be selected through a competitive application process, including interviews with both academic and industry partners. They will undergo a mandatory, week-long orientation covering:
- Professional etiquette and workplace norms.
- •Workplace safety and confidentiality protocols.

•An overview of the WILF's learning objectives, assessment criteria, and their role as pioneers in the program.

# 5.1.2 Program Execution and Ongoing Management (Months 21-30)

- •**Dedicated Coordination Rhythm:** I will establish a strict rhythm of communication to ensure program fidelity and quickly address challenges.
- •**Bi-Weekly Academic Coordination Calls:** With faculty liaisons to discuss student progress, address academic concerns, and ensure coursework integration.
- •Monthly Industry Partnership Calls: With each employer partner to gather feedback on student performance, troubleshoot any workplace issues, and solidify their commitment to potential full-time hiring.
- •**Tripartite Review Meetings:** Held at the mid-point and end of each co-op term with the student, their academic liaison, and their workplace mentor to review progress against the predefined learning objectives using the standardized rubrics.
- •**Agile Problem-Solving:** A key function of my role will be to act as an agile problem-solver. For instance:
- •If a student is struggling with a specific technical skill (e.g., Python programming), I will work with the academic partner to arrange for supplemental tutoring.
- •If an employer reports a student lacks professional communication skills, I will coordinate with the university's career center to deliver a targeted workshop for the entire cohort.
- •**Digital Platform Management:** I will actively manage the WILF platform, ensuring it remains a dynamic resource hub. This includes uploading new template agreements, adding best practices gleaned from the pilots, and facilitating forum discussions between the different pilot sites to foster a community of practice.

# 5.2 Rigorous Data Collection and Impact Assessment (Ongoing, Months 21-36)

The pilot's primary value is the generation of quantitative and qualitative data to prove causal impact. This methodology directly mirrors and expands upon the approach I successfully employed in my prior research.

#### **5.2.1 Data Collection Strategy**

Data will be collected from four primary sources at multiple intervals (T0: Pre-Co-op, T1: Mid-Term, T2: Co-op End, T3: 6-Months Post-Graduation, T4: 12-Months Post-Graduation).

# 1.Student Participants (Pilot Cohort, n≈80-120):

- •Surveys: Measuring self-efficacy, career clarity, skill acquisition (using Likert scales), and overall satisfaction. (Administered via Qualtrics).
- **Academic Records:** GPA, credit completion, and graduation rate data.
- **Work Products:** Anonymized samples of work completed during the co-op term (e.g., reports, presentations, code repositories) to be assessed for quality by blinded experts.
- 2.**Control Group (n≈80-120):** A carefully selected matched cohort of students from the same institutions and majors who are not participating in the intensive co-op program. They will participate in the same surveys (T0, T3, T4) to enable comparative analysis. Matching will be based on GPA, major, gender, and socioeconomic status.

# 3.Employer Partners (n≈10-15 companies):

- •Structured Evaluations: Standardized digital forms rating each student on technical skills, soft skills (e.g., teamwork, communication), and overall performance.
- •In-Depth Interviews: Conducted with hiring managers and mentors to gather rich qualitative data on the program's value, its impact on their talent pipeline, and the ROI (e.g., reduced onboarding time and costs for hired graduates).
- •**Hiring Data:** Tracking the number of jobs offers extended to pilot participants versus traditional applicants from the same schools.

#### 4.Institutional Partners:

•Interviews with Administrators: Understanding the operational challenges, costs, and institutional benefits (e.g., improved placement rates, stronger industry relationships) of hosting the WILF program.

#### 5.2.2 Key Performance Indicators (KPIs) and Metrics of Success

The success of the pilot will be judged against the following metrics, aligned with the White House's "job-driven" criteria and the goals of this endeavor.

**Table 5.1: Key Performance Indicators for Pilot Phase** 

Category	Key Performance Indicator (KPI)	Target	Data Source
Student Outcome	Job Placement Rate within 6 months of graduation	>85% for pilot cohort	Graduate survey, National Student Clearinghouse
	Average Starting Salary	Pilot cohort salary > control group by ≥10%	Graduate survey
	Career Relevance of First Job	>90% in-field placement	Graduate survey
	Student Loan Default Rate (3-year)	Significantly lower than institutional average	Institutional data
Employer Outcome	Employer Satisfaction Score (1-5 scale)	≥ <b>4.</b> 5 / 5	Employer survey
	Full-time Hire Conversion Rate (of co-op students)		Employer survey
	Reported Reduction in Training Time for Hires		Employer interview
Program Efficacy	Student Skill Acquisition Gain (self-reported)		Pre/post survey
	Program Completion Rate	>90%	Institutional records
	University Cost-Per-Placement	Track for cost-benefit analysis	Institutional financial data

# 5.2.3 Statistical Analysis Plan

To establish causality and determine the precise impact of the WIL program, I will employ advanced statistical methods.

•Multiple Regression Analysis: This will be the primary tool to isolate the effect of the WIL program on employment outcomes (e.g., starting salary, time to find a job). The model will control for confounding variables such as student GPA, major, prior work experience, and general economic conditions to ensure the effect is attributed to the program itself.

## •Model Example:

# Employment Outcome = $\beta 0 + \beta 1(ACF_Participation) + \beta 2(GPA) + \beta 3(Major) + \beta 4(Pre-Program Internships) + <math>\epsilon$

- •**Difference-in-Differences (DID) Analysis:** This quasi-experimental technique will compare the outcomes of the treatment group (pilot cohort) and the control group before and after the intervention. This powerful method helps account for pre-existing differences between the groups and broader temporal trends in the job market, providing stronger evidence of causality.
- •Qualitative Thematic Analysis: Interview and open-ended survey data will be transcribed and coded using software like NVivo, SPSS or SPPS (Linux OS). This process will identify common themes regarding program strengths, weaknesses, and unexpected outcomes, providing crucial context for the quantitative data.

# **5.2.4 Reporting and Interim Findings**

- •Quarterly Progress Reports: Shared with all pilot partners and the project's advisory board, detailing enrollment, initial feedback, and early warning signs. This ensures transparency and allows for mid-course corrections.
- •Interim White Paper (Month 30): A public-facing report detailing the implementation process, initial findings on skill acquisition and student satisfaction, and early trends in hire rates. This document will be a key tool for building momentum and attracting additional partners for Phase IV.

# 5.3 Budget and Resources for Phase III

- •Personnel: Project Manager (myself), Part-time Data Analyst, Graduate Research Assistant.
- •**Technology:** Licensing and maintenance fees for the WILF Digital Platform, Qualtrics survey software, NVivo, SPSS licenses.
- •Travel: Site visits to each pilot institution and key employer partners for monitoring and interviews.

• Participant Incentives: Small stipends for control group participants to complete longitudinal

surveys.

• **Pilot Program Subsidies:** A limited fund to partially offset wages for SMEs who commit to hosting a

student but demonstrate financial need, ensuring equitable access to opportunities.

This chapter demonstrates a sophisticated, academically rigorous approach to validation. It moves

beyond mere anecdote to provide the hard data that policymakers, university presidents, and industry

leaders require to commit to systemic change.

Chapter 6: Phase IV: National Dissemination, Policy Advocacy, and Initial Scaling

(Months 37-48)

**Phase IV Objective:** To translate the validated success of the WILF pilot programs into broader

systemic change by disseminating irrefutable findings to key audiences, advocating for supportive

policies at state and federal levels, and initiating the first wave of national scaling beyond the initial

pilot sites.

6.1 Academic and Public Dissemination of Findings (Starting Month 37)

The data collected in Phase III will be packaged and shared through multiple high-impact channels to

maximize credibility, influence, and public awareness.

**6.1.1 Peer-Reviewed Publications** 

I will enable the submission of the final longitudinal study to high-impact, peer-reviewed journals in

the fields of economics, education, and public policy. Target journals include:

•Educational Evaluation and Policy Analysis (EEPA): For its focus on the impact of educational

policies.

•Economics of Education Review (EER): To reach economists who study the labor market returns on

education.

•Journal of Higher Education (JHE): To influence administrators and faculty within the academy

itself.

•ILR Review (Cornell University): A premier journal on labor and employment relations.

**Publication Strategy:** A multi-article approach will be used:

- 1.**Article 1:** "The Causal Impact of Mandatory Work-Integrated Learning on Graduate Employability and Wages: Evidence from a Longitudinal Field Experiment."
- 2.**Article 2:** "Closing the Skills Gap: Employer ROI and Satisfaction from a Structured Co-operative Education Model."
- 3.**Article 3:** "Implementing the Triple Helix: A Framework for University-Industry-Government Collaboration in Workforce Development."

#### **6.1.2 Conference Presentations**

Findings will be presented to key audiences that influence national educational practice and policy:

- •AACC (American Association of Community Colleges) Annual Convention: The primary audience for initial scaling.
- •AACRAO (American Association of Collegiate Registrars and Admissions Officers): To address credit-bearing and transcription of implications.
- •NAFSA (Association of International Educators): To discuss implications for international students seeking U.S. employment.
- •SXSW EDU: To reach a broad audience of innovators, technologists, and education reformers.

#### **6.1.3 Media and Public Engagement**

To shape public opinion and reach policymakers, a proactive media strategy will be employed:

- •Op-Eds: Placed in influential outlets like The Chronicle of Higher Education, Inside Higher Ed, and The Hechinger Report. Titles will be provocative and data-driven, e.g., "The One Policy That Could Solve the Skills Gap and the Student Debt Crisis."
- •**Briefings:** Experts will offer to brief reporters from national newspapers (e.g., The Wall Street Journal, The New York Times) on the study's conclusions regarding the ROI of work-integrated learning.
- •**Policy Briefs:** Short, accessible summaries of the key findings will be produced and distributed directly to the offices of federal and state legislators, governors, and agency heads.

#### 6.2 Policy Advisory and Legislative Proposal Development (Starting Month 38)

With proven, U.S.-based results in hand, I will transition into a role as a policy advisor to translate evidence into actionable legislation and regulation.

#### **6.2.1 Federal Policy Proposals**

This plan will enable the drafting and advocating for specific legislative and regulatory changes:

- •The American Co-op Tax Credit: A federal tax credit for small and medium-sized businesses (SMEs) that provide paid, structured co-op positions. This credit would offset their mentorship and training costs, directly incentivizing participation. This proposal will be modeled on successful statelevel initiatives like South Carolina's "Apprenticeship Carolina" tax credit.
- •Pell Grant Expansion for Earn-and-Learn: Advocating for the expansion of Pell Grant eligibility to cover high-quality, short-term credential programs that include a significant work-based learning component, as originally suggested in the 2014 "Ready to Work" report. This would open pathways for non-traditional students.
- •Incorporating WIL into Accreditation Standards: Lobbying regional higher education accrediting bodies (e.g., MSCHE, HLC) to include evidence of employer engagement and successful job placement outcomes as a key metric for institutional accreditation. This would fundamentally shift institutional priorities.

# **6.2.2 State-Level Advocacy**

This plan will target state legislatures (beginning with those where the pilots were conducted) to propose funding for:

- •State Grant Programs: Matching grants for community colleges and universities to develop or expand their own co-op programs based on the validated WILF model.
- •Data Infrastructure: Funding for state longitudinal data systems to better track student outcomes from education to employment, a key component of measuring the long-term success of such initiatives.

#### 6.3 Establishing the National Center for Work-Integrated Learning (NCWIL) (Month 40+)

The long-term sustainability and scaling of this endeavor require a permanent institution. The NCWIL will be established as an independent non-profit or a university-affiliated research center.

**Mission:** To serve as the nation's leading resource, advocate, and catalyst for the expansion of high-quality, equitable work-integrated learning.

# **Core Functions:**

- •Research and Validation: Continuously evaluating new WIL models, publishing best practices, and maintaining the longitudinal database on ACF outcomes.
- •**Technical Assistance:** Providing fee-based consulting services to colleges and universities looking to implement or improve their WIL programs. This includes licensing access to the WILF digital platform, toolkits, and implementation guides.
- •National Standards Development: Convening employers, educators, and policymakers to develop a voluntary "Quality Seal" for WIL programs that meet specific criteria for rigor, support, compensation, and equitable access.
- •**Policy Clearinghouse:** Maintaining a comprehensive database of state and federal policies related to workforce development and WIL, serving as a resource for advocates and legislators.
- •National Conference: Hosting an annual summit ("The WILF Summit") to connect employers, educators, researchers, and students, fostering a national community of practice.

**Funding Model:** The center will be funded through a mix of:

- •Foundation grants (e.g., Lumina Foundation, Bill & Melinda Gates Foundation, ECMC Foundation).
- •Paid membership fees for institutions and corporations accessing premium resources.
- •Revenue from technical assistance services and conference registrations.

#### 6.4 Initial Scaling: The WILF Alliance Network (Months 42-48)

Concurrent with advocacy efforts, the first wave of organic scaling will begin.

- •The WILF Alliance: A formal network of institutions that commit to implementing the WIL model with fidelity. Founding members will include the initial pilot institutions.
- •Application Process: Other institutions can apply to join the Alliance. Requirements will include a commitment to the WILF's 10 Core Principles, securing employer partners, and participating in data sharing.
- •Support Structure: New Alliance members will receive onboarding support from the NCWIL, including access to the toolkits, platform, and mentorship from the original pilot institutions.

**Table 6.1: Phase IV Timeline and Milestones** 

Month	Key Activities	Primary Deliverable
37	Data Analysis Finalization; Drafting of Initial Manuscripts	Complete Longitudinal Dataset
38	Submission of first article to a peer-reviewed journal; Drafting of Policy Briefs	Manuscript Submitted to EEPA
39	•	Conference Presentation; Published Op- Ed
40	Formal establishment of the NCWIL; Website Launch	NCWIL Website and Charter
41-42	Advocacy Meetings on Capitol Hill and with State Legislatures	Draft Legislation for "American Co-op Tax Credit"
43	Host First Annual WILF Summit	Inaugural Conference
44-48	Onboarding of first 5 institutions into the WILF Alliance	Signed Alliance Agreements

This phase demonstrates a strategic and multi-pronged approach to creating lasting change. It moves beyond simply proving the model works to actively embedding it within the national discourse, policy landscape, and educational infrastructure. The establishment of the NCWIL ensures that the work continues to grow and adapt long after the initial phases of the endeavor are complete, fulfilling the criterion of "substantial prospective benefit" to the United States.

# Chapter 7: Phase V: Deep-Dive Sectoral Integration & Special Population Pathways (Months 48-55)

**Phase V Objective:** To move beyond a generalized model and tailor the Work-Integrated Learning Framework (WILF) for maximum impact within critical U.S. industry sectors facing existential talent shortages and for populations facing significant barriers to employment. This phase directly addresses acute national needs in cybersecurity, advanced manufacturing, and economic mobility, thereby demonstrating the model's versatility and profound social benefit.

## 7.1 Cybersecurity, STEM & National Security Talent Pipeline Initiative

The national security and economic health of the United States are directly threatened by a critical shortage of Cybersecurity and STEM professionals. This initiative will create a targeted, high-fidelity pipeline.

#### 7.1.1 Partnership Development with National Agencies (Months 49-51)

- •Memorandum of Understanding (MoUs): This plan will enable negotiations to establish formal MoUs with key entities:
- •Department of Homeland Security (DHS) / Cybersecurity and Infrastructure Security Agency (CISA): To align the WILF curriculum with the National Initiative for Cybersecurity Education (NICE) Framework and facilitate access to their list of validated training programs. This ensures graduates meet federal competency standards.
- •National Security Agency (NSA): To pursue the designation of participating college programs as National Centers of Academic Excellence in Cybersecurity (NCAE-C). This prestigious designation attracts funding, top-tier students, and employer trust.
- •Federal Bureau of Investigation (FBI) Cyber Division: To develop a guest lecture series and provide declassified case studies for classroom use, bringing real-world threat analysis into the curriculum.
- •Advisory Council Formation: Establishment of a sector-specific advisory council comprising Chief Information Security Officers (CISOs) from major defense contractors (e.g., Northrop Grumman, Lockheed Martin), financial institutions, and healthcare networks, alongside representatives from the aforementioned agencies.

#### 7.1.2 Specialized ACF-Cyber Curriculum Co-Development (Months 52-54)

- •Core Competency Integration: Working with the advisory council, experts will oversee the development of a specialized co-op track. The 6-month co-op will be structured to provide experience in three rotational modules:
- •Module 1 (Threat Intelligence & Analysis): Students work with a Security Operations Center (SOC) to monitor networks and analyze threats.
- •Module 2 (Vulnerability Assessment & Penetration Testing): Students learn offensive security techniques in a controlled, ethical environment.

- •Module 3 (Governance, Risk, & Compliance): Students gain experience with frameworks like NIST SP 800-53 and FISMA, auditing security controls.
- •Clearance Facilitation Program: A major barrier is security clearances. Experts will work with employer partners to establish a program where conditional job offers are made contingent upon co-op completion, allowing the security clearance investigation process to begin during the academic phase. This slashes the time-to-hire upon graduation from over 6 months to under 90 days.

## 7.1.3 Measurable Outcomes for National Security:

- •**KPI 1:** Place 100+ graduates annually into cleared Cybersecurity positions within the Department of Defense and federal contractor base.
- •**KPI 2:** Secure NCAE-C designation for at least two partner institutions within 36 months of program launch.
- •**KPI 3:** Reduce employer time-to-fill for entry-level cyber positions from an industry average of 6+ months to under 3 months.

### 7.2 Advanced Manufacturing & Supply Chain Resilience Initiative

To bolster U.S. supply chain resilience and onshore critical manufacturing, a highly skilled workforce is non-negotiable. This initiative targets the "missing middle" of skilled technicians.

# 7.2.1 Partnership with National Institute of Standards and Technology (NIST) - MEP (Months 49-50)

- •Integration with MEP Network: I will enable formalizing a partnership with the NIST Manufacturing Extension Partnership (MEP), which has a center in every state providing consulting to SMEs. This partnership will:
- •**Identify Needs:** MEP centers will identify small and medium-sized manufacturers struggling to hire for roles like CNC programmers, robotics technicians, and quality assurance engineers.
- •Aggregate Demand: MEP will help aggregate demand from multiple small manufacturers, creating a consortium that can collectively host a cohort of co-op students. This makes the program feasible for companies that are too small to host a student individually.

#### 7.2.2 Applied Learning in Industry 4.0 Technologies (Months 51-54)

- •Curriculum Focus: The WIL-Advanced Manufacturing track will embed students in the implementation of Industry 4.0 technologies:
- •**Smart Factory Projects:** Students will work on projects involving IoT sensor integration, data analytics for predictive maintenance, and additive manufacturing (3D printing) for rapid prototyping.
- •Lean Manufacturing Practicum: Co-op work will include hands-on application of Six Sigma and Lean principles to optimize production lines, with measurable efficiency gains as a key performance metric for the student.
- •Stackable Credentials: Students will earn not only academic credit but also industry-recognized credentials from partners like the National Institute for Metalworking Skills (NIMS) or SME (formerly Society of Manufacturing Engineers) during their co-op, enhancing their employability.

#### 7.3 Justice-Impacted & Opportunity Youth Initiative

To truly serve the national interest, economic opportunity must be expanded to all Americans. This initiative focuses on populations with historically high barriers to employment, reducing recidivism and strengthening communities.

#### 7.3.1 Program Architecture for Second Chances (Months 49-52)

- •Partnership with Department of Justice and Reentry Organizations: This plan will develop a modified ACF pathway in high-demand fields (e.g., logistics, IT support, welding) that can be delivered within correctional facilities or immediately upon release in partnership with organizations like the Center for Employment Opportunities (CEO).
- •Comprehensive Wraparound Support Model: The program will be designed with intrinsic supports to address common barriers:
- •Legal Aid Partnerships: To assist with record expungement where applicable.
- •**Transportation Vouchers:** To ensure reliable attendance during the co-op period.
- **Dedicated Case Managers:** To help navigate transitional challenges, housing, and personal finance.
- •Employer Incentivization: I will develop a "Fair Chance Hiring Toolkit" for employers, outlining the federal Work Opportunity Tax Credit (WOTC)—which can be as high as \$9,600 per hire—and providing clear guidance on bonding programs and liability protections that mitigate perceived risks.

(Amounts are just an example and can change according to current labor markets and economy situations).

# 7.3.2 Measuring Socio-Economic Impact:

- •**KPI 1:** Achieve a recidivism rate for program participants that is 50% below the national average within 3 years of release. (National recidivism rate is ~43% within 3 years).
- •**KPI 2:** Secure full-time employment for 75% of program graduates within 6 months of completion.
- •**KPI 3:** Track average wage growth, targeting a living wage threshold within 24 months of employment.

Table 7.1: Phase V Sectoral Integration Overview

Initiative	Primary Partners	Key Activities	Target Outcomes
Cybersecurity National Security	& DHS/CISA, NSA, FBI, Defense Contractors	NICE Framework alignment; Rotational modules; Clearance facilitation	100+ hires/yr into cleared roles; NCAE-C designations; Reduced time-to-fill
Advanced Manufacturing	NIST MEP, SME, NIMS	Industry 4.0 projects; SME consortium model; Stackable credentials	Strengthened SME workforce; Supply chain resilience; Higher wages for technicians
Justice-Impacted Populations	DoJ, Reentry NGOs, Employer Networks	Wraparound support; Fair Chance Toolkit; In-facility delivery	Recidivism reduction by 50%; 75% employment rate; Pathway to living wage

This phase demonstrates the depth and national significance of the endeavor. By proactively targeting the most pressing marginalized populations, we are not just improving employment statistics; we are directly enhancing national security, economic resilience, and social equity. This multifaceted approach provides a compelling argument that our work offers "substantial merit" and "national importance" far exceeding that of a standard business initiative.

# Chapter 8: Phase VI: National Policy Integration & Federal Ecosystem Embedding (Months 55-60)

**Phase VI Objective:** To transition the WILF from a proven, scalable model into an integrated and funded component of federal education and workforce policy. This phase focuses on legislative action, systemic embedding within federal agencies, and securing long-term funding to ensure the initiative's permanence and nationwide accessibility.

#### 8.1 Legislative Advocacy and Draft Bill Proposal (Months 55-60)

Armed with the robust, multi-year data set from Phases III and V, this plan will lead a structured, evidence-based advocacy campaign to translate the WILF into federal law.

# 8.1.1 Draft Legislation: "The American Workforce Partnership Act"

I will author, along with other experts the framework (overseen by me) for a comprehensive bill, designed to be bipartisan and budget-neutral over the long term through increased tax revenues from higher-wage employment. Key provisions will include:

#### •Title I: The American Co-op Grant Program

- •Administration: Established as a permanent program within the Department of Labor, overseen by the Employment and Training Administration (ETA).
- •**Funding:** Authorizes \$500 million annually in competitive seed grants to community colleges, fouryear universities, and eligible training providers. (Amounts are just an example and can be changed).
- •Use of Funds: Grants must be used to develop or expand work-integrated learning programs that meet the WILF's 10 Core Principles, including funds for program coordination, employer outreach, and need-based stipends for low-income students to participate.

# •Title II: The Small Business Co-op Tax Credit

- •**Provision:** Makes the proposed tax credit for SMEs providing paid co-op positions permanent and refundable. A business with little-to-no tax liability could still receive the credit as a direct payment, making it truly accessible to small startups and mom-and-pop shops.
- **Value:** A credit of up to \$5,000 per student per work term, capped at two terms per student. (Amounts are just an example and can be changed).

# •Title III: State Longitudinal Data System Grants

•**Provision:** Allocates resources to states to integrate their K-12, higher education, and workforce data systems. This is critical for seamlessly tracking the WILF's long-term impact on participant earnings, employment stability, and career advancement, providing continuous feedback for program improvement.

# 8.1.2 Coalition Building and Advocacy Strategy

A bill of this magnitude requires a powerful coalition. I will formally establish and lead the "Workforce Partnership Coalition," comprising:

- •Education: American Association of Community Colleges (AACC), Association of Public and Landgrant Universities (APLU), Hispanic Association of Colleges and Universities (HACU).
- •Industry: U.S. Chamber of Commerce, National Association of Manufacturers, TechNet, National Retail Federation.
- •Labor: North America's Building Trades Unions (NABTU), Service Employees International Union (SEIU).
- •Advocacy: National Skills Coalition, Jobs for the Future, Center for Law and Social Policy (CLASP).

This coalition will undertake a coordinated lobbying effort, targeting key members of the House Education and the Workforce Committee and the Senate Health, Education, Labor, and Pensions (HELP) Committee.

#### **8.1.3 Congressional Testimony**

I, along with experts will prepare to give expert testimony before the relevant House and Senate committees. This testimony will be data-driven, featuring:

- •Key findings from the longitudinal study.
- •Case studies from the sectoral initiatives (e.g., a formerly incarcerated individual now employed as a welder, a small manufacturer who hired a co-op student and expanded operations).
- •Economic analysis showing the long-term ROI for public investment in WIL, including reduced spending on unemployment benefits and increased tax revenue.

#### 8.2 Integration into Federal Agency Strategic Plans (Months 60+)

Parallel to legislative efforts, this plan will enable working to embed the ACF within the operational frameworks of key federal agencies, ensuring adoption regardless of the legislative timeline.

# 8.2.1 U.S. Department of Education

- •Integrated Postsecondary Education Data System (IPEDS): Advocate for the inclusion of new, mandatory reporting metrics on work-integrated learning participation and outcomes for all Title IV participating institutions. This would make WIL a key metric for accountability and transparency in higher education.
- •**Grant Criteria:** Work with policy staff to incorporate evidence of employer partnerships and WIL outcomes as a favorable criterion in multi-million-dollar grant competitions for programs like Title III (Strengthening Institutions) and Title V (HSI grants).

# 8.2.2 U.S. Department of Labor

- •Employment and Training Administration (ETA): Formalize the WILF model as a "promising" or "evidence-based" practice within their technical assistance resources (e.g., Workforce Innovation and Opportunity Act (WIOA) toolkit) disseminated to state workforce boards and American Job Centers.
- •Apprenticeship Office: Explore pathways to recognize high-quality WILF programs as preapprenticeship or youth apprenticeship models, creating a seamless pipeline into registered apprenticeships.

#### 8.2.3 U.S. Department of Commerce

•NIST Manufacturing Extension Partnership (MEP): Formalize the partnership initiated in Phase V. Sign a national Memorandum of Understanding that makes the WILF a core, recommended workforce solution promoted by all 51 MEP centers across the country to their network of thousands of small and mid-sized manufacturers.

#### **8.2.4 Social Security Administration**

•Data Matching Agreement: Establish a formal agreement to utilize the SSA's Detailed Earnings Query (DEQ) system. This would allow the NCWIL to conduct long-term, longitudinal studies on WIL participants' earnings over a 10–20-year period, providing unparalleled evidence of the model's impact on lifetime earnings and economic mobility. This is a gold standard for program evaluation.

**Table 8.1: Phase VI Federal Integration Strategy** 

Federal Agency	Target for	Method	Desired Outcome
reactar/igency	Integration	Method	Desired Outcome
U.S. Congress	Legislative Action	Drafting and advocating for "The American Workforce Partnership Act"	Permanent, authorized funding stream and tax incentives for the WILF.
Department of Labor	Policy & Practice	Designation as an "evidence- based" practice in WIOA guidance.	WILF becomes a standard model promoted by all American Job Centers.
•	Data & Accountability	New IPEDS reporting metrics on WIL participation outcomes.	WIL becomes a standard metric for institutional quality and student success.
_	Programmatic Partnership	National MOU with NIST MEP.	WIL is the default workforce solution for the national manufacturing extension network.
	Research & Evaluation	Data Matching Agreement for longitudinal earnings data.	Unassailable long-term evidence of WIL's impact on economic mobility.

This phase represents the culmination of the endeavor's goal: to create not just a program, but a permanent and transformative part of the American workforce development ecosystem. By embedding the WIL into federal law, agency policy, and the national data infrastructure, we ensure that its benefits will continue to accrue to the United States long after the initial seven-phase plan is complete. This demonstrates an unparalleled level of prospective national benefit.

# **Chapter 12: Conclusion: The National Interest Imperative**

The WIL Plan is more than an educational reform proposal; it is a comprehensive national strategy designed to address one of the most pressing and paradoxical challenges facing the United States: the coexistence of vast economic opportunity with pervasive underemployment and critical talent gap. This endeavor moves decisively beyond identifying problems to implementing a rigorous, evidence-based solution grounded in global best practices and tailored to the unique American context. The systematic, seven-phase approach—from foundational research and pilot implementation to national policy integration and global leadership—provides a clear, actionable road map to strengthen American competitiveness, security, and prosperity for decades to come.

The imperative for this plan is unequivocally a matter of national interest. The skills gap is not a future threat; it is a present-day reality that stifles business growth, curtails innovation, leaves American families in financial precarity, and undermines the nation's strategic position in the world. By creating a seamless pipeline of job-ready, highly skilled talent, the Work-Integrated Learning Framework (WILF) directly answers the urgent call issued by the U.S. government in the "Ready to Work" report. It operationalizes the " 2014 job-driven" or "2025 Proclamation" mandates by fundamentally realigning the mission of higher education with the palpable needs of the economy, ensuring that a degree is once again a reliable pathway to a stable, middle-class life.

#### **Sector-Specific Transformation: Reigniting Key American Industries**

The WILF's tailored approach will serve as a catalyst for growth and innovation across vital sectors of the U.S. economy:

- •STEM and National Security: The WILF-Cyber initiative is a direct countermeasure to a national security vulnerability. By partnering with DHS, NSA, and leading defense contractors to create a streamlined pipeline for cleared Cybersecurity professionals, the plan directly protects critical infrastructure and bolsters national defense. In broader STEM fields, it addresses the shortage of engineers, data scientists, and technicians who are essential for maintaining U.S. leadership in innovation and technology against global competitors.
- •Advanced Manufacturing: The partnership with NIST MEP (Manufacturing Extension Partnership) is a game-changer for small and medium-sized manufacturers, the backbone of the national supply chain. By aggregating demand and providing these firms with access to talent trained in Industry 4.0 technologies—from robotics and additive manufacturing to data analytics— enhances productivity,

fosters reshoring of critical industries, and strengthens U.S. supply chain resilience. This ensures that the "Made in America" (2025) **[Exhibit]** Plan by President Trump revival is not limited by a lack of skilled workers.

- •**Healthcare:** The healthcare sector faces a looming workforce crisis, from nursing and medical technicians to health IT specialists. The WILF model can be adapted to create clinical co-op tracks, providing students with paid, hands-on experience in hospitals and clinics while they earn their degrees. This not only improves patient care by creating better-prepared graduates but also expands the pipeline of healthcare workers into underserved urban and rural areas, directly addressing disparities in care.
- •Tourism and Hospitality: As a major economic engine, this sector requires a skilled workforce in management, logistics, culinary arts, and customer experience to thrive. The WIL plan can develop pathways that combine academic study in hospitality management with paid, rotational co-ops in resorts, conference centers, and tourism boards. This creates a career pathway that attracts talent and reduces high turnover rates by providing structured professional development and a clear route to advancement.

# **Targeted Benefit for Economically Distressed Areas**

This Plan is uniquely designed to serve as a powerful engine for economic revival in distressed regions—including Appalachia, the Rural South, Rust Belt communities, and tribal lands—which are often left behind by broader economic trends.

- 1.**Stemming the "Brain Drain":** These regions often see their most talented young people leave for opportunities elsewhere. The WILF creates high-quality, paid professional opportunities within these communities by partnering with local employers, from advanced manufacturers and regional hospitals to growing tech firms. This gives young people a compelling reason to stay, build their careers, and contribute to their hometowns' vitality.
- 2.**Attracting and Retaining Business:** A guaranteed pipeline of skilled talent is a powerful incentive for businesses to locate and expand in distressed areas. The WIL plan effectively de-risks investment for companies by solving their most critical operational challenge: finding qualified workers. This can attract new businesses and enable existing ones to grow, creating a virtuous cycle of investment and employment.

3.**Upskilling the Existing Workforce:** The model can be adapted for non-traditional students and incumbent workers. Community colleges in these regions can use the WIL framework to offer upskilling co-op programs in partnership with local employers, helping the current workforce adapt to new technologies and secure higher-paying jobs without having to relocate.

#### A Call to Action: The Necessity of the National Interest Waiver

This detailed plan demonstrates a methodical, research-driven, and highly prepared approach. It shows we have not only identified a national problem but have also designed a meticulous, multi-stage process to address it, starting with foundational research and culminating in a ready-to-deploy solution.

My unique qualifications—a background in organizational psychology, human capital management, and a proven record of executing the precise research this endeavor requires—position me to lead this initiative successfully. However, its success is contingent on the autonomy that only a National Interest Waiver can provide.

This work must operate in the national interest, not the confined interest of a single employer. It requires the freedom to:

- •Engage simultaneously with multiple federal agencies, state governments, competing businesses, and educational institutions.
- Advocate objectively for policy changes without the constraints of a corporate agenda.
- •Act as an honest broker and trusted convener among all stakeholders in the Triple Helix model.

Granting this waiver is not merely a personal benefit; it is an investment in a project of significant scale and measurable impact. The WIL Plan presents a clear, structured, and feasible pathway to directly address a documented national crisis. Its implementation will enhance economic competitiveness, strengthen national security, promote social equity, and provide a sustainable solution to the skills gap that threatens American prosperity. Therefore, this endeavor meets and exceeds the criteria for an EB-2 National Interest Waiver, and its approval is unequivocally in the best interest of the United States.

#### **References:**

U.S. Government Publications & Reports:

Bureau of Labor Statistics (BLS). (2023, October). Job openings and labor turnover – September 2023 [News Release]. U.S. Department of Labor. https://www.bls.gov/news.release/pdf/jolts.pdf

Executive Office of the President. (2014). Ready to work: Job-driven training and American opportunity. The White House. https://obamawhitehouse.archives.gov/sites/default/files/docs/skills\_report.pdf

Government Accountability Office (GAO). (2023). Workforce development: Enhancing data and information could improve understanding of skill gaps (GAO-23-105512). U.S. Government Accountability Office. https://www.gao.gov/products/gao-23-105512

National Institute of Standards and Technology (NIST). (2023). Manufacturing Extension Partnership (MEP) annual report. U.S. Department of Commerce. https://www.nist.gov/mep/about-mep/mep-performance-and-impact

U.S. Chamber of Commerce. (2023). America works issue brief: The workforce and skills of the future. U.S. Chamber of Commerce Foundation. https://www.uschamber.com/workforce/america-works-issue-brief-the-workforce-and-skills-of-the-future

U.S. Department of Education, National Center for Education Statistics. (2022). Employment outcomes of bachelor's degree recipients. The Condition of Education 2022. https://nces.ed.gov/programs/coe/indicator/sbc

White House (2025) White House. (2025, May). Made in the USA: President Trump's vision is revitalizing American industry. The White House. https://www.whitehouse.gov/articles/2025/05/made-in-the-usa-president-trumps-vision-is-revitalizing-american-industry/

Trump White House Archives (2019) White House. (2019, July 15). Proudly made in the USA: President Donald J. Trump is leading a resurgence of American manufacturing [Fact sheet]. Trump White House Archives. https://trumpwhitehouse.archives.gov/briefings-statements/proudly-made-usa-president-donald-j-trump-leading-resurgence-american-manufacturing/

#### **Academic Journals & Research Studies:**

Abel, J. R., & Deitz, R. (2022). Underemployment in the U.S. labor market. Federal Reserve Bank of New York. Current Issues in Economics and Finance, 28(2). https://www.newyorkfed.org/research/current\_issues

Bennett, D. (2019). Meeting society's expectations of graduates: The role of work-integrated learning. Journal of Higher Education Policy and Management, \*41\*(4), 398-413. https://doi.org/10.1080/1360080X.2019.1603054

Jackson, D., & Bridgstock, R. (2021). What actually works to enhance graduate employability? The relative value of curricular, co-curricular, and extra-curricular learning and paid work. Higher Education, \*81\*, 723–739. https://doi.org/10.1007/s10734-020-00570-x

Nunley, J. M., Pugh, A., Romero, N., & Seals, R. A. (2016). College major, internship experience, and employment opportunities: Estimates from a résumé audit. Labour Economics, \*38\*, 37–46. https://doi.org/10.1016/j.labeco.2015.11.002

**Industry & Think Tank Reports** 

Burning Glass Institute. (2023). The emerging degree reset: How the new fundamentals of talent are reshaping the workforce. https://www.burningglassinstitute.org/research/the-emerging-degree-reset

Carnevale, A. P., Jayasundera, T., & Gulish, A. (2023). America's divided recovery: College haves and have-nots. Georgetown University Center on Education and the Workforce. https://cew.georgetown.edu/cew-reports/americas-divided-recovery/

JFF. (2022). The future of work: A guide to building a more equitable economy. Jobs for the Future. https://www.jff.org/resources/the-future-of-work-a-guide-to-building-a-more-equitable-economy/

National Association of Colleges and Employers (NACE). (2023). The impact of experiential learning on career outcomes: Findings from the Class of 2022. https://www.naceweb.org/job-market/experiential-learning/the-impact-of-experiential-learning-on-career-outcomes/

National Skills Coalition. (2022). The new landscape of digital literacy: How workers' uneven digital skills affect economic mobility and business competitiveness. https://nationalskillscoalition.org/resource/publications/digital-skills-new-landscape/

Strada Education Foundation. (2023). Strada alumni survey: A national view of college graduates' experiences. https://stradaeducation.org/report/Strada-alumni-survey-a-national-view-of-college-graduates-experiences/

#### **International Models & Comparative Studies:**

Bundesinstitut für Berufsbildung [BIBB]. (2022). Report on vocational education and training 2022. Federal Institute for Vocational Education and Training. https://www.bibb.de/en/147518.php

Canadian Association for Co-operative Education (CEWIL Canada). (2022). National co-operative education statistics: Annual report. https://cewilcanada.ca/resources/Documents/CEWIL\_Stats\_Report\_2022\_EN.pdf

Hoffman, N., & Schwartz, R. (2015). Gold standard: The Swiss vocational education and training system. National Center on Education and the Economy. http://www.ncee.org/wp-content/uploads/2015/03/SWISSVETMarch11.pdf

OECD. (2023). OECD skills outlook 2023: Skills for a resilient green and digital transition. OECD Publishing. https://doi.org/10.1787/27452f29-en

#### **Legislative & Policy Documents:**

Workforce Innovation and Opportunity Act (WIOA), Pub. L. 113-128, 128 Stat. 1425 (2014). https://www.congress.gov/113/plaws/publ128/PLAW-113publ128.pdf

#### **Additional Contextual Sources:**

Kahn, L. B. (2010). The long-term labor market consequences of graduating from college in a bad economy. Labour Economics, \*17\*(2), 303–316. https://doi.org/10.1016/j.labeco.2009.09.002

National Federation of Independent Business (NFIB). (2023). Small business economic trends – October 2023. https://www.nfib.com/surveys/small-business-economic-trends/

U.S. Census Bureau. (2022). \*American Community Survey (ACS) 1-year estimates\*. U.S. Department of Commerce. <a href="https://www.census.gov/programs-surveys/acs/data.html">https://www.census.gov/programs-surveys/acs/data.html</a>

#### Chapter 1: Introduction: The American Skills Gap as a National Imperative

Bureau of Labor Statistics (BLS). (2023)...: Use this to cite the data on millions of job openings going unfilled.

National Federation of Independent Business (NFIB). (2023)...: Use this to support the claim that "quality of labor" is a top concern for small businesses.

Executive Office of the President. (2014)...: This is your primary policy hook. Cite this extensively when you introduce the "Ready to Work" report and its "job-driven" checklist, framing your entire endeavor as a direct response to this White House mandate.

Abel, J. R., & Deitz, R. (2022)...: Use this Fed study to support the statistic on underemployment for recent college graduates.

#### Chapter 2: Comprehensive Literature Review: The Chasm Between Education and Employment

Government Accountability Office (GAO). (2023)...: Use this to open the chapter, demonstrating the government's own acknowledgment of the skills gap.

National Skills Coalition. (2022)...: Cite for the statistics on digital literacy gaps in the workforce.

Strada Education Foundation. (2023)...: Use for the data on how few graduates work in a field related to their major.

Burning Glass Institute. (2023)...: Use to discuss "degree inflation" and the shift to "skills-based hiring."

U.S. Department of Education... (2021): Use this meta-analysis to provide the strong, federal evidence for the efficacy of WIL.

National Association of Colleges and Employers (NACE). (2023)...: Cite for the powerful statistics on the difference in job offer rates between students with and without internship experience.

Bundesinstitut für Berufsbildung [BIBB]. (2022)...: & Canadian Association for Co-operative Education (CEWIL Canada). (2022)...: Use these to provide the data on the success of the German and Canadian models, respectively.

OECD. (2023)...: Use this to argue that the U.S. is lagging behind other developed nations in school-to-work transitions.

#### Chapter 3: The Leyva Plan: Work-Integrated Learning Framework (WILF)

Jackson, D., & Bridgstock, R. (2021)...: Use this to support the core philosophy that WIL is a critical form of pedagogy that must be integrated into the curriculum.

Nunley, J. M., Pugh, A., Romero, N., & Seals, R. A. (2016)...: This resume audit study can be cited to justify the principle of Remuneration, showing that paid internships have vastly better outcomes.

#### Chapter 5: Phase III: Pilot Implementation & Rigorous Longitudinal Study

Nunley, J. M., et al. (2016)...: Again, useful for justifying the paid nature of the pilots.

U.S. Department of Education... (2021): Cited again to justify the chosen methodology and the expected effect sizes you are testing for (e.g., the 15% higher employment rate).

#### Chapter 6: Phase IV: National Dissemination, Policy Advocacy, and Initial Scaling

Workforce Innovation and Opportunity Act (WIOA)... (2014): When discussing integration with the Department of Labor, you cite this Act as the existing legislative framework your plan will enhance and integrate with.

#### **Chapter 7: Phase V: Deep-Dive Sectoral Integration**

National Institute of Standards and Technology (NIST). (2023)...: Use this to establish the importance and reach of the MEP network as your key partner for the advanced manufacturing initiative.

U.S. Chamber of Commerce. (2023)...: Can be cited to underscore the critical need for talent in sectors like manufacturing and tech.

#### **Chapter 8: Phase VI: National Policy Integration**

Executive Office of the President. (2014)...: Cited again here as you come full circle, showing how your drafted legislation ("The American Workforce Partnership Act") directly implements the recommendations from this foundational report.

Carnevale, A. P., Jayasundera, T., & Gulish, A. (2023)...: This Georgetown report can be used to discuss the economic argument for investing in workforce development, especially the ROI for public funds.

#### **Chapter 12: Conclusion: The National Interest Imperative**

Weave together the most powerful references here for a final, compelling summary:

BLS (2023) and NFIB (2023) to reiterate the problem.

Executive Office of the President (2014) to reiterate the national mandate.

U.S. Department of Education (2021) and NACE (2023) to reiterate the proven solution.

BIBB (2022) and OECD (2023) to reiterate the global precedent and competitive necessity.