

# Checklist / Investor Roadmap for Cambodia (English version)

1. Validate the idea / feasibility
  - Initial project analysis considering Cambodia's economic context
  - Identify promising sector trends  
[Overview of promising sectors](#)
2. Market research
  - Deep dive into local demand and competition
  - Analyze consumer needs and behavior  
[Market research tools](#)
3. Select sector / business model
  - Choose suitable sector (real estate, tourism, agri-business, technology, etc.)
  - Define clear economic model  
[Investment sectors in Cambodia](#)
4. Set up legal structure
  - Decide company type (100% foreign-owned subsidiary, joint venture, local company)
  - Respect property ownership restrictions  
[Official Investment Law \(English\)](#)
5. Land or premises acquisition
  - Find land or long-term lease options for your facility
  - Check land status and title validity  
[Legal framework on land ownership](#)
6. Obtain licenses & permits
  - Secure construction, environmental, and sector-specific permits  
[Regulatory guide by sector](#)

## 7. Financing

- Explore local banks, private investors, and foreign capital
- Prepare credit application and treasury plan balancing USD/KHR  
[Financing strategies in Cambodia](#)

## 8. Recruitment

- Hire local workforce and expatriates for special skills  
[Employment & visa regulations](#)

## 9. Pilot launch

- Implement small scale operational trial, market testing, and adjustments

## 10. Monitoring, adjustment & expansion

- Regular operational and financial performance reviews
- Strategic adjustments and growth planning

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# 10. Useful Resources & Local Contacts

- Law firms specializing in investments:
  - Tilleke & Gibbins [official website](#)
  - CDC Law Office [official website](#)
- Government agencies & investment support:
  - Cambodia Council for the Development of Cambodia (CDC) [official website](#)
  - [Cambodia Chamber of Commerce \(CCC\)](#)  
<https://www.ccc.org.kh>
  - [British Chamber of Commerce in Cambodia \(BritCham Cambodia\)](#)  
<https://www.britchamcambodia.org>
  - [US-ASEAN Business Council \(USABC\) - Cambodia](#)  
<https://www.usasean.org/cambodia>
  - [Cambodia Chamber of Commerce in the USA \(CCCUSA\)](#)  
<http://www.camchamcal.com>

- [European Chamber of Commerce in Cambodia \(EuroCham Cambodia\)](https://eboworldwide.eu/ebo-details/8/)  
<https://eboworldwide.eu/ebo-details/8/>
  - US-ASEAN Business Council (USABC) – Cambodia  
<https://www.usasean.org/cambodia>
  - Cambodia-American Chamber of Commerce (CamCham USA – California Chapter)  
<http://www.camchamcal.com>
  - Canada Cambodia Chamber of Commerce (CCCAN)  
<https://canadacambodia.com>
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- Banks and financial institutions:
    - ACLEDA Bank [official website](#)
    - Phnom Penh Commercial Bank [official website](#)
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- Entrepreneur associations & expat networks:
    - Cambodia Expats Network (Facebook, LinkedIn)
    - Business Association of Cambodia (BAC) [website](#)
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- Official guides & legislation:
    - Investment Law 2021 (English text) [official document](#)
    - Land tenure legal framework [official document](#)
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- Tools & software recommendations:
    - Government e-portals for administrative procedures
    - Accounting software adapted to Cambodia (e.g., QuickBooks, Xero)