

Free Marketing Tools Bundle

Designed to help local businesses grow with websites, SEO, and smart marketing strategies.

Local Visibility Checklist (Google Business Profile Must-Haves)	10 Content Ideas for Local Businesses Cont.
Claim and verify your Google Business Profile	☐ Before & after photo/video
Add accurate business name, address, phone, website	Myth-busting ('Top 3 misconceptions about [service]') Seasonal post ('Spring Cleaning Tips
Select the correct primary & secondary business categories	from a Pro')
Upload at least 5 high-quality photos (interior, exterior, team,	'Did you know?' stat about your industry
products/services)	Website Health & SEO Quick Audit
Post updates at least 2x per month	Guide
Collect & reply to customer reviews quickly and often	Mobile Friendly? → Test on your phone: does it load fast & look good?
Ensure hours are updated (especially holidays)	☐ Clear Contact Info? → Is your phone/email on every page?
Add services/products with descriptions	Local Keywords? → Does your homepage mention '[city] +
10 Content Ideas for Local	[service]'?
Businesses	Speed Test? → Use Google PageSpeed Insights (aim for 80+
Customer testimonial spotlight	score).
'Behind the scenes' at your business	Call to Action? → Every page should guide visitors (e.g., 'Call Now' / 'Book Online')
Staff introduction (humanizes brand)	
Local event shout-out	Bonus: Want to know where you
FAQ post (answer most common customer question)	rank on Google Maps? Click the link and follow directions.
Ouick tip related to your service	Click HERE



Email Marketing Starter Templates

Pro Tip: Use these as a base, then create a simple 3-email sequence:

- Email 1: Welcome & free resource
- Email 2: Quick tip + soft CTA (Call To Action 'Buy Now' or 'Book Now')
- Email 3: Direct invite for free audit/consultation

Starter Follow-Up Email

Subject line: "Thanks for stopping by — here's something for you!"

Body:

Hi [First Name],

Thanks for choosing [Your Business]! We're here to make [service/benefit] easier for you.

Here's a quick resource we thought you'd like: [insert tip/offer/link].

If you have any questions, reply to this email — we actually read and respond.

Looking forward to helping you,

• [Your Name / Business]

Promotion / Offer Email

Subject line options:

"Special offer just for our local customers"

Body:

Hi [First Name],

We're excited to share something special with our local community. For a limited time, we're offering [your promotion or service] to help [solve key problem / deliver benefit].

Here's what's included:

- [Benefit 1 e.g., Free consultation / audit]
- [Benefit 2 e.g., Discounted service or bundle]
- [Benefit 3 e.g., Bonus add-on like free setup]

This offer is only available until [date] — so don't wait!

[Button: Claim My Offer]

Why This Works

Flexible: Can be used for seasonal promos, new service launches, or "neighbors only" deals.

Urgency: Uses a deadline to push action. **Benefit-driven:** Focuses on what the client gets, not just features.

We'd love to help you [achieve result, e.g., "get more local customers"].

Talk soon,
[Your Name]
[Your Business]

[&]quot;For [City] neighbors only — don't miss this"

[&]quot;Limited-time [Service] offer inside"