



BRIDGING DELIVERY & OUTCOMES CYBER · AI · PRODUCT

ABOUT US

Hyland is a founder-led WOSB delivery partner providing specialized Cyber, AI, and Product support. We take a delivery-first approach and stay engaged throughout the life of the effort rather than acting as a transactional vendor. Our model is designed to provide specialized expertise, responsiveness, and lower overhead for federal and commercial clients.

WHY HYLAND?

Outcome-Focused

Each resource is aligned to program objectives with results reported back to the client.

Built for GovCon

Federal compliance, and deep program experience from day one.

Cost-Effective

Lean and focused. No large-firm overhead. WOSB advantage for teaming and set-asides.

Long-Term Partnership

We build around relationships, not transactions. Program stability over revolving doors.

CERTIFICATIONS & COMPLIANCE

UEI: HS3WH36DP6P7

CAGE Code: 1CQN2

SAM.gov: Active Registration

CMMC: Level 1 Self-Certified

Socioeconomic Designations:

- Woman-Owned Small Business
 - Virginia SWaM Certified
 - SBA WOSB (Pending Approval)
 - WBENC WOSB Certification (Pending Approval)
- Small Business

E-Verify: Active Participant

PRIMARY NAICS CODES

- **541512** Computer Systems Design Services (Primary)
- **541511** Custom Computer Programming Services
- **541611** Management Consulting Services

CORE SPECIALIZATIONS

AI ENABLEMENT & DEPLOYMENT

- Strategy through deployment, from use case definition to production
- Applied AI workflows, LLM integrations, and practical deployment support
- Scaling AI beyond pilots into operational environments
- FedRAMP compliant AI deployment for federal programs
- Practitioners who bridge mission objectives with technical execution

CYBERSECURITY

- Identity & Access Management (IAM/PAM) and Zero Trust architecture
- Cloud security, GRC, and continuous monitoring
- Alignment with FISMA, NIST, FedRAMP, and CMMC frameworks
- SailPoint, Okta, and Radiant Logic implementation
- Practitioners with depth across compliance and real-world execution

PRODUCT STRATEGY & EXECUTION

- Product management, roadmap execution, and launch leadership
- Standing up product functions from scratch or strengthening existing ones
- Pre-sales engineering and solution architecture
- Supporting SIs and agencies as commercial software enters the federal market
- Practitioners who have built, launched, and scaled products in complex environments

OUR DELIVERY APPROACH

- **Aligned to Your Mission:** Our delivery efforts are aligned to the program, the contract, and our client's definition of success.
- **Documented Contributions** We track and report results back to the program team, not just timesheets and invoices.
- **Building Towards Outcomes:** T&M today. Workshare and capability ownership as we earn your trust and prove our model.

SUBCONTRACTOR & TEAMING PARTNER

- **WOSB Teaming Advantage:** Woman-owned small business supporting subcontracting goals and set-aside pursuits.
- **Flexible Delivery Models:** A true partner assisting with incumbent capture efforts, Key Personnel hires, and turn-key onboarding to expedite onboarding.
- **Competitive Labor Rates:** lower overhead than large businesses means stronger margins for your program.