

BRIDGING DELIVERY & OUTCOMES

CYBER · AI · PRODUCT

ABOUT US

Hyland is a WOSB delivery partner providing specialized practitioners at the center of Cyber, AI, and Product domains in support of federal programs and commercial projects. We align our delivery efforts to the program's mission and provide our clients with documented results; not just hours billed.

WHY HYLAND?

Outcome-Focused

Each resource is aligned to program objectives with results reported back to the client.

Built for GovCon

Federal compliance, and deep program experience from day one.

Cost-Effective

Lean and focused. No large-firm overhead. WOSB advantage for teaming and set-asides.

Long-Term Partnership

We build around relationships, not transactions. Program stability over revolving doors.

REGISTRATION & NAICS CODES

UEI: HS3WH36DP6P7

CAGE Code: 1CQN2

SAM.gov: Active Registration

CMMC Level 1: Self-Certified | **SPRS Score:** 110

Business Type: LLC, Virginia

Socioeconomic Designation: WOSB

E-Verify: Active Participant

PRIMARY NAICS CODES

- 541512 Computer Systems Design Services (Primary)
- 541511 Custom Computer Programming Services
- 541611 Management Consulting Services

CORE SPECIALIZATIONS

AI ENABLEMENT & DEPLOYMENT

- Strategy through deployment, from use case definition to production
- Agentic AI, LLM integration, and MLOps implementation
- Scaling AI beyond pilots into operational environments
- FedRAMP compliant AI deployment for federal programs
- Practitioners who bridge mission objectives with technical execution

CYBERSECURITY

- Identity & Access Management (IAM/PAM) and Zero Trust architecture
- Cloud security, GRC, and continuous monitoring
- Alignment with FISMA, NIST, FedRAMP, and CMMC frameworks
- SailPoint, Okta, and Radiant Logic implementation
- Practitioners with depth across compliance and real-world execution

PRODUCT STRATEGY & EXECUTION

- Product management, roadmap execution, and launch leadership
- Standing up product functions from scratch or strengthening existing ones
- Pre-sales engineering and solution architecture
- Supporting SIs and agencies as commercial software enters the federal market
- Practitioners who have built, launched, and scaled products in complex environments

OUR DELIVERY APPROACH

- **Aligned to Your Mission:** Our delivery efforts are aligned to the program, the contract, and our client's definition of success.
- **Documented Contributions** We track and report results back to the program team, not just timesheets and invoices.
- **Building Towards Outcomes:** T&M today. Workshare and capability ownership as we earn your trust and prove our model.

SUBCONTRACTOR & TEAMING PARTNER

- **WOSB Teaming Advantage:** Woman-owned small business supporting subcontracting goals and set-aside pursuits.
- **Flexible Delivery Models:** A true partner assisting with incumbent capture efforts, Key Personnel hires, and turn-key onboarding to expedite onboarding.
- **Competitive Labor Rates:** lower overhead than large businesses means stronger margins for your program.

YOUR DELIVERY PARTNER. FOCUSED ON OUTCOMES, NOT HOURS.

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