



EnerSolution Inc.

Request for Pre-Qualifications (RFPQ)

Solar Installation Partners – Commercial & Industrial Projects (Canada-Wide)

Reference No.: ESI-SOLAR-RFPQ-2026-01

Issue Date: January 2026

Submission Deadline: March 30, 2026 – 16:59 EST (Local Time)

TENDER CLOSE: March 30, 2026 – 16:59 EST

INQUIRIES: ESI-Director of Procurement

EMAIL: Info@EnerSolution.ca

Fax: +1 866-310-0746

IMPORTANT

© 2026 ENERSOLUTION INC. THIS REQUEST FOR QUALIFICATION IS THE EXCLUSIVE PROPERTY OF ENERSOLUTION INC. AND ALL RIGHTS ARE RESERVED. ANY RELEASE, REPRODUCTION OR OTHER USE THEREOF, WITHOUT THE EXPRESS WRITTEN CONSENT OF ENERSOLUTION INC. IS STRICTLY PROHIBITED.

PART A – TENDER PROCESS

1. BACKGROUND

EnerSolution Inc. (“ESI”) is issuing this Request for Pre-Qualifications (“RFPQ”) to identify and pre-qualify Contractors capable of providing a full-service solar installation delivery model for commercial and industrial projects across Canada. The selected Contractors will support Eligible Customers in planning and implementing solar energy upgrades that reduce energy consumption, lower operational costs, and support sustainability and decarbonization goals.

Note Regarding Residential projects: EnerSolution Inc. is a certified Service Organization under Natural Resources Canada (NRCan) for residential energy assessments. To avoid any conflict of interest, residential projects for which ESI is conducting or has conducted an energy audit are expressly excluded from this RFPQ and cannot be proposed under this solar installation program.

ESI’s Solar Installation Program consists of a three-part offering:

1. **Feasibility Assessment & Site Evaluation** – A comprehensive site review, energy analysis, and preliminary system design.
2. **Engineering, Procurement & Construction (EPC)** – Full turnkey installation of solar PV systems, including all necessary permits, interconnection, and commissioning.
3. **Post-Installation Support & Maintenance** – Optional operations, monitoring, and maintenance services to ensure system performance and longevity.

2. OBJECTIVES

ESI seeks qualified Contractors who:

- Have the capability and resources to manage and coordinate solar installation services across multiple provinces and regions.
Note: ESI welcomes submissions from qualified Solar Contractors who serve any **single province or territory**, and does not limit selection to companies with multi-province coverage. If no single Contractor is selected to serve all regions, ESI reserves the right to pre-qualify multiple Contractors, each serving specific provinces or territories, based on geographic capability and program needs.
- Share ESI’s commitment to safety, quality, innovation, and exceptional customer experience.
- Have a proven track record of delivering solar projects in a reliable, professional, and timely manner.
- Align with ESI’s mission, vision, and guiding principles (see Appendix II).
- Experience working with Indigenous, commercial, industrial, and governmental clients is considered an asset and will be viewed favorably during evaluation.
- Can demonstrate financial stability, technical expertise, and a strong safety record.

3. SCHEDULE

STEP IN THE TENDER PROCESS	DATE
Deadline for Inquiries	March 1, 2026 @ 17:00 EST
Tender Close	March 30, 2026 @ 16:59 EST

4. EVALUATION

4.1 Buy Canadian Preference

As a Canadian organization, ESI will give first consideration to Canadian suppliers who have submitted a compliant submission meeting all essential requirements of the solicitation. If ESI does not receive any compliant submissions from a Canadian supplier, ESI may consider submissions from other suppliers at its sole discretion.

4.2 Mandatory Requirements

Proposals that do not comply with all of the mandatory criteria as of the Tender Close will, subject to the express and implied rights of ESI, be disqualified and not evaluated further.

Mandatory Criteria Table – Attestation Required:

Criterion	Description	Evidence Required at RFPQ Stage
1. Canadian Business Registration	Must be a legally registered business in Canada.	Attestation of Registration – Proponent confirms legal registration. ESI may request proof at a later stage.
2. Minimum Experience	Minimum of 3 years of relevant solar installation or related construction experience.	Project List – List of at least 3 completed projects with references, including project descriptions, dates, and client contact information.
3. Relevant Provincial / Federal Licenses (If required)	Must hold all required provincial or federal trade licenses (e.g., Electrical Contractor license, Master Electrician, etc.), either directly or through a formally engaged subcontractor.	Attestation of Licensing – Proponent confirms possession of required licenses or engagement of a licensed subcontractor. Proof may be requested during evaluation.
4. General Liability Insurance	Must hold valid Commercial General Liability (CGL) insurance with a minimum coverage of \$2,000,000.	Attestation of Insurance – Proponent confirms current coverage. Certificate of Insurance (COI) may be requested by ESI.
5. Workers' Compensation Coverage	Must provide proof of valid Workers' Compensation Board (WCB) coverage, or if exempt, a formal letter of exemption.	Attestation of WCB Compliance – Proponent confirms valid WCB coverage or exemption. Documentation may be requested.
6. Health & Safety Program	Must have a documented health and safety program in place.	Attestation of Safety Program – Proponent confirms implementation of a health and safety program. Manual or COR certificate may be requested.

Important Notes:

- Failure to meet any mandatory requirement will result in disqualification.
- All submitted evidence must be clear, legible, and dated within the last 36 months (unless otherwise specified).
- ESI reserves the right to verify all submitted documents and contact references.
- Proponents are encouraged to provide thorough documentation to ensure accurate evaluation.

4.2.1 Additional Rated (Non-Mandatory) Criteria

The following criteria are not mandatory but will be scored under the **Technical Capability & Certifications** rated category. Proponents who meet these criteria will receive additional points during evaluation.

Criterion	Description	Evidence Required at RFPQ Stage
A. NABCEP Certification	Employment of NABCEP-certified personnel or company-level NABCEP certification.	Attestation of Certification – Proponent confirms NABCEP certification(s). List all relevant certifications in the "Solar Trade Licenses & Certifications Held" section of Form A. Proof may be requested during later evaluation.
B. Advanced / Specialized Licenses	Possession of additional certifications or licenses beyond the mandatory requirements (e.g., CSA Solar Installer, ESA certification, PV installer specialty licenses, etc.).	Attestation of Additional Licenses – Proponent confirms possession of additional relevant licenses/certifications. List all in the "Solar Trade Licenses & Certifications Held" section of Form A. Documentation may be requested by ESI.
C. Experience with Indigenous, Commercial, Industrial & Governmental Clients	Demonstrated experience working with a diverse range of client types.	Project List and Client References – Proponent must provide a list of relevant projects and client references in Appendix C. No formal documents required unless requested.
D. Company-Level Quality or Safety Certifications	Certifications such as ISO 9001, ISO 14001, ISO 45001, or COR.	Attestation of Certifications – Proponent confirms relevant certifications. List in the "Solar Trade Licenses & Certifications Held" section of Form A. Certificates may be requested later.
E. Energy Storage System (ESS) Certification	Certification or training in energy storage system installation and integration.	Attestation of ESS Qualification – Proponent confirms relevant training/certification. List in the "Solar Trade Licenses & Certifications Held" section of Form A. Proof may be requested.

All non-mandatory items must be also listed in the "Solar Trade Licenses & Certifications Held" table in **Form A**. ESI reserves the right to request supporting documentation for any listed item during the evaluation process.

4.3 Rated Criteria

Tenders that satisfy the mandatory criteria will be evaluated in accordance with the following rated criteria:

Details	Percentage Weight
(a) Business Process & Project Experience	30%
(b) Health, Safety & Environmental Compliance	20%
(c) Technical Capability & Certifications	40%
(d) Community & Indigenous Engagement	10%

4.4 Evaluation & Award Process

4.4.1 Evaluation Method: Proposals that satisfy all mandatory requirements will be evaluated against the rated criteria in Section 4.3. Scores will be assigned based on demonstrated capability, completeness of submission, and alignment with ESI's program objectives.

4.4.2 Selection Process: ESI will evaluate and rank all compliant proposals based on their total weighted score. **Award consideration will be given to the highest-scoring proponents** per territory, with the goal of selecting those that offer the best overall value, capability, and strategic fit.

4.4.3 Discretionary Award Threshold: While ESI may establish an internal scoring threshold for pre-qualification, there is **no mandatory minimum point total** required for award consideration. ESI reserves the right to select any compliant proponent, including those with lower scores, if doing so serves the program's best interests.

4.4.4 If No Proponent is Deemed Sufficiently Qualified: In the event that ESI determines no submission adequately meets the program's needs, ESI may, at its sole discretion:

- (a) Enter into negotiations with one or more proponents, regardless of score.
- (b) Re-issue the RFPQ with revised requirements.
- (c) Cancel the solicitation entirely without selecting any proponent; or
- (d) Pursue any other procurement method deemed appropriate.

4.4.5 No Obligation to Award: ESI reserves the right not to award any contract under this RFPQ and is under no obligation to proceed with any proponent if, in its sole judgment, no submission meets the necessary standards of quality, safety, or program suitability.

4.4.6 This section is subject to all other reserved rights of ESI as outlined in Section 9 (Reserved Rights of EnerSolution Inc.).

4.5 Evaluation Methodology

Evaluations will be conducted by an ESI evaluation committee using a weighted scoring matrix. Scoring will be based on demonstrated capability, completeness of submission, reference checks, and alignment with ESI's strategic goals.

5. TENDER CLOSE

5.1 To be evaluated, submissions must be submitted at or before Tender Close via email to info@enersolution.ca in .pdf or .docx format. The timestamp on the email will determine timeliness. Please use the following subject line: ESI-SOLAR-RFQP-2026-01

5.2 Proponents should allow sufficient time to upload and ensure their submission is complete, legible, and free of errors. ESI may reject submissions that cannot be opened or viewed.

6. EXAMINATION OF RFPQ

6.1 Each proponent is responsible for reading and familiarizing itself with all documents and requirements in this RFPQ.

6.2 ESI is not responsible for any misunderstanding, error, or omission resulting from a proponent's failure to review the RFPQ in full.

7. PROPONENT'S REQUESTS FOR CLARIFICATION

7.1 All inquiries must be submitted in writing to the procurement contact listed on the cover page before the Deadline for Inquiries as outlined in Section 3.

7.2 ESI may issue addenda in response to inquiries, which will become part of the RFPQ.

7.3 Verbal communications or interpretations are not binding unless confirmed in writing by ESI.

8. ADDENDA

ESI may issue addenda at any time prior to Tender Close. All addenda are integral to the RFPQ.

9. RESERVED RIGHTS OF ENERSOLUTION INC.

9.1 Notwithstanding any industry or trade custom or past practices to the contrary, EnerSolution Inc. does not represent that it will necessarily be obliged to select any submission, select the lowest-priced submission, or be precluded from selecting any submission or other offer received in respect of any submission submitted.

9.2 ESI reserves the right, and the proponent acknowledges that ESI has the right, to:

- (a) reject any or all submissions for any reason, including but not limited to a submission offering the lowest price or best overall value;
- (b) accept any submission, including one that does not have the lowest price;
- (c) cancel this RFPQ at any time before or after Tender Close;
- (d) negotiate with one or more proponents; or
- (e) issue addenda or clarifications at its sole discretion.

9.3 ESI may, at its sole discretion, retain for consideration submissions that do not conform in minor ways to the form or content requirements of this RFPQ.

10. INDEMNIFICATION

10.1 The Proponent agrees to indemnify and hold harmless EnerSolution Inc., its directors, officers, employees, and agents from any and all claims, damages, losses, liabilities, costs, or expenses arising from or related to:

- (a) the Proponent's participation in this RFPQ;
- (b) any breach of the terms of this RFPQ;
- (c) any negligent or fraudulent act or omission by the Proponent;
- (d) any infringement of third-party intellectual property rights; or
- (e) bodily injury or property damage arising from the Proponent's activities.

10.2 This indemnification shall survive the expiry or termination of this RFPQ process and any resulting contract.

11. FAIRNESS & CONFLICT OF INTEREST

11.1 ESI conducts this procurement in accordance with principles of fairness, transparency, and impartiality.

11.2 Proponents must disclose any actual, potential, or perceived conflict of interest. Failure to disclose may result in disqualification.

12. EVALUATION OF TENDERS AND DISQUALIFICATION

12.1 ESI may disqualify a proponent at any time for reasons including but not limited to:

- Bankruptcy or insolvency;
- Previous breach of agreement with ESI;
- Conflict of interest;
- Submission of false or misleading information; or
- Corrupt or fraudulent practices.

13. CORRUPT OR FRAUDULENT PRACTICES

13.1 ESI has the right to reject any submission if the proponent has engaged in corrupt, fraudulent, collusive, or coercive practices.

14. TENDER FORMS

14.1 Proponents must use the forms provided in this RFPQ. Additional pages may be attached if space is insufficient.

15. CONTRACT AGREEMENT

15.1 Successful proponents will receive a draft agreement (Part B) for review and execution.

16. CONFIDENTIALITY AND FREEDOM OF INFORMATION

16.1 Submissions will be treated as confidential but may be disclosed if required by law.

17. JOINT VENTURES / CONSORTIA

17.1 Joint ventures must name one authorized contact and provide a copy of the joint venture agreement.

18. SIGNING OF TENDERS

18.1 Electronic signatures are legally binding.

19. AMENDMENT OR WITHDRAWAL OF TENDER

19.1 Proponents may amend or withdraw submissions prior to Tender Close.

20. LANGUAGE

20.1 All submissions and communications must be in English.

21. APPLICABLE LAWS

21.1 This RFPQ is governed by the laws of Ontario and Canada.

22. ELECTRONIC FILES

22.1 ESI provides electronic files “as is” without warranty.

23. DELIVERY AND RECEIPT OF DOCUMENTS

23.1 ESI assumes no liability for late, lost, or corrupted submissions.

24. PROPONENT’S EXPENSES

24.1 Proponents bear all costs related to submission preparation.

PART B – DRAFT AGREEMENT

(To be issued upon pre-qualification)

EnerSolution Inc. – Solar Installation Services Agreement

THIS AGREEMENT effective as of [INSERT DATE]

BETWEEN:

EnerSolution Inc.

of the first part,

&

[INSERT CONTRACTOR LEGAL NAME]

(hereinafter referred to as “Contractor”)

of the second part.

WHEREAS ESI wishes to engage qualified Contractors to provide solar installation services;

AND WHEREAS the Contractor represents that it has the necessary skills, resources, and experience to perform such services;

NOW THEREFORE in consideration of mutual covenants, the parties agree as follows:

(Full agreement to be provided upon pre-qualification, containing Articles 1–19 covering Interpretation, Term, Obligations, Payment, Insurance, Confidentiality, Limitation of Liability, Termination, etc.)

APPENDIX I – DESCRIPTION OF SERVICES & REQUIREMENTS

1. Scope of Services

The Contractor will provide full-service solar installation, including but not limited to:

- Site assessment & energy analysis
- System design & engineering
- Procurement of equipment
- Permitting & utility coordination
- Installation, commissioning, and testing
- Customer education & handover
- Optional O&M services

2. Eligibility Requirements

Eligible Customers include:

- Commercial, industrial, institutional, and governmental entities
- Buildings with suitable roof or ground space
- Sites with adequate solar access and structural integrity
- Compliance with local zoning, building, and electrical codes

3. Deliverables & Reporting Requirements

Successful Contractors must be prepared to deliver the following upon project award. *Please note that pre-qualification under this RFPQ does not guarantee any minimum volume of work, number of projects, or ongoing engagement by ESI. Project assignments will be made at ESI's sole discretion based on client needs, geographic requirements, and Contractor availability.*

3.1 Project Execution Deliverables (Per Assigned Project)

- Complete, stamped as-built drawings and system schematics
- Commissioning reports including performance test results, inverter data logs, and system verification documentation
- System performance monitoring data (first year minimum) via ESI-approved platforms
- Customer satisfaction survey results collected and submitted to ESI upon project closeout
- Warranty documentation and manufacturer-provided O&M manuals transferred to ESI & the client.

3.2 Reporting & Compliance

- Monthly project status updates (if engaged in active projects)
- Annual safety and training records for personnel
- Documentation of all equipment certifications and compliance with Canadian standards (per Appendix II, Section 4.2)
- Photographic documentation of site pre- and post-installation

3.3 Volume & Capacity

While there is no guaranteed minimum project volume, Contractors must demonstrate the capacity to manage multiple concurrent installations as needed. ESI may assess regional capacity during the assignment of work.

3.4 Continuous Improvement

Contractors are expected to participate in periodic performance reviews and provide feedback for program enhancement.

4. Reporting & Data Collection

Contractors must use ESI's project management portal for:

- Application tracking
- Project status updates
- Photo documentation (pre- and post-installation)
- Monthly progress reports

5. Customer Service Requirements

- Respond to inquiries within three business days
- Provide professional, courteous service
- Maintain clean and safe worksites
- Resolve complaints promptly

6. Technical Specifications

- All panels must be Tier 1 manufacturers, minimum 400W, 15+ year warranty
- Inverters must be grid-compliant with 10+ year warranty
- Mounting systems must meet Canadian structural and wind/snow load standards
- All installations must comply with CSA C22.1, NEC, and local codes

7. Insurance & Safety

- General Liability: \$5,000,000
- Auto Liability: \$2,000,000
- Workers' Compensation: as required by law
- Safety program must be COR-certified or equivalent

8. Personnel Qualifications

- Lead installer must be NABCEP-certified or licensed electrician
- All site personnel must have WHMIS, Working at Heights, and First Aid training
- Cultural competency training required for Indigenous community projects

APPENDIX II – ENERSOLUTION INC. MISSION, VISION, GUIDING PRINCIPLES & PROGRAM FRAMEWORK

1. OUR MISSION: *To accelerate Canada’s transition to a clean energy future by delivering innovative, reliable, and cost-effective solar energy solutions that empower businesses, communities, and public institutions to reduce their carbon footprint, lower energy costs, and achieve sustainability goals.*

2. OUR VISION: *To be Canada’s leading enabler of commercial and industrial solar adoption—recognized for our integrity, technical excellence, and commitment to building resilient, energy-independent communities through collaborative partnerships and industry-leading project delivery.*

3. OUR GUIDING PRINCIPLES

3.1 Integrity and Transparency

We conduct all procurement and project activities with honesty, fairness, and openness. We are committed to ethical decision-making, clear communication, and accountability in all our interactions with partners, clients, and stakeholders.

3.2 Safety and Compliance

The safety of people, property, and the environment is our highest priority. We require all partners to adhere to the highest standards of occupational health and safety, regulatory compliance, and environmental stewardship.

3.3 Technical Excellence and Innovation

We pursue excellence in engineering, installation, and system performance. We embrace innovation in technology, processes, and project delivery to ensure our solutions are efficient, durable, and forward-looking.

3.4 Commitment to Quality and Client Satisfaction

We are dedicated to delivering exceptional value and outstanding customer experiences. We measure our success by the long-term satisfaction, trust, and success of our clients and partners.

3.5 Equity, Diversity, and Inclusion

We believe in fostering an inclusive environment where diverse perspectives are valued. We encourage partnerships with Canadian-owned, women-owned, and minority-led businesses, and we support equitable access to clean energy opportunities.

3.6 Sustainability and Community Impact

We are committed to projects that not only deliver clean energy but also create local jobs, support community resilience, and contribute to Canada’s climate action goals.

3.7 Collaboration and Partnership

We view our contractors and suppliers as long-term partners. We seek to build mutually beneficial relationships based on trust, shared goals, and continuous improvement.

4. PROGRAM FRAMEWORK AND STRATEGIC OBJECTIVES

4.1 Strategic Goals for Solar Installation Program

- **Decarbonization:** Support commercial and industrial clients in reducing greenhouse gas emissions through scalable solar PV installations.
- **Energy Resilience:** Enhance energy security and grid independence for businesses and institutions.
- **Economic Development:** Stimulate local economies through job creation, skills training, and support for Canadian solar supply chains.
- **Accessibility:** Ensure solar energy solutions are accessible to a wide range of customers, including small businesses and public sector entities.
- **Innovation Adoption:** Promote the integration of smart technologies, energy storage, and advanced monitoring systems to maximize system value.

4.2 Canadian Product Standards and Compliance

EnerSolution Inc. mandates that **all products, materials, and components** used in solar installations under this program **must be Canadian approved and certified** to applicable national and provincial standards, including but not limited to:

- **Photovoltaic Modules:** Must be certified to **CSA C61215 / IEC 61215** and **CSA C61730 / IEC 61730**, and listed with the **Canadian Standards Association (CSA)** or an accredited certification body recognized by the **Standards Council of Canada (SCC)**.
- **Inverters:** Must be certified to **CSA C22.2 No. 107.1** or **UL 1741** and approved for grid interconnection in the respective province.
- **Mounting Systems & Racking:** Must be engineered and certified for Canadian climatic conditions (snow, wind loads) and comply with **CSA S37 / NBCC** requirements.
- **Electrical Components:** All wiring, connectors, combiners, disconnects, and enclosures must bear **cULus** or **cETL** marks.
- **Energy Storage Systems (if applicable):** Must comply with **CSA C22.2 No. 274** and relevant provincial electrical safety standards.

Documentation Requirement: Proponents must provide **product specification sheets, certification documents, and proof of SCC-recognized certification** for all proposed equipment. Products not bearing recognized Canadian approval will not be permitted.

4.3 Health, Safety, and Environmental Management

All program participants must demonstrate:

- A certified health and safety management system (e.g., COR, ISO 45001).

- Adherence to all federal, provincial, and municipal environmental regulations.
- A commitment to zero serious incidents, near misses, or environmental violations.

4.4 Quality Assurance and Performance Standards

- All installations must meet or exceed **CSA, NEC, CEC, and local electrical and building codes**.
- Systems must be commissioned by qualified personnel and accompanied by detailed as-built documentation.
- Minimum performance ratio: $\geq 75\%$ in first year; $\geq 70\%$ over 15-year lifespan.
- All equipment must carry industry-standard warranties (minimum 15 years for panels, 10 years for inverters).

4.5 Reporting and Transparency

Partners are required to:

- Provide real-time project tracking through ESI's digital platform.
- Submit monthly progress reports, including safety metrics, milestones, and issues log.
- Participate in quarterly performance reviews and continuous improvement sessions.

5. EXPECTATIONS OF PRE-QUALIFIED CONTRACTORS

Contractors selected under this RFPQ will be expected to:

- Align with ESI's mission, vision, and guiding principles in all project activities.
- Maintain open, proactive communication with ESI and clients.
- Uphold the highest standards of professionalism, safety, and quality.
- Source and install only **Canadian-approved products and materials** as specified in Section 4.2.
- Engage respectfully and collaboratively with communities.
- Continuously seek opportunities for innovation, efficiency, and value creation.

6. CONTACT FOR FURTHER INFORMATION

For questions regarding ESI's mission, vision, program framework, or product compliance requirements, please contact:

ESI Procurement & Partnerships

Subject: **Reference No.:** ESI-SOLAR-RFPQ-2026-01

Email: Info@enersolution.ca

APPENDIX III – PRICING INFORMATION

Pricing and commercial terms will be negotiated on a project-specific basis following pre-qualification. No rate schedule is included in this RFPQ.

DRAFT

FORMS

FORM A – Company Information & Signing Page – With Attestation

COMPANY INFORMATION

Field	Entry
Legal Company Name	
Business Number (BN)	
Year Established	
Head Office Address	
Website	
Primary Contact Name	
Title	
Email	
Phone	

ATTESTATION OF MANDATORY REQUIREMENTS

I, the undersigned authorized representative of _____, hereby attest and confirm that the company meets all mandatory requirements outlined in Section 4.2 of this RFPQ, and specifically confirms the following:

- ☒ Canadian Business Registration: The company is legally registered and in good standing to operate in Canada.
- ☒ Minimum Experience: The company has at least 3 years of relevant solar installation or construction experience.
- ☒ Relevant Licenses: The company (or its formally engaged subcontractor) holds all required provincial/federal trade licenses necessary to perform the work.
- ☒ General Liability Insurance: The company holds valid Commercial General Liability insurance with coverage of at least \$2,000,000.
- ☒ Workers' Compensation Coverage: The company maintains valid WCB coverage (or has a valid exemption).
- ☒ Health & Safety Program: The company has a documented health and safety program in place.

I understand that ESI may request supporting documentation for any of the above at any stage of the evaluation process. Failure to provide requested documentation may result in disqualification.

SOLAR TRADE LICENSES & CERTIFICATIONS HELD

Please list all relevant solar-specific, electrical, construction, and safety licenses, permits, and certifications currently held by your company or your formally engaged subcontractors:

License/Certification Name	Issuing Authority/Agency	License/Certification Number	Expiry Date (if applicable)	Held By (Company/Subcontractor)

Add additional rows as needed.

I certify that the above information is true and accurate to the best of my knowledge.

Authorized Signatory Name: _____

Signature: _____

Title: _____

Date: _____

(Company Seal if applicable)

FORM B – Key Personnel & Certifications

Name	Role	Qualifications	Certifications (If Available)	Years Experience

FORM C – Relevant Project Experience (Last 5 Projects)

Total number of projects completed: _____

#	Client & Sector	Location	System Size	Scope	Interconnection Utility	Contract Value (CAD)	Completion Date	Reference Contact
1								
2								
3								
4								
5								

Note: The project information provided (system size, scope, and contract value) must allow ESI to calculate a fixed price or per-kW benchmark for comparison purposes. Proponents should ensure data is clear, consistent, and verifiable.

FORM D – Geographic Coverage & Capacity

Province	Municipalities Served	Annual Installation Capacity (kW)

FORM E – Health, Safety & Insurance

Program / Policy	Description / Certificate	Document Available (Y/N)
Health & Safety Program Summary		
COR / Equivalent Certification		
General Liability Coverage		
Workers' Compensation Provider		

FORM F – Commercial Readiness & Indemnification Acceptance

Question	Response
Ability to perform fixed-price/unit-rate contracts	<input type="checkbox"/> Yes <input type="checkbox"/> No
Experience with public-sector procurement	<input type="checkbox"/> Yes <input type="checkbox"/> No

By signing below, the Proponent acknowledges and accepts the Indemnification provisions in Section 10 of this RFPQ:

Authorized Signatory Name: _____

Signature: _____

Date: _____

FORM G – Vendor Declarations

Declaration	Checkbox
No conflict of interest exists	<input type="checkbox"/>
We comply with all applicable laws	<input type="checkbox"/>
We consent to audits of submitted documents	<input type="checkbox"/>
We acknowledge and accept the Indemnification clause (Section 10)	<input type="checkbox"/>

Authorized Signatory: _____

Date: _____