

# David Clyde Ross

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## Objective

Seeking a career in the banking industry.

## Summary

Resourceful candidate excels in leadership, planning, and organization. A proven leader motivates and drives diverse teams in successfully scheduling and completing multiple tasks, both simple and challenging, while interacting with persons of all business, educational and socio-economic backgrounds, and levels. Organized, goal oriented, authoritative individual with experience in finance and management. Diligent professionals easily maneuver through and adapt to hectic and fast paced environments. 20+ years' experience in professional work setting.

## Education

**Texas A&M University – Corpus Christi**  
**Bachelor of Business Administration**  
**Major in Finance**

## Skills

Solid Execution & Presentation Skills  
Proven Leadership & Supervisory Experience  
Problem Solving & Effective Decision-Making  
Strategic Planning & Analytical Implementation

Conflict Resolution & Time Management  
Excellent Customer Service  
Microsoft Word, Excel, PowerPoint, Outlook  
Strong People Skills with Diverse Populations

## Leadership Organizations/Volunteerism

Head of Internship Program for Convergent Broadcasting	2010-present
St. Jude Radio-thon, Host	2011-2015
Toys for Tots Drive, Host	2016

## Professional Experience

### Texas Comptroller of Public Accounts

#### **Tax Auditor III** (January 2023 – Present)

- Conduct audits of businesses to verify compliance with Texas tax laws, including sales, franchise, and mixed beverage taxes.
- Evaluate accounting records, financial statements, and tax returns for accuracy, completeness, and legal conformance.
- Prepare detailed audit reports, including findings, conclusions, and recommendations.
- Utilize automated audit techniques and data analysis tools to identify discrepancies and potential tax liabilities.
- Communicate audit results and negotiate settlements with taxpayers or their representatives.
- Ensure audits adhere to agency policies, procedures, and deadlines.
- Provide guidance and clarification on tax regulations to taxpayers and colleagues.

#### **Key Achievements:**

- Promoted from **Tax Auditor I** to **Tax Auditor III** within two years due to exceptional performance and expertise.

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- Successfully managed multiple complex audits simultaneously, meeting all deadlines and quality standards.
- Demonstrated proficiency in interpreting and applying Texas tax codes to a variety of business scenarios.

## **ICA Radio Broadcasting**

May 2021 – November 2022

### *General Manager*

- Oversee all aspects of station operations: Sales, marketing/promotions, programming/operations, technical/engineering, and administration/human resources.
- Hire, train and motivate sales talent.
- Lead the development of local direct spot and program sales.
- Direct the continued successful growth of our digital marketing services division.
- Direct the creative positioning of the station to the local listening audience.
- Create relationship-building with the local community.

## **ICA Radio Broadcasting**

2017 – 2021

### *Operations Manager*

- Managed and lead a programming team to meet or exceed on-air and on-line goals by creating and implementing listener experiences using on-air, on-line, and on-site.
- Worked with sales to ensure the sales team is delivering integrated media solutions for advertisers.
- Hired, trained, coached, and developed innovative programming, on-air and on-line staff.
- Supervisor for six employees of the company.
- Website design and management using WordPress for Broadcasters.
- Gathered, organized, and analyzed data on song spins for music direction.

## **Convergent Broadcasting, LLC**

2013-2017

### *Operations Manager*

- Interviewed prospective on-air talent for hire.
- Maintained a firsthand approach in the areas of content strategy, talent management and promotion execution.
- Analyzed ratings on a regular basis to reinforce or alternate strategy.
- Supervisor of six employees for the company
- Conducted regular staff meetings, both full and individual, to inform of directions and procedures of Company.
- Managed all commercial production and continuity.
- Focused on development of new clients and convert new clients into repeat clients for company.
- Extensive knowledge of current FCC broadcast rules and regulations.
- Worked directly with Engineering and Information Technology Department to ensure technical compliance of all operations of radio stations.

# **D a v i d   C l y d e   R o s s**

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*References Provided Upon Request*