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Healthcare LLC
DUBAI



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No.1 Healthcare Business Consultancy & Projects Service Company in Dubai/UAE

Completed many healthcare projects across UAE since 2012

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1. Hospital
2. General clinic
3. Specialty Clinic



13. Optical
14. Physiotherapy Clinic
15. Rehabilitation Center



4. Pharmacy
5. Drug Store
6. Medicines Trading



16. Medical Equipment's Trading
17. Herbal/Ayurvedic Trading
18. Medical Consumables Trading



7. Dental Clinic
8. Ayurvedic Clinic
9. Homeopathic Clinic



19. Pharmaceutical Manufacturing
20. Herbal/Ayurvedic Manufacturing
21. Consumables Manufacturing



10. Home healthcare
11. Lab & Diagnostic Center
12. Veterinary Clinic



22. Medical R & D
23. Educational Institution-Lab
24. Food & Drug Govt Lab



**We
Serve All
Medical/Healthcare
Business**

01	ACQUISITION (BUYING), MERGER & DISPOSAL (SELLING)	HEALTHCARE INVESTMENT /PARTNERSHIP	17
02	NEW HEALTHCARE BUSINESS SETUP - TURNKEY PROJECTS	HEALTHCARE HR RECRUITMENTS	18
03	INTERIOR DECORATIONS	EQUIPMENT INSTALLATIONS	19
04	HEALTHCARE BUSINESS LICENSING	ARRANGING LOCAL & INTL DISTRIBUTORS	20
05	MINISTRY & AUTHORITY APPROVALS	HEALTHCARE PRODUCTS PLANNING	21
06	REGISTRATION OF MEDICAL PRODUCTS	LOGISTICS SUPPORT (IMPORT & EXPORT)	22
07	MAINLAND COMPANY FORMATION	FREE ZONE COMPANY FORMATION	23
08	LOCAL & INTL SPONSOR ARRANGEMENT	BUSINESS FACILITIES LOCATION FINDING	24
09	FEASIBILITY STUDIES	PLANNING & ORGANIZATION	25
10	PROJECT MANAGEMENT	EFFICIENCY MANAGEMENT & CONTROL	26
11	PRICING & REVENUE MANAGEMENT	STRATEGY ADVISORY SERVICES	27
12	PUBLIC RELATIONS SERVICES	SALES EXCELLENCE	28
13	MARKETING STRATEGY	SUSTAINABILITY	29
14	DISPUTE SETTLEMENTS- INVESTORS/PARTNERS	B2B DISPUTE SETTLEMENTS	30
15	MARKETING MATERIALS DESIGN	SOFTWARE/WEBSITE DESIGN	31
16	MOBILE APPLICATION	ANNUAL MAINTENANCE CONTRACT	32



Business acquisition

occurs when one company purchases most or all of another company's shares or assets to gain control of that company. The acquiring company may take over the target company's operations, employees, resources, and intellectual property.

Acquisitions can be either friendly (where both parties agree) or hostile (where the target company resists the takeover).

Acquisition Buying

DISPOSAL Selling

Business disposal refers to the process of selling, transferring, or otherwise eliminating a business or its assets. This may occur for various reasons, including retirement, financial difficulties, a strategic shift, or the business owner's desire to move on

NEW MEDICAL/ HEALTHCARE BUSINESS SETUP



Starting a healthcare business in the UAE requires compliance with specific regulations and obtaining the necessary licenses from the relevant authorities. The exact steps and requirements vary depending on the nature of the healthcare business (e.g., hospital, clinic, pharmacy, medical equipment -

supply) and the emirate in which the business is based (Dubai, Abu Dhabi, Sharjah, etc.). There are several steps involved in obtaining a healthcare business license in the UAE.

Health Information Technologist Healthcare Automation Specialist Pharmacist
Nurse Assistant Veterinary Technician Audiologist Podiatrist Dental Assistant Surgeon
Medical Assistant
Nurse Midwife
Dermatologists
Prosthetists Dermatologists
Pulmonologists
Cardiac Rehabilitation Specialist
Surgical Tech
Internists
Physicians
Ophthalmologists
Speech Therapist
Mental Health Counselor
Paediatric Nurse
Healthcare Researcher Doctors Nurse Midwife Dietician Genetic Counselor
General Surgeons Podiatrists Physiotherapist
Mental Health Counselor
Emergency Dispatch Mental Health Counselor Nurses Child Life Therapist
Doctors
Nurse Practitioner Athletic Trainers
Healthcare IT Specialists Rheumatologists Radiography Technician Hospital Manager
EKG Technician Neurologists Case Manager
Perfusionist Medical Records Specialist
Dentist Chiropractor
Nurses
Audiologist
Medical Geneticists
Surgeon Pediatricians
Nurse Assistant
DBT Therapist Colon and Rectal Surgeons
Ophthalmologists Medical Sales Executive Laboratory Technician Sonographer
Medical Scientist Radiologists
General Surgeons Obstetricians and Gynecologists Pharmacy Technician
Rheumatologists
Occupational Therapist
Dietician
Urologists
Surgical Tech
Public Health Official
Medical Sales Executive
Medical Physicist
DBT Therapist
Health Education Specialist
Cytotechnologist
Pharmacist
Dentist
Endocrinologists
Laboratory Technician
Cognitive Behavioral Therapist
Emergency Dispatch
Pharmacists
Medical Administrative
Cardiologists
Doctors, Nurses, healthcare technical
Clinics, Pharmacies, medicines & medical
UAE & Overseas.

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Investment/Partnership

Healthcare investment and partnership support are critical components of the healthcare industry's growth, development, and innovation. There are many reasons and ways in which investments and partnerships can support healthcare businesses, organizations, and initiatives:

Early-Stage Innovation: Investors often provide capital to healthcare startups working on innovative technologies, medical devices, pharmaceuticals, and digital health solutions.

Corporate Partnerships Strategic Alliances: Healthcare companies often partner with tech firms, research institutions, or pharmaceutical companies to co-develop new treatments, devices, or solutions.

Supply Chain Management: Healthcare systems, especially large ones, frequently partner with other healthcare providers, distributors, or technology companies to enhance supply chain efficiencies, reduce costs, and improve service delivery.

Health System Investments Infrastructure Development: Investors may fund the development or improvement of healthcare facilities, such as hospitals, clinics, and diagnostic centers, often in areas with inadequate healthcare access.

Healthcare Business Licensing

MAXZAIN support to get Ministry of Health, Dubai Health Authority, and Department of Health Licences for Facilities and Professionals.

Obtain healthcare licenses (e.g., medical practitioner licenses, clinic operating permits) is easier and fast with our expert service team. We ensure that you have all necessary approvals and certifications from government authorities.

Ministry & Authorities Approvals

Depending on the nature of the healthcare business, the following authorities issue healthcare-related licenses: Department of Health (DOH) – Abu Dhabi: For healthcare businesses in Abu Dhabi.

Dubai Health Authority (DHA): For healthcare businesses in Dubai.
Ministry of Health and Prevention (MOHAP): For businesses serving all UAE regions outside Dubai and Abu Dhabi, or specialized medical products and services.



Interior Decoration



The interior décor of medical facilities in the UAE often blends modern aesthetics with functional design to create environments that are not only visually appealing but also conducive to patient comfort and well-being. Here are some key trends and considerations for medical facility décor in the UAE



Minimalist Style: Clean lines, neutral color palettes, and a minimalist approach are commonly seen in the design of medical facilities in the UAE. This approach promotes calm and clarity, reducing stress for patients and visitors.

Use of High-Quality Materials: Premium materials such as marble, glass, and polished metals are often used for flooring, countertops, and walls to create a sense of luxury and sophistication.



Healthcare Products Planning



Registration of Healthcare Products



Guiding the design and development of new healthcare products, including medical devices, pharmaceuticals, and health-related technology. Helping define the product lifecycle from concept to market. Supporting innovation in product design to meet specific patient needs or healthcare provider requirements.



Ensuring products meet local and international regulatory standards (e.g., FDA, CE, ISO certifications).

Providing advice on navigating approval processes for new healthcare products or medical devices.

The registration of medical products in the UAE is managed by the Ministry of Health and Prevention (MOHAP) for most medical products, or the Dubai Health Authority (DHA) and Health Authority Abu Dhabi (HAAD) for products in their respective emirates. The process ensures that medical products meet safety, efficacy, and quality standards before they are allowed to be marketed.

Mainland Company Formation

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Forming a company in the UAE mainland involves setting up a business within the country, as opposed to in one of its free zones. A mainland company is allowed to operate anywhere in the UAE and internationally, and can access both the local and international markets. Here's a general guide to forming a mainland company in the UAE.

Free Zone Company Formation

Setting up a free zone company in the UAE can be an appealing option for many entrepreneurs and businesses. The UAE has more than 40 free zones, each offering different advantages depending on your business type, industry, and goals. Here's an overview of what you need to know about free zone company formation in the UAE. A Free Zone is a designated area within the UAE where businesses can operate with special privileges, such as:

- 100% foreign ownership
- Full repatriation of profits and capital
- No import or export duties
- Simplified processes for starting and running a business
- Tax exemptions for a certain period (usually 15-50 years)
- Access to world-class infrastructure



Arranging Local & Intl Distributors



Arranging local and international distributors in Dubai for medical products requires a strategic approach, due to the highly regulated nature of the medical industry.

When selecting distributors, ensure they have: Experience in Medical Product Distribution: A track record in distributing medical products or similar items in the region.

Warehousing and Logistics: The ability to store and manage inventory in compliance with regulations (temperature controls, storage facilities).

Regulatory Knowledge: Expertise in handling medical registrations, clearances, and certifications.



Local & Intl Sponsor Arrangement



Arranging local and international sponsors for a business involves identifying potential sponsors, developing mutually beneficial agreements, and ensuring that both parties have aligned goals. Here are steps to help structure such an arrangement.

Business Location Finding



Choosing the right location is crucial to the success of any business, Especially for medical practice based on patient demographics and accessibility is most important factors. and that's where our consultancy firm steps in.

And retail business like pharmacy and Opticals should be attractive and properly accessible location with ample car parking.

Our expert team conducts in-depth market research, analyzes foot traffic, competitor landscapes, and growth potential to help you make informed decisions.

Feasibility Studies

A **healthcare business feasibility study** is an essential step for assessing the viability and potential of a new healthcare venture, whether it's a hospital, clinic, telemedicine service, healthcare product, or any other related service. It involves thorough research and analysis of various aspects to ensure that the business idea is sustainable, profitable, and able to meet the healthcare needs of the target population.

Understand the demographic characteristics, healthcare needs, and preferences of the population you aim to serve. This can include factors like age, income level, location, existing healthcare infrastructure, and specific health concerns.
Demand Assessment: Evaluate the demand for the healthcare services or products in the target area. This includes understanding existing service gaps and unmet needs.



Strategy Advisory Services



For a medical business in the UAE can be highly beneficial due to the rapidly evolving healthcare landscape, competitive market dynamics, and regulatory environment in the region. These services typically encompass several key areas to help businesses optimize their operations, drive growth, and navigate industry challenges. Below are some strategic advisory areas for a medical business in the UAE:

Planning & Organization



Organizational planning for the process of defining a company's reason for existing, setting goals aimed at realizing full potential, and creating increasingly discrete tasks to meet those goals.

Efficiency Management & Control

Efficiency management and control refer to the processes and strategies used by organizations or individuals to optimize the use of resources, time, and efforts in achieving specific goals or objectives. The purpose is to reduce waste, increase productivity, and improve overall performance

Cost savings: Reduced wastage and better resource management.
Increased productivity: More output with the same or fewer inputs.
Improved quality: Consistent results with fewer defects or issues.



Enhanced competitiveness: Organizations become more agile, faster, and cost-effective, which helps in competitive markets.
Employee satisfaction: Employees work in a more streamlined environment, improving job satisfaction and reducing frustration

Pricing & Revenue Management



Maximizing Profitability: By optimizing pricing, businesses can extract the highest possible revenue from customers based on their willingness to pay.

Market Positioning: Pricing affects how customers perceive the value of a product or service and positions a company in the market.

Improved Forecasting: Better demand forecasting helps businesses allocate resources more efficiently and avoid over- or under-stocking.

Customer Satisfaction: By offering personalized pricing (such as discounts or targeted promotions), companies can enhance customer satisfaction and loyalty.

Marketing Strategy

Marketing in the healthcare industry requires a unique approach because it involves both promoting services and ensuring trust, compliance with regulations, and patient well-being.

A well-crafted marketing strategy in the healthcare business can help attract patients, improve brand awareness, and foster long-term relationships.

Sales Excellence

Sales excellence in the medical business is critical for driving growth, improving patient outcomes, and establishing strong relationships with healthcare professionals and institutions. To achieve sales excellence in the medical industry, several key strategies and principles should be considered.

Dispute Settlements Investors/Partners

B2B Dispute Settlements

MAXZAIN assist companies to settle the issues with other companies, it refer to the processes and mechanisms by which conflicts or disagreements between two businesses are resolved. These disputes can arise over a wide range of issues, such as contract breaches, payment issues, delivery failures, intellectual property rights, or disagreements over product quality.

Negotiation: The businesses involved try to reach a mutually acceptable resolution through direct communication and discussions. This is often the first step before more formal methods are pursued. **Mediation:** A neutral third party, the mediator, helps the businesses communicate and negotiate a settlement. The mediator does not make decisions but helps the parties find common ground

Business partner disputes are common in partnerships, but resolving them effectively is crucial for the continued success of the business. Here are several steps you can take to settle a business partner dispute. Clarify the underlying issues causing the dispute, whether financial, operational, or personal. It's essential to separate emotions from business-related concerns.

Initiate a Discussion: Arrange a neutral setting for both parties to express their grievances without interruptions.

Active Listening: Listen to each other's concerns and viewpoints. Understand the reasons behind the dispute.



Public Relations Services

Collaborating with influencers or public figures to promote products, services, or causes. Developing strategies for partnerships that align with brand values.



Marketing & Advertisement - Materials & Design

Designing marketing and advertisement materials involves creating visual content that communicates your brand's message effectively while capturing the attention of your target audience.



TradeMark Registration

Trademark registration is a legal process that grants the owner exclusive rights to use a specific name, logo, slogan, or other distinguishing mark in connection with their goods or services. It provides protection against unauthorized use of your trademark and helps in building brand recognition.

Sustainability

Business sustainability refers to the ability of a company to operate in a way that ensures long-term success while minimizing its negative impact on the environment, society, and the economy.

It involves balancing financial profitability with responsible environmental stewardship and social equity, thereby creating value not just for shareholders, but for all stakeholders, including employees, customers, communities, and future generations.



Annual Maintenance

Annual maintenance refers to the regular, yearly tasks performed to ensure that equipment, systems, or infrastructure operate efficiently and safely.

MAXZAIN provide facility maintenance, Medical equipment maintenance and services, Software and other IT related service.



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MAXZAIN provide Mobile app consultancy involves providing expert guidance and support to businesses in the process of developing, launching, and maintaining mobile applications. We assist in various stages, including strategy, design, development, testing, and marketing.



MAXZAIN having own team to develop and custom websites or templates.

Web hosting Providing servers to store and serve your website files. We also provide E-commerce solutions, Platforms for setting up online stores and SEO services Improving your website's search engine ranking. Website maintenance: Ongoing updates and fixes for your website. Content management systems (CMS) and issues related to bugs.



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Software



There are many types of software available to help businesses streamline their operations, improve productivity, and manage various functions. Here's a breakdown of key types of business software and some popular options for each.

Software plays a crucial role in the medical business by enhancing efficiency, improving patient care, streamlining operations, and ensuring compliance with regulations. Here are some key uses of software in the medical business. **MAXZAIN** help our clients to select suitable softwares.

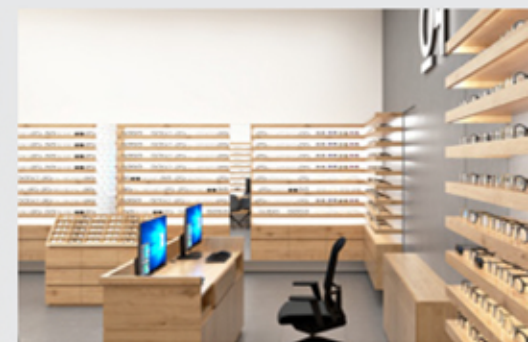
Our Projects



O4 Optical

Project Name: O4 Optical
Project Type: Optical Shop
Location: Abu Dhabi
Role: Design & Execution

O4 Optical aims to create a modern, sleek, and welcoming atmosphere that blends functional retail space with a touch of elegance. The color theme features a harmonious combination of wood, white, and grey, offering a clean, sophisticated aesthetic that also provides warmth and comfort for customers. The design focuses on creating an open, airy space while optimizing product display areas, customer flow, and seating zones.



Al Neel Pharmacy



Project Name: Al Neel Pharmacy
Location: Sharjah, UAE
Role: Design & Execution

The overarching concept for Al Neel Pharmacy revolves around minimalism. Clean, open spaces are complemented by a neutral color palette of white, wood tones, and glass elements. This approach creates a serene and uncluttered atmosphere, which enhances the overall customer experience. The design focuses on creating an open-plan layout with clear sightlines, allowing customers to navigate through the space with ease.



IBN BATUTA-SHARJAH



DAR AL DAWA



ORIANA-PHARMACY



JAHILY-AL AIN



BALSAM PHARMACY



AL RAYA PHARMACY



MEENA PHARMACY



ORIANA HOSPITAL



SAHARA PHARMACY



RIMAL RAK



Master Medical



Project Name: Master Medical Center
Location: Ajman
Role: Design & Execution
Concept: Minimalist

The minimalist concept emphasizes simplicity and functionality. The space features clean, open layouts that are designed to facilitate ease of movement and accessibility for all visitors. Natural light plays a crucial role in the interior, creating a bright, airy feel throughout the space. By incorporating light wood finishes, the design evokes warmth, while teal blue accents provide a calming touch that aids in creating a healing environment.



Tulip Pharmacy



Project Name: Tulip Pharmacy
Role: Design & Execution
Color Theme: Wood & White

Designed to blend the warmth of natural materials with modern functionality. The design aims to create a welcoming, serene environment for customers, where they can feel relaxed while accessing high-quality healthcare products and services. The color palette of wood and white evokes a sense of calm, cleanliness, and simplicity.



Carpentry Warehouse

Project Name: Carpentry Warehouse
Location: Dubai, UAE
Role: Design & Execution





Group of Companies

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