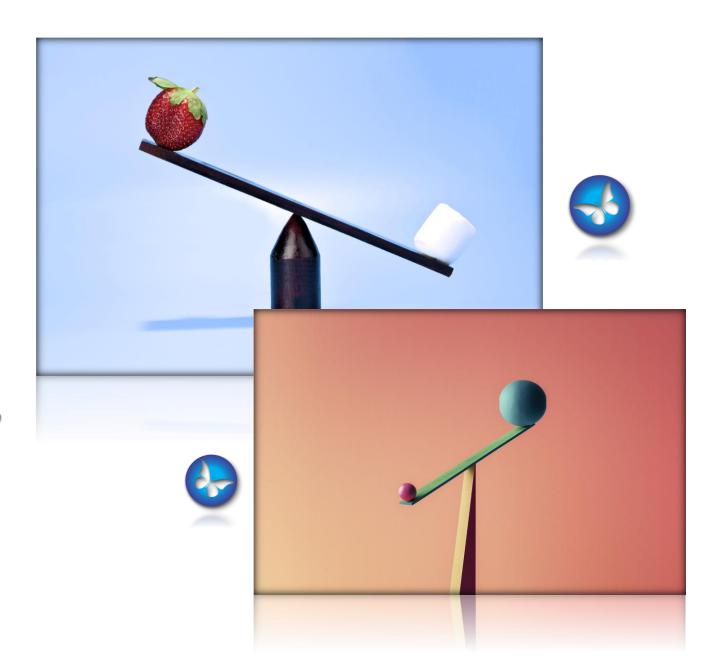


## **Corporate presentation 2025**

A small change in where they start leads to vastly different outcomes...

It's the monarch effect!



# Contents







- 3 Our Mission and Challenges
- 4 Funding Model and Sustainability
- 5 Vision of an engaged community
- 6 Core Principles of the Foundation
- 7 Organizational Structure
- 8 Scholarship Recipients (Ambassadors)
- 10 Ambassador Candidates
- 11 6-year Projection
- 12 Investment / Use of Funds
- 14 Next Steps/Milestones
- 15 Thank You





#### **Our Mission and challenges**



The Monarch Effect Foundation is **building a better community through education**. We know education is the great equalizer.

We seek to create a future where every outstanding, inspired, motivated, and talented young Los Cabos student can unlock their full potential and have the opportunity and choice to attend university and have the community resources to support them.

There are no formal sources of funding such as student loans or government assistance for students in Mexico. Everything falls on the family. The Foundation helps to bridge the gap.

We aim to support these students to access an excellent university education and **build a strong**, **skilled class of professional young adults** with a long-term commitment to sustaining the foundation for the future.





Monarch Effect Foundation is a registered non-profit formally in Mexico: MEF2306142B1

In the US, Friends of Monarch Effect Foundation 501c3 tax exempt application is pending with the IRS. EIN 99-3542890

EIN 99-3542890



## **Funding Model**





We support only Los Cabos students who are outstanding, motivated, focused, and committed to building a better future.

Our model is based on a collaborative, three-way partnership:

**Family participation** – families contribute within their financial capacity demonstrating support and shared responsibility.

**Student contributions** – each student works to achieve scholarships from the educational institute. All have some sort of alternate funding.

**Foundation Support** – Monarch Effect Foundation bridges the financial gap, providing the remaining resources to fund the student's education fully.



#### **Sustainability**

Students and parents make a commitment to support the long-term sustainability of the Foundation with post-graduation financial contributions and return of service as mentors and ambassadors.





# **Vision of an Engaged Community**



We select Los Cabos candidates based on profiles of outstanding students, and the value of education within the family.

We **provide mentoring** to prepare them for their university experience away from home.

We engage students in internships, community projects, and mentoring roles during their breaks from university.

We involve parents in the Foundation, in their children's success, and in supporting our programs while accompanying them with parental support as their children leave home for school.









## **Core Principles of the Foundation**



#### Mentoring

Students become what they can see. We provide mentoring, life coaching, workshops, and personalized support throughout their study years.



Scholarships for tuition and living expenses ease the burden on families and open opportunities for higher education.







#### Community

With parents and the resources of the local community invested in our students, we ensure that these future leaders and change-bearers have the education and opportunities to make a big impact when they return to their community.



Committed to giving back and returning the favor, they are better prepared for life decisions, their career, their relationships, and are focused on school and studies.







## **Organizational structure**



**Board Members:** active volunteers committed in time and experience with the Foundation. Attendance at quarterly and annual meetings, as well as a minimum of four hours per month of advice and consulting depending on their area of expertise:

> Eric Parizek - Founder and President **Lisa Heid** - Founder and Secretary **Sarah Williams** – Founder and Treasurer Joaquín Tello de Meneses – Adviser

**Active recruitment** for additional members with backgrounds in education, public relations, finance, fundraising, local government, local private schools, entrepreneurship and marketing among other areas of interest.



#### **The Operational Team**

Alberto Fernandez – Founder and Executive Director

Elizabeth Islas – Founder & Vice President Additional support staff will be added as funding is available.

#### The Volunteer Team

**Ernesto Bermejo** – Legal Counsel for Non-Profit **Organizations** 

**John C. Anderson** – Marketing & Strategy **Scott Thomas** – Business Coaching Martin Waldbaum - Business Advisor **Scholarship Committee** – is made up of four volunteer education professionals, independent of the foundation.

Various workshop leaders



## **Sponsorship Recipients (Ambassadors)**







#### Mariano

Currently taking 2<sup>nd</sup> semester of his **Master's Degree in Project Operations** at the NOVA SBE, in Carcavelos, Portugal.

- Graduate of RIGA University, Latvia,
- Director of the Monarch Circle of Impact (MCI) peer-to-peer mentoring program.
- Our original student supported by the Foundation founders.
- Parents contribute through operation of the Foundation.



Nicolás

Obtained a 100% tuition scholarship at Hult International Business School, London.

- Currently in 4<sup>th</sup> semester of Bachelor of Business degree
- His parents contribute a fixed amount each month
- The Foundation contributes to his living expenses.
- Actively contributes and helps direct the Foundation's marketing and social media programs





Received a scholarship of 35% tuition for Universidad Anahuac Querétaro:

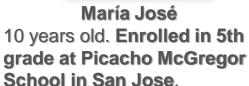
- Suspend her attendance until she secured the remaining 65% with the Foundation.
- Her parents cover living and travel expenses.
- Currently in her 3<sup>rd</sup> semester for a Bachelor's Degree in Communication.
- Actively collaborates with the Foundation's marketing and social media programs.





## **Sponsorship Recipients (Ambassadors)**





- The Foundation supports tuition and uniform expenses.
- Parents contribute a set amound each month.



Juan Pablo
12 years old. Enrolled in 7<sup>th</sup>
grade at Picacho
McGregor School in San
Jose.

- The Foundation supports tuition and uniform expenses.
- Parents contribute a set amount each month.





- Received a scholarship from the Île-de-France Space Academy, for 100% tuition and part of the living expenses.
- Monarch Effect Foundation supports the remaining living expenses.



Kendra
Enrolled in the
Neurosciences Degree at
UCLA (University of California
Los Angeles)

- Obtained a partial tuition scholarship
- Parents complete the remaining tuition and all other living expenses
- Monarch Effect
   Foundation covers only housing and food expenses.





#### **Ambassador Candidates**





Fernanda
Graduate of Picacho
McGregor School 2024.

 Currently in planning and selecting her university, applying for admittance and scholarships specializing in a Bachelor's Degree in Psychology.



**Tessa**Completing her grade 12
year at Picacho McGregor.

- Owns and operates a successful cookie business.
- Performs at a national level in powerlifting
- Scoping and preparing for university related to Business Administration.



Melissa
Completing her grade 12
year at Picacho McGregor.

- Plays lead violin in San Jose student orchestra
- Applying to the Arizona State University Civil Engineering program



**Samara**Graduate of Picacho McGregor
School 2022.

- Works as a marketing intern with the Monarch Effect Foundation.
- Accepted to Arizona State
   University Strategic
   Communications &
   Advertising Program 2025
- In progress of determining scholarship options.





## 6 years projection

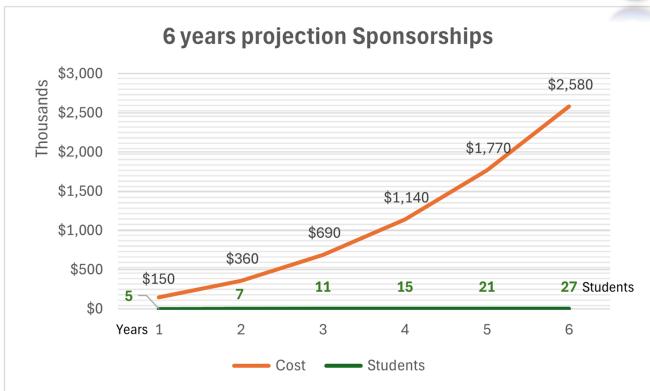
The average sponsorship per year per student for a university is US\$30,000.

Over 6 years, we are projecting US\$2.58 million in student aid supporting 27 students with sponsorships and more than 80 in mentoring programs, increasing our number of students exponentially each year.

We are operating on a tight budget for administration, operation, and fundraising expenses, using our advisors and board members as volunteers with the goal that under 20% of the total funds raised go to support operations.







#### **Interesting facts**

All students are partially funded through institutional scholarships and parent support.

The Foundation bridges the gap between these funds to ensure the student has adequate resources to attend university.





#### **Investment / Use of Funds**



Our investments are strategic and impactful, carefully mapped to empower our students and strengthen our community.

Every dollar is more than a contribution, is a catalyst for change and growth. That is how we put your generous contributions to work.



#### **Scholarships**

Direct support for tuition, books, and living expenses for students studying in Mexico and abroad.

#### **Mentoring / internship program**

We invest in professional mentoring opportunities and internships, workshops, and networking events to guide students on their educational journey, from high school to university.

#### **Operations**

We **budget under 20% of donations** as an essential investment in the operations to keep the Foundation running smoothly and effectively which includes payroll, annual audits, financial reviews, compliance with legal, tax and regulatory requirements, fundraising, marketing and general expenses





## **Next Steps/Major Milestones**

#### Milestone 1

2 more Ambassadors begin: Paris and Los Angeles. Monarch Circle of Impact (MCI) 2<sup>nd</sup> semester kicks off.

#### Milestone 3

24/25 season fundraising event. Expansion of institutional and corporate relationships. MX-USA co-relations

#### Milestone 5

2024 Board Meeting 2nd semester of CPM begins New MCI coordinator **Evaluations Scholarship Committee** 



Sep 2024



Milestone 2

College Prep Mentoring (CPM) kicks off

Formalization of committees with

parents and volunteers. 501c3 "Friends of Monarch Effect" tax

exempt status is pending final IRS approval Begin apply for institutional grants

Oct 2024



Nov 2024



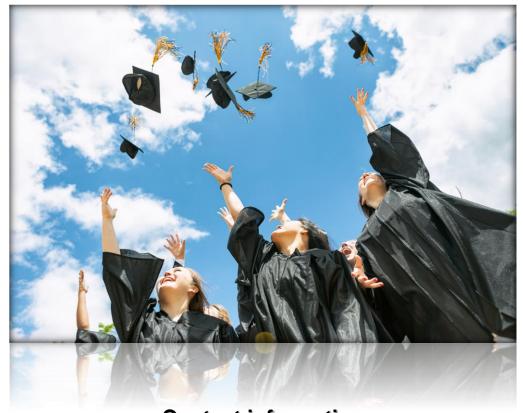
Dec 2024

Jan/Feb 2025

#### Milestone 4

2 new Ambassadors to be confirmed Committee review/adjustments





**Contact information** 

www.monarcheffect.org

inspire@monarcheffect.org
Alberto Fernández / Elizabeth Islas
+52 (624) 191 1427 / +52 (624) 166 8639



## Thanks in advance for your support!

Help us create infinite opportunities for Los Cabos students through education.

https://monarcheffect.org/donate