

Position: SAP SD Consultant – Project-Based Sales

Job Overview

Position Title: SAP SD Consultant – Project-Based Sales.

Primary Skills: SAP SD Consultant – Project-Based Sales.

Duration: 4

Experience Level: 8–12 Years.

Salary Package: Best in the Industry.

Job Type: Remote

Job Description

SAP SD Consultant – Project-Based Sales

Project Sales

Key Responsibilities:

- Analyze business requirements related to project-based sales and translate them into SAP SD and PS configurations.
- Design and implement SAP solutions for quotation management, order processing, milestone billing, and revenue recognition.
- Integrate SAP SD with SAP PS, MM, and FI/CO modules to support project lifecycle management.
- Support the configuration of pricing, availability checks, delivery scheduling, and billing plans.
- Collaborate with sales, project management, and finance teams to ensure seamless process integration.
- Conduct system testing, user training, and post-go-live support.



www.keninfo.tech



Jobs@Keninfo.tech



+91 8884433033

#1121, 2nd Floor, 4th Cross, Ananthnagar Phase 2, E-City Phase 2, Bangalore, Karnataka – 560100

Head Office: KEN Infotech Ltd 40 Campbell Street, Glasgow, G20 OPD, Scotland, UK

© 2025 KEN Infotech Ltd. All rights reserved. | KEN Confidential

- Document functional specifications and support technical teams in development activities.
- Ensure compliance with internal controls and external regulations (e.g., IFRS 15 for revenue recognition).

Required Skills & Experience:

- Strong expertise in SAP SD with hands-on experience in project-based sales scenarios. Knowledge of SAP PS and its integration with SD and FI/CO.
- Experience with milestone billing, billing plans, and revenue recognition. Familiarity with SAP S/4HANA and Fiori apps is a plus.
- Proactive and can-do attitude, Excellent analytical, communication, and stakeholder management skills.
- Experience in industries such as engineering, construction, or capital goods is preferred.
- Experience with global template rollouts and innovation process enablement.
- Ability to perform Fit-Gap analysis, configuration, testing, and data migration.
- Strong communication and stakeholder engagement skills.

www.keninfo.techJobs@Keninfo.tech

+91 8884433033

#1121, 2nd Floor, 4th Cross, Ananthnagar Phase 2, E-City Phase 2, Bangalore, Karnataka – 560100

Head Office: KEN Infotech Ltd 40 Campbell Street, Glasgow, G20 OPD, Scotland, UK

© 2025 KEN Infotech Ltd. All rights reserved. | KEN Confidential