



MIT International VN | 2024



# catalog 2024

MIT INTERNATIONAL VN COMPANY



# The Outline

**“CULTIVATE. EXPORT. THRIVE.”**

## ABOUT US

Who we are

Processing Facilities

Supply Chain Model

Quality Assurance

Logistics

## CUSTOMER FOCUS AND PRODUCTION PIPELINE

Customer Segments

Our Products

# ABOUT US





# WHO WE ARE

**MIT was founded to address the need for premium agricultural exports from Vietnam. As a manufacturer of frozen fruits and vegetables, we have established direct relationships with numerous farmers across the country, ensuring the highest quality produce.**

**From our modest beginnings 35 years ago with just one jackfruit, MIT has grown into a global supplier. Today, our fruits are distributed across North America, Europe, and Asia, showcasing our commitment to excellence and innovation.**

**Recognized as one of the largest exporter of jackfruit in Vietnam, MIT's young jackfruit has become a favored protein substitute and dietary staple among vegetarians worldwide. Our expertise extends beyond jackfruits to include fruit purees and a diverse range of vegetables.**

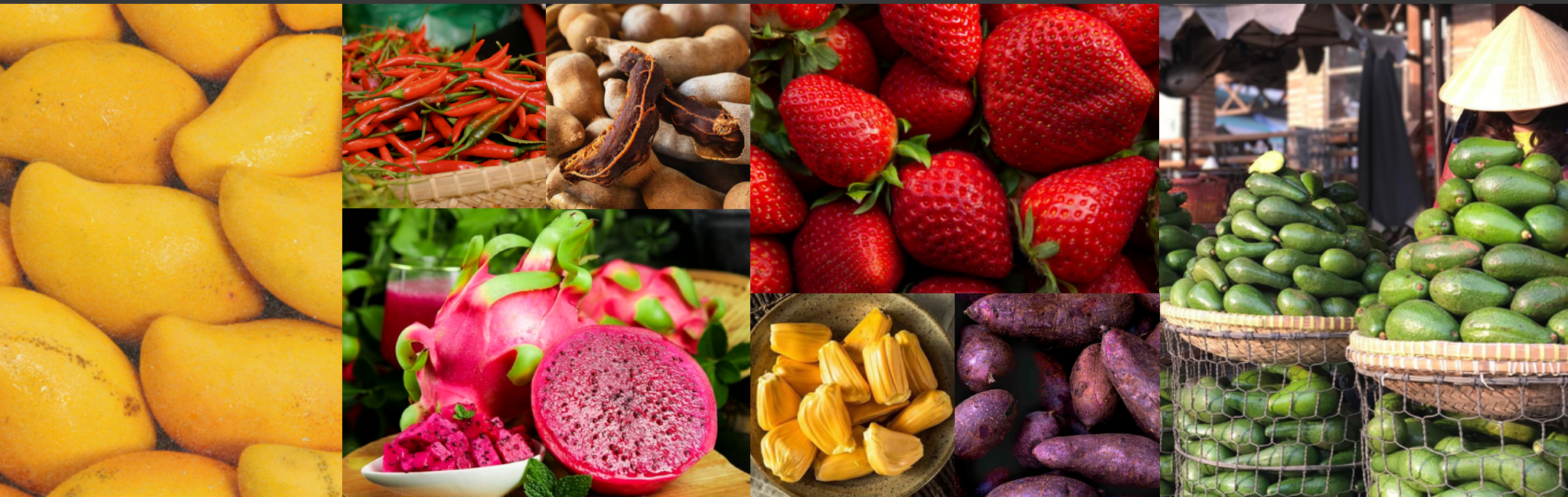
**In addition to our jackfruit exports, MIT is a leading exporter of avocado, taro, sweet potato, and various other vegetables, further enhancing our reputation for delivering premium agricultural products to international markets.**





# Processing Facilities

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## **Leading Exporter of Premium Agricultural Products**



Specializing in jackfruit and a diverse range of fresh-frozen, non-GMO fruits, and vegetables, MIT International Trading has established itself as a premier exporter in Vietnam.

## **Advanced Processing Facilities**

Our facilities boast the latest technology and stainless steel equipment, ensuring top-notch production standards and efficiency.

## **Thorough Quality Assurance & Quality Control**

Our filtering and distillation processes adhere to USA EPA standards for potable water, guaranteeing the safety and purity of our products.

A large cargo ship with a red and white striped funnel and a rust-colored hull, sailing on the water. The ship is viewed from a low angle, emphasizing its scale.

**OUR  
REACH**

# OUR REACH

**Water Quality  
Assurance**

**Strategic  
Operational  
Approach**



- Our filtering and distillation processes adhere to USA EPA standards for potable water, guaranteeing the safety and purity of our products.
- MIT's facilities are strategically designed to support each other, enabling overflow processing and enhancing risk management and capacity planning..



# SUPPLY CHAIN MODEL

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# *STREAMLINED SUPPLY CHAIN SOLUTIONS & STRATEGIC PARTNERSHIPS*

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## **DIRECT VOLUME CONTRACTS WITH GROWERS:**

We bypass middlemen and directly negotiate volume contracts with growers, ensuring efficiency and transparency in our sourcing process.

## **INTEGRATED GLOBAL SUPPLY CHAIN**

In the realm of advertising agencies, continued industry diversification has seen observers note that "big global clients don't need big global agencies any more".

## **CONTROLLED INVENTORY MANAGEMENT**

We meticulously manage inventory levels and monitor product quality at every step of the supply chain, guaranteeing the highest standards from the source to the final delivery.



## EXPERT PRODUCTION PLANNING TEAM

Our dedicated production planning team employs industry best practices to ensure smooth operations and timely delivery of products.

## FLEXIBLE LOCAL SUPPORT

We have the capability to expand our local support team for Selecta as needed, ensuring personalized and responsive service to meet client requirements.

## ESTABLISHED LOGISTICS PARTNERSHIPS

With established logistics partners in the Philippines, we ensure reliable and efficient transportation, facilitating seamless delivery to our clients.

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*STREAMLINED SUPPLY CHAIN SOLUTIONS & STRATEGIC PARTNERSHIPS*

# QUALITY ASSURANCE

MIT holds essential quality certifications, guaranteeing industry compliance. Our specialized facilities efficiently serve the fruits and vegetables sectors.

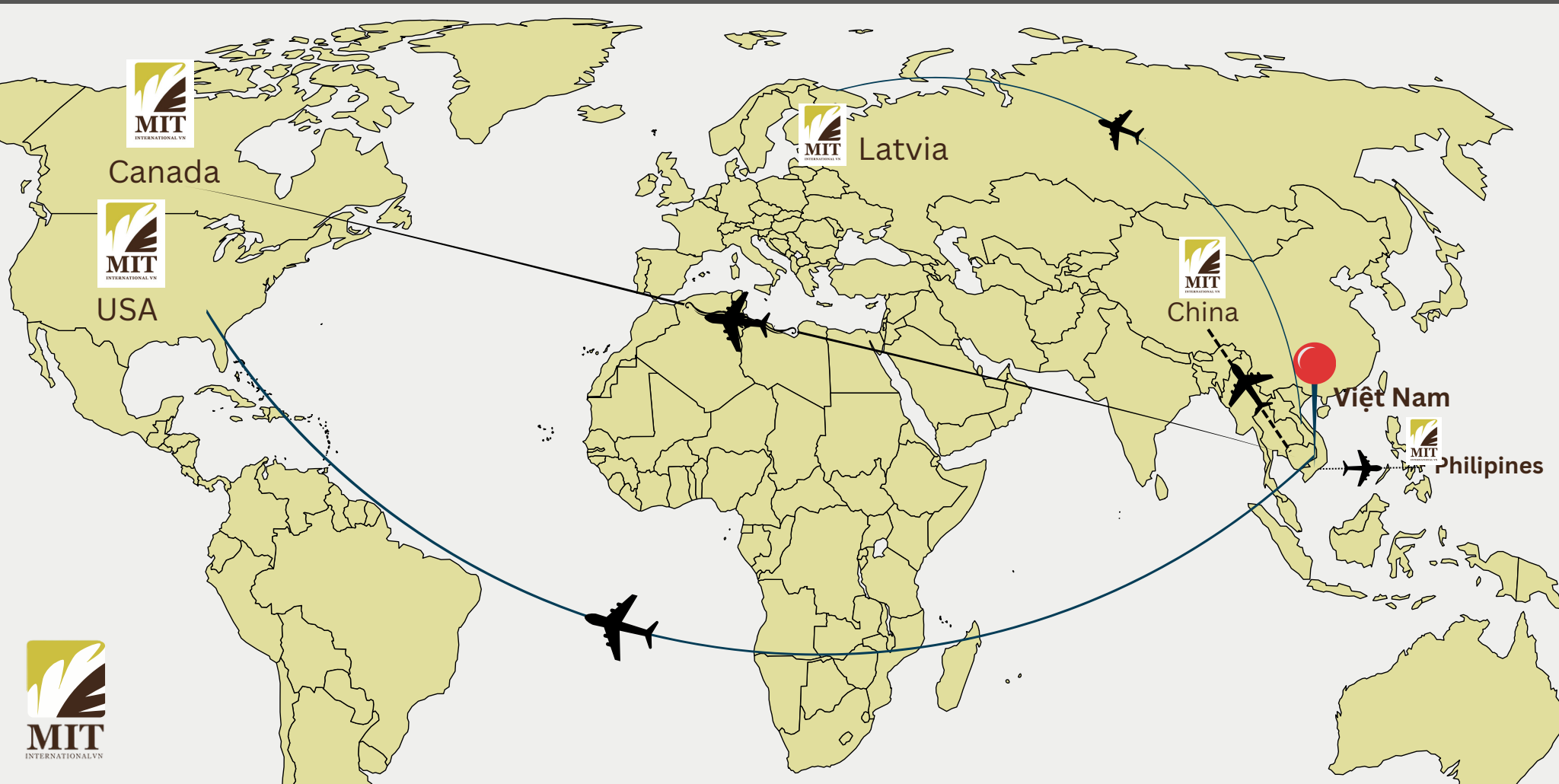
Our skilled team enforces strict quality controls at every stage, ensuring top-tier results. Critical checkpoints maintain product excellence.

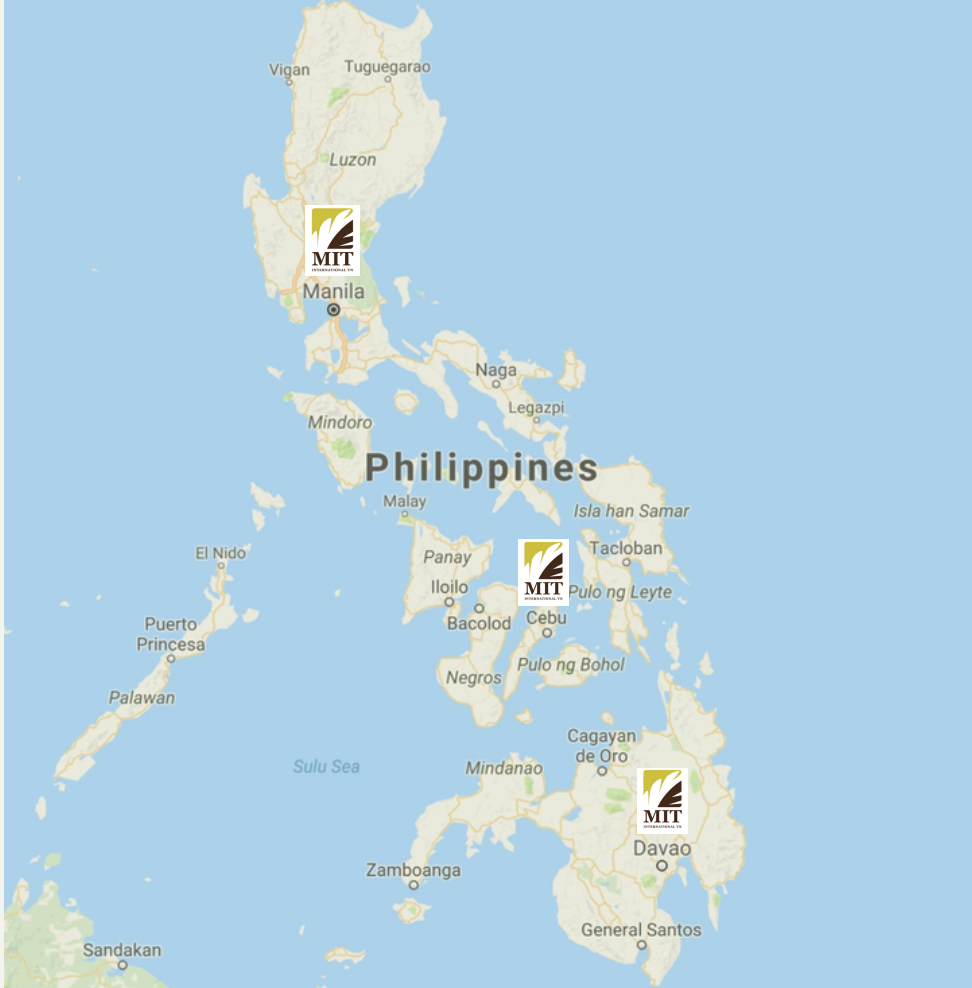
At MIT, quality is our priority, ensuring trust with our customers and partners.



# LOGISTICS

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MIT consistently delivers on time through strategic partnerships with leading shipping firms, offering a significant advantage in lead times. We can manage demand surges over 20% and support various delivery terms, including FOB, CNF, CIF, and DDP.

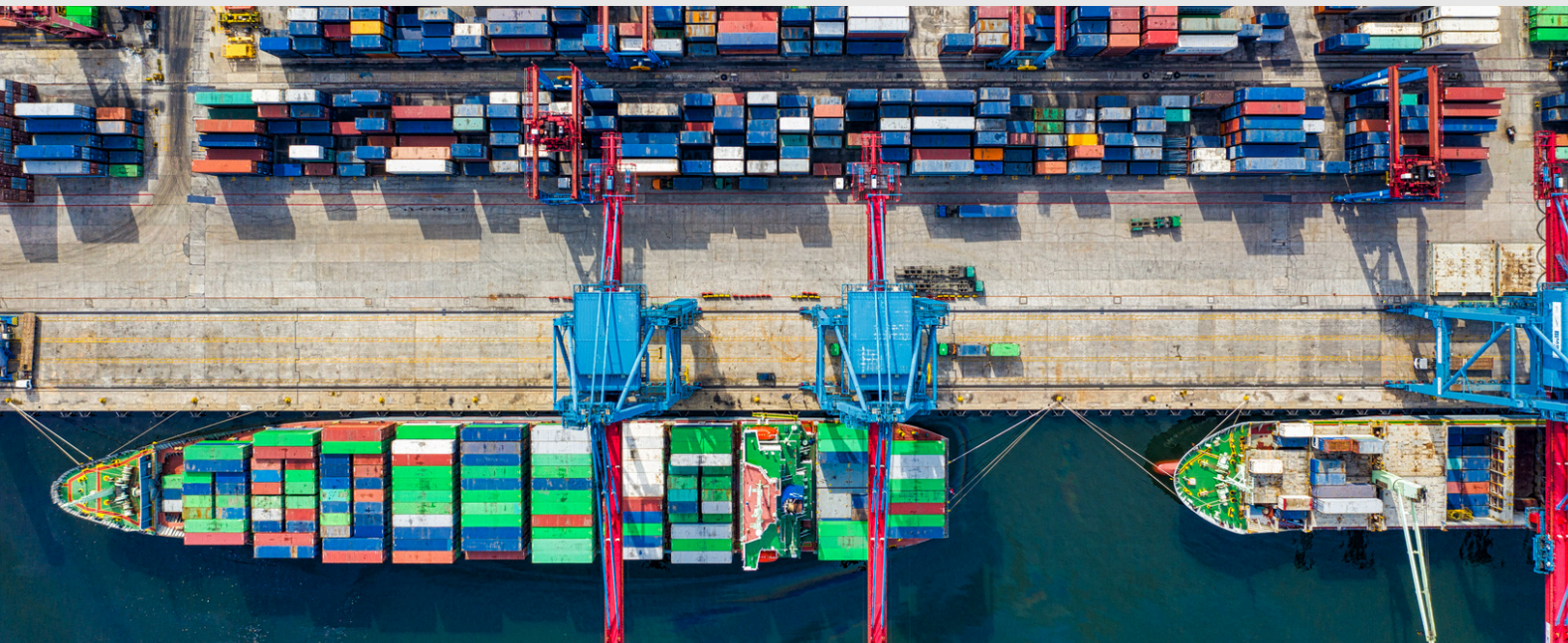
We export around 2,000 metric tons of Langka to Manila and Cebu and anticipate an 80% increase in shipments by year-end, covering meat substitutes. With extensive global shipping expertise and thorough knowledge of customs regulations, we maintain reliable cold and dry supply chains.

Additionally, MIT's operations are designed to withstand regional calamities, ensuring continuous service and resilience.



# Customer Focus & Production Pipeline





# Customer Focus



At MIT International Vn, our clients include supermarkets, restaurants, and food manufacturers. We also cater to those sourcing raw materials and frozen goods, like ice cream factories. Our focus on quality and reliability makes us a trusted partner in the food industry



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# OUR PRODUCTS

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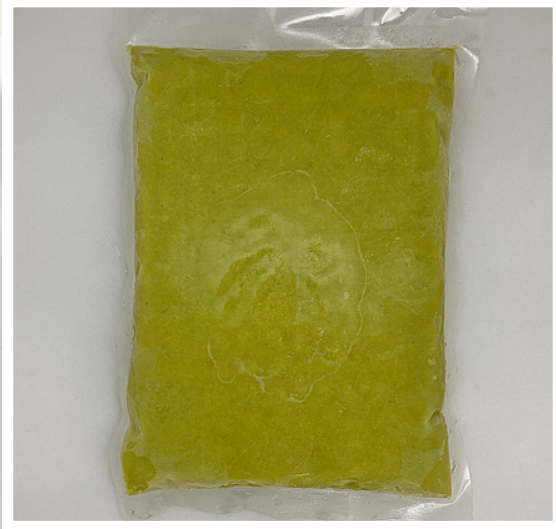


# *Frozen Mango Products*

Our frozen mango products include frozen mango puree, frozen mango cubes, and frozen whole peeled mangoes



# Frozen Avocado



**Frozen Avocado Puree**



**Frozen Avocado Cubes**



## FROZEN JACKFRUIT

"For our frozen jackfruit products, we have frozen whole jackfruit bulbs, half bulbs, and jackfruit slices in syrup."



# LEAVES & HERBS



Pandan Leaves



Round Banana Leaves



Pepper Leaves



Regular Banana Leaves



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# Frozen coconuts

"For our frozen coconut products, we offer grated coconut, coconut milk, and shredded young coconut.

# Other Frozen Produces

In addition to our frozen products made from jackfruit, avocado, coconut, mango, and various leaves, we also offer a variety of other frozen items such as ginger, cassava, lemongrass, purple yam, sticky corn, galangal, tamarind, bananas, chili, and peanuts. We have a wide range of frozen jackfruit products available. Please feel free to contact us directly to inquire about the specific item you need.





# POWDER PRODUCTS



In addition to frozen products, we also have powder-based items such as calamansi powder, lime powder, taro powder, and ube powder.





# POWDER PRODUCTS



# PURRÉ PRODUCTS

SMOOTH AND RICH PUREE, CRAFTED FROM  
FRESH, HIGH-QUALITY INGREDIENTS.



**AVOCADO**



**PURPLE YAM**



**CASSAVA**

# contact

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