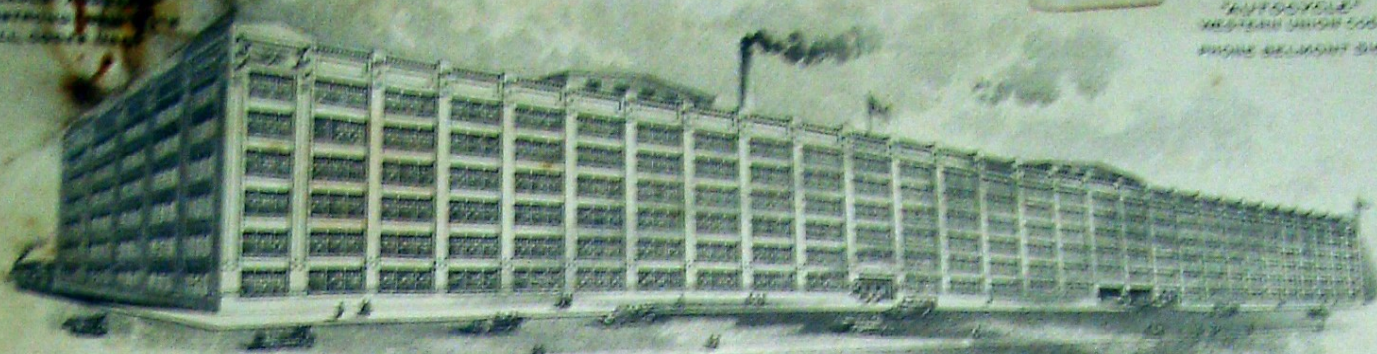


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MELCHIOR, ARMSTRONG, DESSAU CO.
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EXCELSIOR MOTOR MFG. & SUPPLY CO.

EXCELSIOR AND HENDERSON
MOTORCYCLES

3700 CORTLAND STREET
CHICAGO, ILL.



ADDRESS ALL CORRESPONDENCE TO

EXPORT DEPARTMENT

MELCHIOR, ARMSTRONG, DESSAU CO., INC.

116 BROAD ST., NEW YORK.

NEW YORK
116 BROAD ST.,

July 12, 1927.

Mr. R. E. Cordillo
6 #232 - entre 23 y 25
Vedado, Havana, Cuba

Dear Sir:

We wish to thank you very kindly for your letter of July 5, enclosing check for the amount of \$15.12, in payment of the HENDERSON spare parts supplied against our invoice CY-7960.

We are very pleased to learn that you are using the HENDERSON motor for a small racing car, which is giving very satisfactory results. We would be very pleased to receive the photograph of your car. We are writing the Engineering Department at the Factory to ascertain whether they can secure a Super charger for the HENDERSON motor, and in this connection we shall write you as soon as we receive their reply.

As you might be interested in the important improvements which have been incorporated in the 1927 motorcycles, we are enclosing descriptive catalogs.

Yours very truly,
MELCHIOR, ARMSTRONG, DESSAU CO.

A. Tech
Export Department

AP:TF