



## Products

- Item: \_\_\_\_\_
- Item: \_\_\_\_\_
- Item: \_\_\_\_\_
- Item: \_\_\_\_\_
- Item: \_\_\_\_\_
- Packaging
- Price tags and labels
- Bags for when you sell items (optional)
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## Display

- 10x10 Tent with weights or anchors
- Table(s)
- Tablecloth(s)
- Shelving or Displays
- Sign with your Business Name
- Business Cards (optional)
- Tape, scissors, string, etc
- Trash can
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## Financial

- Cash Box or Bag
- Change in 1's, 5's, and 10's
- Change in coins if necessary
- Notebook to track sales
- Pens/Pencils
- Calculator for adding up items
- Phone (charged and logged into appropriate financial apps)
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## Personal

- Water bottle and refills
- Chair if you want to sit
- Snacks
- Brush your teeth or have mints/gum out of respect for our customers
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## Prep – Setup

- It is a good idea to practice how you will display your items before the day of the event, this way you will be efficient with your time during the setup hours.

## Prep – Parents

- Please prepare your child to be independent and do the sales without much of your help. If you do need to step in, keep it minimal since this is to teach our kiddos how to problem solve on their own.

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*Reminders:*

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## Prep–Sales Pitch

- Practice selling your items to family members or friends, they should challenge you with questions about how it's made and materials you use.

## Prep – Financial

- Parents, please run through the tech side of money transactions if your child is using an app to receive payments so that they are comfortable doing this without you. Also, teach them how to count back change (cash).

## Safety Rules

- Keep your area tidy and free of clutter
- Be kind and courteous to our customers
- Have fun!!