



# Capabilities Presentation

Technology Services & Solutions

2025

# About Us



Founded in 1996, Dallas Digital Services has built a legacy of delivering strategic IT solutions that drive organizational success. Headquartered in North Texas, we are architects of complex technology solutions with three decades of experience, regional ability, and a client-centric approach to every engagement. We don't just sell products; we deliver outcomes.

Our expert teams specialize in Cloud Services, Migration Services, cybersecurity, virtualization, and managed IT services, providing the elastic scale and deep technical knowledge required to modernize your infrastructure and secure your future. All of our services are tailored to meet your evolving business needs. We understand the pressures organizations face to balance performance, compliance, and cost, and we respond with scalable, forward-thinking solutions for all your business operations.

**Services Marketplace: Your Technology Partner for Success**

# Our Service Portfolio



We offer a robust "Services Marketplace™" designed to address every aspect of your IT infrastructure lifecycle.

## IT Residency Services

Expert placement for ongoing support and strategic initiatives

## Technology Deployments & Upgrades

Seamless implementation of new technologies with minimal disruption.

## Project Management (PMaaS)

Professional project management to ensure on-time, on-budget delivery

## Security & Cyber Risk

Assessments, penetration testing, and compliance

## Cloud Services

Architecture, migration, and management for AWS, Azure, and Google Cloud.

## DevOps and SecOps

Integrating development, security, and operations for agile, secure delivery

## Migration Services

Expertly managed migrations for cloud applications, and data centers

## Troubleshooting & Knowledge Transfer

Professional management for complex initiatives

# Depth of Technical Expertise

**Our team holds deep expertise across the entire technology ecosystem. With a talent pool representing over 600 technologies and 300 certifications, we have the resources to support your unique environment.**

## Storage & Data Center

- Dell EMC
- HPE
- NetApp
- Pure Storage
- Veeam
- Hitachi Vantara
- IBM
- Veritas/Cohesity
- Networker
- Commvault

## Network & Firewall

- Cisco
- Palo Alto
- Fortinet
- Juniper
- VMware NSX
- Brocade
- Aruba
- SonicWall
- SolarWinds

## Application & OS

- Microsoft
- Oracle
- Unix/Linux
- VMware
- Red Hat
- Citrix
- DevOps/Kubernetes
- OpenShift
- Intune

## Cloud Platforms

- Amazon AWS
- Microsoft Azure
- Google Cloud
- OpenShift
- Kubernetes

## Security

- Check Point
- Pen Testing
- Okta
- CyberArk
- Compliance

## Automation & Analytics

- Ansible
- Python
- Splunk
- Tableau
- Hadoop

# Recent Customer Projects

## Delivering Real-World Results

Our expertise is demonstrated through the successful delivery of projects for clients across numerous industries.

### Deployment Projects

- Fortinet Deployment and Migration
- Juniper Deployment
- Kubernetes Cluster Deployment
- Veeam Deployment
- Commvault Deployment
- Palo Alto Firewall Deployment
- Okta Deployment

### Cloud & Architecture

- AWS Troubleshooting
- Azure Architecture
- Google Cloud Migrations
- Google Workspace Education
- Ansible/OpenShift Automation
- Cisco Network (ACI, Firepower)

### Services & Assessments

- IT Residencies (Multi-Tech)
- Project Management (PMaaS)
- Backup Assessments
- Security Assessments
- Penetration Testing
- SharePoint Migration
- Hitachi Starter Packs



# Example Project Structure

Professional Services & Solutions

2025

# Migration Center of Excellence

## Our Framework Covers

### Infrastructure

#### Storage

- Block / File / Mainframe

#### Virtualization

- Physical to Virtual
- Virtual to Virtual
- Virtual to Physical

#### Cloud

- Traditional to Private
- Private to Public
- Hybrid Cloud

### Content

#### Archives

- Email Archives
- Content Archives
- Healthcare/PACS
- ECM Repositories

### Application & DB

#### Platforms

- Microsoft Exchange
- SharePoint
- SQL Server

#### Enterprise

- SAP / Oracle
- Sybase / DB2

## Our Phased Approach:

### 1. Initiate

Define Scope & Objectives.

### 2. Consult

Assess the current environment and dependencies.

### 3. Plan & Design

Architect the future-state solution and migration plan.

### 4. Transition

Execute the migration with minimal downtime.

### 5. Operate

Stabilize the new environment.

### 6. Close

Hand-off and complete project documentation.

# Cloud Migration Services

## Multi-Cloud Expertise

**Amazon AWS**

**Microsoft Azure**

**Google Cloud**

### Migration Benefits

Cost Optimization

Scalability & Flexibility

Enhanced Security

Business Continuity

Global Reach

### Migration Services

Assessment & Planning

Application Modernization

Infrastructure Migration

Data Migration

Hybrid Cloud Architecture

Post-Migration Support

# Navigate Post-Broadcom VMware

## Market Dynamics & Our Capabilities

### Market Drivers

**Rising VMware Costs Post-Broadcom**

**Vendor Lock-in Concerns**

**Multi-Cloud Flexibility Needs**

**Infrastructure Consolidation**

**Cloud-Native Acceleration**

**Lower TCO Requirements**

### Our Capabilities

**Multi-Hypervisor Migration (OpenShift, Hyper-V, KVM, Nutanix)**

**AI-Driven Infrastructure Assessment**

**Simplified Migration Process**

**Warm & Cold Migration Options**

**Minimal Downtime Strategy**

**Infrastructure Modernization**

# AI Services & Implementation



## Accelerating AI Adoption

**Leverage the power of Artificial Intelligence to unlock new efficiencies and create a sustainable competitive advantage. We guide you through every stage of your AI journey.**

Comprehensive AI implementation from strategy to operations

### **AI Strategy & Planning**

Align business objectives with AI capabilities and roadmap development

### **AI Infrastructure**

Design and implement AI-optimized infrastructure and compute resources

### **Data Engineering & Model Development**

Data preparation, model testing, tuning, and optimization for production

### **AI Security & Operations**

Implement security controls and manage ongoing AI infrastructure operations

# Strengthen Defenses, Ensure Recovery

In today's threat landscape, a proactive approach to backup and recovery is essential. Our assessment uses a maturity scoring methodology to analyze your cyber resilience posture across **five key domains**.

## Comprehensive Maturity Framework

### Identify

- Asset Inventory
- Gap Analysis
- Risk Assessment
- Threat Intelligence

### Protect

- Access Control
- Patching & Scanning
- Backup Strategy
- Data Isolation

### Detect

- Anomaly Detection
- System Visibility
- Backup Scanning
- Monitoring

### Respond

- Incident Playbook
- Team Coordination
- Forensics Analysis
- Communication

### Recover

- Restore Procedures
- RTO/RPO Targets
- Application Priority
- Large-Scale Recovery

# Thank You

**Let's Build Something Great Together**

Dallas Digital Services  
Technology Solutions Partner

*Reliable IT. Real Results. Since 1996*