



HouseToHome

A Smart Move

**Your Trusted
Strategic
Partner**



About Us

House To Home Realty is a trusted name in real estate and finance advisory services for over a decade. We have provided prompt and reliable service to more than 1000+ clients over 8 projects and continue to grow. Our team is dedicated to provide comprehensive real estate solutions, including sole selling of the project (residential & commercial) and relevant financial services. House To Home Realty believes in building long lasting relationships with our clients and supporting them through every step of their real estate journey with integrity, transparency and professionalism.

Providing Best Value To Your Property And Selling It In Committed Time Frame Is Our Objective.



Our Key Activities & Services



Experienced Tele-Calling & Sales Team



CRM For Presales & Post Sales Services



Dedicated Sales Manager & Sourcing Manager for Each Site



Digital Marketing of Projects
(Facebook, Instagram, Google ads etc)



Pickup & Drop Facility for Customers



Offline Marketing
Roadside Banners, Big Hoarding,
Rickshaw Banner, Pamphlet Distribution Etc



Inhouse loan Department for Quick loan Process, Flexible bank schemes & Bank APF



Portal Marketing
Magic Bricks, Housing.com, 99acers



- Network of more than 750 CPs & ICPs
- Inhouse Channel Partner Calling Support
- Channel Partner Meetings
- Ads Posts & Videos for CP Support

All the above services will be provided as needed until all units are sold out.

Comprehensive Support Partners



HOMES & LOANS: This is our in-house financial advisory company, designed to help clients with a seamless and stress-free experience in securing and managing their real estate finances. This department ensures that clients have access to the best financing options available and guides them through the entire loan application process, from document collection to final loan disbursement. This department also handles the APF (Approved Project Finance) of our projects. Additionally, Homes & Loans plays a key role in availing flexible payment schemes from various banks and NBFCs for our projects.



SORTERS: This is our retail venture, which assists potential customers in comparing our projects with other competitive and non-competitive projects in the market.



Ongoing Projects



Parth Apartment
Bolinj **(56 Units)**

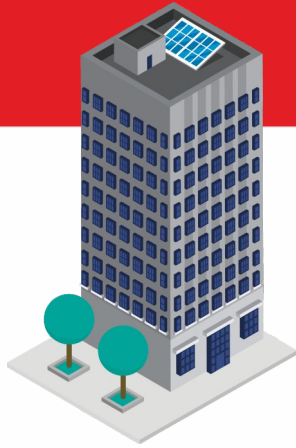


Mangal Murti Complex
Bolinj **(150 Units)**



Jeevan Heights
Nallasopara **(25 Units)**

Projects Executed In The Past



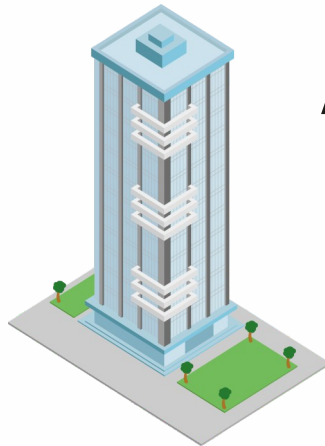
Vitthal Hari Tower
MB Estate
108 Units



Aaradhya Apartment
Nallasopara
78 Units



Diivyal Tower
Virar East
35 Units



Avenue D
Laxmi Housing Global City
130 Units



Kinii Tower
Global City
40 Units

Meet Our Team

Introducing our dedicated team of professionals led by Founder Amol R. Salunke. With a wealth of experience and a commitment to excellence, our team is equipped to handle all aspects of real estate transactions and customer support.



House To Home
A Smart Move



HOMES & LOANS

HOME
SORTERS

Founder
Amol Salunke





COMMITMENT TO EXCELLENCE

House To Home Realty's success stories reflect our unwavering commitment to our clients satisfaction. Our strategic approach, innovative marketing, and dedicated support team ensure outstanding results for every project in committed time frame.

My personal attention and physical presence will be at your site till 75% of the units are sold out.

Mithila Pushp Complex

By Shantinath Developers

It is with great anticipation and excitement that house to home realty joins today to discuss & present the potential strategies of the Mithila Pushp Complex redevelopment project with M/S Shantinath Developers. While the project is still in its early stages, we are eager to explore this opportunity and bring our extensive expertise in real estate to the table. We believe that Mithila Pushp has the potential to become a landmark development of Virar, and we are committed to work closely with M/S Shantinath Developers to ensure its success.

COMPARISON OF PROJECT-WISE RATES AND CONSTRUCTION STAGES FOR 2BHK & 3BHK INVENTORIES IN VIRAR WEST.

Project Name	2BHK Package		3BHK Package		Construction Stage
Shree Jai Vishal (Rashmi Nagar)	439 SqFt	65,00,000/-	NA	NA	30% Complete
Datta Chhaya (MB Estate)	404 SqFt	65,00,000/-	NA	NA	45% Complete
Yashwant Circle (YK Nagar)	702 SqFt	90,35,000/-	969 SqFt	1,21,00,000/-	65% Complete
Gokul Nakshatra (Gokul Township)	718 SqFt	91,20,000/-	789 SqFt	1,00,20,000/-	30% Complete
Shapoorji Pallonji (Bolinj)	600 SqFt	75,00,000/-	NA	NA	100% Complete
Mithila Pushp Complex (MB Estate)	578 SqFt	81,00,000/-	728 SqFt	1,15,01,680/-	Starting Soon

Benefits



Garden

Safe ground-level garden for your kids. Most of the projects have terrace garden.



Community

Gated community can be highlighted along with Ram Mandir



History

Only Shantinath has past history of OC received projects.



Client Base

2BHK and 3BHK preferred clients will help us in our other projects.

Challenges

Lack of 1 BHK Flats

Lack of 1BHK options will reduce footfall of channel partners having 1BHK Client.

Balcony Size

A 3BHK flat at cost of 90L should have proper balcony/patio area.

Conclusion



Presentation of Quality

Shantinath's history ensures no compromise on construction quality, but we need to focus on presenting quality of construction to achieve good sales rate. (JSB Group & Agarwal Group)



Project Launch

We will launch our project when sales office and sample/show flats are ready in presentable manner. Imposing main gate, watchman cabin, decorative entrance etc can help us for sale.



Flexible Payment Schemes

Schemes like no EMI till possession, Full white agreement, loan up to 100%, 2-98 scheme will play important role in sale of project.



Construction Speed

Our construction speed will play an important role when compared with other projects.

I would also like to highlight some important points I concluded during the market survey regarding key amenities, brokerage, common facilities, etc., compared to other projects. These points can be discussed further once we enter into a mutual agreement for the sale of the Mithali Pushp project.



HouseToHome

Turning House Into Home

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