FACEBOOK ADS

**CAMPAIGN STRATEGY** 

PRESENTED TO

**DIGITAL MARKETING SERVICES** 

Date: 26-08-2024



### YOUR FACEBOOK ADS TEAM

01

### CAMPAIGN STRATEGIST

The Campaign Strategist designs your ad strategy, aligning it with your business objectives for a comprehensive advertising approach.

#### **INCLUDES**

- Identifying the target audience
- Selecting appropriate campaign objectives
- Outlining strategies that will be deployed to ensure campaign success.

02

### **CAMPAIGN SPECIALIST**

The Campaign Specialist collaborates with the strategist to align the campaign with your overall goals.

#### **INCLUDES**

- ✓ Setting up Ad Sets
- Defining target audiences
- ✓ Implementing ad Creatives

03

### QUALITY ASSURANCE

The Quality Assurance (QA) team meticulously examines all campaign modifications to ensure they meet our premium quality standards.

#### **INCLUDES**

- Rigorously reviews every aspect of the campaign buildout
- Ensures strategies match and complies with Facebook's policies
- Ensures a smooth campaign launch

04

## OPTIMIZATION SPECIALIST

The Optimization Specialists fine-tune live campaigns to maximize efficiency and achieve objectives.

#### **INCLUDES**

- Monitor the campaign's performance
- ✓ Audience targeting refinement
- ✓ Budget adjustments
- Creative testing
- Makes adjustments to improve efficiency

### **OUR IMPLEMENTATION PROCESS**

STEP 01

## STRATEGY REVIEW & APPROVAL

Our Campaign Strategist designs a strategy tailored to your needs, awaiting your review and feedback.

STEP 02

# CAMPAIGN CREATION & QUALITY ASSURANCE

Upon your approval, our Campaign Specialist will construct the campaign.

Our Quality Assurance Team will then meticulously review the setup to ensure it meets our high standards. **STEP 03** 

## CAMPAIGN LAUNCH & POST-LAUNCH CHECK

Our Optimization Specialist will conduct a post-launch checkpoint to confirm if the campaign is performing optimally.

Afterwhich, weekly reports will be sent to you with the details of campaign performance.



# CAMPAIGN STRATEGY PHASES

We will focus on reaching people who demonstrate certain behaviors that indicate they might be interested in our offerings.

**PHASE** 

01

Once we've accumulated leads and established a warm audience, we'll launch Remarketing Ads.
These are targeted people who've already engaged with your brand or visited your site, aiming to re-engage them for further lead generation.

PHASE

02

# USER JOURNEY (EXAMPLE)



**USER** 

**JOURNEY** 



### **ON THE BASIS OF**

- Interest
- Parental status
- Behavior
- Gender specific
- Demographic
- Job titles
- Income
- Customer data

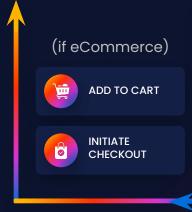
**ENGAGE WITH ADS** 

**COOKIE POOL** (INFORMATION) COLLECTED

**LANDING PAGE** 

**LEAD FORM** 

**MESSENGER** 



**REMARKETING ON FB & INSTAGRAM** 

PAGE VIEW DROPPED OFF AUDIENCE

### YOUR CAMPAIGN STRATEGY



#### CAMPAIGN OBJECTIVE

**Lead Generation:** Collect leads for the business via an enticing offer.



#### **BUDGET**

The total budget allocated for this campaign is \$500 per month.



#### **AD PLACEMENTS**

The Ads will be placed on Facebook News Feed, Instagram Stories, and Facebook Marketplace.



#### **LOCATIONS**

Ads will be primarily shown to individuals residing in Ireland and the United Kingdom.



#### **AD FORMATS**

The campaign will primarily use Single Image Ads and Video Ads based on objectives and target audience.



#### LANDING PAGE

Users will be directed to: **CLIENT'S WEBSITE** 



#### **DEMOGRAPHICS**

Age Range: 20+ Gender: Male & Female



#### **REPORTING**

You will receive weekly reports detailing the performance of the ad campaign.

# TARGET AUDIENCE

AUDIENCE	DETAILS
MAIN AUDIENCE	We will be using the Meta audience targeting business owners of both big companies and SMEs

# YOUR AD PREVIEW LINKS

AD NO.	PREVIEW LINK
Ad 1	PREVIEW LINK 01
Ad 2	PREVIEW LINK 02
Ad 3	PREVIEW LINK 03
Ad 4	PREVIEW LINK 04
Ad 5	PREVIEW LINK 05

### WHAT'S NEXT? 🔷

To move forward, please <u>approve</u> the proposed keywords and strategy.

Upon your confirmation, we will begin the build to align with your expectations and our strategic goals, and promptly launch the campaign once complete.





### → HOW TO REQUEST CHANGES

Post-launch, you can request changes to the campaign by contacting your account manager, who will work with the optimization specialist for implementation.

#### ➤ HOW REPORTING WORKS

You will receive your first weekly performance report seven business days after launch.

### OUR POLICIES

Our Facebook Ads are crafted to comply with Facebook's strict policies and community standards, reducing disapproval risks and enhancing audience experience.

The Facebook Ads Specialist is not liable for losses due to unimplemented recommendations, and any adjustments you make do not affect this accountability waiver.