



P T J O S E R A G L O B A L S O L U S I N D O

" E M P O W E R I N G G R O W T H , N U R T U R I N G F U T U R E "

COMPANY PROFILE

IT Business and System
Solution Company



Agenda

- 01. About us
- 02. Our Mission and Vision
- 03. Company Values
- 04. Our Goal
- 05. Our Service
- 06. Product Service
- 07. Contact Us



About Our **Company**

Josera Global Solusindo adalah sebuah perusahaan yang bergerak dalam bidang perdagangan dan IT company dan consultant. Didirikan pada bulan July 2023, perusahaan kami telah berkembang menjadi salah satu pelaku utama dalam industri ini. Dengan visi menjadi perusahaan yang menyediakan solusi terbaik dan inovatif di bidang perdagangan dan teknologi informasi, kami berkomitmen untuk memberikan pelayanan dan produk berkualitas tinggi kepada pelanggan kami.



Company's **Vision And Mission**

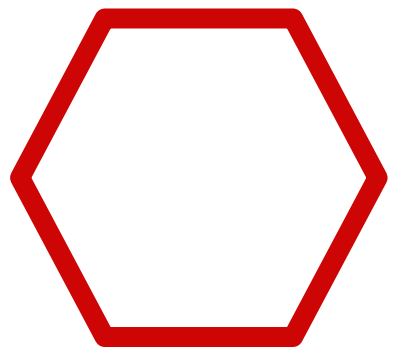
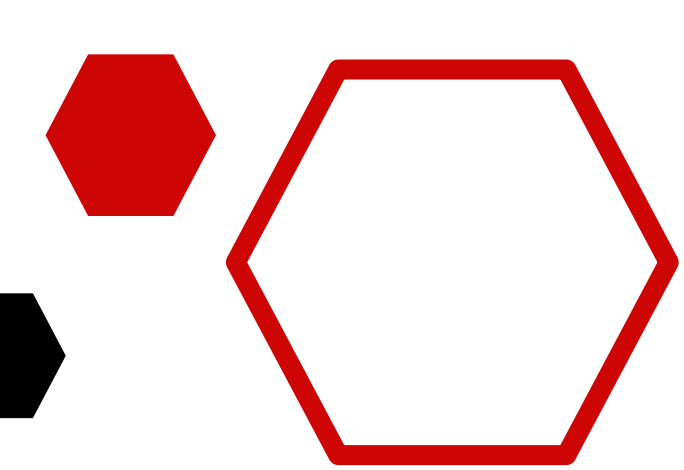
Mission

- Inovasi dan Kualitas Unggu
- Keberlanjutan dan Tanggung Jawab Sosial
- Kemitraan dan Kolaborasi
- Integritas dan Etika Bisnis
- Pencapaian Keunggulan Bisnis
- Adaptasi dan Pertumbuhan

Vision

Menjadi perusahaan konglomerat yang diakui dan dipercaya sebagai pemimpin dalam berbagai sektor bisnis, memberikan kontribusi nyata untuk kemajuan ekonomi dan kesejahteraan masyarakat di Indonesia.



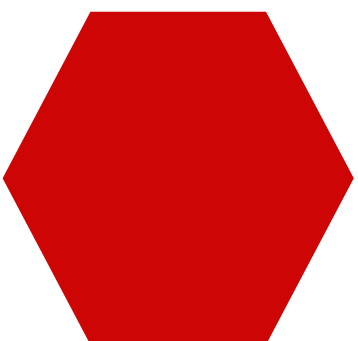
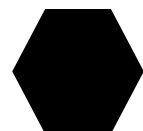
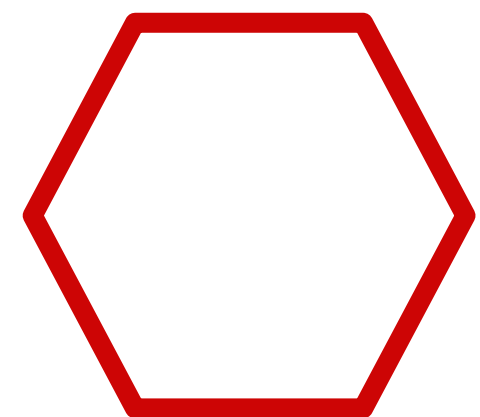


Company Values

Kami mengutamakan integritas dan kejujuran dalam semua transaksi kami.

Kami berusaha untuk keunggulan dan inovasi dalam segala hal yang kami lakukan.

Kami memprioritaskan kerja tim dan kolaborasi untuk mencapai tujuan kami.



Our Goal



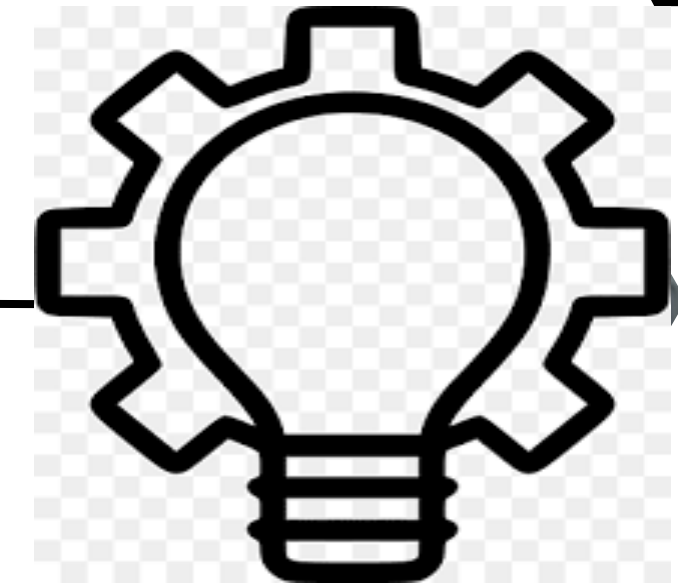
Diversifikasi
Portofolio
Bisnis



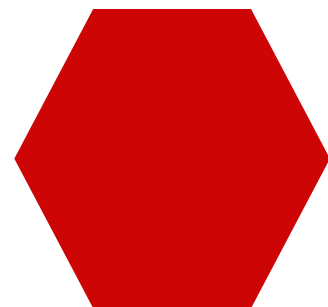
Pertumbuhan
Pendapatan
dan Laba



Kualitas
Layanan
Pelanggan



Keunggulan
Inovasi



Company Service

Kami menawarkan solusi TI global dengan fokus pada komputasi awan, keamanan siber, pengembangan perangkat lunak, dan konsultasi TI. Biarkan kami membantu bisnis Anda berkembang.



System





HUMAN RESOURCE MANAGEMENT SYSTEM (HRMS)

“Self service Apps” bagi karyawan dan Tim HR dapat memantau kinerja karyawan secara akurat dan *“less effort”*.

Fitur Unggulan:

1. Perencanaan [Man Power Planning] dan pengembangan SDM [Training online/ offline]
2. Manajemen personalia, kehadiran, cuti, izin, lembur, kinerja, dokumen, klaim, reimbursement, rekrutmen dan struktur organisasi
3. Manajemen penggajian dan pendistribusian slip gaji [by mail]

Implementasi: RS, F&B, Outsourcing dan industry lainnya



Sistem untuk mengelola inventory dari pembelian, pendistribusian, penjualan, pembayaran dan mutase bank yang menyimpan histori lengkap untuk setiap dokumen pembukuan financial sampai kepada accountingnya

Fitur Unggulan:

- **Manajemen pelanggan**
- **Manajemen pembelian**
- **Tracking inventory (Serial Number)**
- **Laporan akuntansi**
- **Rekonsiliasi mutasi bank**

Implementasi: F&B, Telco Distributor dan Perusahaan jasa lainnya





Mengelola proses kegiatan pengambilan dan pengiriman barang baik secara retail, agen dan corporate

Fitur Unggulan:

- **Manajemen kurir**
- **Manajemen pelanggan**
- **Manajemen harga**
- **Tracking pengiriman, kurir secara “live report”**
- **Laporan transaksi**

Implementasi: Perusahaan ekspedisi





Merupakan aplikasi web untuk melakukan **order ke supplier [Purchase Order]** dan menerima order dari **vendor/customer [Sales Order]**, monitoring dan tracking operasional Gudang dari barang datang sampai keluar baik perdokumen [**dokumen security, dokumen receipt**] ataupun peridentitas barang [**label / tagid**]

Implementasi: Pabrik kimia, Pabrik bahan baku makanan dan industry lainnya



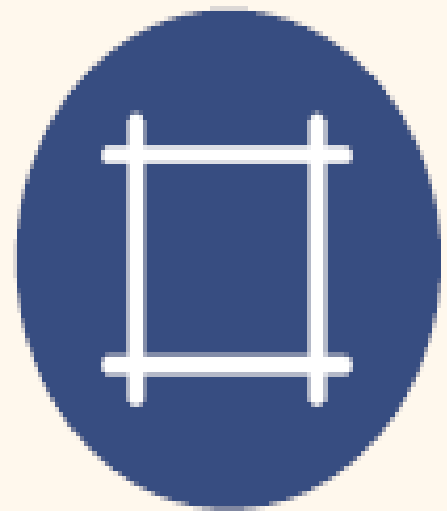
Sales Force Automation

Membantu Perusahaan memastikan tugas sehari hari tenaga penjual / canvasser sesuai jadwal. Leader dapat melihat report daftar potential client , area bisnis yang dikunjungi beserta nama PIC untuk di-follow up lebih lanjut.

Implementasi :Perusahaan distribusi alat alat medis, distribusi telko



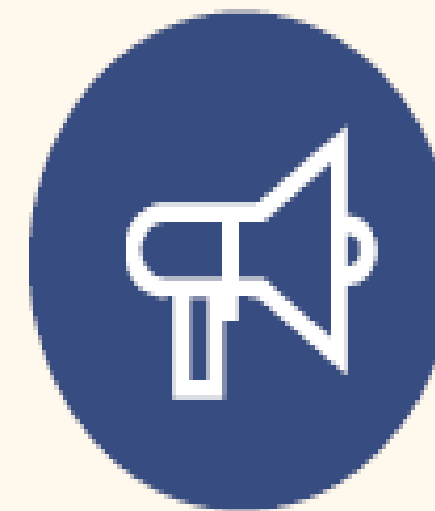
Digital Design Marketing



Logo



Brosur



Materi
Promosi



Website



Aplikasi



Company
Profile

HARDWARE & SOFTWARE



HARDWARE

End-to-end ICT solution from consulting, planning, design, installation, application and development, training, implementation and after sales support



SOFTWARE

License Management and Compliance,
Free – Open Source – Paid License,
Operating System, Database,
Programming Language, Office,
Anti Virus, Tools,
License procurement and processing



VIRTUALIZATION

Saving investment, reduce cost and easy for maintenance, VMWare and Hyper V technology, Maximum utilization of hardware resources, Save space, reduce power consumption and investment, Easy to maintain the server, storage and recovery

A photograph of a person's hand writing on a yellow notepad on a wooden desk. A smartphone is visible in the background. The image is partially obscured by a dark blue diagonal overlay on the left side.

MANAGEMENT & CONSULTING

Help companies improve their business result and growth by applying effective and efficient Technology

- IT Organization Governance & Audit
- Business Process Innovation & Outsourcing
- IT Strategic Planning & Execution
- Performance Improvement & Optimization
- Effectiveness Business Project Implementation

INFRASTRUCTURE & NETWORKING

Analysis, define, design, and develop the suitable infrastructure for your business. Service and maintenance to keep the best performance and DRP



True No-Code

Save

Cancel

DATA BASE

NEW ATTRIBUTES

T

Text

10

Number

☑

Checkbox

📅

Date/Time

T

Rich text

📞

Phone

✉

Email

🔗

Web link

▼

Dropdown

🎨

Color

☰

Autonum...

🖼

Image

Data model attributes

🔍 Account

🔍 Address

🔍 Address type

10 Age

📅 Birth date

📞 Business phone

🔍 City

🔍 Country

🔍 Created by

📅 Created on

10 Data entry compliance

☑ Department

☑ Do not use email

☑ Do not use phone

☑ Do not use SMS

← Olivia Johnson

VIP ×

Key Account ×

ABM Campaign ×

Qualification

Presentation

Next best offer

+4 best offers

2% cash back on eligible supermarket net purchases credit limit - 20 000\$

89% relevance

Credit cards

📷

Olivia Johnson

01.01.1990 (32) • Canada

📞

💬

✉

🚩

Account

Alpha Business

Full job Title

Marketing Coordinator

Email

oliviajohnson@gmail.com (2)

Telegram

@oliviajohnson

Linkdin

sandra_morche

🔧 Communication options

Marketing

Maturity level

89%

Double-Opt-In

Yes

Subscriptions

3

Spam Emails

3

Creatio

Search...

Search...

All aps

Home page

Contacts

Leads

Campaigns

Marketing activites

Activities

Opportunities

Chat

Websites

Knowledge base

Contracts

Olivia Johnson

VIP

Key Account

ABM Campaign

+4

Add tag

Next steps (+3)

Feed (15)

Show on map

Attachments (1)

Next best offer

+4 best offers

15% discount on the proposal (\$20,000.00)

89% relevance

Proposals

Olivia Johnson

01.01.1990 (32) • Canada

Account

Alpha Business

Full job Title

Marketing Coordinator

Phone

Email

o.johnson@gmail.com (2)

Telegram

@o.johnson

LinkedIn

olivia_johnson

Communication options

Marketing

Maturity level

89%

Double-Opt-In

Yes

INTERACTION SUMMARY

TIMELINE

COMMUNICATION

ADDITIONAL INFO

SALES

SERVICE

Engagement

Form submissions (last 3 mo.)

2

Duration of the last visit, sec

1104

Last Web-site visit

07.12.2022

Average duration, sec

563

Website visit and form submission dynamics

Email nurturing

Sent emails (last 3 mo.)

22

Opens (last 3 mo.)

17

Clicks (last 3 mo.)

16

Emails & response dynamics

06/01/2024

07/01/2024

08/01/2024

09/01/2024

Maternity criteria

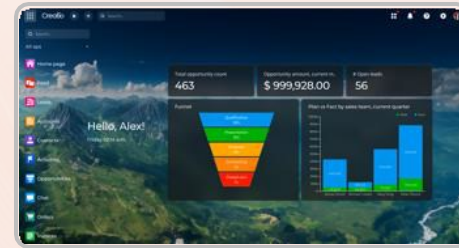
Criteria	Trend	Score
1 Website visit	↓	+20
2 Email open rate	↑	+10
3 Registration for the event	↑	+30

Satisfaction dynamics

CREATIO INDUSTRIES



MARKETING



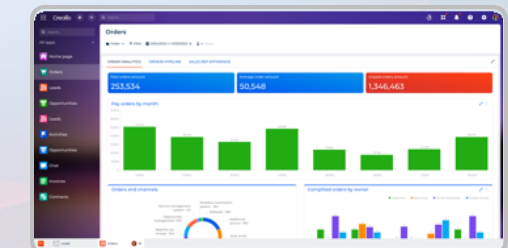
SALES



SERVICE



Templates via
Marketplace



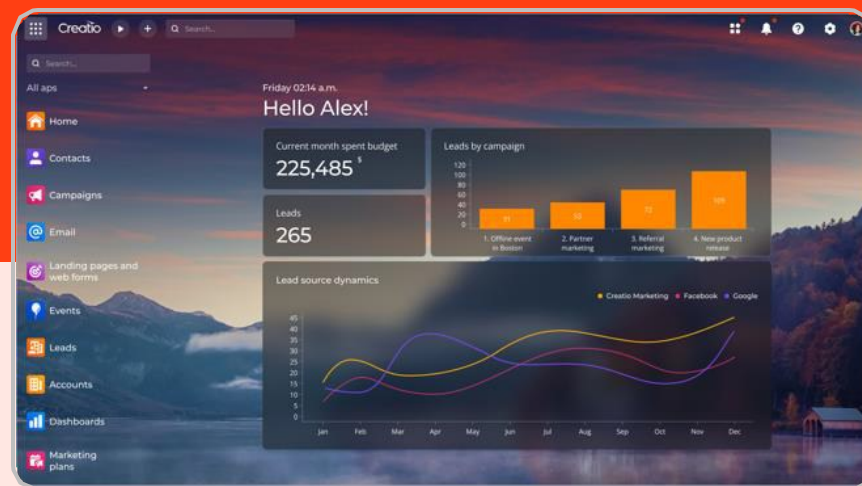
Your Custom
No-code
App

CREATIO AI

STUDIO
No-Code Platform



COMPOSABLE



MARKETING

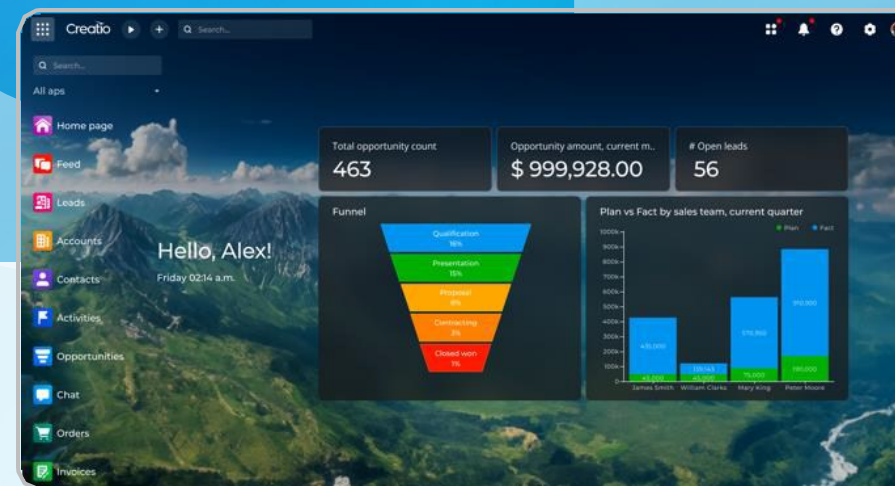
Customer 360

Campaign and Project Management

Digital Ads

Email Marketing Event Management

Lead Generation



SALES

Customer 360

Productivity Sales Forecasting

Lead & Opportunity Management

Order & Contract Management

Guided Selling



SERVICE

Customer 360

Contact Center Agent

Productivity

Knowledge Management

Field Service

Case Management



"Empowering Growth, Nurturing Future"



For Detail Please Contact Us

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