



# KAROLIS KEBLIKAS

MANAGER, CUSTOMER SERVICE & PLANNING

## ABOUT ME

8 years in Supply Planning with successful track record. Experienced team leader with managing a team of up to 20 people. Worked in Western Europe and Asia, mobile.

## CONTACT

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## EDUCATION

Kaunas University of Technology  
Master of Business Economics, 2015

Vilnius University  
Bachelor of Economics, Business and  
Public Sector Economics, 2013

## PROFESSIONAL EXPERIENCE

### Švyturys-Utenos alus (Carlsberg Baltics) Supply Planning Team Lead

2022 - Now; Kaunas, Lithuania

Returned to Lithuania as a team lead. Responsible for supply planning in 3 Baltic countries (2 full-size breweries and 2 micro breweries).

Leading a team of 3, ensuring constant supply, facilitating S&OP process, continuous improvement initiatives. Focus on upgrading processes, automation and data gathering, inducting and teaching new team members, transforming ways of working. Main targets being high service level (ODIF), minimized obsolesces (as part of COGS), controlled inventory (DoS).

### Cambrew (Carlsberg Cambodia) Customer Service & Planning Manager

2019 - 2022; Phnom Penh, Cambodia

Joined transformation team in February 2019 when Carlsberg Group had acquired Cambrew Brewery to build the supply planning processes from scratch. Yearly volume up to 3 mil. HL. Promoted to Customer Service & Planning Manager in 2021. Leading a team of 7. Responsible for high customer service level, timely and accurate material and finished good replenishment, maintaining target stock levels, running vendor-managed inventory, active S&OP stakeholder responsible for the process facilitation. Acted as interim Demand Planner. Continuously guided commercial team with forecasting and demand planning through trainings and workshops.

Main Achievements:

- Achieved target OTIF, with increase from 83% to 92%
- Decreased DOH from 92 to 56
- Developed and implemented MRP and MPS systems, weekly production planning and material ordering procedures and tools.
- Rebuilt and improved vendor-management inventory system and process.

## COMPETENCIES & SKILLS

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**Competencies & Skills:** Planning and Inventory Management, Team Leadership, Project Management,

**Software Skills:** SAP, MS NAV, OpenERP, MS Office, PhotoShop, basic VBA, python knowledge.

**Languages:** Lithuanian: native. English: fluent. Russian: basic

## PERSONAL INTERESTS

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Martial Arts, Movies, Music, NBA, New Tech, Travel, Investing, Stand-up Comedy

### Švyturys-Utenos alus (Carlsberg Baltics)

#### Production Planner

2016 - 2019; Vilnius, Lithuania

Worked as a production planner for two breweries in Lithuania, yearly volume 1.4 mil HL. Responsible for short-term production schedule and long-term master plan. Responsibilities also included daily reporting, analysis of KPIs; leading weekly supply alignment and plan confirmation meetings; participation in LEAN and continuous improvement projects. Planning weekly beer filtrations; aligning brewing plans; stock replenishment in warehouses; manual repacking planning.

Main Achievements:

- Reached and maintained target OTIF 99%
- Improved production planning tools, used to this day
- Seamlessly consolidated production of 2 breweries into 1

### Gerovė

#### Purchasing Manager

2014 - 2016; Kaunas, Lithuania

Started at the company as a purchasing manager for polyethylene manufacturing materials, later took on responsibilities of planning and leading recycling part of the business. Recycled up to 1 650 tons of polyethylene per year. Managed international logistics, traded raw materials. Managed a team of 20 operators.

Main Achievements:

- Implemented LEAN and Activity-Based Costing methods for recycling part of production
- Optimized supplier network, initiated material trading, seeling raw materials to other manufacturers
- Negotiated and secured long term supply contracts for recyclable materials