# Business Development Associate

## Job Overview

As a Business Development Associate at MLT Marketerra, you will play a key role in client acquisition, partnerships, and expanding the company’s market reach.

## Key Responsibilities

• Identify and engage potential clients through research and outreach.

• Develop business proposals and presentations.

• Maintain relationships with existing clients and partners.

• Collaborate with the marketing team to create lead generation strategies.

• Track and report sales and outreach performance metrics.

## Required Skills & Qualifications

• Bachelor’s degree in Business, Marketing, or a related field.

• Strong communication and negotiation skills.

• Experience in sales or business development is a plus.

• Ability to work independently and meet targets.

## Benefits of Joining MLT Marketerra

• Real-world experience in a fast-growing marketing agency.

• Opportunity to work on international projects.

• Flexible and collaborative work environment.

## How to Apply

To apply, please send your CV and portfolio (if applicable) to hr@mltmarketerra.com with the subject line ‘Application for Business Development Associate.