

THE DIY HDB BUYER KIT

Save on agent fees. Buy confidently on your own.

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By RickProp — Helping Singapore Buyers Save Smart, Not Struggle

Why DIY buyers fail

- Wrong grant calculation
- Financing timeline mismatch
- Lowballing and losing units
- Booking wrong appointment order
- Legal mistakes = fines
- Missed viewing opportunities





9 Costly Mistakes



Avoid these costly errors before you commit to any HDB purchase.

Not Doing Your HFE Early

Common Problem: Viewing houses without knowing your loan or grants.

Example: Fell in love with a \$550k unit → HFE says you only can borrow \$440k.

Miscalculating COV (Cash Over Valuation)

Common Problem: Assuming COV is always \$0.

Example: Offer \$525k → valuation \$505k → COV is \$20k cash upfront.

Poor Timeline Planning

Common Problem: Not aligning rental expiry, selling timeline, or renovation schedule.

Example: Completion in Sept but rental ends in July → need 2 months extra rental.

Ignoring Ethnic Quota / SPR Quota

Common Problem: You like the unit, but quota doesn't allow your race/nationality.

Example: Indian buyer cannot buy because Indian quota is full.

Not Checking the Floor Plan Carefully

Common Problem: Only rely on photos; ignore structural walls.

Example: Plan to hack kitchen wall → turns out structural → cannot renovate.

Not Checking Surrounding Environment

Common Problem: Missed west sun, noise, neighbour issues, future upgrading works.

Example: West-sun unit becomes unbearably hot from 2-6 PM.

Not Preparing Documents Early

Common Problem: Scrambling last-minute for payslips, CPF statements, bank letters.

Example: Seller wants OTP issued in 24 hours → buyer not ready → seller sells to someone else.

Overlooking Lease Decay

Common Problem: Buying old flats without checking CPF/loan restrictions.

Example: 45-year-old flat → future buyers may not qualify → harder to sell later.

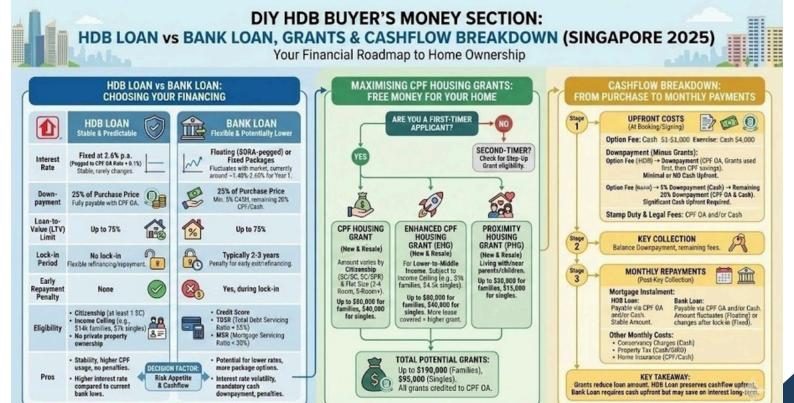
Weak or Poor Negotiation

Common Problem: Lowballing too hard or making empty promises.

Example: Offered too low → seller rejects → another buyer pays asking price and wins.

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Note: Figures are indicative for 2075 and subject to change by H08/CPF/Bani Always renly with official sources and consolt a linencial advis



empayment, penalties.

My Personal Story

"I understand the HDB journey firsthand because I've walked it myself. Fifteen years ago, I DIY-purchased my first home, a 3-room HDB flat in Woodlands with my mum. Recently, my wife and I sold that property and purchased our 4-room Sengkang HDB, navigating every step ourselves.

My real estate experience spans both commercial and residential sectors. As a Far East Organization staff, I successfully sold 10 commercial offices and leased 2 more.

As a property agent, I've guided clients through crucial property milestones: helping an ex-colleague upgrade from an EC to a condo, assisting a friend in purchasing her first 1-bedder private property, and helping two friends secure their very first homes—a 3-room in Bukit Batok and a 4-room in Woodlands.

I position myself as your safe guide through complex property processes, combining personal DIY experience with professional expertise to help you navigate your HDB purchase with confidence."



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Get answers on grants, OTP, budgeting, and more - no strings attached.



BOOK YOUR FREE 15-MIN BUYER STRATEGY CALL TODAY!



Expert, Unbised Advice for Your HDB Purchase

SCHEDULE NOW

Call/WhatsApp/Text **9740-1500**.

Or email at rickgoh@rickprop.sg

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