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# **60-Second Financial English Toolkit**

## **Key English Phrases for High-Stakes Financial Negotiations & Presentations**

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In international finance, the right words at the right time can be the difference between a successful deal and a missed opportunity. This toolkit isn't about memorizing scripts; it's about understanding the strategic language that builds trust, shows confidence, and gets results. Use these phrases to navigate critical conversations with precision.

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# Negotiations

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Objective	Power Phrase (Formal)	Variation (Slightly more direct)	When to Use It
Opening	"I'd like to begin by outlining our primary objectives."	"Let's discuss how we can work together."	To set a professional tone and clearly state your intentions from the start.
Making a Proposal	"We propose the following terms..."	"We can offer you..."	When you are ready to present your initial offer.
Disagreeing Politely	"I understand your position, however, from our perspective..."	"I see your point, but have you considered..."	To counter an offer without creating hostility.
Finding a Compromise	"Let's explore a mutually agreeable solution."	"Could we meet halfway at...?"	When you need to find common ground to move the deal forward.
Asking for Time	"I'll need to discuss this with my team before making a decision."	"Could I get back to you on this tomorrow?"	To avoid being pressured into a decision on the spot.
Closing the Deal	"I believe we have the basis of a strong agreement."	"I think we have a deal."	When you are ready to finalize the terms.



# Client Interactions

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Objective	Power Phrase (Client-focused)	Variation (More direct)	When to Use It
<b>Explaining Complex Info</b>	"What this means for you is..."	"To put it another way..."	To translate financial jargon into a clear benefit or impact for the client.
<b>Giving Recommendations</b>	"We recommend this strategy because..."	"Based on your goals, our suggestion is..."	When advising a client on a specific course of action.
<b>Discussing Performance</b>	"Your portfolio has performed well, primarily due to..."	"Let's review the key factors driving your portfolio's performance."	When providing updates on investments.
<b>Addressing Concerns</b>	"I understand your concern. Let's look at the data together."	"Let's walk through what's causing this."	To show empathy and provide a clear, data driven response to client worries.



# Presentations

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Objective	Power Phrase (Engaging)	Variation (More formal)	When to Use It
Starting the Presentation	"Let's dive right in."	"Today, I'm here to discuss..."	To grab the audience's attention from the beginning.
Introducing Visuals	"I'd like to draw your attention to this chart..."	"As you can see from this slide..."	To guide your audience's focus to specific data on your slides.
Clarifying a Point	"Let me clarify that point."	"To be more specific..."	When you notice the audience might be confused or you want to add detail.
Concluding	"In summary, the key takeaway is..."	"To conclude, I'd like to reiterate..."	To end your presentation with a strong, memorable message.

## Ready to Master the Language of Finance?

This toolkit is just the start. If you're serious about commanding every room you walk into—from client meetings to boardroom negotiations—my full course will give you the deep skills and confidence you need. We go beyond phrases and into the strategy of communication.

Click [here](#) to learn more about the Finance & Banking Business English course and schedule a free consultation.

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