



NEXTGOV SOLUTIONS

Capabilities Statement

Overview

Scalable and affordable management and engineering advisory services for cities and towns in the Puget Sound region focused on public works, utilities, transportation, city planning, permitting, and compliance.

Core Competencies

Management and Administrative Support

- Organizational review and design
- Process improvement projects
- Grant application and program administration
- Staff training and coaching
- Development of policies and procedures
- Technical training development and delivery
- Utility rate and permitting services fee studies and cost recovery analysis

Engineering Support

- Asset management programs
- Utility system risk and resilience assessments
- Maintenance management system support
- Technical research and report writing
- Capital program development and project management
- Development engineering review and regulation updates

Experience

- City of Orting, WA. Safe Streets for All Action Plan. 2025-2026
- City of Lakewood, WA. Municipal Code and Engineering Standards Updates. 2025-2026
- City of Roy, WA. Public Works Maintenance SOP Development. 2025
- Director of Planning and Public Works for Pierce County, WA. 2021-2024

Washington UBI: 605 669 647

Commodity Codes

- 906-64 Regional Planning
- 918-32 Consulting Services
- 918-75 Management Consulting
- 918-92 Urban Planning
- 925-33 Prof Engineer Services
- 925-61 Development Engineering
- 968-91 Water Studies/Planning

Small Business Certifications

- VOB (WDVATTZN25)
- WBE (W2F0030296)
- DBE (D2F0030296)



Staff Qualifications

- Licensed Professional Civil Engineer (WA and CA)
- Certified Project Management Professional (PMP)
- Certified Lean Six Sigma Facilitator (Green Belt)

Professional Organizations

- American Society of Civil Engineers (ASCE)
- American Public Works Association (APWA)
- American Water Works Association (AWWA)
- Project Management Institute (PMI)

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Differentiators

- Over 25 years of experience in government administration working with local, state, and federal agencies
- Tailored solutions to support new and existing programs
- Agile and flexible scheduling to meet in-person, virtual, or via phone
- Low overhead costs and can tailor services to be responsive to agency budget goals
- Understands government staffing, budgetary, and regulatory constraints
- Past projects have improved the customer and staff experience, reduced operating costs, and increased quality of work

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by TETATZIN
ENTERPRISES LLC



Client Testimonials



"Jen's experience managing government programs and engaging with communities in the Puget Sound region have been invaluable to the City of Orting. Her deep technical knowledge, creativity, and incredible work ethic have been critical to the success of our federally-funded Safe Streets for All action plan." – Ashley DeGraffenried, Capital Projects Manager, City of Orting, WA



"Thanks to Jen's passion and technical expertise, our utilities and energy security program improved dramatically. Jen's work transformed our policies, capital investment plan, and our building efficiency programs, significantly reducing operating costs and improving our ability to serve the Marine Corps community." - Randy Monohan, HQ Marine Corps



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Available Services

- Budget strategy and rate studies
- Process improvement projects
- Organizational design review
- Automation of business processes
- Development engineering plan review
- Capital Facilities Plan development
- Grant application research and writing
- Leadership coaching for management
- Development of policies and procedures
- Training program development and delivery
- Assessment of program performance
- Technology evaluation for asset management, customer engagement, permitting, and project management

Testimonials and Awards



Summit Award

Awarded the 2024 Summit Award by the Public Relations Society of America Puget Sound Chapter for "Effectively Communicating Budget Needs". This body of work and my ability to translate complex issues for elected officials helped my department obtain approval for 49 of 50 decision packages and on-time adoption of a \$1.1 billion biennial budget.



City of Roy, WA

"I wanted to express my sincere gratitude for your leadership and the incredible work you do. Your dedication and expertise directly enhanced the quality of life for our residents and your help has been invaluable to the City of Roy and our public works operations."

- Mayor Kimber Ivy



Standing Ovation Award

The Workflow Improvement Project was recognized by the Pierce County Executive in 2024 in the category of Effective Government. This Lean Six Sigma guided effort redesigned the permitting process and reorganized 125 FTE, increasing accountability, efficiency, and quality control in land use, environmental, and building applications.



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