



**ORIGENA**  
**CONSULTING**

*Transforming Ideas into Impact*

*From Research to Patient Care*

**From Brain to Clinic and Beyond**

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# Strategic Due Diligence & Portfolio Design

## Who I Support:

*Small to medium philanthropic foundations and impact investors focused on infectious disease research, vaccines, and public health initiatives.*

## Your Challenges:

*Managing a complex global health environment without in-house technical expertise*

*Identifying scientifically rigorous, high-impact investment opportunities*

*Implementing effective monitoring and evaluation without expanding internal staff*

## What I Provide:

01	02	03
<p>Comprehensive landscape analysis</p> <p><i>Including research gaps, policy context, and key stakeholders</i></p>	<p>Thorough due diligence</p> <p><i>Covering technical, operational, and partnership assessments</i></p>	<p>Portfolio development</p> <p><i>With thematic strategies and impact measurement frameworks</i></p>

## Why partner with me:

- Over 20 years of experience across laboratory research, global operations, and funding strategies*
- Recognised by international NGOs for both technical expertise and strategic guidance*
- Skilled at connecting funders, industry partners, and field implementers to achieve measurable results*

## Engagement Approach:

- Project-based or retainer engagements lasting 2–3 months*
- Estimated fees range from €5,000 to €25,000*

Let's explore your strategic goals and how we  
can work together to maximise global health  
impact.

[Schedule](#) a free 30-minute consultation to discuss  
your goals and how we can work together.

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# From Advocacy to R&D Programme Launch

## Who I Support:

*Global health NGOs seeking to enter R&D, product development, or clinical research for the first time, often focusing on infectious diseases or vaccine accessibility.*

## Your Situation:

Lack of established systems

*For compliance, trial management, or data quality*

Limited internal capabilities

*Technical and operational research capabilities*

Need to secure new funding

*And partnerships whilst maintaining your advocacy mission*

## What I Provide:

01

Capacity assessment

*To identify operational strengths and gaps for entering R&D*

02

Programme design

*Including governance, compliance, and trial operation frameworks*

03

Partnership and funding strategy

*To connect you with research collaborators, funders, and technical experts*

## Why partner with me:

- *Former Deputy Director at IAS, Senior Director at IAVI Human Immunology Lab, and consultant for WHO*
- *Led and launched global R&D programmes with multi-million-dollar budgets*
- *Skilled in capacity building for teams across Africa and Europe*

## Engagement Details:

- *Duration of 4–6 months, with fixed fee or phased contracts*
- *Estimated pricing: €10,000–30,000*

Schedule a **free 30-minute** "readiness review"  
call to plan your initial R&D steps.

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# Public & Community Engagement Strategy for R&D and Clinical Development

## Who I Support:

Pharmaceutical and biotech firms focused on developing vaccines, long-acting treatments, or diagnostics for infectious diseases.

## Challenges You Face:

Limited trust or involvement

*With affected communities and civil society*

Difficulty incorporating perspectives

*Community perspectives into research and trial designs*

Reputational and operational risks

*Resulting from poor engagement or misalignment*

Pressure to satisfy demands

*Funder, regulator, and partner demands for meaningful engagement*

## What I Provide:

01	02	03
Community engagement strategies	Stakeholder mapping	Engagement frameworks
<i>Aligned with product development and trial timelines</i>	<i>Including communities, advocates, NGOs, and key opinion leaders</i>	<i>That embed community feedback into protocol development, consent processes, and communications</i>

## Why partner with me:

- Former Deputy Director at the International AIDS Society, overseeing engagement amongst industry, communities, and normative bodies
- Experience bridging pharma, NGOs, WHO, and affected populations
- In-depth knowledge of infectious disease research, spanning laboratory, clinical, and public discourse
- Demonstrated ability to translate scientific goals into credible, community-focused strategies

## Engagement Model:

- Available on a project basis or retainer
- Typical engagements last between 3 and 6 months
- Estimated pricing ranges from €5,000 to €25,000 depending on scope

Let's explore how effective community engagement can enhance your development programme whilst minimising operational and reputational risks.

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# Product Development Strategy & Clinical Translation Support

## Who I Support:

Early to mid-stage biotech firms working on vaccines, long-acting therapeutics, or diagnostics for infectious diseases, spanning from late discovery to early clinical development.

## Your Challenges:

<p>Scientific foundation</p> <p><i>Strong foundation but mited experience in advancing candidates through credible development pathways</i></p>	<p>Fragmented or unclear strategies</p> <p><i>Product development strategies covering preclinical, clinical, and access aspects</i></p>
<p>Difficulty reconciling goals</p> <p><i>Scientific goals with the expectations of funders, partners, and regulators</i></p>	<p>Potential delays or errors</p> <p><i>During the transition from laboratory research to clinical application</i></p>

## What I Provide:

<p>01</p> <p>Product development strategy</p> <p><i>That connects target product profiles, clinical pathways, and critical decision points</i></p>	<p>02</p> <p>Development readiness assessment</p> <p><i>Addressing scientific, operational, and organisational gaps</i></p>
<p>03</p> <p>Support for clinical translation</p> <p><i>In early-phase trials, including partner and site strategy</i></p>	<p>04</p> <p>Facilitation of alignment</p> <p><i>Amongst internal teams, external collaborators, and funders around a unified development plan</i></p>

## Why partner with me:

- *Over 20 years of experience in product development, clinical research, and global health R&D*
- *Senior leadership roles at IAVI and IAS, aiding vaccine and prevention product pipelines*
- *Trusted advisor to biotech companies, NGOs, and funders focused on infectious disease innovation*

## Engagement Structure:

- *Project-based or phased collaborations*
- *Typical timeframe: 3 to 6 months*
- *Estimated fees: €15,000 to €30,000, depending on project scope*

Let's evaluate your product pipeline and determine the next development steps to enhance speed, credibility, and long-term value.

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# Grants, Project & Budget Development (LMIC Focus)

## Who I Support:

*Research organisations, NGOs, and consortia in low- and middle-income countries seeking to develop competitive grant proposals and manage complex global health projects focused on infectious diseases*

## Common Challenges:

### Strong concepts, Limited experience

*Strong scientific or programmatic concepts but limited experience in crafting fundable proposals*

### Difficulty aligning project structure

*Difficulty aligning project structure, workplans, and governance with donor requirements*

### Weak or unrealistic budgets

*Budgets that are either weak or unrealistic, affecting credibility and project delivery*

### Insufficient internal capacity

*Insufficient internal capacity for compliant project and financial management after funding is awarded*

## Services Provided:



### Grant writing assistance

*Development of concept notes, full proposals, and technical narratives tailored to donor priorities*



### Project organisation

*Creation of workplans, milestones, risk registers, and governance frameworks*



### Budget preparation

*Realistic, compliant, and defensible budgets, including costings for partners and subcontractors*



### Capacity building

*Coaching teams in proposal development, project management, and financial oversight*



### Post-award support

*Facilitating the transition from proposal to implementation, including setting up reporting systems*

## Why partner with me

- *Over 20 years of experience managing multi-million-euro research and global health portfolios*
- *Extensive background supporting successful grant applications and donor reporting with Imperial College, IAVI, IAS, and WHO-related initiatives*
- *Demonstrated ability to integrate scientific goals, operational practicality, and financial integrity*
- *Direct experience collaborating with LMIC partners and multinational consortia*

## Engagement Approach

- *Support provided on a project basis or in phases*
- *Typical engagement lasts 2–6 months per grant or programme*
- *Estimated fees range from €5,000 to €25,000 depending on scope and timelines*

Let's discuss your upcoming funding opportunity and enhance your proposal, project framework, and budget to maximize your chances of success.

[Schedule](#) a free 30-minute consultation to discuss your goals and how we can work together.

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