YIWU SOURCING CHECKLIST

THE 12 COSTLY MISTAKES

2025

LUXTRADO

1. NOT RESEARCHING THE MARKET

Mistake: Jumping into Yiwu without understanding market demand or product categories.

Fix: Use Luxtrado's market maps to identify the right districts for your niche.

2. SKIPPING SUPPLIER VERIFICATION

Mistake: Trusting suppliers without checking their credentials.

Fix: Use our 5-point verification system (business license, factory audit, expert testing, samples, references).

3. IGNORING MOQ FLEXIBILITY

Mistake: Paying high prices because you didn't negotiate MOQs.

Fix: Partner with Luxtrado to negotiate tiered MOQs by 30%.

4. OVERLOOKING QUALITY CONTROL

Mistake: Receiving defective goods because you skipped inspections.

Fix: Implement Luxtrado's 3-stage inspection system (pre-production during production, pre-shipment).

5. FAILING TO NEGOTIATE PRICES

Mistake: Accepting the first price quoted.

Fix: Use our proven negotiation tactics to save 20-40% on every order.

6. NOT PLANNING FOR SEASONAL COSTS

Mistake: Underestimating shipping expenses and delays.

Fix: Use Luxtrado's logistics calculator to compare sea, air, and express options.

BONUS: LUXTRADO'S TOP 5 QUICK TIPS

Start Small: Test suppliers with a small case before scaling up.

Build Relationships: Visit Yiwu annually, attend trade shows.

Stay Updated: Follow Yiwu market news and trade regulations.

Use Technology: Track orders, manage inventory, and analyze trends with digital tools.

Diversify: Don't rely on one supplier—have backup options.

QUICK TIPS

7. FORGETTING ABOUT CUSTOMS

Mistake: Ignoring duties, taxes, and unexpected delays at customs.

Fix: Luxtrado handles all customs documentation and compliance.

8. NEGLECTING GOOGLE TRANSLATE

Mistake: Miscommunicating with suppliers due to language barriers.

Fix: Use Luxtrado's multilingual team for seamless communication.

9. NOT REQUESTING SAMPLES

Mistake: Ordering bulk without testing product quality.

Fix: Always request samples and use Luxtrado's quality checklist to evaluate them.

10. IGNORING PAYMENT TERMS

Mistake: Paying 100% upfront and losing leverage.

Fix: Negotiate 30% deposit, 70% after inspection.

11. OVERLOOKING CONTRACTS

Mistake: Relying on verbal agreements.

Fix: Use Luxtrado's legally binding contracts with penalty clauses for delays/defects.

12. GOING IT ALONE

Mistake: Trying to navigate Yiwu without a trusted partner.

Fix: Partner with Luxtrado to save time, money, and stress.

Tell us your needs, and we'll craft a custom sourcing plan.

CLAIM FREE CONSULTATION

WHY YOU NEED A STRADDO?

- **25+ Years of Experience:** We've helped 1,000+ businesses source from China.
- **End-to-End Solutions:** From supplier vetting to customs clearance, we handle it all.
- **Transparent Pricing:** No hidden fees—you know exactly what you're paying.

Don't Risk Your Business on Trial and Error.