

# OLEG RAMANOVICH

## SENIOR BUSINESS ANALYST | PRODUCT OWNER

Tbilisi, Georgia | **Open to Remote & Hybrid Roles Across Europe**

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### PROFESSIONAL SUMMARY

Results-driven Senior Business Analyst and Product Owner with 10+ years of experience delivering enterprise digital products across healthcare, SaaS, fintech, media, and travel industries. Proven expertise in Agile delivery, stakeholder management, product strategy, backlog prioritization, business analysis, and cross-functional leadership within international remote teams.

Successfully contributed to **20+ international projects**, facilitated **40+ technical workshops** and stakeholder sessions, **created 90+ wireframes** and product specifications, and authored 10+ Product Vision documents for enterprise clients and investors.

Strong experience collaborating with distributed engineering teams, managing product roadmaps, improving operational efficiency, and translating business requirements into scalable technical solutions.

### CORE SKILLS

Product Ownership	Agile / Scrum	Stakeholder Management
Business Analysis	Backlog Prioritization	Product Roadmapping
Jira & Confluence	SaaS Platforms	Requirements Gathering

### PROFESSIONAL EXPERIENCE

#### EPAM Systems

##### Senior Business Analyst / Product Owner

2024 – Present

- Leading healthcare e-commerce product initiatives for Johnson & Johnson within distributed Agile teams.
- Managing backlog prioritization, sprint planning, and stakeholder communication across international teams.
- Conducting business analysis workshops and translating business requirements into scalable digital solutions.
- Collaborating with developers, QA engineers, designers, and product stakeholders to ensure successful delivery.
- Supporting Drupal CMS and LMS integration initiatives within enterprise healthcare environments.

##### Key Achievements:

- Improved communication efficiency between business and technical teams
- Enhanced delivery workflows in highly regulated healthcare projects
- Successfully coordinated remote Agile collaboration across multiple stakeholders

#### Tours Platform (Georgia)

##### Product Manager / Product Owner

2023 – 2024

- Defined and managed product roadmap for an international tourism marketplace platform.
- Conducted market research, user analysis, and customer journey optimization initiatives.
- Managed SEO optimization and digital marketing campaigns using Google Ads and Meta Ads.
- Collaborated with cross-functional teams to improve customer experience and business growth.

##### Key Achievements:

- Increased organic visibility through SEO optimization
- Improved platform usability through customer-driven product enhancements
- Enhanced customer acquisition strategy using analytics-based decisions

#### Altexsoft

##### Business Analyst / Product Owner

2021 – 2023

- Led business analysis and presales activities for 20+ international projects across healthcare, fintech, SaaS, and travel industries.
- Facilitated 40+ technical workshops, discovery sessions, and stakeholder presentations.
- Authored 10+ Product Vision documents for enterprise stakeholders and investor presentations.
- Prepared project estimations, business documentation, and functional specifications.
- Worked directly with international clients throughout Agile product delivery cycles.

##### Key Achievements:

- Successfully managed presales and solution discovery processes
- Improved stakeholder alignment and project transparency
- Delivered enterprise-level business analysis documentation for global clients

## **Oxagile**

### **Business Analyst**

**2019 – 2021**

- Delivered Android TV and media streaming platform solutions for major international broadcasting clients.
- Managed requirements gathering, Agile coordination, and workflow optimization activities.
- Created UML diagrams, BPMN workflows, and clickable product prototypes.
- Redesigned buying flows and user journeys to improve customer experience and compliance.

#### **Key Achievements:**

- Improved workflow efficiency and product usability
- Enhanced Agile delivery coordination across multiple teams
- Successfully translated complex business requirements into technical solutions

## **Sam Solutions**

### **Business Analyst**

**2018 – 2019**

- Managed enterprise IP document system migration from desktop applications to cloud platforms.
- Designed and documented approximately 90+ wireframes, platform screens, and detailed functional specifications.
- Prepared business documentation and software architecture descriptions.
- Collaborated with engineering teams to improve reporting and platform functionality.

#### **Key Achievements:**

- Accelerated enterprise cloud migration initiatives
- Improved platform reporting capabilities and customer value
- Delivered high-quality documentation within strict project deadlines

## **Voximplant**

### **Analyst / Account Manager**

**2016 – 2017**

- Conducted requirements gathering and discovery sessions for IVR and cloud communication platforms.
- Created SRS documentation and UX improvement recommendations.
- Worked with Product Managers and developers to improve enterprise communication solutions.

## **Synesis**

### **Account Manager**

**2014 – 2016**

- Managed enterprise SaaS sales processes and client communications.
- Presented AI-powered SaaS solutions during international exhibitions and B2B events.
- Prepared business reports and market analysis for enterprise customers.
- Contributed customer insights and business feedback to product strategy discussions.

## **CERTIFICATIONS**

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- Scrum Product Owner I (PSPO I)
- IQBBA Certified Business Analyst
- Product Analytics Certification
- Agile Product Ownership
- Agile Practices in Business Analysis
- AWS Fundamentals
- AI & Machine Learning Certification
- Axure RP Professional Training
- Figma Advanced Design Certification

## **EDUCATION & PROFESSIONAL DEVELOPMENT**

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### **Business Analysis & Product Management Studies**

Professional Certifications & Continuous Industry Training

## **TOOLS & TECHNOLOGIES**

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Jira • Confluence • Figma • Miro • Axure RP • Lucidchart  
Draw.io • Notion • Trello • Azure DevOps • Google Analytics • Hotjar • Drupal CMS

## **LANGUAGES**

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- English — Professional Proficiency
- Russian — Native
- Georgian — Professional Working Proficiency
- Spanish — Basic

## **ADDITIONAL INFORMATION**

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- EU Work Authorization (Spanish Residence Permit)
- Experienced in Remote International Teams
- Available for Remote & Hybrid Roles Across Europe
- Strong Public Speaking & Stakeholder Presentation Skills
- Experience in Healthcare, SaaS, Travel, Fintech & Media Domains