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**Ashok Kumar Gupta, PMP**

**Warehouse & Logistics Operations Manager**

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### **Professional Summary**

Accomplished Warehouse and Logistics Operations Manager with over 21 years of experience in steel manufacturing, oil and gas, and industrial sectors. Proven expertise in managing high-volume warehouse operations, implementing SAP WM systems, and delivering significant cost reductions through strategic logistics optimization. Certified PMP professional with a strong background in quality control, project management, and team leadership.

### **Key Achievements**

- Managed warehouse operations for 600,000 MT monthly dispatches using multimodal transportation networks.
- Reduced material handling time by 15% through SAP MM-WM implementation and warehouse layout optimization.
- Achieved \$250,000 annual cost savings through freight contract negotiations and route optimization.
- Led teams of 238+ warehouse staff while maintaining zero safety incidents for over three years.
- Improved space utilization by 20% and reduced material retrieval time by 30% using LEAN principles.

### **Core Competencies**

- Warehouse Management: SAP MM-WM Configuration, Inventory Control Systems, FIFO Methodology, Stockyard Management, Space Optimization, Material Handling Equipment, Warehouse Layout Design.
- Leadership & Logistics Operations: Team Management, Performance Optimization, Cost Control, Vendor & Contract Negotiation, Continuous Improvement, KPI Development, Multi-Modal Transportation, Freight Management, Route & Dispatch Operations, Third-Party Logistics (3PL), Customs Clearance, Dangerous Goods Handling, Supply Chain Optimization.

- **Project Management:** PMP-Certified Project Leadership, Risk Management, Resource Planning, Stakeholder Management, Schedule Development, Budget Control, Quality Assurance, Change Management.
- **Technology Systems:** SAP Material Management, SAP Warehouse Management, Inventory Management Systems, Real-Time Tracking, Data Analytics, Process Automation.
- **Quality & Compliance:** ISO 9001 Lead Auditor, Quality Management Systems, Internal Audits, Compliance Management, Corrective Action Planning, Non-Conformity Management, Process Documentation, Audit Management, HSE Protocols, Documentation Control, Safety Management Systems.

## **Professional Experience**

### **Manager - Logistics & Warehouse Operations**

#### **ArcelorMittal Nippon Steel India | May 2020 - Present**

- **Warehouse Operations Excellence:** Redesigned warehouse facility layout implementing LEAN principles, resulting in 20% improved space utilization and 30% reduction in material retrieval time. Managed 80,000 MT stockyard operations using FIFO methodology, reducing deadstock and cutting carrying costs by 15%.
- **SAP WM Implementation & Optimization:** Led complete configuration of SAP Material Management and Warehouse Management modules, enabling real-time inventory tracking across multiple locations. Reduced inventory discrepancies by 25% through systematic process improvements and automated tracking systems.
- **Large-Scale Logistics Management:** Directed multi-modal logistics operations handling 600,000 MT monthly, receiving & dispatching of steel products including coils, plates, and pipes. Coordinated road, rail, and sea transportation across the APAC region, maintaining 98% on-time delivery performance.
- **Cost Optimization & Vendor Management:** Negotiated strategic freight contracts with multiple 3PL providers, implementing route optimization strategies that reduced transportation expenses by \$250,000 annually. Managed vendor relationships and performance metrics to ensure service level compliance.
- **Team Leadership & Performance Management:** Supervised warehouse team of 238+ members, including operators, technicians, riggers, and transportation coordinators. Implemented KPI-driven performance review system that improved overall productivity by 15%.

- **Safety & Compliance Management:** Maintained zero safety incidents record for over three years through comprehensive HSE protocol enforcement. Ensured 100% compliance with dangerous goods regulations including MSDS and IMDG standards for hazardous material handling.

### **QA/QC Inspection Engineer**

#### **Tata Projects Limited | May 2019 - May 2020**

- **Quality Systems Management:** Managed comprehensive quality assurance programs for industrial projects, overseeing material verification processes for 156+ material test certificates. Implemented quality control documentation systems ensuring full traceability and ISO 9001:2015 compliance.
- **Supplier Quality & Material Control:** Evaluated vendor quality management plans for 30+ suppliers, establishing procurement standards that prevented \$250,000 in non-compliant material costs. Coordinated material inspection processes and maintained quality documentation systems.

### **International Warehouse & Quality Operations Experience**

#### **Various Companies | 2003 - 2019**

- **Global Warehouse & QA/QC Operations (Qatar, Saudi Arabia, Greece, India):** Managed warehouse operations and material handling for major oil and gas projects across international locations. Specialized in pipe storage, coating operations, and material logistics for cross-country pipeline projects.
- **Material Management & Procurement:** Supervised procurement warehouse operations for oil and gas spare parts, piping systems, tanks, and valves. Implemented inventory control systems and managed material flow for large-scale construction projects.
- **Quality Control & Documentation:** Established quality management systems for warehouse operations, ensuring material compliance and documentation control. Managed material certification processes and maintained traceability systems for critical components.

### **Education & Certifications**

- **Executive MBA - Project Management:** Indian Institute of Management Studies, Mumbai (2014)
- **Diploma in Mechanical Engineering:** Institution of Mechanical Engineers, Indore (2003)

### **Professional Certifications**

- Project Management Professional (PMP)® - PMI
- ISO 9001 Lead Auditor Certification
- SAP Material Management (MM) Certification
- Supply Chain Management Professional (CSCMP)
- Lean Six Sigma Certification
- International Logistics Certification
- Certified First Aid Trainer
- ASNT NDT Level II Certification

### **Specialized Training**

- Warehouse Operations Management
- Inventory Management Systems
- Dangerous Goods Handling
- Vendor Management
- Generative AI Applications

### **Key Achievements**

- **Operational Excellence:** Achieved 98% on-time delivery performance while managing 600,000 MT monthly warehouse throughput across multiple transportation modes.
  - **Process Improvement:** Reduced material handling time by 15% and improved space utilization by 20% through systematic warehouse optimization projects.
  - **Safety Leadership:** Maintained zero safety incidents record for over three years while managing large-scale warehouse operations and hazardous material handling.
  - **Technology Implementation:** Successfully configured and deployed SAP WM systems, reducing inventory discrepancies by 25% and enabling real-time tracking capabilities.
  - **Team Development:** Led high-performing teams of 238+ warehouse professionals, achieving 15% productivity improvement through structured performance management systems.
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