

blossom6

Smart Technology | Real Business Impact


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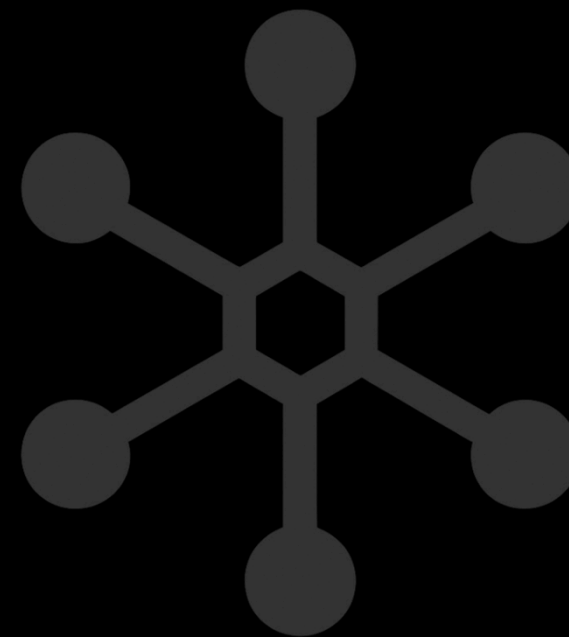
THIS IS WHO WE ARE

Blossom6 is a technology service provider, built for ambitious businesses ready to scale with clarity and confidence. We specialize in:

- **Salesforce implementation**
- **Intelligent Systems Integration**
- **Business Process Automation**

We are **good** at transforming complex operations into seamless, customer-friendly experiences. Our approach blends strategic insight with simple design, ensuring every solution is intuitive, future-ready, and tailored to your business' growth.

We are your technology partner in transformation, development and operational excellence.



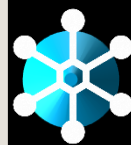


THIS IS WHAT WE ARE **GOOD** AT



Salesforce Implementation

We specialize in creating intelligent Salesforce solutions that unify your departments and operations into a seamless, scalable platform. By automating manual tasks and simplifying workflows, we enable your business to significantly reduce time, errors, and gain a 360° view of every customer interaction so your team can focus on what matters most: **building relationships and driving growth.**



Systems Integration

Disconnected systems slow you down. At Blossom6, we unify your platforms, connecting web portals, databases, Salesforce CRM and a multitude of third-party applications and data sources through secure RESTful and SOAP APIs. Our integrations eliminate silos, reduce manual work, and create seamless data flow across your business, so your operations run smarter, faster, and with greater clarity.



Business Process Automation

Blossom6 helps you reduce time, save costs, and eliminate manual effort by automating the everyday processes that slow your business down. Our intelligent solutions streamline operations, improve accuracy, and free your team to focus on strategic growth and customer success.



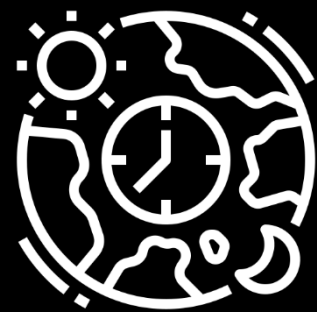


WHY CHOSE **US?**



Unbeatable Cost-Effectiveness without Compromising Quality

Our development teams are based in **India**, a hub for world-class tech talent, while our project and business support team is based in the **UK**. These strategic locations allow us to offer exceptionally competitive pricing for our services, providing you with significant cost savings. You get access to top-tier expertise and dedicated professionals at a fraction of the cost you might expect, maximizing the return on your investment and freeing up your budget for other critical business areas.



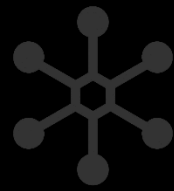
Unmatched Flexibility and Responsiveness Across Time Zones

We are built for the global marketplace. Our India-based team operates in a time zone that provides a strategic overlap with both the beginning of the North American business day and the end of the European day. This allows for greater flexibility and faster turnaround times.



A Seamless Partnership, Not Just a Service

We believe in becoming a true extension of your team. Unlike transactional vendors, we invest time to deeply understand your business, your goals, and your challenges. This partnership approach ensures we are proactively working towards your success, offering strategic insights and a level of care that feels like an in-house team, but with the flexibility and scalability of an external partner.



Salesforce Implementation

Don't fit your business into a box - Its time Salesforce fits into your business

We know the frustration. You chose Salesforce for its power, but now you're wrestling with a system that doesn't understand the nuances of your work.

At Blossom6, we fix this by building your business into the CRM.
We don't just install Salesforce, we sit with your teams, learn your world, and then craft a solution that works for your business.



B2B Lender

We replaced our B2B Lender client cumbersome spreadsheets, Word documents, manual approvals and waiting time for customer signatures with a completely automated loan origination and loan management system on the Salesforce platform. **The Result:**

- Reduce manual underwriting by 80% (*and 100% for key loan tiers*). Automating the entire journey from application to loan decision.
- Slashed signature times by over 99%, replacing a multi-day wait with a secure, seconds-long eSignature process.



FinTech

We targeted the manual data entry and repetitive tasks that were draining their productivity. By automating these core processes, we slashed their operational time by over 80%.

This transformation significantly shifted their team's role from data processors to strategic partners. Sales Analysts now deliver deeper market insights, while Account Executives dedicate their freed-up capacity to strengthening client loyalty and driving revenue growth.



Healthcare Provider

We implemented Salesforce, design and build an intuitive, customer-friendly Web Portal with full integration across the two platforms. This created a single, unified ecosystem that seamlessly manages scheduling and customer communications.

The automated data flow between the portal and Salesforce eliminated administrative siloes, streamlining the entire customer journey from initial inquiry to follow-ups. This resulted in a highly coordinated and efficient experience for both staff and customers.

Systems Integration



We build a single source of truth for your data that powers your entire operations.

Fragmented systems create friction for your teams, your customers, and your bottom line. Here at blossom6, we bring clarity to complexity by securely connecting your platforms, applications, and data sources into one seamless ecosystem.

Whether you're integrating third-party tools into your web portals, syncing databases with Salesforce CRM, or bridging legacy systems with modern APIs, we tailor every connection to your business requirements and operational goals.

Integrations we have done:

Here are a few integrations we have done for our customers across the B2B Lending, FinTech and Healthcare sectors.

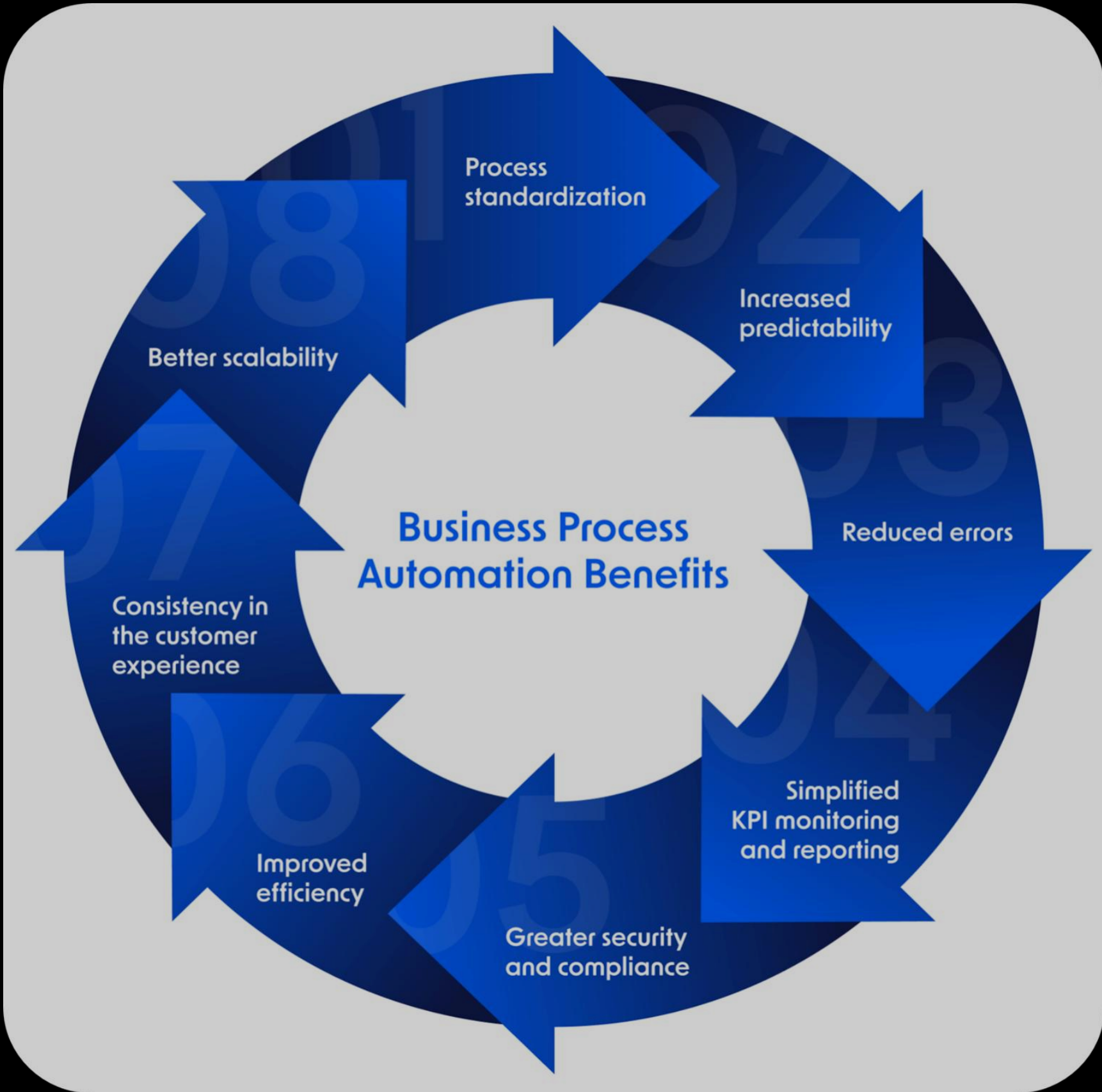




Replace Operational Friction with Strategic Growth

Blossom6 transforms your biggest operational headaches into your most reliable competitive advantage.

Manual Burdens (<i>before blossom6</i>)	Automated Advantage (<i>with blossom6</i>)
Manually copying data from emails/PDFs into CRM & core systems. Manually checking Bank Statements	Seamless Data Flow: Client data from applications and forms auto-populates your systems instantly
Chasing stakeholders for document approvals and signatures	Friction-Free Approvals: Automated workflows route documents & integrate with e-signature platforms
Endless phone/email tag to coordinate schedules and appointments	Intelligent Self-Service: Clients book directly via an intuitive web portal that syncs with your CRM/Database, calendar & sends reminders.
Manually performing KYC/AML documents and external systems	Integrate and Automate: We integrate with the relevant third-party systems for ID Verification and return the results to your CRM/Database that triggers an automated flow based on the outcome of your customer’s KYC/AML





SUCCESS STORIES

Success @ B2B Lender



We partnered with a leading B2B lender to deliver a fully operational Loan Management System that drives performance across the board. This includes:

- **An award-winning Broker Portal** for seamless broker engagement.
- **Automation at Scale:** Achieved 80% automation across Operations and Underwriting
- **Industry First:** Enabled one of the UK's first fully auto-underwriting capabilities, setting a new benchmark for speed and efficiency
- **Salesforce Implementation:** End-to-end rollout covering all departments

Success @ FinTech



We partnered with a leading FinTech company to deliver a fully integrated, automated ecosystem that drives measurable results:

- **Salesforce Implementation & Automation.** We've delivered a tailored CRM solution with automated workflows across key business functions.
- **Third-Party Integration:** Seamlessly connected over 15 external applications into their CRM/database for unified operations.
- **Open Banking & Open Accounting Integration.** Enabled real-time data analysis through advanced engines that process banking and accounting data in seconds
- **Embedded Telemarketing Engine.** Built and integrated a full-scale telemarketing business directly into their core platform.

Success @ Healthcare



By implementing a custom website, secure customer portal, and tailored Salesforce solution, **blossom6** equipped our Healthcare partner with the digital foundation they needed to accelerate their startup's growth.

We took on the complexity of building a scalable, compliant, and future-ready platform to allow the business to stay focused on what matters most; marketing, lead generation, and delivering exceptional care.

OUR PROCESS – YOUR SOLUTION



Our process is simple, strategic, and built around you. It's a clear roadmap for how we'll collaborate, so you get maximum value from Blossom6.

1

Discovery Meeting

Every engagement begins with a collaborative discovery session designed to uncover your goals, challenges, and priorities.

We take the time to:

- Understand your business
- Map your pain points
- Clarifying your objectives
- Aligning on what success truly looks like.

2

Analyzing Your Needs

Our team reviews your requirements in detail and:

- Explores potential solutions tailored to your business.
- Provide clear recommendations along with efficiency gains, cost estimates, and the value each option delivers.

3

Develop your Solution

Using an agile approach, we develop your solution in phases, allowing for flexibility, feedback, and continuous improvement.

We ensure you stay engaged and informed with frequent reporting throughout the process, guaranteeing the solution evolves with your input.

4

Training & Go Live

We then deploy your solution smoothly into your environment and ensure your teams are equipped to use it effectively.

Our training is practical and designed to maximize adoption.

5

Monitoring & Support

After you and your teams are happy with the successful launch of your solution, we continue to monitor your live solution to ensure stability, performance, and security.

You can count on us for ongoing support and enhancements, giving you complete peace of mind.



NEXT STEPS

Let's build "What's Next" together

You've seen how Blossom6 simplifies complexity, turning disconnected systems into seamless experiences. Now it's your turn to unlock what's possible.

Let's have a free consultation

Let's explore your goals, challenges, and look at ways we can build more efficiency and automation in your business. The catch-up is free with no obligations to commit to anything. We are happy to come to your office or meet at a location that's convenient for you.

Your systems should drive performance, not create friction.

Let Blossom6 be your partner in building smarter, faster, and fully integrated solutions.

Connect with us

WhatsApp/Call: +447497771579 | Email: Julius.levy@blossom6.co.uk | Contact Form: <https://blossom6.co.uk/>

Follow us on LinkedIn: <https://www.linkedin.com/company/blossom6/>



THANK YOU

for your time and attention