Product Overview

SoftRobot – MobileERP - ERPWEB 2024

Products Summary

Product Overview: We developed and provides business software and solutions to various industries in brands ERPWEB, MOBILEERP & SOFTROBOT.



SERVICES

Support Services: *
Implementation:
Customization:
Development:
Online Training:
OnSite Training:

Audit Reporting:



MobileERP

SOFTWARES

10x Work: WXM
10x Sales: CXM
10x Delivery: SXM
10x Perfomance: EXM
10x Profits: FXM
10x Automation: MXM
10x Productivity: ECM



ERPWEB

SOLUTIONS

Construction: EPC/Infra/RE Services: AMC,CMC,FS,O&M Trading: Retail, eCom, Consig Manufacturing: MTO/MTS/CYL Business: Edu, Hotel, Health Government: City, PS,Tax,War Facilities: Mall, Maint,Property



SoftRobot

CODELESSTOOL

GTD: Work Manager
ERP: Planning Manager
ETM: Task Manager
ECM: Collaboration Manager
EPM: Process Manager
EBI: Business Intelligence
EAI: AI Agents/Chatbots

We provide 50+ Ready to use business softwares at low cost with Software + Consulting + Solutions + Automation in one time price. Save your company from recurring monthly bills from multiple vendors.

Why MobileERP?.



Your Problems

Are You Dealing with These Challenges in Your Business - Leading to Slow or No Growth!

- 1. Always in Fire-Fighting mode?.
- 2. Cannot fully depend on the Team?.
- 3. Business can't run without you?.

Our Solutions

Save 90% of Your Time & 50% of Your Cost

- Focus on the work that matters. Outsource IT, ERP, Business Operations, QMS, Best Practices on us.
- Our system allows Document processes, procedures and tasks in one place so you can stay focused on growing your business.
- Our trained consultants help you run business at low costs without hiring costly managers and threats of employees.

Why US? Since ERP and Business Automation is basic need of industries the market is huge. Most big brand ERPs have 80% failure rate. Our failure rate is 20%. We provide playbook driven, AI driven, mobile and QR Code driven ERPs technology to improve efficiency and productivity. If launched properly there is huge requirements of industry specific ERP Software's. Companies with PlayBook and AI driven ERP will outcompete rest.

Our USPs: AI based ERP of future

Autopilot your business in Ten steps using MobileERP.Al

How todo 80% Automation at 20% Costs?

- 1. Menuless: 10X your employee productivity.
- 2. Codeless: 1 programmer can do work of 10.
- 3. Riskless: Convert your SME into MNC.
- 4. Spendless: Save 50% of Your Costs.
- Vendorless: DIY with your inhouse IT.
- 6. Managerless: From Manager to Owner.
- 7. MSOfficeless: Get rid of costly licenses.
- 8. Emailless: Reduce Email/SMS/WA pollution.
- 9. Officeless: Set Virtual WFH Offices.
- 10.Paperless: Save 90% of your Space & Time.



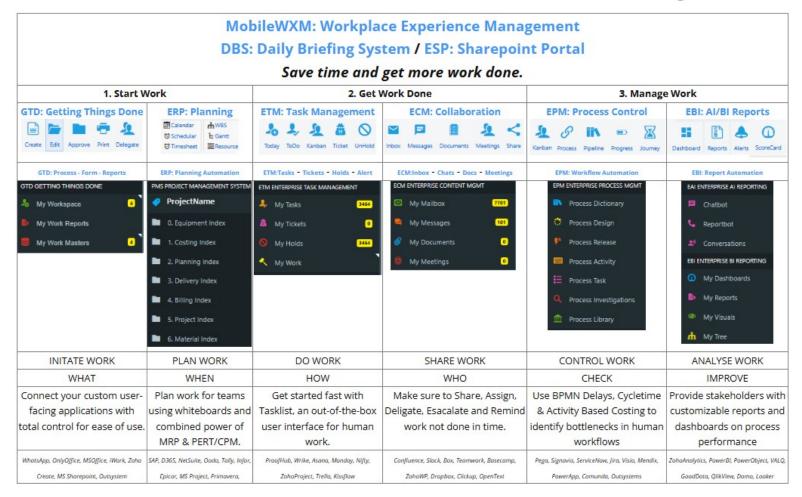
Automate your Work Allotment, Delegation, Reminders, Delays, Forms Entry and Reporting

Our USP: One software to replace them all

MobileWXM	MobileCXM	MobileSXM	MobileEXM	MobileFXM	MobileMXM
Workplace Experience Management	Customer Experience Management	Supplychain Experience Management	Employee Experience Management	Finance Experience Management	Management Experience Management
WBM: Workboard Management	CRM: Customer Relation Mgmt	SCM: Supply Chain Management	HCM: Human Capital Management	ACC: GL Accounts Management	IDE: Int Codeless Development Env.
DBS: Daily Briefing System	DMM: Digital Marketing Mgmt	PPP: Plan, Procure & Purchase	TLM: Travel & Leave Management	FRM: Finance Resource Management	EIM: Enterprise Information Mmgt
ESP: Ent. Sharepoint Portal	TMM: Tender Marketing Mgmt	MFG: Manufacturing & Shopfloor	TOM: Time Office Management	CSM: Costing & Spend Management	ULM: User Lifecycle Management
GTD: Getting Things Done	OMS: Offer Management System	EPC: Engg., Procure, Construction	PAY: Staff Payroll Management	GST: Goods and Service Tax	UXM: User Experience Management
ETM: Enterprise Task Management	SDM: Sales & Distribution Mgmt	IMS: Inventory Management Systems	WAG: Labour Wage Management	EXM: Export Import Management	EPM: Enteprise Process Management
ECM: Ent. Collaboration Mgmt	SMS: Service Management System	EAM: Enterprise Asset Management	LMS: Learning Management System	SEM: Strategic Enterpise Mgmt	EBI: Enterprise Biz Intelligence
DRS: Daily Reporting System	PMS: Project Management System	MMS: Maintenance Mgmt Systems	PGM: Performance & Goal Mgmt	CGM: Corporate Governance Mgmt	ECM: Enterprise Content Mgmt
DSS: Department Self Service	CSS: Customer Support System	PLM: Product Lifecycle Mmgt	PAM: Personal & Administration	GRC: Governance Risk & Compliance	ITM: IT Services Management
ESS: Employee Self Service	LMS: Logistics Management Systems	QMS: Quality Management System	SMS: Spend Management System	SAM: Security & Audit Management	ITA: IT Asset Management
GTD, ROWE, DMS, PDCA, 8020	COPC, ISO, CXO, CANVAS	APICS, MRP, LEAN, PMI, 5S	PCMM, HRBS, KPI, KRA, ISO	ABC, COPA, GAAP, RISK, RATIOS	CMMi, 6S, BPR, AIOP, ITSM, DEVOPS
Google, Meta, Yammer	Zoho, Oodo, Salesforce	SAP, D365, Netsuite, Infor	Peoplesoft, Successfactor	Tally, Sage, ClearTax, QBooks	Microsoft, IBM, Oracle

50+ Apps or Modules and 200+ Process and 20+ Industry specific solutions. Multilingual and Multicurrency

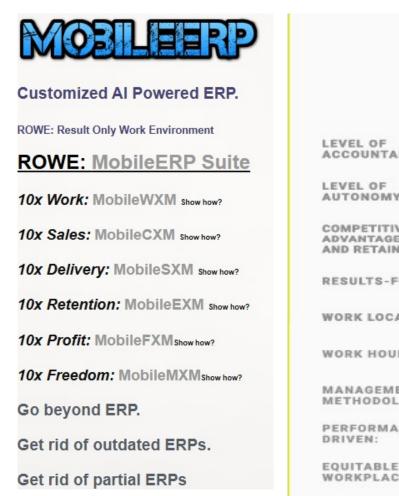
Our USP: One software across organization



Save on MS Office licenses, Email licenses, productivity and process softwares licenses.

REDUCE EMAIL AND MS OFFICE POLLUTION IN YOUR COMPANY

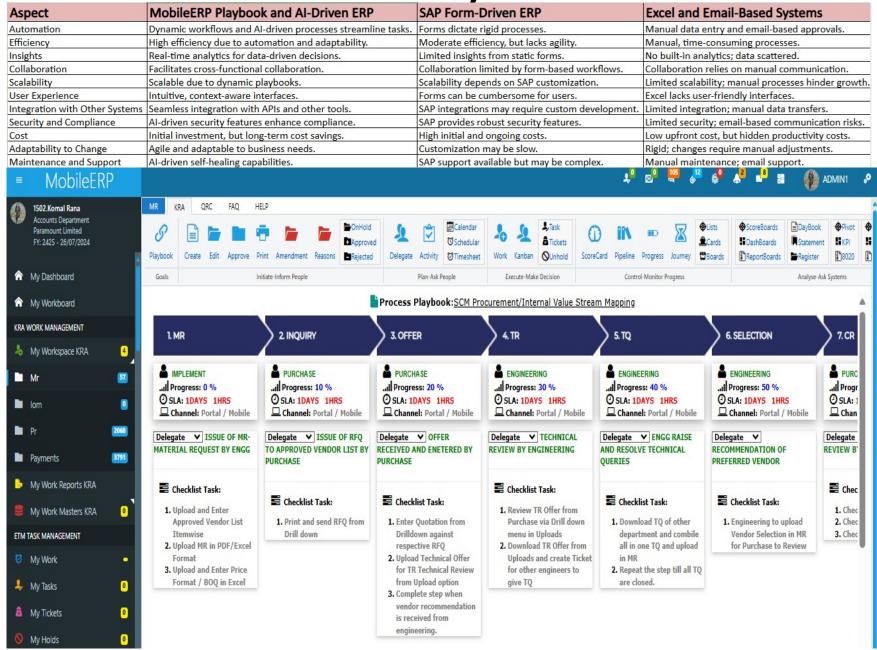
Our USP: Result Oriented Customized ERP





GUARANTEED ROI ON INVESTMENT ON MOBILEERP

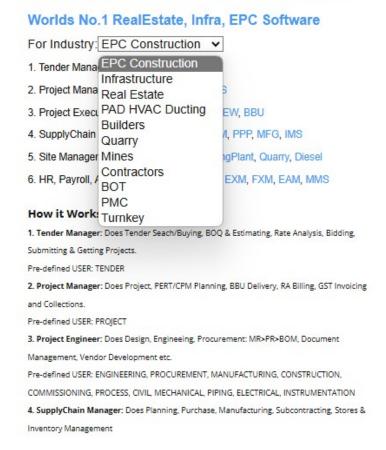
Our USP: Playbook ERP



Our Solutions: Construction ERP



Construction ERP Solutions



MAJOR CLIENT EXPERIENCE: Paramount, Sadbhav, Pratham, Cube, Patel Infra, Desai

Our Solutions: Services ERP

Service ERP Solutions

One App for all types of customer service.

1. Field Service Softwares. Technician MobileApp

2. Help Desk Softwares. CSS, Customer Ticketing Portal

3. Al Chatbot Self Service. Customer Chatbot

For Industry: AC Repairs HVAC

4. Knowledgebase Softwares. Technician Chatbot

5. SupplyChain Software: SCM, PPP, IMS

6. Marketing Software: CRM, DMM, OMS, CSS

7. HR, Payroll, Accounting & GST Software: EXM, FXM, EAM, MMS

How it Works?

1. Customer: Initiates contact with the helpdesk to request service.

Pre-defined USER: CUSTOMER

Helpdesk Agents: Receives the service request and assigns it to an appropriate field technician.

Pre-defined USER: HELPDESK

Field Technician: Receives the assignment and proceeds to deliver the service.
 Pre-defined USER: TECHNICIAN

4. Service Manager: Oversees the entire process, ensuring quality and efficiency.

Pre-defined USER: SERVICE

5. SupplyChain Manager: Does Planning, Purchase, Stores & Inventory

 SupplyChain Manager: Does Planning, Purchase, Stores & Inventor, Management.

Pre-defined USER: MM, PLANNING, PURCHASE, STORE

6. Marketing Manager: Runs CRM Customer Relation Management & Digital

Marketing Software to find new customers



MAJOR CLIENT EXPERIENCE: JayAir, MTPL, HFTPL, Ethiopia Military

Our Solutions: Commerce ERP



Commerce ERP Solutions

For Retail, Wholesale, Frachise, Consignment, Online, eCommerce & Dropshipment

For Industry: Garment Store Chain 🗸

- 1. Marketing Software: CRM, DMM, OMS, CSS
- 2. Commerce Software: RetailPOS, SelfKiosk, eCommerce, QRCodePOS, ChatbotPOS,

BarcodePOS, Pickup Store POS

- 3. Fullfilment Software: Consignment, Online, Dropshipment, Franchise, Export/Import
- 4. SupplyChain Software: SCM, Purchase, Seller Center
- 5. Warehouse & Logistics Software: Inventory, Replinish, Pick, Pack, Dispatch, Transport,

Deliver

6. HR, Payroll, Accounting & GST Software: EXM, FXM, EAM, MMS

How it Works?

 Marketing Manager: Runs CRM Customer Relation Management & Digital Marketing Software to find new customers.

Pre-defined USER: MARKETING, SALESMEN, DWORKER

2. Retail Cashier: They operate POS, handle customer transactions, collect payment and deliver

goods. They also make sure that display or stock racks are full with goods to sell.

Pre-defined USER: CASHIER, FRANCHISEE, DEALER, DISTRIBUTOR, RETAILER, MERCHANTS,

COSULTANTS, CONTRACTORS, SALESMEN, eCommerce User

3. Store Incharge: They manager fullfilment operations with credit check and stock check.

Manages Sales, Manages Sales and ensures smooth customer service.

Pre-defined USER: SALES, EXPORTER, ONLINE, FRANCHISOR

4. Inventory Manager: Does Planning, Purchase, Stores & Inventory Management

Pre-defined USER: MM, PLANNING, PURCHASE, STORE, IMPORTER

Our Solutions: Manufacturing ERP

Manufacturing ERP Solutions

One App for all types of Manufacturing.

For Industry:

Industrial/Engineering Manufacturing



Demand Driven Discrete Manufacturing Softwares: MTO, ETO, FLOW,

CELLULAR, JIT, KANBAN, JOBSHOP

 Forecast Driven Process Manufacturing Software: MTS, BATCH, CONTINUOUS, MASS, REPETITIVE

4. Balance Driven Lean Manufacturing: MPS, APS

5. Manufacturing & Operational Planning Software: MFG, LMS

 $\hbox{6. Shopfloor Management Software: Lot Tracking and Traceability, DSD and}\\$

Route Accounting. Custom Process for Cylinder, Food, Textile etc.

7. MRP, Inventory & SupplyChain Management Software: SCM, PPP, IMS

8. Plant Maintenance Software: EAM, MMS, MRO

9. Product LifeCycle and R&D Management: PLM, GHS, CoA, CFR

10. Quality Standards Compliance : ISO, BRC, NABL, 6Sigma, 5S

11. Environmental & Safety Compliance: OSHA, DOT, FDA, EPA, DEA, IRS

12. HR, Payroll, Accounting & GST Software: EXM, FXM

How it Works?

1. Marketing Manager: Runs CRM Customer Relation Management & Digital

Marketing Software to find new customers.

Pre-defined USER: MARKETING, SALESMEN, DWORKER

2. Sales & Distribution Manager: Manages Sales and Distribution of Products



OUR CLIENT EXPERIENCE: Jyoti, Globetronics Malaysia, SEE, UPG, AIMS OXYGEN etc.

Our Technology:

Server: On Premise or Cloud

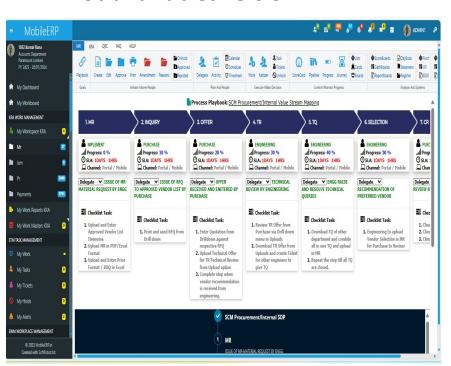
Server OS: MS Windows Server

Database: MS Sql Server

Development Tool: Codeless SoftRobot

Client Versions on Web, Mobile or Tablets

Web and Tablet Version



Mobile Version

MobileERP Ver:2023 Unlimited User License Codeless RAD/RPA:SoftRobot V:2023 GUI Frameworks: Metro4 V:4.5.1 / W3.CSS 4.15 Dec2020 / Webix GPLv3 Kanban+Pivot / BPMN 2.0 process diagrams / DHTMLX Gantt 7.1 /CKEditor5/TinyMCE Editor PHP Web Server: Version 5.6.31 (cli) ASP Web Server: Microsoft-IIS/10.0 Client IP Address: 192.168.0.78 Client Browser: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/126.0.0.0 Safari/537.36 Edo/126.0.0.0 SQL Server Standard Edition (64-bit): Microsoft SQL Server 2019 (RTM-GDR) (KB5021125) - 15.0.2101.7 (X64) Jan 23 2023 13:08:05 Copyright (C) 2019 Microsoft Corporation Standard Edition (64-bit) on Windows Server 2019 Standard 10.0 (Build 17763:) (Hypervisor)



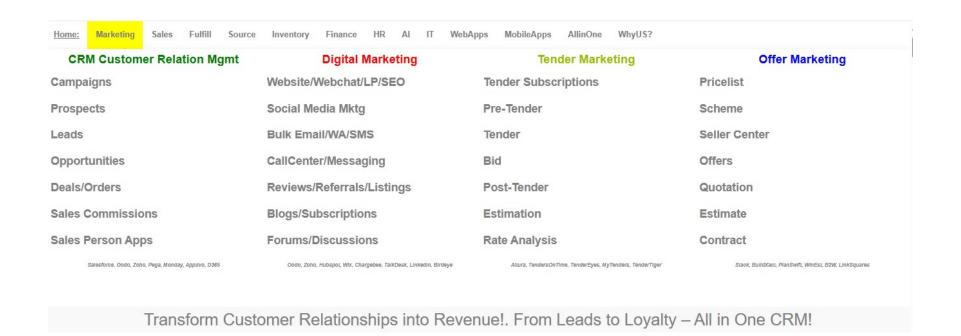
How we compare?

Buy world's No. 1 ERP Software and Solutions at just 20% costs vs Competitors.

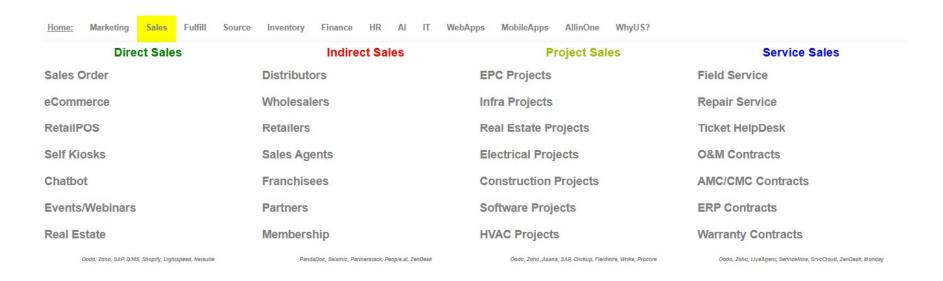




Marketing Apps/Modules

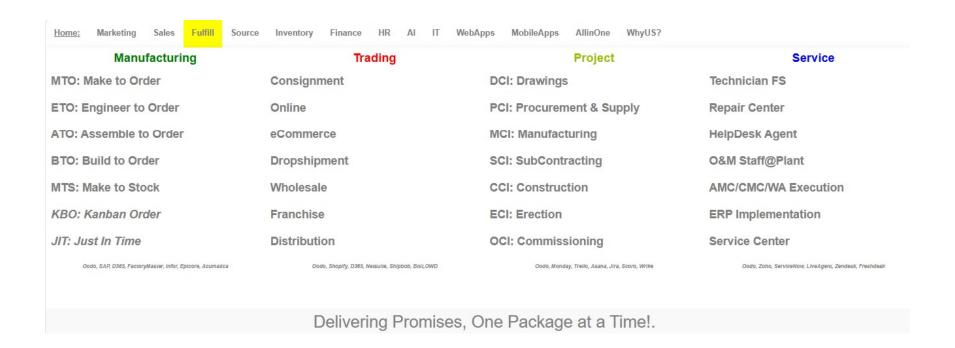


Sales Apps/Modules



Accelerate Your Sales, Service & Projects. Simplify Your Delivery and Distribution.

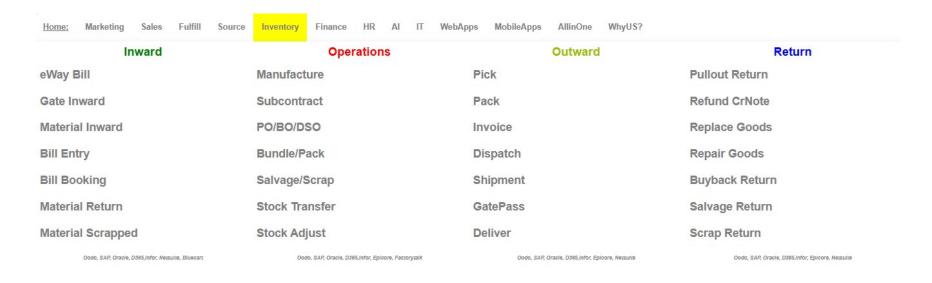
Fulfillment Apps/Modules



Sourcing Apps/Modules

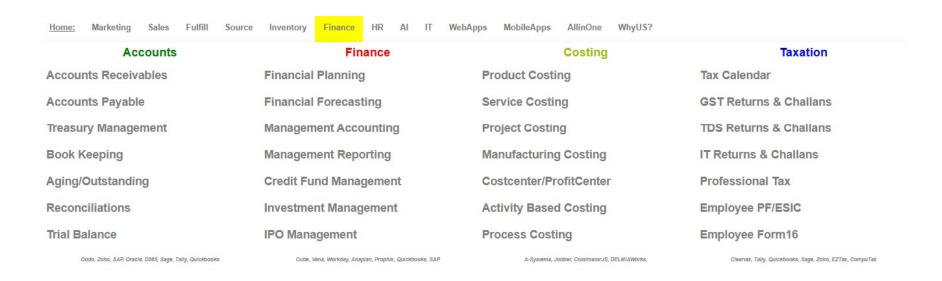


Inventory Apps/Modules



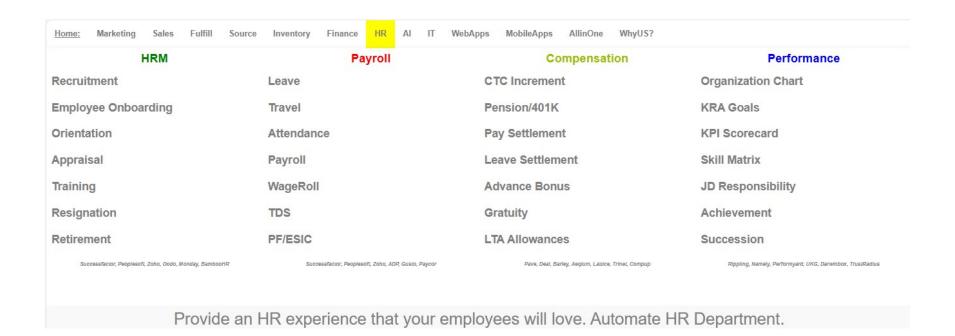
Reduce stockouts, Working Capital, speed up operations, optimize routes and get real time visibility.

Finance Apps/Modules

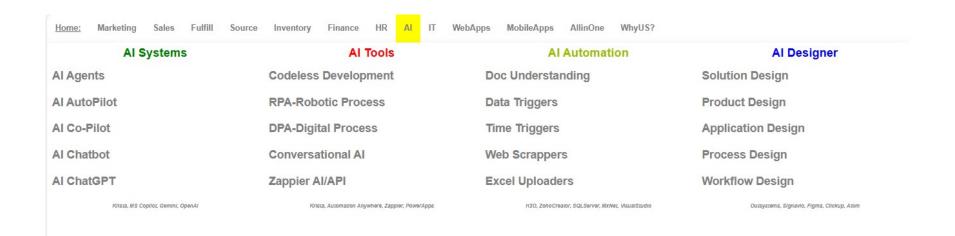


Run your Accounts and Finance Department with Max professional output and minimum staff.

HR Apps/Modules



Al Apps/Modules

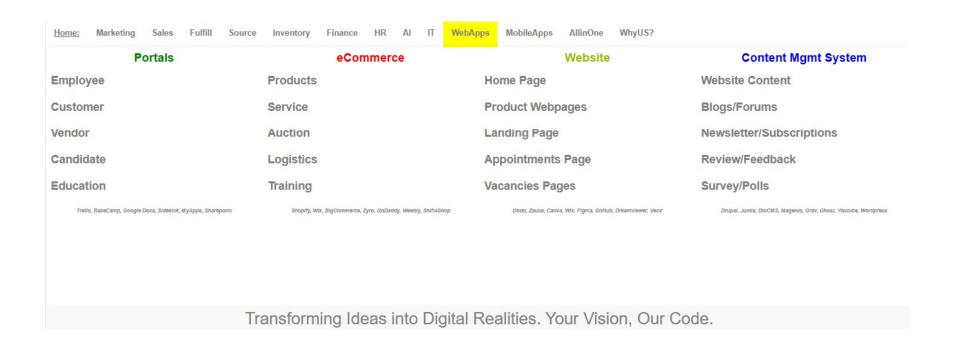


Generative AI is only 5% of an outcome. Buy MobileERP SoftRobot AI to get 100% of an outcome.

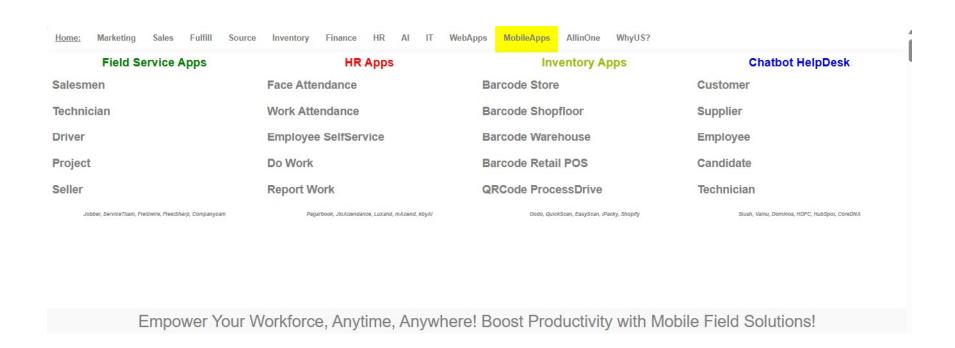
IT Apps/Modules



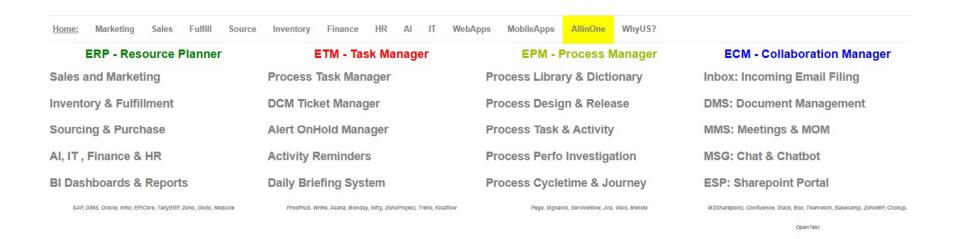
WebApps Modules



MobileApps Modules

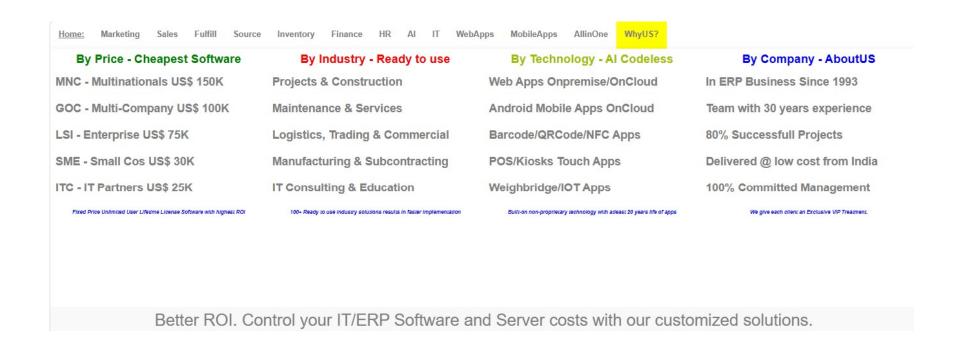


All in One Apps/Modules



One Software to replace them all, Get rid of multi-vendor non-integrated software pollution.

Why Us



Transform your business from form based business apps to process based business apps

MobileERP.in – www.softrobot.biz Phone:+91-9925789204 – ashish@mobileerp.in

Company Overview

- Started in 1993 as BOSS ERP Software under proprietary company ASIC.
- Launched ERPWEB.COM in 1995 worlds 1st Web based ERP under company ASIC Infotech Pvt. Ltd.
- Lunched MOBILEERP.IN in 2015 worlds 1st Mobile based ERP under company MobileERP Softech Pvt. Ltd.
- Lunched SOFTROBOT.BIZ in 2023 worlds 1st Menu less, Codeless, AI Robot and Playbook based ERP under companies MobileERP and SoftRobot

ABOUT FOUNDER

Ashish Shah - MS BITS Pilani

BOSS > ERPWEB > MobileERP > AlChatbotERP SINCE 1993 > 1995 > 2005 > 2024 = 30+ Years

200+ ERP Projects done, 50+ MNC/Large Companies, 30+ years in business, 10+ countries in 20+ Industries.





Company keeps changing its strategy and products based on market and technology landscape.