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SEASONED AFFORDABLE HOUSING DEVELOPERS LAUNCH THE APEX COLLABORATIVE TO ADDRESS HOUSING CRISIS

LOS ANGELES, CA – October 2025 – Three seasoned affordable housing development executives have joined forces to launch The Apex Collaborative, a new development and investment venture to acquire, preserve, revitalize and develop essential affordable and workforce multifamily housing. The company aims to strategically deliver meaningful investor returns, uplift low-income households and enhance communities.

The Apex Collaborative brings together significant expertise. Founders June Park, Tyler Monroe, and Brian D'Andrea collectively possess over 60 years of affordable housing investment and development experience. Together, they have successfully closed more than 80 new construction and acquisition/rehabilitation transactions valued at \$4.5 billion, developed over 4,500 units of new affordable and market-rate housing and preserved more than 2,000 affordable units throughout the country.

Addressing the Affordable Housing Crisis with Proven Leadership

The Apex Collaborative enters the market uniquely positioned to deliver scalable solutions. The firm's comprehensive approach spans the entire development lifecycle, from acquisition and capital structuring to construction, lease-up, and long-term asset performance.

"We recognized the need for an agile, collaborative, relationship-driven platform that forms strategic partnerships to respond quickly to community and market needs," said **June Park**, former Development Partner at an affordable housing firm, where she led the acquisition, recapitalization and rehabilitation of Section 8 units nationwide using low-income housing tax credits, tax-exempt bonds, and layered financing. Previously, she managed a \$1.8 billion tax credit portfolio at Boston Financial and originated affordable housing debt at U.S. Bank. "By leveraging these partnerships and our experience, we can deliver innovative housing solutions that drive meaningful change for communities."

Deep Experience in Complex Public-Private Partnerships

The founding team brings extensive experience navigating complex financing structures, including Low-Income Housing Tax Credits "(LIHTCs"), tax-exempt bonds, New Market Tax Credits, and layered public-private financing. Their project portfolio spans new construction affordable housing, LIHTC acquisition and rehabilitation, preservation of affordable housing, permanent supportive housing, mixed-use developments, and master-planned communities.

"What sets The Apex Collaborative apart is our proven ability to bring together diverse stakeholders to create catalytic, exceptional urban projects that positively transform communities," said **Tyler Monroe**, who most recently served as Senior Vice President of Development at Thomas Safran & Associates, where he led the development of 28 projects totaling more than \$1.1 billion in Southern California. "Our deep relationships with public agencies, lenders, equity investors, nonprofits and other potential joint venture partners enable us to build the best team for an opportunity, efficiently navigate the most complex development challenges and, ideally, use our vast experience to make projects more straight forward and efficient to execute. This will lead to better overall outcomes."

Strategic Focus on Long-Term Value Creation

The Apex Collaborative's approach emphasizes long-term perspective with a focus on community impact and value creation. The firm's capabilities include acquisitions, development, architecture and engineering oversight, construction management, asset management, advisory, nonprofit administration, property management, and regulatory compliance.

"Our industry needs developers who understand that successful affordable housing development requires both real estate acumen and genuine commitment to social impact," said **Brian D'Andrea**, who previously served as Senior Vice President at Century Housing, where he closed financing on 34 transactions valued at more than \$1 billion during his tenure. "The Apex Collaborative was founded on the principle that meaningful community transformation and financial returns are not only compatible but essential to create sustainable solutions for our housing crisis."

Positioned for Immediate Growth

With established relationships across the affordable housing ecosystem, The Apex Collaborative is immediately positioned to identify and pursue high-impact development opportunities. The firm's solution-oriented approach and strong reputation with public and private sector partners provide a competitive advantage in securing complex, transformative projects. The firm is actively seeking new projects, partnerships, and opportunities, which includes real estate advisory and development services to third parties to enable great projects. ###

About The Apex Collaborative

The Apex Collaborative is an affordable housing development, investment and advisory firm dedicated to the acquisition, preservation, and development of essential affordable and workforce multifamily housing. Founded by industry veterans June Park, Tyler Monroe, and Brian D'Andrea, the firm leverages over 60 years of combined experience to deliver meaningful investor returns, uplift low-income households and enhance communities. The company's comprehensive approach spans the entire development lifecycle and emphasizes long-term value creation through strategic public-private partnerships.

For more information about The Apex Collaborative, visit <u>www.theapexcollaborative.com</u>

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