

# Hello!

# Ishan Vats

Project Management Professional (PMP), Al & Automation Consultant, Workspace & Automation Architect, Lean Six Sigma Green Belt

# 3 words define me:

Responsible, Productive, Innovative

# **Profile**

I am Ishan Vats, a project management professional with over 7+ years of experience in digital transformation, AI & Automation, business consulting and operational excellence across multiple industries.

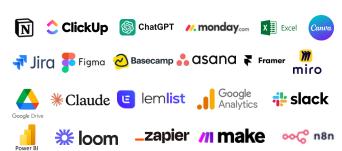
My background includes roles such as Chief Operating Officer and Project Management Consultant, where I have led high-impact projects, optimized business processes, and driven substantial revenue growth. I bring expertise in Agile and Lean methodologies, working closely with C-level executives to design data-driven strategies and deliver measurable improvements. Skilled in low-code platforms, automation, and cross-functional team leadership.

# **Education**

IIM LUCKNOW, Executive Program in Project Management

Core areas of focus included Project Management principles, Agile methodologies, Strategic planning, and Leadership in cross functional team environments. Designed for executives and managers, this program provides a comprehensive understanding of advanced skills in resource optimization, risk management, and stakeholder engagement for high-impact projects.

# **Platforms/Softwares**



# Interests/Hobbies











# **Courses**

Fundamentals of Digital Marketing Google/ 2020
Six Sigma Root Cause Analysis and Waste Elimination/ 2020
Wordpress Website Designing Course/ 2021
Professional Scrum Master Course/ 2022
SQL Skill Nation/ 2023
SQL Test Dome/2023
IBM Certified Project Management Professional/ 2023
Generative AI Overview for Project Managers PMI/2023
Six Sigma Green Belt LinkedIn/ 2023
Notion/Asana/ClickUp/Monday.com/JIRA/Zapier/Make.com
Consulting Partner Courses/2022-2024

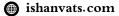
# Skills

Project Management	****	Marketing	
Problem Solving Skills	****	Data Analysis	***
Design	****	Digital Skills	★★★☆☆
Responsibility	****	Teamwork	***
Administrative	****	Creativity	****
Emotional Intelligence	****	Flexibility	****





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# **Work Experience**

**Most Recent Experience** 

#### **FOUNDER AND COO**

IV Consulting/ INDIA - NEW DELHI

2 year 9 months

www.ivconsulting.in

2023 - 2025

I led large-scale initiatives and strategic end-to-end workspace setup projects, driving operational growth and optimizing revenue streams. I worked directly with C-level executives across multiple industries, providing project management solutions, process improvement, workflow automation, and strategic advisory.

#### **Key Result Areas**

- Oversaw end-to-end project management for major client initiatives, ensuring that projects were delivered on time and within scope, leading to improved client satisfaction and retention.
- Help small to medium sized businesses setup workspaces for effectively manage projects in tools like Notion, ClickUp, Asana and Monday. Worked with C-level executives to develop data-driven business cases and aligning business units with long-term growth objectives.
- Managed diverse teams, including engineering, finance, and marketing, ensuring alignment with client objectives and seamless project execution.

## **CHIEF OPERATING OFFICER (COO)**

AutoSpark AI / SOUTH AFRICA - CAPETOWN

9 months

www.autospark.ai

2024 - 2025

At Autospark, I led operations and delivery across client engagements for AI & Automation projects, ensuring efficient implementation of tailored automation strategies.

#### **Key Result Areas**

- Oversaw full project delivery lifecycle scoping, execution, and post-deployment - resulting in a 30% average increase in client productivity.
- Built and led cross-functional teams including developers, automation experts, and client liaisons, driving 90% on-time delivery.
- Developed strategic SOPs and delivery playbooks, improving team output efficiency by 40%.
- Fostered strong client relationships, leading to 60%+ repeat business rate.

### **VOLUNTEER PROJECT MANAGER**

PMI & Project Managers Without Borders

1 year 7 months

www.pmi.org & www.pmwb.org

2023 - Present

Collaborated with international teams to enhance project management practices, develop strategic frameworks, and support global community initiatives.

## **Key Highlights:**

- Improved project workflows and stakeholder communication through agile tools and templates.
- Enabled knowledge sharing across 10+ projects impacting NGOs and social causes globally.

# **Previous Experience**

# **BUSINESS PROCESS DELIVERY ANALYST**

Accenture Pvt. Ltd. / INDIA - GURUGRAM

2 year 4 months

www.accenture.com

2020 - 2023

#### **Key Result Areas**

- Directed end-to-end delivery of large-scale digital transformation projects, leading to an 18% improvement in resource efficiency, saving over \$1.2M annually.
- Optimized contract negotiation and vendor management, reducing procurement costs by \$500K (12%) while maintaining 100% SLA adherence.
- Spearheaded cross-functional teams of 50+ stakeholders to ensure on-time project delivery, mitigating risks across \$10M in project value through Agile governance models.
- Implemented process optimization initiatives, improving team productivity by 15% and saving 200+ hours of labor per quarter.

## **CLIENT RELATIONS COORDINATOR**

Wipro Private Limited /INDIA - GURUGRAM

1 year 3 months

www.wipro.com

2019 - 2020

#### **Key Result Areas**

- Analyzed client service data across 50+ accounts, achieving 95% SLA compliance.
- Conducted in-depth performance analysis, identifying inefficiencies in ticket resolution processes and reducing ticket backlog by 300 cases over 6 months.
- Developed and delivered performance reports and dashboards for senior management, enabling data-driven decisions that enhanced operational efficiency by 20%.
- Improved collaboration between support and operations teams, reducing issue resolution times by 15%.

## **EXECUTIVE CONCIERGE**

Eazydiner Private Limited /INDIA - GURUGRAM 1 year 0 months www.eazydiner.com 2018 - 2019

#### **Key Result Areas**

- Managed all aspects of restaurant reservations for high value customers, ensuring a seamless dining experience and achieving a 95% customer satisfaction rating.
- Followed up on customer feedback and implemented necessary changes resulting in a 20% increase in positive reviews
- Maximised revenue by 48% by converting inquiries into sales and identifying business prospects and opportunities to upsell restaurants
- Developed and implemented effective sales strategies resulting in a 30% increase in revenue and a 25% increase in repeat business.



