



Ferris HealthCare Case Study Solutions

As a project manager at Ferris, tackling the challenge of integrating project management methodologies and ensuring the effective implementation of a single, unified approach can be quite complex. Here's how I would analyze and address the situation based on the case study:

1. Why was it so difficult to develop a single methodology from the start?

Initially, it was challenging to develop a single methodology because the nature of projects varied significantly across different domains. Information systems, new product/services development, and onboarding new corporate clients each had unique requirements and success criteria. The differences in scope, deliverables, and stakeholders meant that a one-size-fits-all approach seemed impractical. Moreover, personal interests and existing practices likely influenced the decision to develop separate methodologies, as stakeholders might have been resistant to change or had a vested interest in maintaining their familiar processes.

2. Why were all three initial methodologies based on rigid policies and procedures?

The initial reliance on rigid policies and procedures was likely due to a desire for control and standardization during the early stages of implementing project management practices. Policies and procedures provide clear, detailed instructions and help ensure consistency and compliance, which can be particularly important when establishing new processes. They also offer a sense of security and predictability, which can be reassuring for an organization transitioning to a more structured project management approach.

3. Why do you believe the organization later was willing to accept a single methodology?

The organization's willingness to accept a single methodology likely stemmed from practical challenges experienced with the three separate methodologies. The complexity of managing and maintaining multiple methodologies, as well as the difficulty in assigning the right project managers to the right projects, highlighted the inefficiencies of the initial approach. As the organization matured in its project management practices, stakeholders likely recognized the benefits of a more streamlined and flexible approach. The demonstrated success of the unified methodology in improving project outcomes would have further reinforced its acceptance.

4. Why was the single methodology based on guidelines rather than policies and procedures?

The shift to a guideline-based methodology was likely driven by the need for flexibility and adaptability. Guidelines provide a framework that project managers can tailor to the specific needs of each project, accommodating the diverse nature of projects within the organization. This approach empowers project managers to use their judgment and expertise, fostering innovation and responsiveness while still maintaining a consistent overall approach. Guidelines can also be less burdensome to implement and follow, reducing resistance and increasing adoption.

5. Did it make sense to have the fourth day of the training program devoted to the methodology and immediately attached to the end of the three-day program?

Yes, it made sense to devote the fourth day of the training program to the new methodology and attach it to the end of the three-day program. This structure ensured that employees received comprehensive training in project management principles and immediately saw how these principles applied within the context of the new methodology. It provided continuity in learning and allowed employees to directly connect general project management concepts with the specific practices and guidelines of the new approach. Additionally, having internal personnel teach the fourth day helped reinforce the methodology's relevance and applicability within Ferris.

6. Why was the consultant not allowed to teach the methodology?

The consultant was likely not allowed to teach the methodology to ensure that the training was deeply contextualized to Ferris's specific needs and practices. Internal personnel, who are familiar with the company's culture, processes, and unique project requirements, would be better positioned to convey the nuances and practical applications of the methodology. This approach also helps build internal ownership and credibility, making it more likely that employees would accept and adhere to the new methodology. Having internal trainers can also facilitate ongoing support and mentorship as employees begin to apply what they've learned.

In conclusion, the challenges Ferris faced in developing a unified project management methodology stemmed from the diverse nature of its projects and the initial desire for strict control through policies and procedures. Over time, the organization recognized the benefits of a more flexible, guideline-based approach, leading to the successful adoption of a single methodology. Comprehensive and contextualized training further ensured the methodology's effective implementation and acceptance, ultimately improving project outcomes and supporting Ferris's growth objectives.