

# Yulore Promotional IP Messaging Introduction



#### CONTENT

**Company Introduction** 

**IP Messaging** 

Target abilities

User cases



## 01 Company Introduction





#### Introduction

Founded in January 2012, Yulore Technology aims to build the world's largest and most comprehensive phone number database base on our proprietary phone number search engine. In early 2015, we acquired WhatsTheNumber and start the global expansion including India, SEA, U.S, etc. Yulore Technology dedicates in providing financial big data, communication security and brand awareness enhancement services to entities.

#### Resources

Yulore Technology covers 1.02 billion end users with 4 billion daily requests. The database contains over 120 million numbers from 90 million entities, includes government, financial, vehicles, medical, internet, travel and different industries.

#### **Investors**

Xiaomi, Morningside, GGV, DST Yuri Milner, Dragonrise Capital, etc. Acquire WhatsTheNumber in early 2015.

#### **Strategic Partners**

Xiaomi, Samsung, OPPO, vivo, OnePlus, TENCO, Huawei, Lenovo, Gionee, CM security and over 30 smartphone brands and apps are our strategic partners.

#### Location

HQ in Beijing, and has branches in Shanghai, Shenzhen and Taiwan, with Over 200 employees.



#### **Strategic Partners**

Yulore Technology provides smart SMS and caller ID to mobile handset manufacturers and apps by SDK or API to build an enhanced native sms and dialer app.































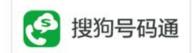












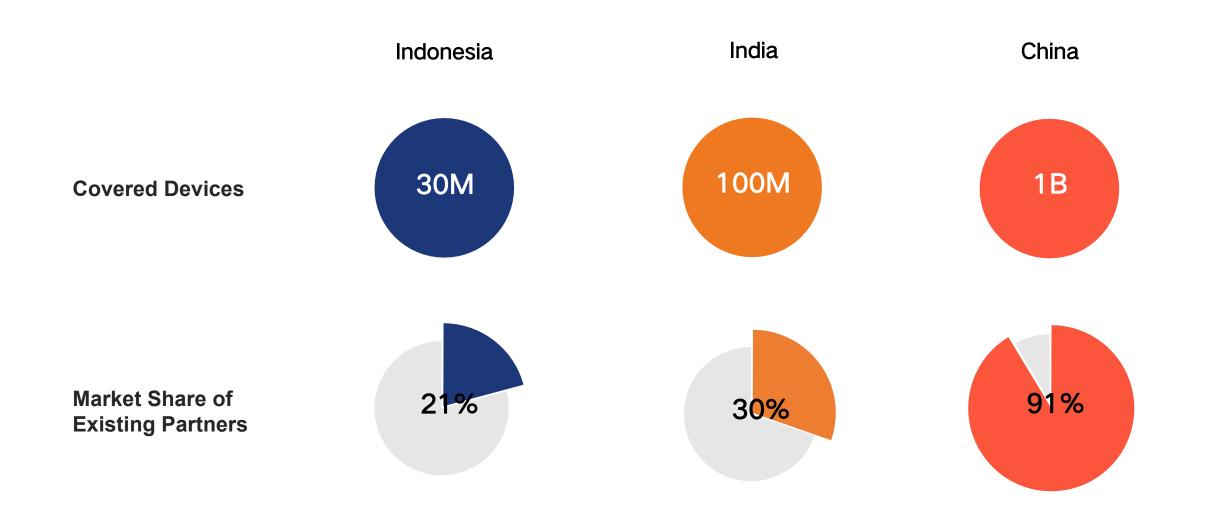






#### **Country Coverage**







## 02 IP Messaging

#### YULORE

#### What is IP Messaging

Service provider send the mobile number and sms content to Yulore Yulore send the content to end user by internet

User receive the sms in the native sms app as traditional one







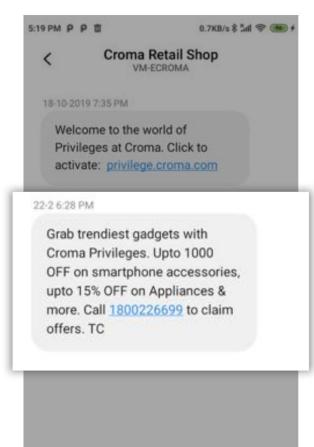
Service provider get the delivery status in time

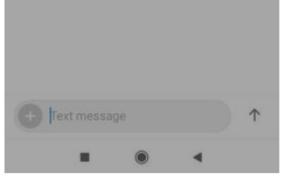
Yulore pass the status to service provider

User read or reply to the sms

User experience is exactly the same as receiving telco SMS

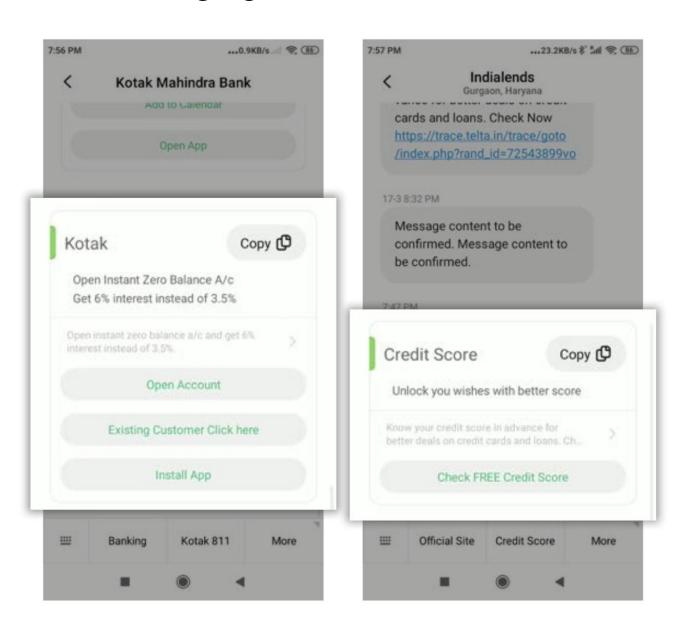
The best alternative of telco SMS







#### IP Messaging Format: Structured Messaging



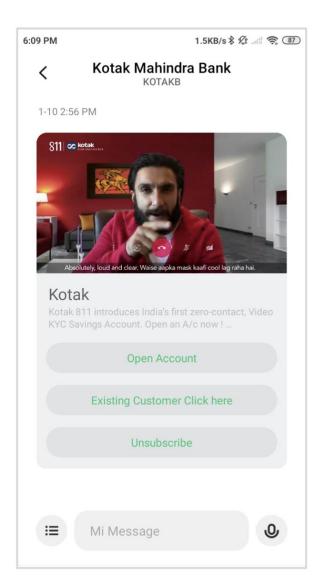
 Highlight important information for better user experience

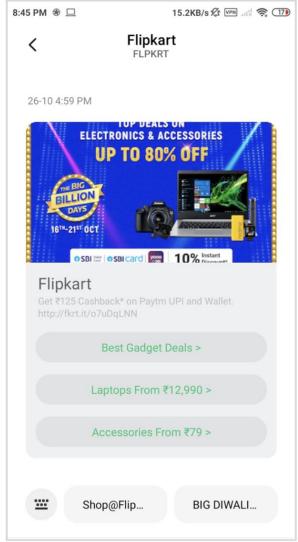
 Make message interactable and with better conversion by putting buttons to engage the users with the sender



#### IP Messaging Format: Rich Media Messaging

- Send videos or images to the users to make messages into a branding channel for corporates
- Messaging now become a combinational channel for both branding and conversion, notification and promotion

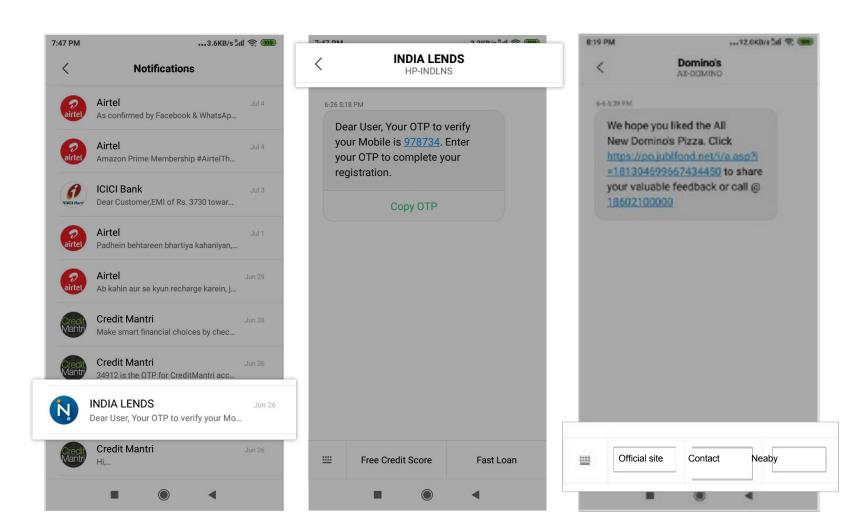






#### More Service: Sender's Show

- Promote the CIS when user received a sms
- Show the logo and the name for the users to increase the sms open rate and better user engagement
- Provide SMS Menu and recommendation buttons to further engage with users



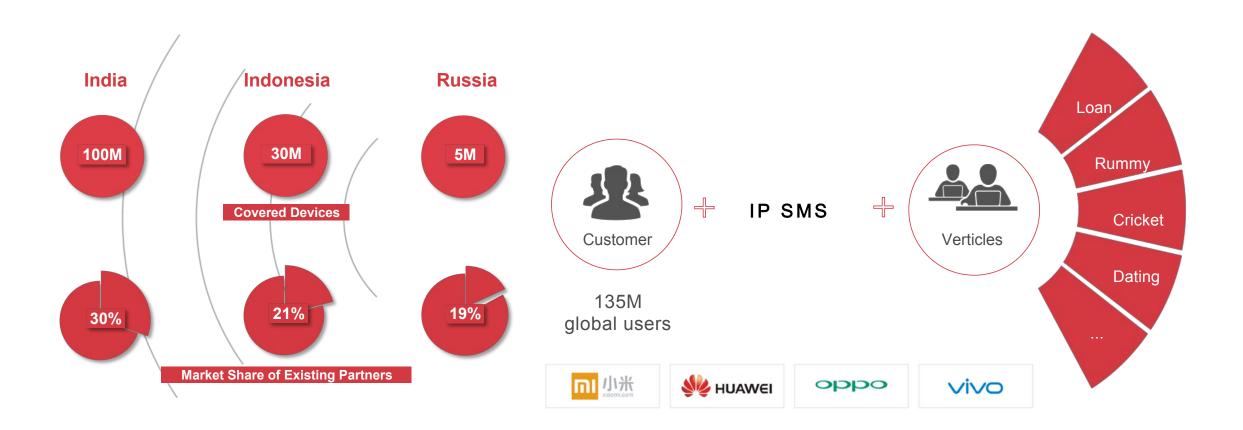


## 03 Targeting Abilities



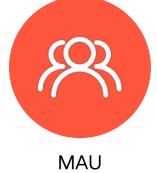
#### Targeting Abilities + IP Messaging for Promotion

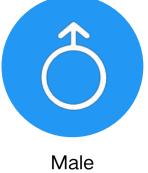
Yulore Promo IP Messageing covers 3 countries, providing better ad service with user portrait ability.



#### User Profile - Indonesia







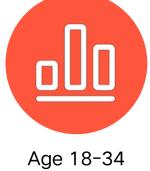


30 million

Male **54%** 

46%







Medium Age 26.8

65%

29%



#### **Precision Target with Parameters**

#### Apps

Installed / Not installed Active/Inactive Online time

#### Device type

High-end/Mid-end/Low-end

#### **Network & Operator**

2G/3G/4G/5G/Wifi Airtel, Jio, Vodafone, etc.



#### Location

Country/Region/State/City

#### Language

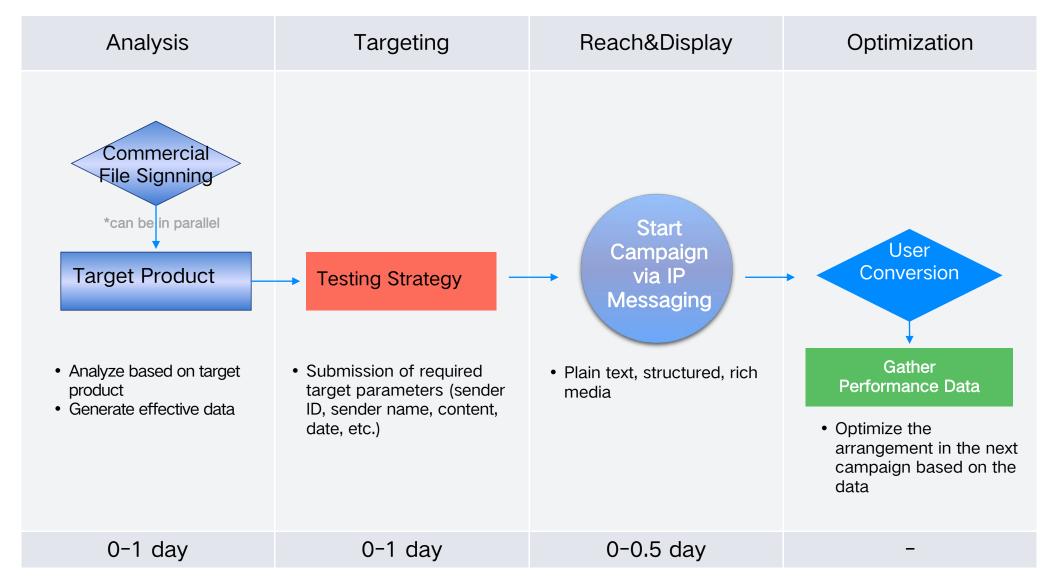
English, Hindi, Tamil, etc.

#### **User's Interests**

Communication, Business, Beauty, Health, Entertainment, Sports, Games, etc.

#### **Execution Process**





<sup>\*</sup> Once the data and material is parepared, campaigns can be arranged soon



#### **User Journey**

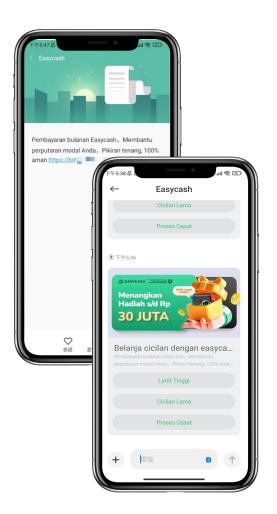
Received promotion SMS message

Click on the button or link

Open website and download App

Register as new customers and more









Registeration

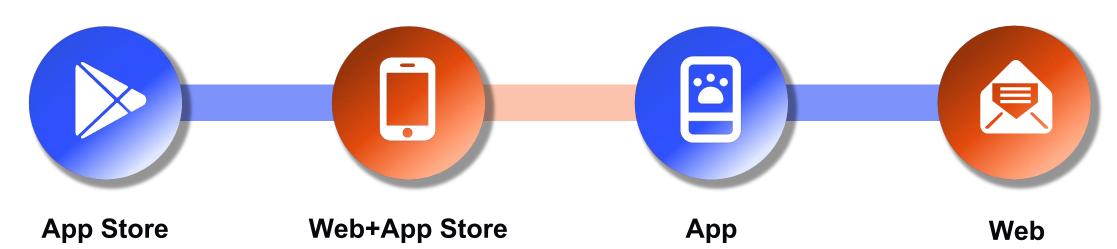
Fill out questionnaire

Purchase/Disbursal

. . . . . .







Google Play Android app store Register with phone number before downloading app

Use deeplink to improve user experience

Custom content directly



## 03 User Cases

#### Personal Loan Apps



Click Rate 3%-6%

Registration rate 8%-20%

Approval rate 15%-30%

Disbursal rate 15%-40%

#### Games Apps



#### **Target Settings**



#### Country/Region

delhi,gujarat,karnataka,maharasht ra,tamil nadu

#### Language

English (India)

Network 4G.5G

Machine Type

Expand

REDMI NOTE 9 PRO-5,MI10T/MI1 0T PRO/REDMI K30S ULTRA-2,P...

Audience

[india dmp]-2094 129 -junglee使用0 Get your core customer with specific targets including audience exclusion for more conversion

Exclude people:
Who've dowloaded JUNGLEE RUMMY

Include people:

Who've dowloaded other games apps

























#### Gaming Apps



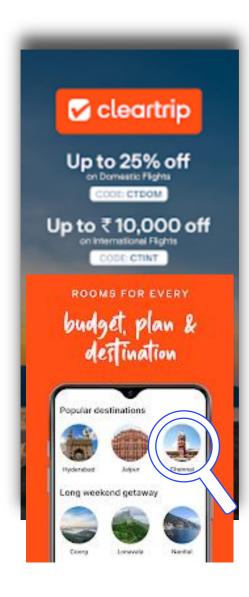
Click Rate 1%-2%

Registration rate 5%-10%

Charge rate 1%-35%

#### YULORE

#### Travel Apps



Leveraging your competitors' audience to grow your brand and get the market share

get the market share

Exclude people:
Who've dowloaded Cleartrip

Include people:
Who've dowloaded other travel apps







# Edebrate.com

## Thank You!



Contact: Hagard Wei

Mobile: +86-13486385277

WeChat/Telegram/WhatsApp: +86-13486385277

Salebrate Work Email: hagard@salebrate.com

Alibaba Work Email: wylo2080121@alibaba-inc.com