

Hot Tub Holiday Property: Marketing Message Template

Property USP Development

Core Property Features	
Primary USP:	<u> </u>
Secondary USPs:	
1	
2	
3	
Target Audience Profiles	
Primary Guest Type	
Demographics:	
Interests:	
Booking Behaviour:	
Value Drivers:	
Secondary Guest Type	
Demographics:	
Interests:	
Booking Behaviour:	
Value Drivers:	



Property Description Templates

Short Description (50 words)
[Location USP] + [Property USP] + [Experience USP]
Medium Description (100 words)
[Emotional Hook] + [Key Features] + [Unique Experience] + [Call to Action]
Long Description (200 words)
[Scene Setting] + [Detailed Features] + [Experience Description] + [Practical Info] + [Call to Action]



Key Messages by Channel
Website Copy
Headline:
Subheading:
Key Benefits:
1
2
3
Social Media Templates
Instagram
Photo Requirements:
Caption Template: [Hook] + [Description] + [Hashtags]
Key Hashtags:
1
2



Facebook			
Post Template: [Question/Hook] + [Property Feature] + [Call to Action]			
Email Marketing			
Welcome Email			
Subject Line:			
Key Information:			
1			
2			
3			
Booking Confirmation			
Subject Line:			
Essential Elements:			
1			
2			
3			



Pre-Arrival Email
Subject Line:
Must Include:
1
 2
Seasonal Campaign Templates
Peak Season
Key Message:
Unique Selling Points:
1
3Shoulder Season
Key Message:
Unique Selling Points:
1.
2



Off-Peal	k Season
Key Mess	age:
Unique Se	elling Points:
1	
2	
3	
Photog	raphy Brief
Essentia	al Shots
1	
2. —	
3. —	
4	
5. —	
Season	al Shots
Summer:	
Autumn:	
Winter:	
Spring:	



Detail Shots		
1		
2		
3. —		
Review Response Te	emplates	
Positive Review		
Thank you message:		
Highlight mention:		
Future booking encouragement	nt:	
Mixed Review		
Appreciation:		
Acknowledgment:		-
Improvement promise:		
Positive reminder:		
Critical Review		
Professional response:		
Specific addressing of issues:		_
Improvement actions:		
Offline contact:		