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To Whom it may concern:

It is my pleasure to recommend Christian Readmond as an employee. Christian was employed as a Design and Sales Consultant in my company, and in my experience working with him he has proved to be reliable, hard working, detailed, and goal-oriented. He exemplifies leadership characteristics, willingness to learn and share his knowledge, and is willing to tackle any situation presented to him with diligence and assiduity. I was always assured that in his work he will see that it is completed to the best of his abilities, and to completion. He will be a valuable asset to any company, and I can confidently say he will offer the same merit and character to you as he has for me. I could trust him with our customers' needs, project materials, and knew he would represent my company with respect and uphold the reputation I have worked to build.

Regarding his sales abilities, Christian has consistently been able to produce and expand my company greatly. He was able to effectively initiate contact with a new customer, build rapport, and follow through to close a sale. He has been able to overcome objections, and build a vision for every customer he has worked with, and has a high closing ratio. It is rare to find an employee like Christian, that you know you can trust, and has his level of performance.

If you have any questions, please feel free to reach out to me.

Sincerely,

A handwritten signature in black ink, appearing to read "Matthew Bonnafoux". The signature is fluid and cursive, with a long, sweeping underline that extends across the width of the signature.

Matthew Bonnafoux