



# GLAVA HOLDING BV

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CREATING LASTING BUSINESS LEGACIES

GLOBAL TRADE | SUSTAINABLE DEVELOPMENT | STRATEGIC INVESTMENTS | INTERNATIONAL PARTNERSHIPS

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ROTTERDAM | THE NETHERLANDS

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# CORPORATE FOUNDATION

Company Overview, Governance & Strategic Vision

# EXECUTIVE SUMMARY

**Glaya Holding BV** is a versatile holding company headquartered in Rotterdam, dedicated to sustainable business growth.

Founded in 2021, the company operates through subsidiaries and partnerships across multiple continents:

- ◆ International commodity trade – petroleum, energy, agriculture
- ◆ Sustainable development – circular economy, waste-to-energy
- ◆ Real estate investment and strategic consultancy
- ◆ Project development across energy, wood, commodities
- ◆ International partnerships across 4 continents

Rooted in the mission of *creating lasting business legacies*, Glaya Holding BV is a credible international holding focused on sustainable growth and long-term value creation.





# CORPORATE OVERVIEW

*We strive to leave lasting developments that attribute to a better world for generations to come.*

– Corporate Vision Statement

## OUR MISSION

Creating lasting business legacies that drive economic progress, particularly in emerging markets. Through strategic investments and sustainable practices, we build partnerships that generate long-term value for stakeholders and communities alike.

## STRATEGIC OBJECTIVES

- ◆ Long-term value creation through diversified portfolio
- ◆ Sustainable economic development in target markets
- ◆ Multi-sector diversification across commodities, real estate & energy

## CORPORATE DETAILS

Legal Name	Glaya Holding BV
Registration	KvK 82678464
VAT Number	NL862563331B01
Incorporated	30 April 2021
Entity Type	Financial Holding
Year End	31 December
Bank	ING Bank N.V., Amsterdam

## GLOBAL FOOTPRINT

**Europe:** Netherlands (HQ), Romania

**Africa:** Ghana, Nigeria, South Africa

**South America:** Suriname

**Asia:** South Korea



# CORPORATE GOVERNANCE

## OWNERSHIP

### RONALD KOUWENHOVEN

Founder & Managing Director | 100% Owner

Entrepreneur with 26+ years of international experience. His expertise in global business and trade has shaped the company's vision across multiple industries.

## GOVERNANCE STRUCTURE



## GOVERNANCE PRINCIPLES



**Transparency**  
Open corporate structure



**Compliance**  
EU regulatory standards



**Ethical Conduct**  
Responsible practices



**Accountability**  
Verified banking

## BANKING INFORMATION

Bank	ING Bank N.V.
Branch	Amsterdam
Account	NL52 INGB 0008 4251 83
SWIFT	INGBNL2AXXX
Address	Foreign Operations, PO Box 1800, 1000 BV Amsterdam



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# GROUP STRUCTURE & OPERATIONS

Subsidiaries, Core Activities & Business Lines

# GROUP STRUCTURE



## GLAYA HOLDING BV

Rotterdam, The Netherlands | 100% Owned by R. Kouwenhoven

### 4REAL VASTGOED BV

100% | Real Estate

Real estate investment and consultancy. Development and asset management.

### MORAVIA SERVICES SRL

100% | Romania | Metals

Commodity trading, metals recycling, scrap processing, and biofuel trade services in Romania.

### HERTSBERG VENTURES BV

100% | Commodities

International commodity trade, petroleum products for Ghana and West Africa.

### MYSKA WOOD / TRADE SRL

100% | Romania | Wood

Wood trade and biofuel import/export between Romania and global markets.

### HERTSBERG VENTURES GHANA

25% | Foodstuffs

Foodstuffs import and distribution with private labels in Ghana and Togo markets.

### KOUWENHOVEN CONSULTANCY

100% | Consulting

Business consultancy, project management, and strategic advice across industries.

## OUR APPROACH

Glaya Holding BV operates a decentralized structure, empowering subsidiaries to focus on specialized markets while leveraging collective network and strategic oversight.

This structure enables:

- ◆ Sector-specific expertise
- ◆ Cross-border synergies
- ◆ Risk diversification
- ◆ Operational flexibility

# CORE BUSINESS ACTIVITIES



## INTERNATIONAL COMMODITY TRADE

- ◆ Petroleum products and refined energy solutions
- ◆ Agricultural commodities including sunflower oil
- ◆ Strategic commodity sourcing across continents
- ◆ Downstream trading with quality verification
- ◆ Supply chain management and logistics



## SUSTAINABILITY & CIRCULAR ECONOMY

- ◆ Waste-to-energy pyrolysis projects
- ◆ Plastic waste recycling into alternative fuel
- ◆ ISCC+ and REACH certified operations
- ◆ CO2 reduction and environmental compliance
- ◆ 20,000 ton annual production capacity



## REAL ESTATE & CONSULTANCY

- ◆ Real estate investment and development
- ◆ Property asset management
- ◆ Strategic business consultancy
- ◆ Project development advisory
- ◆ Market expansion support services



## STRATEGIC CONSULTING

- ◆ International business advisory
- ◆ Project development expertise
- ◆ Market entry strategy
- ◆ Cross-border trade facilitation
- ◆ Due diligence and verification



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# STRATEGIC PROJECTS

Pyrolysis & Circular Economy Initiative

MINGJIE  
Environmental Equipment

# ROMANIA PYROLYSIS PROJECT

Circular Economy | Plastic Waste Recycling | Alternative Fuel Production

Glaya Holding is building an advanced pyrolysis plant in Romania, demonstrating commitment to environmental sustainability.

The facility recycles plastic waste into Pyroil, addressing the global plastic waste crisis.

Proprietary technology with **ISCC+** and **REACH** certifications, ensuring EU environmental compliance.

20,000

Tons Annual Capacity

ISCC+

Certified Technology

REACH

EU Compliance



## ENVIRONMENTAL IMPACT

- ◆ CO2 emissions reduction
- ◆ Plastic waste diverted from landfills
- ◆ Alternative fuel production
- ◆ EU environmental standards compliance

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## INTERNATIONAL TRADE OPERATIONS

Petroleum, Wood, Biofuel & Agricultural Commodities



# PETROLEUM TRADE


## HERTSBERG VENTURES BV


Hertsberg Ventures BV leverages its prime location near **Rotterdam** – the nucleus of European energy distribution and one of the world's largest energy gateways.


The company delivers **inspection, verification, and consultancy** for petroleum products, tailored for West African markets.


Downstream trading connects reliable suppliers with end-users, ensuring consistent quality delivery.

## CORE CAPABILITIES

 **Strategic Location**  
Rotterdam – Europe's energy hub

 **Quality Verification**  
Inspection & consultancy services

 **Supply Chain**  
Downstream trading & logistics

 **Market Focus**  
West Africa specialization

# WOOD & BIOFUEL OPERATIONS



## MYSKA WOOD / TRADE SRL

Through **Myska Wood SRL**, Glaya Holding manages tropical hardwood and biofuel trade between **Suriname, Ghana, and Nigeria**.

This reflects our commitment to **sustainable resource management** and economic development across regions.

## OPERATIONAL HIGHLIGHTS

-  **Sustainable Sourcing**  
Responsible forestry practices
-  **Market Bridge**  
S. America, Africa, Europe
-  **Community Impact**  
Job creation & local engagement
-  **Eco-Friendly**  
Biofuel trade & compliance
-  **Quality Timber**  
Tropical hardwood trade
-  **Logistics**  
Seamless import/export flow



# AGRICULTURAL COMMODITIES

## CUSTOMIZED TRADE SOLUTIONS

Glaya Holding offers specialized trade solutions, including export of **high-quality sunflower seed oil** for South African clients.

Careful coordination ensures a **seamless export process** meeting quality and delivery requirements.

A strong supplier network provides **consistent supply**, supporting local demand in target markets.

## OUR APPROACH



### Reliable Suppliers

Vetted producer network



### Logistics Expertise

End-to-end coordination



### Quality Assurance

Meeting client specifications



### Timely Delivery

Meeting delivery schedules



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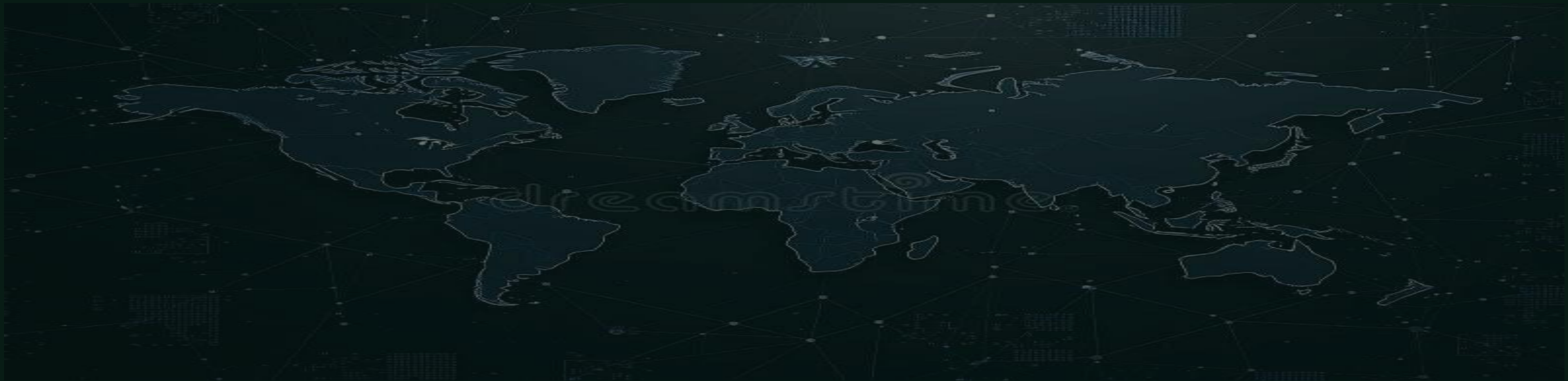
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## GLOBAL PRESENCE & ESG

International Partnerships & Sustainability Commitment



# INTERNATIONAL PARTNERSHIPS



## EUROPE

Netherlands – HQ, Rotterdam

Romania – Pyrolysis, metals, wood

**Focus:** Energy, circular economy

## AFRICA

Ghana – Petroleum, foodstuffs,  
National Food Buffer Stock

Nigeria – Wood, biofuel trade

South Africa – Sunflower oil exports

## SOUTH AMERICA

Suriname – Tropical hardwood,  
biofuel sourcing

**Partners:**

Greenheart Group

Manglie's Rijstbedrijf SRL

## ASIA

South Korea – Marine equipment  
Dredgers and vessels for Hadong  
project

**Focus:** Maritime infrastructure



# ESG & SUSTAINABILITY



## ENVIRONMENTAL

- ◆ Circular economy through pyrolysis technology
- ◆ 20,000 tons plastic waste recycling annually
- ◆ Sustainable forestry and wood sourcing
- ◆ Waste-to-energy conversion
- ◆ CO2 reduction initiatives
- ◆ ISCC+ and REACH certified operations



## SOCIAL

- ◆ Economic development in emerging markets
- ◆ Employment creation across 4 continents
- ◆ Community engagement through sustainable practices
- ◆ Trade balance initiatives supporting local currencies
- ◆ Skills development and capacity building



## GOVERNANCE

- ◆ Netherlands corporate regulatory compliance
- ◆ Transparent ownership structure
- ◆ Ethical business conduct standards
- ◆ Quality verification and certification
- ◆ Verified banking with ING Bank N.V.
- ◆ KvK registered and VAT compliant



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# LEADERSHIP & TRUST

Founder Profile, Corporate Verification & Partnership



# RONALD KOUWENHOVEN

Founder & Managing Director | Glaya Holding BV

A seasoned entrepreneur with over **26 years** of extensive experience in diverse international industries. Born in 1967 in the Netherlands.

## EDUCATION

- ◆ MBA in Real Estate, Banking, and Finance
- ◆ Certifications, University of British Columbia, Canada
- ◆ Business License in International Trade

## EXPERTISE

- ◆ International trade and commodity markets
- ◆ Strategic leadership and business development
- ◆ Project development across energy and real estate
- ◆ Fluent in 4 languages, conversational in 3 more
- ◆ Author of three books on real estate

## KEY HIGHLIGHTS

26+

Years Experience

4

Languages Fluent

### Global Perspective

Extensive experience across Europe, Africa, and South America

### Industry Leadership

Built robust petroleum supply chains and trading networks

### Entrepreneurial Vision

Solution-oriented approach to sustainable growth




# CORPORATE VERIFICATION & AUTHENTICATION

## ANTI-FRAUD PROTECTION NOTICE


Due to unauthorized parties misusing the names of **Glaya Holding BV**, **Hertsberg Ventures BV**, and affiliates, all business communications and banking instructions should be **independently verified** through official channels.

### OFFICIAL CHANNELS

 WEBSITE  
[www.glayaholding.com](http://www.glayaholding.com)

 EMAIL  
[info@glayaholding.com](mailto:info@glayaholding.com)

 WHATSAPP  
+31 6 4090 9219

 REGISTERED ADDRESS  
Beursplein 37, 3011 AA Rotterdam, The Netherlands

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SWIFT	INGBNL2AXXX



# WHY PARTNER WITH GLAYA HOLDING



## NETHERLANDS STRUCTURE

Stable EU regulatory environment with transparent governance, KvK registration, and ING Bank N.V. banking relationship.



## GLOBAL NETWORK

Operations across 4 continents with established partnerships in Europe, Africa, South America, and Asia.



## MULTI-SECTOR EXPERTISE

Diversified portfolio spanning commodities, real estate, energy solutions, and strategic consulting.



## SUSTAINABILITY FOCUS

Circular economy leadership with pyrolysis technology, ISCC+ certification, and ESG commitment.



## STRATEGIC LOCATION

Headquartered in Rotterdam, the world's largest energy gateway and Europe's trade nucleus.



## LONG-TERM APPROACH

Creating lasting business legacies through enduring partnerships, not short-term transactions.



# GLAYA HOLDING BV

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CREATING LASTING BUSINESS LEGACIES

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