

**kubric.**

connecting demand with supply

DMND+SPP

# About Us

## Neccesity invokes courage.

We found courage to start our solo journey to business venture after disastrous collapse of company we were working for.

- >20 Years Of Combined Corporate Business Dev Experience
- Worked With >150 Brands In 2024 while maintaining ~800 Brands in Pipeline
- 37.6M Turnover Of Managed Business Dev Department In 2023
- Lean Approach To Project Execution
- Outsourcing Extra Services (Logistics, Marketing, Accounting, Legal)
- Low Cost Operation With Startup Mindset

# Our **Team** Members

**Entrepreneurial  
Approach to every  
client**

**37.6M**

Corporate turnover for Managed  
Business Development department



**Daumantas Iva**

Founder



**Julius Balk**

Business Development Director



## **OUR LIFE MOTTO:**

Three key components on which any human interaction hold are:  
trust transparency and communication.

# Our Service

Doing what we love and are the best at. Everything else – outsourced.



## Product Sourcing & Selection

- Identify
- Negotiate
- Manage



## Logistics & Supply Chain Management

- Handling
- Optimizing
- Compliance



## Administration & Representation

- Partnering
- Contracts & Legal
- Supporting

kuubic - where supply meets demand



# Distribution Business Model



## Communication & Administration

We keep up all communication with end-client, coordinating project workflow so you don't have to



## PO/Invoice Payments

We will pay for the Purchase orders upfront before the products leave your warehouse with proper 60/90 days forecast



## Logistics & Customs Coordination

We will be paying logistics expenses and managing coordination with delivery companies (DHL, UPS, FedEx...)



## Regulatory Compliance & Product Certification

We will ensure that all forms are filled, all information provided to certification bodies, ensuring regulatory requirements

## Marketing & Advertisement

Will be working together with you and our clients to ensure brand visibility, market reach and competitive positioning

# Brand **Evaluation** Phase



## Initial Consultation

We discuss your brand and market expansion goals.



## Approval & Product Selection

Our partners evaluate your brand and products.



## Sample Submission

Our partners requests samples for quality assessment.



Every **great** partnership starts with a **conversation**.

**65,3%**

Success rate

**1-3 Months**

Timeframe

# Commercial Launch Phase



From **idea to action** –  
we evaluate every  
detail for **success**.



**50%**

Once pricing is agreed,  
the first 50% of the  
process is complete.



## Negotiation & Pricing

We facilitate price discussions to reach mutually agreeable prices.



## Compliance & Strategy

We guide certification requirements and develop a market-ready business plan.



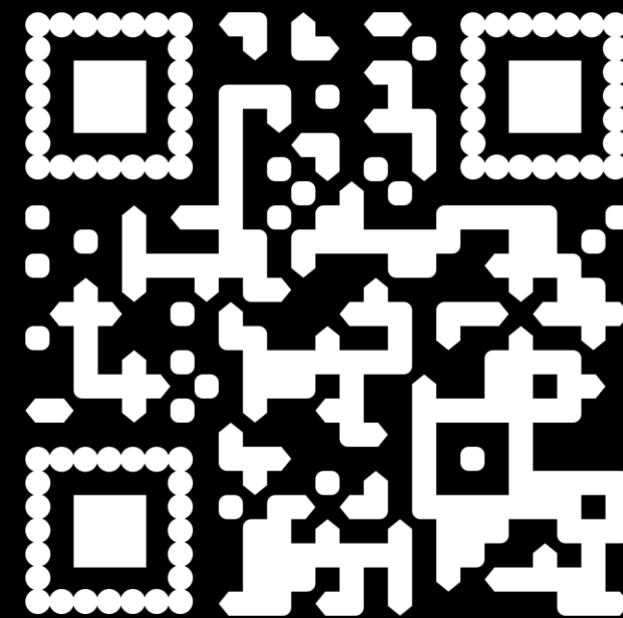
## Finalization & Launch

We finalize contracts and coordinate the first order to kickstart operations.

# Contact Us

**hello@kuubic.eu**

we miss 100% of opportunities we don't take.



For inquiries, partnership opportunities, or more information about our service portfolio, please feel free to reach out.