

Nicholas Falbo

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EDUCATION

Tulane University | A. B. Freeman School of Business and School of Architecture

New Orleans, LA

Bachelor of Science in Management

May 2028

Double Major: Finance and Real Estate Development Overall GPA: 3.9/4.0

- Relevant Coursework: Financial Accounting, Real Estate Finance, Real Estate Transactions, Intro to Microeconomics, Intro to Macroeconomics, Intro to Business Computing, Legal Studies in Business

London School of Economics Summer Abroad Student

London, UK

Coursework: Financial Statement Analysis for Investment Banking and Asset Management

June – July 2025

Xavier High School

New York, NY

President, Investment and Entrepreneurship Society

May 2024

- Led weekly meetings, researched financial topics, created PowerPoint presentations, and arranged a guest lecture by Point72's Chief of Staff – elected VP in Junior year and President in Senior year

EXPERIENCE

Beechwood Homes NY

Long Island, New York

Rotational Intern – Leasing, Finance, Legal, Acquisition

June 2024 – July 2024

- Updated daily apartment availability in Excel, tracking units (available, on hold, under application) to ensure the most current info for prospects and leasing staff
- Managed all incoming leads: entered data in trackers in Excel, responded to inquiries via phone and email, added qualified candidates to waitlists, and delivered floor plans and tenant applications
- Used RealPage to track lease expirations, draft renewals, and process tenant applications and storage addendums
- Refined Offering Memorandums for key developments, organized legal documents, ensured mortgage agreements complied with financial covenants, and updated debt summaries

Fortis Property Group

Brooklyn, New York

Shadow Experience in Project Management

June 2023 – August 2023

- Monitored daily construction progress: inspected units, identified/documenting issues, and ensured timely completion within budget and project timelines
- Managed punch lists for luxury condominium units at the Olympia in Brooklyn (~\$2,400 per square foot), coordinating completion of final tasks and repairs
- Coordinated showings for prospective buyers and ensured units were presented in optimal condition upon their arrival

PROFESSIONAL DEVELOPMENT

University of Chicago Real Estate Investment Group Case Competition

Chicago, IL

Finalist

May 2025

- Represented Tulane as campus winner; one of two all-freshman teams among 12 international finalists from top U.S. and Canadian universities; placed 4th overall
- Underwrote a 5-unit Wicker Park asset by analyzing rents, comps, market trends, and built return assumptions

CAMPUS LEADERSHIP

Tulane Real Estate Group+ Cohort

New Orleans, LA

Selected Member

September 2025 – Present

- Part of application-only competitive cohort (~14% admit); undergoing training in financial modeling, underwriting, market analysis with alumni mentors; selected to attend fully university-funded trip to New York City

Tulane Trading Algorithm Club

New Orleans, LA

Executive Board Member

May 2025 – Present

SKILLS AND INTERESTS

Certifications: Microsoft Office Specialist: Excel Associate (Microsoft 365 Apps), LSE – Spark: Professional Skills Award

Interests: Italian sports cars, college football, 2000s basketball, weightlifting