



RAPIDE TECHNOLOGIES

FAST | EFFICIENT | RELIABLE

COMPANY PROFILE

MORE INFO

www.rapidetechnology.com

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OUR STORY

Founded by two industry veterans in 2024 with over 32 years of combined technology sales experience in Africa and the Middle East, our company is committed to fostering inclusion and diversity within the banking sector in Africa. Our deep understanding of the banking landscape and our expertise in designing tailored banking solutions by providing a connected ecosystem position us as a future leader in the industry, setting us apart from the competition in every operational region. With a robust network of over 135 service partners across more than 70 countries, we are well-positioned to provide innovative solutions that extend our reach throughout the continent, ensuring rapid and efficient service delivery tailored to local needs.





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MISSION STATEMENT

Rapide Technology is dedicated to advancing financial inclusion in developing countries through the establishment of a tailored cash ecosystem that meets local needs. By utilizing innovative banking technologies and strong cybersecurity, we aim to improve the efficiency of cash transactions, especially in rural areas where financial services are scarce. Our goal is to empower individuals and communities, enabling them to engage fully in the cash economy, enhance local economic development, and bring banking services to the unbanked population.





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THE VISION FOR OUR COMPANY

At Rapide Technologies, our vision is to lead the way in ATM solutions, cybersecurity, and IoT banking ecosystems across the Global South, inspired by exemplary African tech firms known for integrity and reliability. We are dedicated to promoting equitable economic access by establishing ourselves as thought leaders in banking solutions, while prioritizing inclusivity both within our organization and in the broader market. Through these principles, we aim to foster innovation and build impactful financial ecosystems that cater to diverse communities in Africa, fundamentally transforming cash banking and solidifying our legacy among industry giants for the benefit of the continent's people.





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BUSINESS MODEL

Our business model effectively leverages a dual approach, offering both B2B and B2C solutions tailored to local market conditions and in-country partner capabilities. By centralizing solutions design and consulting with our leadership team in South Africa, we capitalize on technological advancements and a conducive environment for innovation. At the same time, engaging local channel partners for project management and last-mile services ensures efficient delivery of the final solution plus implementation and customer support, enhancing flexibility and responsiveness to market demands in various countries across Africa. At our core, we are a wholesale technology company with a consolidatory sourcing service that is tailored to each market.





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COMPETITIVE ADVANTAGE

Rapide Technology excels in delivering customized and scalable banking solutions across South Africa, Africa, and the Middle East by leveraging strong partnerships with leading brands and a vast network of service providers. Our agile approach allows us to rapidly identify, source, and consolidate multiple components into cohesive ecosystems, ensuring timely delivery through efficient supply chain logistics. By collaborating with various original equipment manufacturers, we offer clients competitive pricing and a diverse range of turnkey solutions tailored to their specific needs, setting us apart from competitors tied to a single product line.





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FOOTPRINT

Rapide Technology boasts a robust network of over 135 active resellers, sales agents, and service partners across more than 70 countries, ensuring localized support for our banking customers. This hemispherical presence allows for tailored field services, with partners being trained to master and replicate Rapide Technologies' banking solutions, ultimately enhancing the offerings available to clients across Africa and the Middle East.





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OUR ECOSYSTEM

At Rapide Technologies, we pride ourselves on offering a comprehensive portfolio tailored to create a connected banking ecosystem. Our extensive product range includes both new and refurbished ATM kiosks, advanced money counting and handling equipment, secure cash storage solutions, cutting-edge enterprise cybersecurity software, and essential spare parts for the ATM industry. Additionally, we provide expert consulting services in cash management solutions, ensuring that your operations run smoothly and securely. Read on to learn more about how we can support your business needs.





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ATM SPARE PARTS

Our company is a B2B and B2C provider of all brands of consumables, spare parts, service dongles, upgrade modules and repairs to all brands of ATM to our network of 135+ resellers and distributors in Africa and the Middle East. We empower our resellers by training and upskilling them to service their banking clients. We provide in- field upgrades of cash dispenser ATM to cash recycler units.



**WINCOR
NIXDORF**





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FACTORY REMANUFACTURED ATM

Rapide Technologies specializes in supplying expertly refurbished ATM kiosks from Diebold and NCR, catering to the African market. Leveraging strong ties within the South African banking sector and an established network of suppliers and partners, we provide cost-effective solutions for in-field replacements, especially in situations where a new ATM is financially impractical or when mid-cycle replacements are required due to issues like vandalism, theft, fire, or flooding.





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CASH HANDLING

Rapide Technologies specializes in advanced banknote and coin counting and sorting devices for African commercial banks, collaborating with top original equipment manufacturers to deliver industry-leading technology. We focus on cash desk and teller operations, ensuring seamless installations and comprehensive in-field support through our extensive partner network, all aimed at optimizing efficiency and best practices in cash management.





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SAFE STORAGE

Rapide Technologies specializes in high-quality UL and Cat4 electronic drop safes, as well as various vault products designed for smooth integration with banking merchant systems. Their offerings prioritize the security of user data through advanced cybersecurity measures and IoT connectivity, enabling real-time value recognition and detailed insights on all stored assets.





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CYBER SECURITY

At Rapide Technologies, we are proud to be a trailblazer in Africa's cyber security landscape, empowering businesses to navigate their digital transformation journey with confidence. By leveraging cutting-edge security solutions and expertise, we help clients safeguard their sensitive data and transactions, minimizing the risk of cyber threats and data breaches that can compromise trust and reputation.

SOPHOS **FORTINET**
Defeat Cyberattacks

 **Qualys**





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SERVICE MANAGER SOFTWARE

Rapide Technologies equips its distributor network with top-tier service management solutions available for own consumption and resale. These solutions encompass online client support portals, ticket and error management, Time to Repair systems, customer communications, spare parts inventory management, contracts and billing, and operational dashboards, thereby streamlining field service operations and enhancing overall efficiency.





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ENTERPRISE SOFTWARE SOLUTIONS

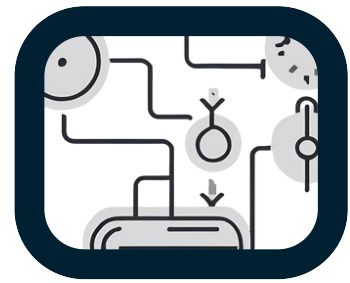
We drive Africa's digital transformation journey with innovative, truly global enterprise solutions that revolutionize the concept of the connected ecosystem and how people approach data management, risk, security and profitability in their operations.

- PROCESSWARE FOR DRIVING EFFICIENCIES IN OPERATIONS
- GOVERNANCE, RISK AND COMPLIANCE SOLUTIONS FOR FSPS
- HEALTH AND SAFETY SOLUTIONS FOR MINING AND INDUSTRY
- KYC KYE ONBOARDING & OFFBOARDING OF CLIENTS AND STAFF
- PROCUREMENT PORTAL FOR RFQ AND TENDERS





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CASH MANAGEMENT CONSULTING

Our expertise in cash handling will transform your organization's processes by offering tailored consulting solutions that focus on reducing costs, analyzing network pain points, and implementing modern workflows. Whether you wish to optimize your existing infrastructure or identify areas for improvement, our services ensure enhanced efficiency and effective cost management, allowing you to streamline operations while maintaining your current systems.





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GET IN TOUCH

To learn more about our unique offering to industry please do not hesitate in contacting us on the details below:

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