



RAPIDE TECHNOLOGIES

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COMPANY PROFILE

MORE INFO

www.rapidetechnology.com

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+27 67 888 8886





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OUR STORY

Founded by two industry experts in 2024 with over 32 years of combined experience in Africa and the Middle East, our company is committed to fostering inclusion and diversity within the banking sector in Africa. Our deep understanding of the banking landscape and our expertise in designing tailored banking solutions by providing a connected ecosystem position us as a future leader in the industry, setting us apart from the competition in every operational region. With a robust network of over 135 service partners across more than 70 countries, we are well-positioned to provide innovative solutions that extend our reach throughout the continent, ensuring rapid and efficient service delivery tailored to local needs.





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MISSION STATEMENT

Rapide Technology is dedicated to advancing financial inclusion in developing countries through the establishment of a tailored cash ecosystem that meets local needs. By utilizing innovative banking technologies and strong cybersecurity, we aim to improve the efficiency of cash transactions, especially in rural areas where financial services are scarce. Our goal is to empower individuals and communities, enabling them to engage fully in the cash economy, enhance local economic development, and bring banking services to the unbanked population.





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THE VISION

At Rapide Technologies, our vision is to lead the way in ATM solutions, cybersecurity, and IoT banking ecosystems across the Global South, inspired by exemplary African tech firms known for integrity and reliability. We are dedicated to promoting equitable economic access by establishing ourselves as thought leaders in banking solutions, while prioritizing inclusivity both within our organization and in the broader market. Through these principles, we aim to foster innovation and build impactful financial ecosystems that cater to diverse communities in Africa, fundamentally transforming cash banking and solidifying our legacy among industry giants for the benefit of the continent's people.





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EMPOWERMENT

51% BLACK YOUTH OWNED

WE ARE A QSE THAT IS FULLY
COMMITTED TO
TRANSFORMATION IN THE
BANKING INDUSTRY OF
SOUTH AFRICA

Information contained in this document are to the best of my knowledge and belief correct.

I, John Doe, Director / Owner of the following enterprise,

Name:	FIZOCLOX PTY LTD
Trade Name (if applicable):	RAPIDE TECHNOLOGIES
Registration Number:	2024/2345678907
Enterprise Physical Address:	23 Arhinson Road Sandton 2192
Type of Entity (CC, (Pty) Ltd, Sole Prop etc.):	Pty Ltd
Nature of Business:	Sales of ATM and related banking equipment.
Definition of "Black People"	As per the Broad-Based Black Economic Empowerment Charter. Amended by Act No 46 of 2013 "Black" means Africans, Coloureds and Indians.
(a) who are citizens of the Republic of South Africa; (b) who became citizens of the Republic of South Africa by naturalisation; i. before 27 April 1994; ii. on or after 27 April 1994 and are entitled to acquire South African citizenship; iii. whose parents are citizens of the Republic of South Africa;	(a) who are citizens of the Republic of South Africa; (b) who became citizens of the Republic of South Africa by naturalisation; i. before 27 April 1994; ii. on or after 27 April 1994 and are entitled to acquire South African citizenship; iii. whose parents are citizens of the Republic of South Africa;
"Black Designated Groups" means:	(a) unemployed black people who are not in the labour force and do not attend an educational institution; (b) Black people who are unemployed and are not entitled to receive a grant under the Unemployment Insurance Fund in terms of the Unemployment Insurance Act of 1996;



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BUSINESS MODEL

Our business model effectively leverages a dual approach, offering both B2B and B2C solutions tailored to local market conditions and in- country partner capabilities. By centralizing solutions design and consulting with our leadership team in South Africa, we capitalize on technological advancements and a conducive environment for innovation. At the same time, engaging local channel partners for project management and last-mile services ensures efficient delivery of the final solution plus implementation and customer support, enhancing flexibility and responsiveness to market demands in various countries across Africa. At our core, we are a wholesale technology company with a consolidatory sourcing service that is tailored to each market.





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COMPETITIVE ADVANTAGE

Rapide Technology excels in delivering customized and scalable banking solutions across South Africa, Africa, and the Middle East by leveraging strong partnerships with leading brands and a vast network of service providers. Our agile approach allows us to rapidly identify, source, and consolidate multiple components into cohesive ecosystems, ensuring timely delivery through efficient supply chain logistics. By collaborating with various original equipment manufacturers, we offer clients competitive pricing and a diverse range of turnkey solutions tailored to their specific needs, setting us apart from competitors tied to a single product line.

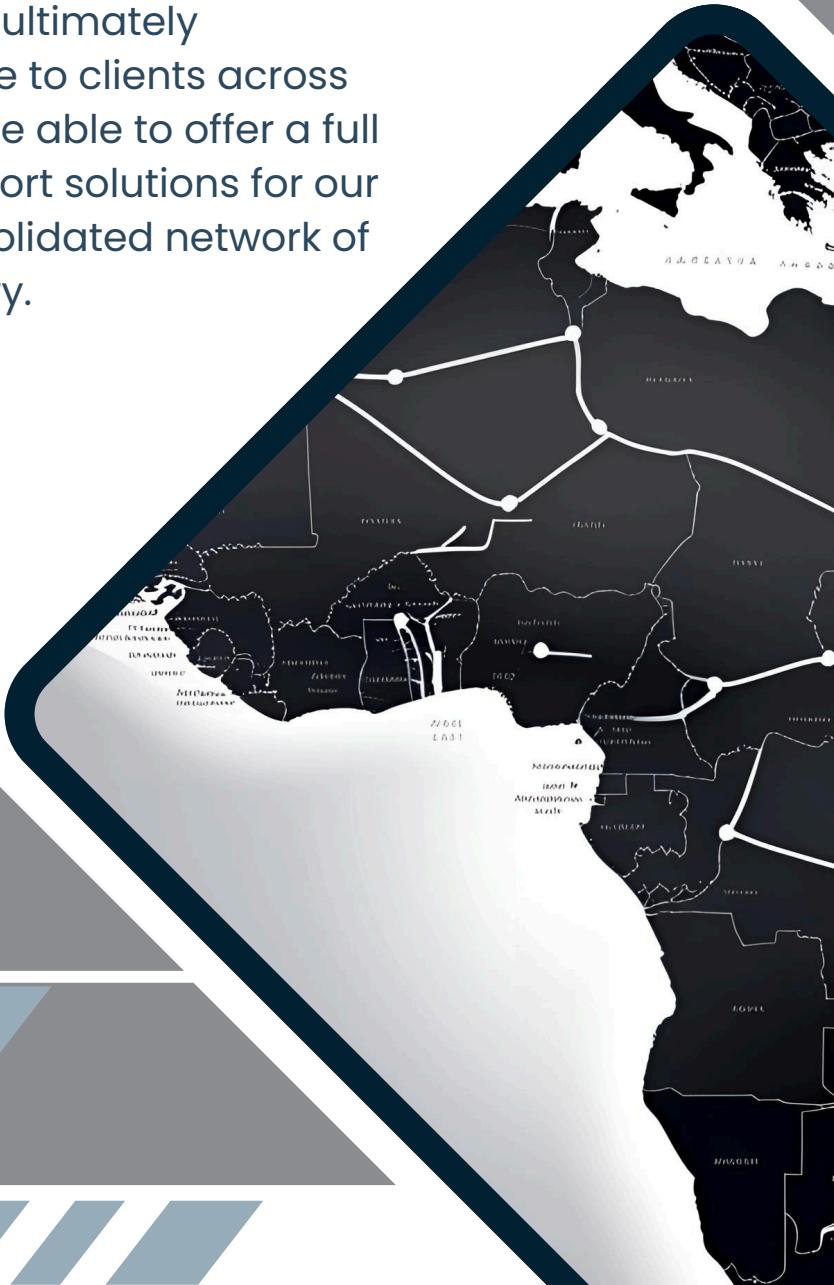




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FOOTPRINT

Rapide Technology boasts a robust network of over 135 service locations including resellers, dealers, sales agents, and distribution partners across more than 70 countries, ensuring localized support for our banking customers. This hemispherical presence allows for tailored field services, with partners being trained to master and replicate Rapide Technologies' banking solutions, ultimately enhancing the offerings available to clients across Africa and the Middle East. We are able to offer a full suite of on-site service and support solutions for our entire portfolio through our consolidated network of business partners in each country.





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OUR ECOSYSTEM

At Rapide Technologies, we pride ourselves on offering a comprehensive portfolio tailored to create a connected banking ecosystem. Our extensive product range includes both new and refurbished ATM kiosks, advanced money counting and handling equipment, secure cash storage solutions, cutting-edge enterprise cybersecurity software, and essential spare parts for the ATM industry. Additionally, we provide expert consulting services in cash management solutions, ensuring that your operations run smoothly and securely. Read on to learn more about how we can support your business needs.





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NEW ATM

Rapide Technologies specializes in supplying new ATM dispensers and recyclers from two proven international brands to our African clientele, while also promoting branch innovation through a unique line of Dispensers, Recyclers and STM (VTM) kiosks. These kiosks are offered at competitive price points and feature cutting-edge support and software, making them ideal for tender businesses and banks aiming to optimize and control their cash management processes.

SNBC[®] **CASHWAY**





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BRANCH TRANSFORMATION

By way of innovation in the STM (VTM) and banking kiosk industry, we drive branch transformation by taking an optimized approach to smart automation, IoT devices and banking automation solutions.





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ATM SPARE PARTS

Our company is a B2B and B2C provider of all brands of consumables, spare parts, service dongles, upgrade modules and repairs to all brands of ATM to our network of partners. We empower our resellers by training and upskilling them to service their banking clients. We provide in- field upgrades of cash dispenser ATM to cash recycler units. We bring our clients access to full workshop and repair facilities in Johannesburg, South Africa. We receive and repair spares and modules from international clients.



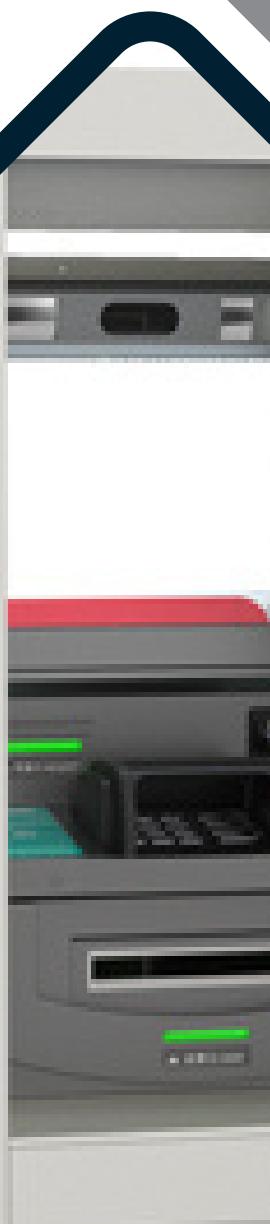


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FACTORY REMANUFACTURED ATM

Rapide Technologies specializes in supplying expertly refurbished ATM kiosks and catering to the African market. Leveraging strong ties within the South African banking sector and an established network of suppliers and partners in the USA, UK and China we provide cost-effective solutions for in-field replacements, especially in situations where a new ATM is financially impractical or when mid-cycle replacements are required due to issues like vandalism, theft, fire, or flooding.





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CASH HANDLING

Rapide Technologies specializes in advanced banknote and coin counting and sorting devices for African commercial banks, collaborating with top original equipment manufacturers to deliver industry-leading technology. We focus on cash desk and teller operations, ensuring seamless installations and comprehensive in-field support through our extensive partner network, all aimed at optimizing efficiency and best practices in cash management. We offer solutions to cover banknote and coin processing and packaging.





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PAPER CONSUMABLES

Rapide Technology collaborates with best-practice paper mills to provide top-tier consumables, including Thermal Rolls, POS Rolls, ATM rolls, banding papers, wrappers, straps, and packaging plastics, which are recognized as the OEM industry standard for most banks. These products are compatible with widely used credit card, POS, banders and ATM processing machines in the world and ensuring optimal performance and reliability in banknote handling.





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SAFE STORAGE

Rapide Technologies specializes in high-quality UL and Cat4 electronic safe upgrades in partnership with the industry leaders, as well as various vault products designed for smooth integration with banking merchant systems. We comply to the most stringent of standards as demanded by our banking clients. We also provide plinths, pedestals, DDU, roller shutters and fascia's for ATM installations.



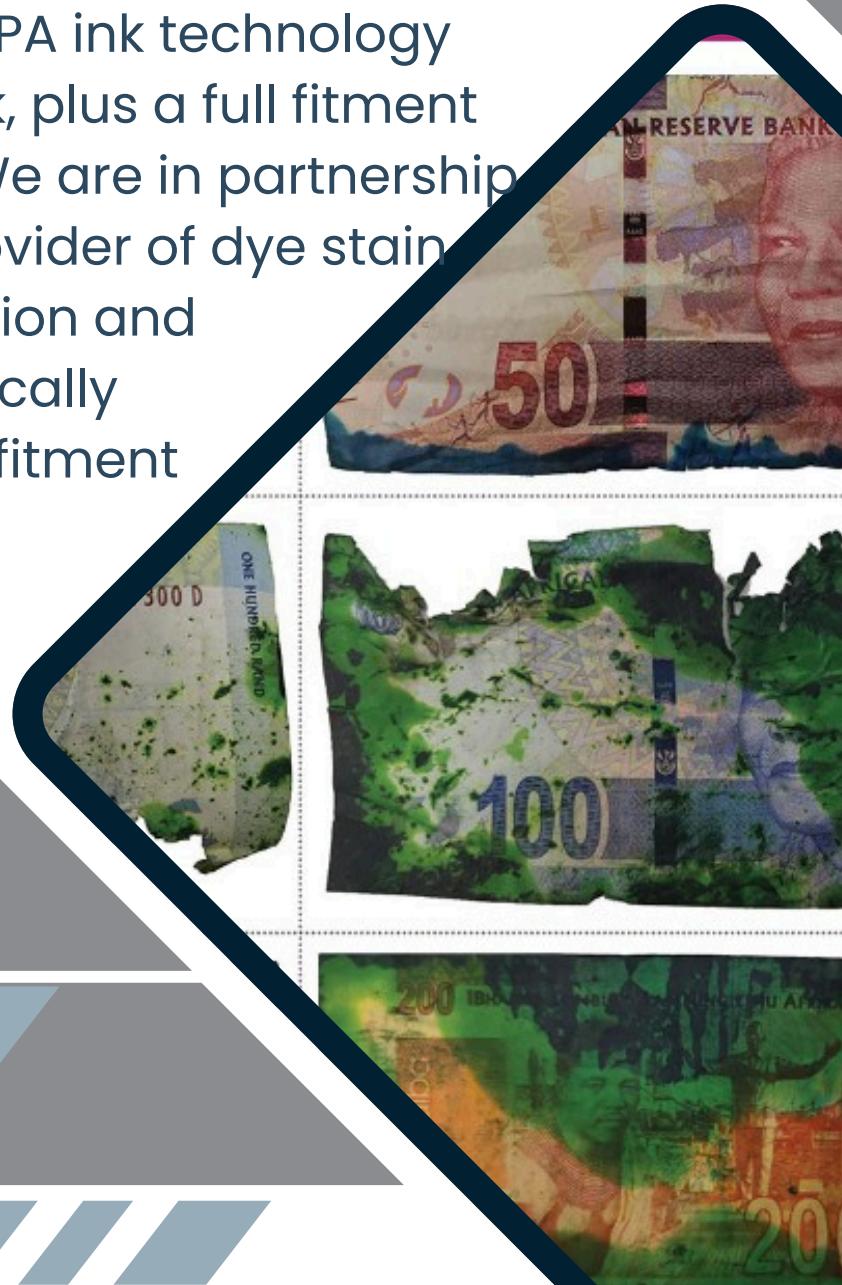


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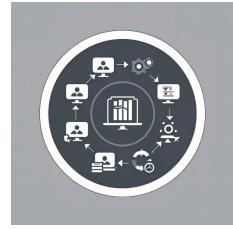
BANKNOTE SECURITY

We provide the latest of ATM banknote staining solutions, covering most major brands of cassettes and storage containers. Our staining solutions are certified by Central Banks for use in ATM deployments. We offer the latest in SICPA ink technology up to the newest Blue Ink, plus a full fitment service in South Africa. We are in partnership with the number one provider of dye stain solutions in the EMEA region and proudly showcase our locally designed and operated fitment center.





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ENTERPRISE SOFTWARE SOLUTIONS

We drive Africa's digital transformation journey with innovative, truly global enterprise solutions that revolutionize the concept of the connected ecosystem and how people approach data management, risk, security and profitability in their operations. We offer a wide portfolio covering ATM monitoring solutions, Governance Risk & Compliance, Processware for commercial banks and Health and Safety software for large enterprise.





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CASH MANAGEMENT CONSULTING

Our expertise in cash handling will transform your organization's processes by offering tailored consulting solutions that focus on reducing costs, analyzing network pain points, and implementing modern workflows. Whether you wish to optimize your existing infrastructure or identify areas for improvement, our services ensure enhanced efficiency and effective cost management, allowing you to streamline operations while maintaining your current systems.





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GET IN TOUCH

To learn more about our unique offering to industry please do not hesitate in contacting us on the details below:

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