

# Karthik Javanappa

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**Profile summary:** Artificial Intelligence & Strategy Consultant with 6+ years' experience building and deploying AI-driven data and automation workflows for VC, mobility, and SaaS use cases, including M&A analytics and strategy support

## EDUCATION

Year	Degree	University	CGPA	Remarks
2025	Master of Business Administration	HHL Leipzig Graduate School of Management	1.4	Deutschlandstipendium awardee <b>Top 5%</b> of the batch
2018	Bachelor of Engineering in Electronics and Communication	Visvesvaraya Technological University	2.2 (Converted)	University president; SAE Supra – Head of Electronics

## WORK EXPERIENCE

<b>EY Parthenon, Frankfurt</b>   Master's Thesis Position and Intern	<b>09/2025 – 01/2026</b>
<ul style="list-style-type: none"><li>Developed a modular AI system combining rules, machine learning, and web search to automate company-name cleansing and parent-child mapping, reducing manual effort and improving consistency in M&amp;A analytics</li><li>Built agentic workflows for target company and peer research, standardizing benchmarking outputs for strategy teams</li></ul>	
<b>Schaeffler AG, Regensburg</b>   Strategy and Business Development Intern	<b>10/2024 – 04/2025</b>
<ul style="list-style-type: none"><li>Co-developed and delivered <b>3 post-merger strategy workshops</b> for 100+ managers on new strategy processes</li><li>Implemented an Excel-based <b>competitor dashboard</b> that replaced manual tracking, saving the team 5+ hours per week</li><li>Conducted market and technology trend analyses to support growth and investment prioritization in e-mobility</li></ul>	
<b>Porsche Ventures, Berlin</b>   Student Consultant	<b>02/2024 – 06/2024</b>
<ul style="list-style-type: none"><li>Devised an automated Excel dashboard using GPTs and VBA to analyze trends across 700+ venture capital-backed companies and surface Data &amp; AI governance gaps relevant to quantum technology-based investments</li><li>Spearheaded 4 investment-facing presentations translating complex quantum concepts into clear, decision-relevant insights</li></ul>	
<b>Xtrawrkx Management Consulting, Bengaluru</b>   Chief of Staff and Strategy Consultant	<b>01/2023 – 07/2023</b>
<ul style="list-style-type: none"><li>Orchestrated <b>5+ client consultations in 6 months</b> to identify challenges, crafted tailored reports and solution drafts, and led proposal presentations, contributing to improved client satisfaction and a 50% revenue increase within two quarters</li><li>Developed <b>strategic partnerships</b> by networking within the industry to enlist <b>21 subject matter experts</b> for project-specific challenges, managing 4 project timelines and resource allocations which accelerated project delivery</li></ul>	
<b>Entuition, Bengaluru</b>   Co-founder and COO	<b>03/2020 – 01/2023</b>
<ul style="list-style-type: none"><li>Co-founded an ed-tech startup and scaled the team from 5 to 20+ employees while building animation-based learning products for complex engineering concepts with in-house-built lightboard technology</li><li>Owned strategy and financial planning, scaling the business from concept to <b>INR 20 million in revenue</b> within two years</li><li>Expanded collaborations from <b>3 to 17+ partner universities</b> leading to a <b>500% increase in paid users in 18 months</b></li><li>Implemented turnaround strategies during Covid lockdown by introducing new innovative low-cost, high-margin flagship product, accounting for over <b>50% increase in revenue</b> which was critical to the company's survival</li></ul>	
<b>Micelio mobility, Bengaluru</b>   Team Lead and Product Engineer	<b>09/2018 – 08/2020</b>
<ul style="list-style-type: none"><li>Designed and built the company's first commercial <b>two-wheeler prototype within 12 months</b>, now in production</li><li>Directed a team of 5 engineers to design, build and test smart accessories and upgrades for commercial electric vehicles</li><li>Implemented <b>client-site pilot programs</b> on the 100+ developed prototypes to generate issue reports and solution plans</li></ul>	

## EXTRACURRICULAR ACTIVITIES

<b>Head of Marketing at The Negotiation Club, HHL Leipzig, Germany</b>	<b>10/2023 – 09/2024</b>
<ul style="list-style-type: none"><li>Led marketing initiatives to grow the club and organized negotiation simulations and guest lectures for the cohort</li></ul>	
<b>District Council Member – International Service, Rotaract District 3191, Bengaluru, India</b>	<b>07/2023 – 06/2024</b>
<ul style="list-style-type: none"><li>Invited and hosted <b>50+ rotaractors</b> from diverse nationalities and professional backgrounds facilitating cross-cultural exchange, leadership development, and networking, while engaging in community service and fun fellowship activities</li></ul>	
<b>Board Member at Friends of Wildlife, Bengaluru, India</b>	<b>07/2022 – 09/2024</b>
<ul style="list-style-type: none"><li>Steered 4 cleanup, 1 development and 11 awareness projects in wildlife conservation in the state reserve forest area</li></ul>	

## AWARDS AND RECOGNITIONS

<ul style="list-style-type: none"><li>Graduate of <b>McKinsey Forward Program</b>, building practical skills in problem solving and communication (2025)</li><li>Winner of EY Parthenon's "<b>HackAIverse</b>" data driven due-diligence case study Hackathon at TechSpace, Berlin (2025)</li><li>Winner of Monitor Deloitte's "<b>Green steel</b>" business case study competition at HHL Leipzig's Energy Conference (2024)</li><li>Finalist out of 80 teams from across the world at the World Negotiation Championship at Enschede, Netherlands (2024)</li><li><b>Best Rotaractor Award</b> for social service among 10,000+ Rotaractors, Rotary International District 3190 (2023)</li><li>Startup-India recognition for innovation in education from <b>Central Government of India</b> for our startup - Entuition (2021)</li></ul>
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## ADDITIONAL INFORMATION

**Skills:** Microsoft Office (Excel, Word, and PowerPoint), Automations, Power Bi, Zapier, Vibe coding on Windsurf and Cursor

**Languages:** English (C1 – Professional), German (B1 - Intermediate), Kannada (C2 - Native), Hindi (B1 - Intermediate)

**Interests:** Long distance running, cycling, skiing, reading books, simulator racing, sketching, web dev, UI and UX designing