

# **Company Profile**



51a Steven Drive Msasa, Harare

Tel: +263 779 613 700, +263 772 311 007 Email: infor@bettersolar.tech www.bettersolar.tech



# **Company Information**

BetterSolar was established in 2021 becoming part of the solar energy specialist companies in Zimbabwe. Since incorporation in 2021 the company has provided solar power solutions to various sectors of the economy.

BetterSolar provides services to businesses, NGOs and large scale power consumers. To date it has done projects with a total capacity of 1MW. BetterSolar provides technical support services to its clientele of more than 400 solar home system owners around Zimbabwe.

#### Mission

To deliver modern renewable energy solutions to businesses and homes

#### Vision

To build Africa's largest network of distributed solar power

# Services

BetterSolar consists of two different business units each serving specific markets to enable access to renewable energy for all.

#### Betterlink Industries (Pvt) Ltd t/a BetterSolar

- Solar Projects Engineering, Procurement & Construction
- Energy Management
- Consultancy

#### BetterSolar

- Solar Retail
- Home Solar Installations
- Technical Support & Repairs

### **Our Approach**

A reliable solar power project requires good planning and professional execution. We have the right kind of expertise to take your project from initial stage to installation through our team of experienced engineers and technicians.

We provide guidance on project budgets, timelines and selection of equipment to guarantee a return on your investment.



# **Our Products**

We import our products from leading solar equipment manufacturers and the products are guaranteed for performance. Our retail store has stock of all solar equipment for projects and also supplies individuals and other solar companies.

### **Canadian Solar**

Founded in 2001 in Canada, Canadian Solar production facilities in Canada, China, Indonesia, Vietnam and Brazil are structured for the manufacturing of ingots, wafers, solar cells, solar PV modules, solar power systems and specialized solar products.

In 2008, Canadian Solar was one of the first module manufacturers to have an onsite ISO/IEC 17025-compliant testing laboratory.

### **Victron Energy**

Victron Energy has a strong, unrivalled reputation for technical innovation, reliability and build quality. Victron products are widely considered to be the professional choice for sinewave inverters, sinewave inverters/chargers, battery chargers, DC/DC converters, transfer switches, battery monitors and more.

### **Tesla Energy**

Tesla, Inc. (formerly named Tesla Motors) is a major American automaker, energy storage company, and solar panel manufacturer based in Palo Alto, California.



# Our Team

Name	Title	Work Experience/Education
Clemence K Matsika	Managing Director	<ul> <li>Solar Energy Projects</li> <li>MBA (St Mark &amp; St John - UK)</li> </ul>
Walter Muchengeti	Projetcs Manager	<ul><li>SAANCOB South Africa</li><li>Industrymed</li><li>Bsc Environmental Management</li></ul>
Samson Chipawe	Sales & Marketing	IMM, BBA Marketing
Collen Matsika	Senior Installer	<ul><li>BEng Mechatronics</li><li>Tendo Electronics</li></ul>
Tariro Chichetu	Installation Technician	NC Electrical Engineering

# Affiliations & Accreditation

### Zimbabwe Energy Regulatory Authority

14<sup>th</sup> Floor Century Towers 45 Samora Machel Avenue Tel: +263 4 780010, +263 4 253416 Email: admin@zera.co.zw

#### **Southern Africa Alternative Energy Association**

Welobie Roodeport Gauteng Tel: +27 716 378 466 Email: alwyn@saaea.org

Please find separately attached the following:

- 1. Certificate of Incorporation
- 2. Memorandum and Articles of association
- 3. Form CR 6
- 4. Form CR 14
- 5. Tax clearance certificate





Company Registration No: 6616/2016 Tax No: 2000842102

POSB Bank Victoria Falls Account Number: 500008800137