

# COMPANY PROFILE



**IDC PROJECTS PRIVATE LIMITED**

*...bringing in ideas & solutions...*

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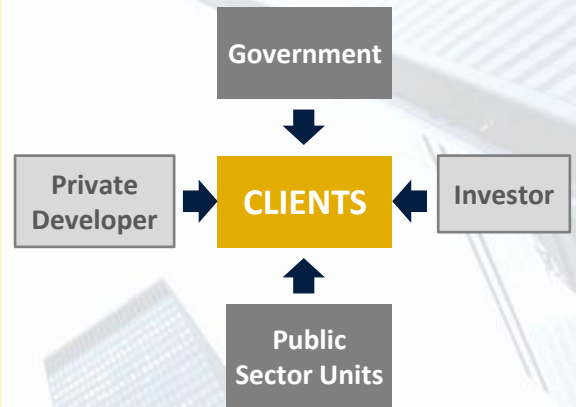


**IDC PROJECTS PRIVATE LIMITED**

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## ABOUT US

We are Project Consultancy and Advisory firm solely dedicated in offering specialized project development services, right from initial feasibility studies to project planning, development and implementation support. We strive to provide value-added holistic Consulting & Advisory Services that helps our clients in expanding their business operations. We offer quality services based on our team's extensive and profound knowledge and experience.



Our solutions are supported by our deep insights in diversified sectors and experience acquired over the years. Our technical expertise and experience enables the clients to set new benchmarks across the industry, solving biggest challenges in the process.

## VISION, MISSION & VALUES

### OUR VISION

To offer vibrant solutions which respond to sector challenges, embrace high quality principles, are sustainable and importantly meet our Client's objectives



### OUR MISSION

- Added Value & Innovation
- Feasibility
- Profitability
- Sustainability



### OUR VALUES

- Client Centric
- Professional Excellence
- Creativity and "Out of the box" mindset
- Commitment and Accountability



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# OUR EXPERTISE

## SERVICES OFFERED



**Project  
Development**



**Resource  
Mobilization**



**Public Private  
Partnerships**

Our solutions are supported by our deep insight into various industries and our diversified yet extensive experience acquired over years by our team

We offer the industry solutions that address unique challenges of our client's business and meet their needs in various markets

**TOURISM & SPORTS INFRA**

**INDUSTRIAL PARKS / SEZs**

**LOGISTICS & WAREHOUSING**

**SOCIAL INFRASTRUCTURE**

**AGRI-BUSINESS**

**URBAN INFRASTRUCTURE**

**SECTOR EXPERTISE**

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## Project Development

- Site & Infrastructure Assessment
- Stakeholder Consultations
- Project conceptualization
- Performance benchmarking
- Visitor segmentation
- Conceptual Plan & Master Planning
- Product development
- Project structuring
- Investment modality (PPP, EPC etc.)
- Commercial Viability Aspects

## SECTORAL FOOTPRINT

## Resource Mobilization

- Mapping and identify funding gaps
- Fundraising & Resource Mobilization Strategy
- Financial modelling
- Project phasing and staging analysis
- Mapping donor interests, priorities, funding windows and positioning
- Equity and Loan Syndication
- Post financial closure advice, refinancing & commercial negotiations

## Public Private Partnerships

- Project Conceptualization
- Business plan
- Project Structuring & Prefeasibility
- Bid documentation
- Project Marketing
- Bid process management
- Legal & Contractual Documentation
- Contract Management
- Capacity Building to Donor Agencies



*We support public and private sector clients in a diverse range of markets at every stage, right from initial conceptualization and financial feasibility study to project completion and beyond.*

## OUR APPROACH

- *PRACTICAL In our communications and approach to outcomes*
- *Collaborative with clients and stakeholders*
- *JUDICIOUS In complex, multiparty situations*
- *PROFESSIONAL in our commitment to work with highest caliber*

## OUR ATTRIBUTES

- We are recognized by our thought-provoking blend of people with diverse backgrounds, cross-cutting skills, varied expertise and a rich experience of working at different scales and regions that came together with a desire to participate in the development process.
- Our experts have been consistently involved in major infrastructure projects and have experience in working with various Governmental and Non-Governmental organizations.
- Besides this, we have tied up with team of experts who contribute to the development process based on the project requirements.

## OUR TEAM – OUR STRENGTH

Comprises of Engineers, Planners, Management Experts, Finance Experts and other specialists complementing our services

Vast experience in designing and successfully executing multiple projects

Consistently involved in major infrastructure projects

Tied up with sector experts based on the project requirements

Extensive experience in working with various Governmental and Non-Governmental organizations

Thought-provoking blend of people with diverse backgrounds, cross-cutting skills, varied expertise and a rich experience



## CORE TEAM

### SRINIVAS BANDA

- Strategic thinker with 30+ years of experience in Project Development Advisory, Transaction Advisory, PPP Project Structuring, Trade Development, Trade Facilitation etc.
- Management expert with exposure in all sectors of Infrastructure Spectrum
- Structured 100+ Projects PPP format across the sectors
- Business Exposure in South East Asia, Middle East and African countries (Kingdom of Saudi Arabia, Sultanate of Oman, Kingdom Bahrain, Malaysia, Singapore, Indonesia, Bangladesh, China, etc.)

### Core areas of expertise:

- Projects conceptualization
- Strategy Development
- Risk management
- Relationship Management
- PPP project structuring and viability analysis
- PPP Policy framework
- Handholding ULBs for resource mobilization
- Capacity building on PPP

### SREEDEVI UPPALAPATI

- An Engineer & a Planner with 20+ years experience in preparing Development Plans, Strategy Plans and Master Plans for tourism destinations
- Extensively worked with various State Governments on preparation of DPRs for availing financial assistance under various schemes of Ministry, Government of India
- Instrumental in developing various infrastructure projects on PPP basis

### Core areas of expertise:

- Market assessment
- Benchmarking studies
- Stakeholder consultations
- Best use option study
- Project conceptualization
- Pre-feasibility & feasibility studies
- Detailed Project Reports
- Project structuring
- Bid process management

### SEKHAR TANGUTURI

- Management expert with 15+ years experience in infrastructure development with specialization in transportation sector (ports & logistics), cross-sector PPPs, capacity building, policy support etc.
- Experience in undertaking industry research for Investment Banks in US.
- Extensive cross country working experience with project execution in India, Vietnam, Indonesia, Namibia, Uganda and Mozambique
- Worked with multi-lateral agencies, federal government ministries, state-governments, leading private sector and private-equity players.

### Core areas of expertise:

- Policy advisory
- Feasibility & bankability studies
- Financial modeling
- Due-diligence
- Project structuring
- Transaction-advisory services
- Training & capacity building (PPP)



## CORE TEAM

### D. VENKATA RAMANA

- Retired Chief Civil Engineer with more than 40 years of experience in implementation of different projects.
- Well equipped with latest engineering tools and cost evaluation techniques to deliver quality output
- Executed prestigious projects such as Bus Bhavan (2.25 lakh Sqft.) in Hyderabad

#### Core areas of expertise:

- Project Planning
- Budget estimation
- Execution of projects
- Monitoring            Material Management
- Quality Control
- Tendering Process
- Co-ordination            with architects, consultants etc.

### SARJESHWAR NATH MATHUR

- Legal Professional with 30+ years of experience in Legal, Secretarial & Corporate Advisory Services.
- Experience includes Structuring, advising and drafting of project contracts and tender documents relating to core Infrastructure Projects [in private sector and on PPP / Non-PPP format basis], Developing and finalizing contractual documents for sub-components of infrastructure projects, Business restructuring arrangements involving mergers, hiving off of units and formation of Joint Venture Companies (JV) including drafting of underlying documentation.
- Worked with IL&FS and GMR Group for more than 2 decades in developing contracts in various infrastructure sectors.
- Experience also includes handholding for incorporation of DMICDC and legal structuring of initial NODES of DMICDC Industrial Corridor.

#### Core areas of expertise:

- Contracts Development
- Legal Due Diligence
- PPP Legal Structuring
- Loan Documentation
- Restructuring of Project Documentations
- Legal Structuring of SPVs, SPCs and JVs

#### Other Team Members

- **Kishore Kumar (B Sc., MBA)** with ~20 Years of Experience in Administration, HR Management, Finance & Procurement Activities
- **Raghuram (PGDM,B-Tech)** with ~11+ years of Experience in Financial Feasibility & Viability of the Projects.

## OUR CLIENTS

- Ministry of Tourism (MoT)
- Telangana State Industrial Infrastructure Corporation (TSIIC)
- Hyderabad Metropolitan Development Authority (HMDA)
- Telangana State Tourism Development Corporation (TSTDC)
- Andhra Pradesh Tourism Development Corporation (APTDC)
- Brickendon Consulting India Private Limited
- Bangladesh PPP Authority



पर्यटन मंत्रालय  
MINISTRY OF  
TOURISM



Telangana  
Tourism



BRICKENDON  
transformational consulting



## OUR PROJECTS

- Detailed Project Report (DPR) for Development of Bhadrachalam Group of Temples in Bhadrachalam District, Telangana State under PRASHAD Scheme of Ministry of Tourism, Gol
- Project Proposals under Challenge Mode of Ministry of Tourism (Swadesh Darshan Division), Gol for
  - Munchingput (Alluri Seetharama Raju District, Andhra Pradesh)
  - Nagarjuna Sagar (Palnadu District, Andhra Pradesh).
  - Vanjingi (Alluri Seetharam Raju District, Andhra Pradesh)
  - Dallapally (Alluri Seetharama Raju District, Andhra Pradesh)
  - Ahobilam (Nandhyal District, Andhra Pradesh)
  - Vadapalli (Konaseema District, Andhra Pradesh)
- PDMC for development of Sustainable & Responsible Tourist Destinations in India under Swadesh Darshan 2.0 Scheme of Ministry of Tourism, Gol in partnership with INI Design Studio
  - Gandikota and Araku-Lambasingi, Andhra Pradesh
  - Colva and Porvorim, Goa
  - Dwarka and Dholavira, Gujarat
  - Kumarakom and Beypore, Kerala
  - Sohra and Shillong, Meghalaya
- Selection of developer for development of Plug & Play Industrial Park at Dandumalkapur, Telangana in partnership with Ernst n Young -Telangana State Industrial Infrastructure Corporation (TSIIC)

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### **CONTACT US**

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