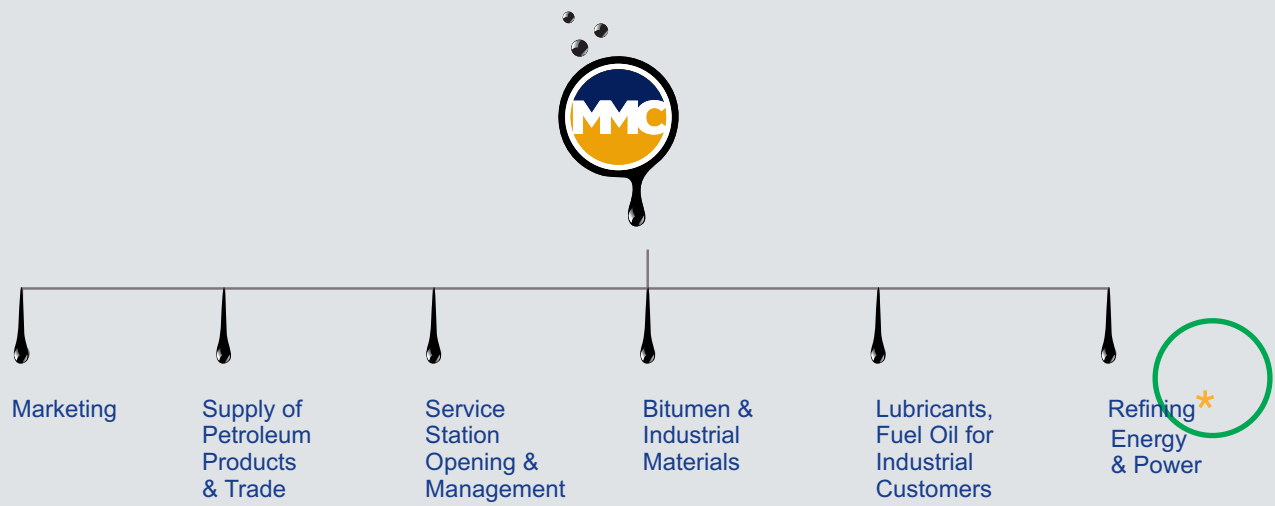




We go an extra mile

COMPANY PROFILE





MMC has consolidated all its affiliates and subsidiary companies and is gearing to become an integrated energy group.

*MMC is currently exploring opportunities in this sector:

We deliver petroleum products to consumers and factories through our dealers. By utilizing our knowledge accumulated over years and reflecting the market's latest trends



We go an extra mile

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INTRODUCTION



MMC Petroleum Kenya and its sister company **MMC Energy** have, within a decade of their incorporations, risen from infancy to compete with oil industry giants in the East African Region as evident with the volume and nature of business the company handles.

History

MMC Petroleum Kenya was incorporated and started operation in 2018. **MMC Petroleum** is licensed by the Energy Regulation Commission (ERC) to import and distribute petroleum products in the country and other neighboring countries. MMC has long term agreements with Kenya Petroleum Refineries Ltd, (KPRL) and Kenya Pipeline Company (KPC) for use of their facilities.

The company markets and distributes white petroleum products – Premium, Regular, Diesel and Kerosene - Bulk Liquefied Petroleum Gas, Fuel Oil, Bitumen and now Lubricants to complete the product range.

The retail network has expanded to stand at over ten stations in Kenya, and the expansion continues. In the consumers front the commercial customers' portfolio has increased both locally and in the region. In addition the company has recently doubled in the trading business including participating in the Open Tender System (OTS) in Kenya with excellent results and performance.

MMC Petroleum Kenya Today

MMC Petroleum has invested heavily in high quality human resources whom are also trained to ensure that they are on top of the business. MMC Petroleum is a niche operator trading on generic petroleum products differentiated by very close relationship with customers and partners.



MISSION

To be among the top best performing petroleum products marketing companies in East and Central Africa.

VISION

To be a regional provider and distributor of quality petroleum products meeting and exceeding stakeholder's expectations through outstanding customer service delivery with great regard to the environment.

SERVICE EXCELLENCE

We have built a strong reputation as a dynamic, progressive and ethical petroleum company, which places the highest priority on our customers, and the sustainability of our business, society and the environment. As the downstream subsidiary of international petroleum products producers, our business encompasses research, marketing and sales of petroleum products in Kenya and beyond. Our distinctive MMC brand reflects the values of professionalism and customer focus which are embedded in our corporate culture. To achieve our corporate mission, we invest in marketing and refining channels that are secure, sustainable, profitable and internationally diversified and we constantly seek opportunities to maintain our established businesses by entering into strategic alliances that strengthen our operations.

We are also taking significant steps to build a strong presence in this Eastern African region that offers vast opportunities for expansion. As a reliable and trusted business partner with local and international oil companies, we are investing in ambitious joint venture projects to establish new refining and marketing operations.

We are committed to undertake all our activities fairly, honestly and transparently, in order to conduct our business in an ethical manner. We have a policy of zero tolerance to any activity that would prevent us from achieving the very highest standards of business integrity.

MMC Petroleum is one of the largest vertically integrated petroleum companies in Kenya.

MMC Petroleum is a forward-looking commercial entity in Kenya aiming to satisfy 70% of total market demand for petroleum products and contributing approximately 12% to the Republic budget in budget.

Values our employees promote:

EXPERTISE

Gaining up-to-date knowledge with the goal of constant professional development, and the ability to implement it in an actual business processes

POSITIVISM
AND
COOPERATION

Readiness to participate in multifunctional groups and projects, eagerness to meet demands of colleagues from other units of the company, willingness to exchange information, ability to work

INITIATIVE
AND
RESPONSIBILITY

Finding and suggesting new solutions both in the working environment, and in the sphere of company interests

COLLECTIVE
RESULTS

Collective effort in achieving a visible and meaningful result, a desire to succeed and provide each other with needed assistance



**PRODUCTS
& SERVICES**

BRAND ESSENCE Our Business

When it comes to the right fuel, come to us!



We distribute a complete range of quality petroleum products, which are among the safest and most respectful of the environment.

We are able to stabilize fuel availability by sourcing product from a large pool of suppliers. Our ability to aggregate volumes from around the world mitigates market volatility risk, which gives our customers access to reliable supply via a single point of contact. We take full responsibility for the products we trade and proactively work to ensure satisfaction for our clients on both sides of the deal. Buyers can be confident of receiving specified quality and sellers are assisted, where necessary, in improving specifications.

Our petroleum products include:

- 1 Supply of Petroleum Products to our Dealers Fuel oil - Petrol & Diesel
- 2 Service Station Opening and Management Support
- 3 Bunker, Lubricants and Overseas BusinessFuel Oil Sales for Industrial Customers New Business
- 4 Lubricants for all types of vehicles
- 5 Industrial and synthetic oils
- 6 Hydraulic oils and circulation lubrication fluids
- 7 Finding and acquiring suitable sites for new service stations.
- 8 Analyzing plans for opening a new service station
- 9 Constructing service stations.





FUEL OIL SALES for Industrial Customers




Contributing to customers' business activities and the development of society with a stable supply of fuel

Utilizing MMC's long history of delivering a stable supply of fuel oil and its credibility, we continue to provide a stable supply of fuel oil to some major industrial customers. Along with acting promptly and appropriately to daily changes in supply and demand, we will continue to make the best proposals and solutions that not only leverage our domestic procurement and supply networks but also use the comprehensive strength and networks of the MMC Petroleum Kenya, so as to contribute to the development of customers' business and support the backbone of the Kenyan economy.

Automobile Lubricant Business

Our automobile lubricant business provides engine oil, ATF and other products essential to automobiles at around 1,000 service stations, car dealers and workshops throughout Kenya. In order to expand sales of lubricants for various types of vehicles, we are using our specialist knowledge to analyze end-user markets and generate sales strategies with automobile and petroleum companies, and execute sales activities that are embedded within the market.





MMC Petroleum is capable of supplying you Bitumen in various ways, according to your request. We have modern facilities to perform all the operations of drumming from the filling of empty drums to the storage of filled ones.

MMC Petroleum is committed to provide a safe working environment and environmentally-friendly products, to expand production activities, and to take high-risk measures and make necessary changes to fulfill its goals.



BITUMEN

Comprehensive “road-construction” support



In addition to asphalt, we also sell materials required by asphalt mixture plant, for road construction and maintenance, and so forth

Industrial Materials Business

We provide comprehensive sales and support in the arena of road materials, from providing fuel oil to asphalt mixture plant and other general industrial users, to providing additives used for asphalt recycling, and additives (SBS, SBR) for modified asphalt used in high-performance pavement such as highways. Our ability to provide a stable supply of products that meet the various needs enables us to support infrastructural development.

We provide our dealer with the following supports:

- Service Station Opening and Management Support.
- Comprehensive and continuous support to dealers.

We deliver petroleum products to consumers and factories through our dealers. By utilizing our knowledge accumulated over years and reflecting the market's latest trends.



BITUMEN



MMC Petroleum Kenya committed to deliver sustainable excellence in the company's output and performance by focusing on the following: - Manufacturing and supplying different grades of bitumen and services that satisfy the needs of our customers – increase in quality and quantity of bitumen products – Constantly achieving operational excellence – Leading **MMC** into producing more useful products from the residue – exporting of **MMC** products to foreign countries adapting them to international standards – Utilizing modern global knowledge and technology. We laboriously try to achieve our goals by recruiting a group of qualified, dynamic, innovative, and customer-oriented human resources. We believe that by working together, we will be one of the leading groups in bitumen and heavy oil industry in the Middle East Africa.

Bitumen Production Unit

Bitumen production unit of MMC Petroleum, under Bitbiz FZE, is located at Hamriya Free Zone,

located 15 kms from Nairobi City centre in Baba Dogo Industrial Park. The production of high-quality bitumen and fast delivery of exported bitumen products, based on the location of refinery, are among the advantages of this unit.

MMC Petroleum Kenya company is committed to provide a safe working environment and environmentally-friendly products, to expand production activities, and to take high-risk measures and make necessary changes to fulfill its goals.

Transportation and Logistic Services

Logistics involves the delivery of products or services for the client with assured quality and quantity in oil and bitumen industry both the suppliers and consumers face with logistical challenges of these products and with relating to every customer has different needs.

We believe that – through our dedication, experience and professional attitude – we are able to offer optimal solutions, tailor-made to the challenges of our customers.

MMC Petroleum Kenya will make your trading and exportation easier by always being one step ahead in managing and optimizing your entire supply chain. Every way we can. Whether you are global or local, asset or non -asset based, move shipments by air, ocean, ground or any combination In between, the challenge for transportation and logistics service providers is to offer differentiated service at a competitive price.

MMC is a specialist in composing tailor made solutions for your transportation and Logistic needs. A total transportation package, with personalized service at competitive rates. For international freight forwarding by sea, air and road including warehousing and distribution, customs declarations (import, export and transit) and supply chain management and reverse logistics. Our range of services aims on all facets within the supply chain, which contains organizing physical transportation, maintain information management and developing integral logistic concepts.

Bitumen Packaging

MMC Petroleum Kenya is capable of supplying you Bitumen in various ways, according to your request. We have modern facilities to perform all the operations of drumming from the filling of empty drums to the storage of filled ones. Quality control progress is done for every drum to prevent contamination and leads to quality assurance of **MMC Petroleum Kenya** products. We carry out drumming services on various scales like 150-kilogram, 180-kilogram and 200- kilogram drums as well as standard filling. We handle non-hazardous petrochemical liquids (such as bitumen, Base Oil, Paraffin Oil, etc.) and perform sampling and filtering of chemicals where necessary. We will also label your packaging if required. Other provided bitumen packaging.

Methods include:

- Polybags and Jumbo Bags (Bitubags)
- Flexi tanks
- Bitutainers.

Poly-Bag/Jumbo Bag (Bitubags): Bitubags and Jumbo Bags can be a cost efficient solution to alternate for Bitumen drums. Bitubags can be in two types: 1000 kg and 300 kg The 300 kg Bitubags contain a two-layer cover, which the first tears up and the second burns and melts in the destination tanker.

Flexi tank: Flexi tank is specially designed for bulk liquid cargo with high filling temperature like liquid bitumen/asphalt; it is suitable for all kinds of liquid road bitumen, liquid chemicals with high filling temperature **Bitutainer:** 20-feet containers used for the transportation of bitumen are called bitutainer. These containers have two layers, and bitumen gets stored in the inner layer and hot oil in the outer one.

The Road To Success is Always Under Construction, Don `t Worry. We Supply You BITUMEN To Do IT!



Company Details

Name:	MMC Petroleum Ltd. (No. PVT-ZQUPZGB)		
Date Incorporated:	2018		
Company Management:	Managing Director:	George NYASIMI	
	Administrative Manager:	Roba DOKO	
	Operations Manager:	Omboi OIRERE	
	Production Manager:	Nyakoboke NYARIBO	
Headquarter - Nairobi Office:	MMC Petroleum Kenya Ltd Allsops, Baba Dogo Rd. Off Outer Ring Road Nairobi, Kenya		
Mombasa Branch Office:	Apt 3, Ndovu Rd, Off Links Rd. Nyali – Mombasa		
Postal Address:	P.O. Box 60250 – 00200 Nairobi KENYA TEL: +254 720 807 038 and/or +254 770 717 780		
Telephone Contact:	+254 722 119 791 +254 722 244 641/ 0733 600 671		
E-mail:	www.mmcpetroleum.co.ke info@mmcpetroleum.co.ke		
RIN No:	PO51728401F		
Products:	Fuels, Oils & Lubricants, Bitumen, Cutback and Emulsions		
Happy Customers:	1. Sino Hydro 2. China Henan International 3. China Jiangxi 4. Polcol International 5. Zhongemei Construction 6. Intex Construction 7. KIU Construction 8. Put Sarajevo 9. SS Mehta Construction 10. China Gansui International 11. Bridge Stone Construction 12. Index Construction		

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